



Southern Demolition, LLC  
2031 Bolton Rd,  
Atlanta, Georgia 30318,  
USA Phone: (404) 478-7142  
Fax: 1-888-501-7774  
[www.southerndemo.com](http://www.southerndemo.com)  
[info@southerndemo.com](mailto:info@southerndemo.com)

## Capabilities Statement

### Core competencies

**Southern Demolition, LLC** is a licensed, bonded and insured residential and commercial demolition contractor, striving to provide our services in a timely, precise, safe and environmentally sound manner, with a high regard for the neighboring populations and a minimal impact on the surrounding environment. Work includes:

- demolition
- debris hauling
- permit services
- dredging
- site management
- erosion control
- recycling
- concrete crushing
- grading
- asbestos abatement

### Corporate Data

Southern Demolition, LLC has been operating as a woman owned demolition company serving the Southeastern USA since 2007. Located in Atlanta, Georgia. EIN 74-3210316.

### Procurement Data

Duns #: 808095256

Cage code: 4X1K4

NAICS codes:

- 236116 - New Multifamily Housing Construction
- 236210 - Industrial Building Construction
- 236220 - Commercial and Institutional Building Const.
- 237990 - Other Heavy and Civil Engineering Construction
- 238390 - Other Building Finishing Contractors
- 238910 - Site Preparation Contractors
- 531210 - Offices of Real Estate Agents and Brokers
- 562910 - Remediation Services

### CERTIFICATIONS

- DBE – Georgia Department of Transportation
- DBE – MARTA
- DBE - Fulton County
- FBE - City of Atlanta
- CCR - Registered Contractor

### LICENSES

- Licensed Asbestos Abatement Contractor
- City of Atlanta Business License
- AHERA Accredited Inspectors
- Licensed Abatement Supervisors
- 30 HR - OSHA Competent Operators
- Level 1A, Erosion and Sediment Control Certifications
- Class "B" Commercial Drivers Licenses with HazMat and Tank endorsements

### AFFILIATIONS

- National Association of Women in Construction (NAWIC)
- National Association of Women Business Owners (NAWBO)



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2031 Bolton Rd  
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#### **Equipment:**

CAT 953 Track Loader  
Bobcat Wheel Skidsteer  
Triple Axle 9 Ton Trailer  
Tractor Trailer  
Haulmark Equipment Trailer  
Negative Air Machines  
Generators  
Excavators of All Sizes  
Powerscreen 1400 Concrete Crusher

#### **ORCA Certifications:**

Woman Owned  
SBA Emerging Small Business  
EDWOSB

## **Differentiators**

- Existing relationships with subcontractor will facilitate the mobilization of specialized heavy equipment necessary to fulfill debris reduction and recycling goals.
- Ability to process and implement precise directives relative to governing authority's environmental regulations, with the ability to handle multiple waste streams and disposal sites.

## **Key Personnel**

### **Gina Cambardella Ragsdale/President and Founder, Southern Demolition, LLC**

BBA, Risk Management, University of Georgia, Honors Program Graduate, 1997. Previous experience includes work as Account Executive with **Willis Re**, an internationally recognized reinsurance brokerage firm, specializing in placing reinsurance products for catastrophic covers and claims. Earned realtor credentials and practiced as a licensed real estate agent with focus on client satisfaction. In 2007, recognized need in community for responsible demolition contracting, and sought to fulfill that need with the genesis of Southern Demolition, LLC. Earned Accredited Asbestos Inspector and Asbestos Supervisor in 2007 and Georgia Asbestos Contractor's License in 2008. Engaged in estimating demolition projects, coordination of risk management, safety and hazard communication program, financial and marketing operations of company.

### **Matt Ragsdale/Vice President**

Previous experience includes extensive work in construction and site development fields. From 1999-2006, served as Project manager for Mack's Restoration, a construction management firm. Daily responsibilities included supervision of multiple construction work crews, cost estimating, safety management and reporting. Helped design and implement recycling program for construction wastes. Currently serves as chief estimator for Southern Demolition, LLC. Responsibilities also include field supervisory role at demolition work sites which requires coordination and management of equipment operators, machinery, and field conditions.

### **Randy Dodson/Chief Field Operations**

Previous experience includes compacting and placing waste within the landfill. Engaged in designing and building waste cells and retention ponds for landfill management and placing daily cover at **Waste Management** (1991-1996). Owned and operated multi-million dollar grading and land clearing firm, Dodson Grading (1999-2007). Since 2007, role at Southern Demolition, LLC includes estimating, materials reduction, equipment operator, and site management. Ability to process and divert multiple streams of waste utilizing heavy equipment. Specialized knowledge base includes BMP (Best Management Practices) for erosion control, grading practices, concrete crushing and waste processing.

## **Relevant Experience**

### ➤ **Citywide Demolition Services Contract – City of Atlanta**

- Demolition, Environmental & Site Remediation services for hundreds of city owned properties

Award:

\$1,500,000

Contact:

Daphne Talley  
818 Pollard Blvd, 3<sup>rd</sup> Floor  
Atlanta, GA 30315  
(404) 546-3812  
[dtalley@atlantaga.gov](mailto:dtalley@atlantaga.gov)

### ➤ **Austell Public Works – City of Austell**

- Demolition, Environmental & Site Remediation services for dozens of city owned properties

Award:

\$80k to date

Contact:

Treasure Rogers  
5000 Austell-Powder Springs Rd  
Austell, GA 30106  
(770) 944-4325  
fpms@msn.com

➤ **City of Sugar Hill**

- Environmental Inspection & Remediation services for dozens of city owned properties

Award:

\$40k to date

Contact:

Troy Besseche  
5039 W Broad St  
Sugar Hill, GA 30518  
(770) 945-6716  
[tbesseche@cityofsugarhill.com](mailto:tbesseche@cityofsugarhill.com)

➤ **McGarrity-Garcia Residential LLC**

- Environmental Inspection, Remediation, and Demolition services provided for homebuilder

Award:

\$141k to date

Contact:

Cliff Averett  
One Piedmont Center  
3565 Piedmont Road Suite 416  
Atlanta, GA 30305  
(404) 261-7774  
[cmaverett@gmail.com](mailto:cmaverett@gmail.com)

➤ **Woodward Academy**

- Environmental & Demolition services provided for private academic institution

Award:

\$211k to date

Contact:

Tom Owenby  
1662 W Rugby Ave  
College Park, GA 30337  
(404) 427-6163