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CAPABILITY STATEMENT

Trinity Strategics is in the practice of helping organizations **solve critical business issues** and **improve their performance through tailored solutions, objective advice, and access to our consultants' specialized expertise**. Our strength is in our networks and our ability to build trusting relationships while delivering flexible yet cognitive approaches to business issues.

CORE COMPETENCIES

- Business Development
- Deal Management
- Project Finance
- Capital Projects
- Distribution
- Administration
- Cost Management
- Project Delivery
- CAPEX
- ESG
- Infrastructure Strategy
- Energy Industry
- Energy Risk Management
- Commodity Trading & Risk Management
- Upstream, Midstream & Downstream Oil
- Oilfield Services
- Petroleum Exploration
- Power & Utilities
- Renewable Energy
- Transmission

DIFFERENTIATORS

- Our Proprietary Research Analytics helps organizations **reduce costs** and **avoid misspends**.
- Our networks and our ability assist in building trusting relationships while delivering flexible yet cognitive approaches to business issues.
- Our collective knowledge, skills, and intuition are strengthened by our **multicultural background** and **hands-on approach**.
- Professional integrity and problem-solving are essential for successful **strategy formation** and **implementation**.
- Strategic sourcing processes connect data collection, spend analysis, market research, negotiation, and contracting to improve organizational purchasing activities.
- We provide project-specific advisory services with industry-leading professionals to ensure successful execution.
- Government purchase cards are accepted for government contracts.

PAST PERFORMANCES

NIGERIA MINISTRY OF TRANSPORTATION | Feasibility Study for Deep-Sea Port and Railway Line Development: The goal of the project was to determine the viability of developing a proposed deep seaport as well as completing an existing complementary railway line in order to boost the economic potential of Nigeria's mining and agricultural sectors.

NIGERIA BUREAU OF PUBLIC ENTERPRISES | Power Sector Performance Monitoring Framework: Created a standardized Director Report framework/template with an emphasis on value creation/erosion. Phase 2: Created a framework/template for evaluating and reviewing board reports, with an emphasis on the commercial and financial performance of privatized entities.

VIRTUITS SOLARIS | Business Plan Development: Renewable Energy A business and strategy plan for a Nigerian renewable energy player looking to be the last mile renewable energy company committed to providing solar power to residential, industrial, and utility scale clients, as well as the supply and installation of energy storage equipment and other related services.

EMRC | Nigeria Diesel Market Study: Market research for an International Renewable Energy Project Developer looking to develop a business case for Solar-Diesel Hybrid power solutions for communication tower owners and operators.

NERC | Regulatory/Policy Framework: Consultations Project for the Nigerian Electricity Regulatory Commission (NERC). Activities included a thorough examination of the draft Nigeria Renewable Feed-in Tariff (REFT) and Nigerian Mini-grid Regulation.

NIGERIA CBO CAPITAL PARTNERS | Project development of a 5MW solar powered industrial park: The project involved the planning, financing, and construction of a planned solar powered industrial estate in Northern Nigeria.

NIGERIA LNG LIMITED | Consultancy Services for Assurance Review on NLNG Abuja Real Estate: Upstream E&P Company: Led a team in developing options for investment consideration using a Cost Benefit Analysis in order to meet the client's goal of fully optimizing its land assets.

CONOCOPHILLIPS | Enterprise Resource Planning Mobilization & Global Design Build - Upstream E&P Company: Led the procurement process for identifying and selecting a Project Management & Controls (PM&C) software solution to support the client's enterprise-wide Capital Spend capability as part of an internal program to develop a long-term solution portfolio strategy for enterprise resource planning systems (ERP).

ENERGY - ENTERPRISE ASSET MANAGEMENT-WORKFLOW MANAGEMENT SOLUTION (EAM-WFMS) | Public Electric Utility: Oversaw the review and updating of a catalogue of Standard Operating Procedures as part of EAM-WFMS implementations by tracking workstream progress and risks and facilitating program workshops.

COMPANY DATA

DBE, MBE, SBE, PMP CERTIFIED

NAICS: 541611 | DUNS: 118213005 | CAGE: 94QT4



COMPANY INFO

TRINITY STRATEGICS, LLC

Eberechukwu Ebere | 404.528.7268
eebere@trinitystrategics.com

Located in Atlanta, Georgia