

THE AGENCY

Winter 2026
Camperdown

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WINTER

Why Winter 2026 Is the Ideal Time to Make Your Move

Winter has arrived — and while the season traditionally brings fewer new listings, it also creates opportunities for buyers and sellers across the NSW property market.

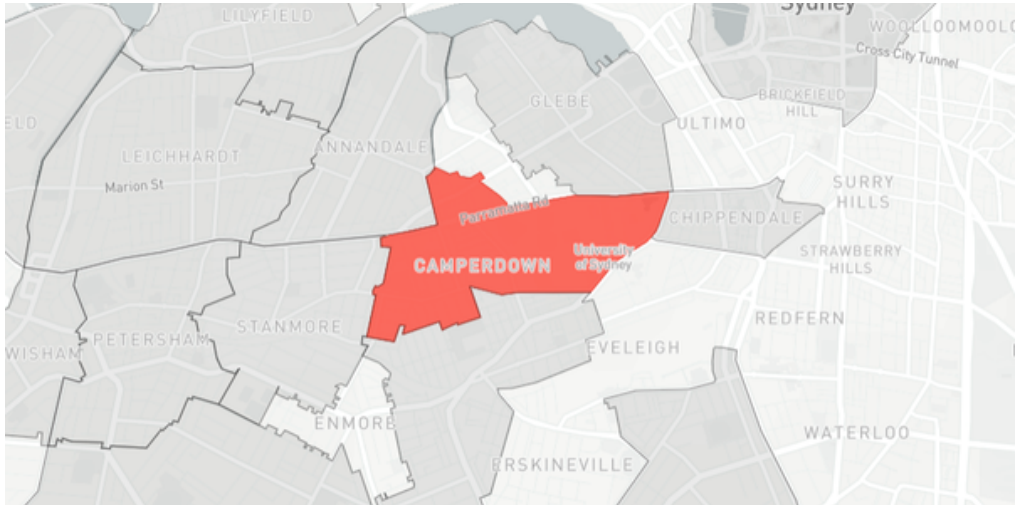
With many homeowners waiting until spring to list, winter often means less competition for sellers. Serious buyers remain active throughout the season, and with limited stock available in many areas, well-presented homes can attract strong attention. Although the market has moderated compared to previous years, demand continues for quality properties that are priced realistically.

For sellers, winter provides an opportunity to stand out. A warm, inviting home can leave a lasting impression during inspections, while crisp winter days often offer excellent natural light for photography. Cosy styling, comfortable indoor spaces and well-maintained gardens can help buyers picture themselves at home, even during the cooler months.

Buyers also benefit from a more considered market. With fewer properties available, those inspecting homes are typically motivated and ready to act when they find the right opportunity. In many parts of NSW, sales activity remains steady despite broader economic uncertainty, with buyers continuing to seek lifestyle, family-friendly communities and long-term value. Regional NSW, in particular, continues to experience resilient demand supported by constrained housing supply and population growth.

Whether you're buying your first home, upgrading, downsizing or preparing to sell, winter can be an excellent time to make your move. With the right strategy, realistic pricing and expert guidance, this season offers the opportunity to achieve outstanding results before the busy spring market arrives.

Let's make this your most successful autumn yet.



Median Sale Price

Property prices in Camperdown have performed strongly over the past 12 months.

The median sale price for Camperdown for houses is currently \$2,199,999, having risen 18.0% over the past 12 months from \$1,865,000.

There have been 196 properties listed for sale over the past 12 months. This is lower than the same time last year when there were 216 listings and shows that we have fewer sellers coming onto the market than for the same time last year. On the sales side, 241 properties sold over the past 12 months compared to 223 for the previous year. The current time on market for a house in Camperdown is 26 days. This timing is about the same as a typical 4 week auction campaign.

For units, the median sales price is \$917,500. Apartments have grown by 1.9% over the year. Units in Camperdown typically sit on the market for 36 days.

Property market data can sometimes seem overwhelming. If you need help understanding what these numbers mean for you and how to interpret them for your own property goals, please don't hesitate to get in touch.



\$2.2m

Median House Sale Price



\$917.5k

Median Unit Sale Price



25/20 Pyrmont Bridge Road



 2  2  1 \$1,900,000

1206/5 Sterling Circuit



 2  2  1 \$1,825,000

8/15-17 Larkin Street



 2  2  1 \$1,160,000

64/4 Alexandra Drive



 1  1  1 \$960,000

89 Denison Street



 2  1  1 \$1,680,000

111/10 Pyrmont Bridge Road



 2  2  1 \$1,750,000

24/1 Gibbens Street



 2  2  1 \$1,950,000

220/1 Missenden Road



 2  1  1 \$846,000

5/12-14 Layton Street



 1  1  1 \$775,000

Disclaimer: The properties showcased in this content include listings represented by various agents and agencies, not exclusively by The Agency. All property details, pricing, and availability are subject to change and should be independently verified with the respective listing agents.



24

Houses
Days on the Market

\$977.5pw

Houses
Median Asking Rate

985

Houses
Interested Buyers

28

Units
Days on the Market

\$827.5pw

Units
Median Asking Rate

2,216

Units
Interested Buyers



Definitions and Disclaimers



Data provided by the July 2026 CoreLogic Market Trends dataset. The CoreLogic Data provided in this publication is of a general nature and should not be construed as specific advice or relied upon in lieu of appropriate professional advice. The median sales information is current as at the publication date only. The median sales information is based on Third Party Content (within the meaning of our website terms of use). realestate.com.au Pty Ltd does not make any warranty as to the accuracy, completeness or reliability of the information or accept any liability arising in any way from any omissions or errors. The information should not be regarded as advice or relied upon by you or any other person and we recommend that you seek professional advice before making any property decisions.





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“Hello Cary and Rosemary, it was a pleasure working with you on the purchase of 3 Thomas Street, Darlington. You stood out as a transparent and thorough agent your communication was impeccable, and you remained attentive to the needs of both buyer and seller throughout. You struck a fair and balanced tone in the negotiation process, and at no point did it feel one sided. Your diligence, especially in providing detailed heritage information, was appreciated and made the transaction all the smoother.”

-BUYER OF HOUSE | DARLINGTON

“Rosemary was such a breeze to work with. Her knowledge of the property was outstanding and she went above and beyond to make herself available when needed. Her experience and professionalism made the whole process very smooth. I highly recommend Rosemary to anyone looking to buy property.”

-SELLER OF UNIT | ANNANDALE

“So much experience in selling apartments in the Inner West is rare - Cary and Rosemary guided our campaign wonderfully from the beginning. Huge effort went into the opens with a three-man team each time running tours of the extensive facilities in the building to really show the best of what our unique apartment offered, and the auction result truly exceeded expectations!”

-SELLER OF UNIT | ALEXANDRIA

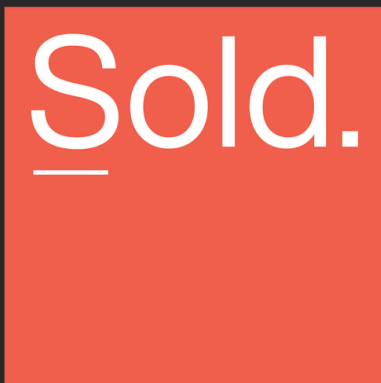
Know what your property
is worth in today's market.
Contact us today.

Cary Giezekamp 0411 587 775
carygiezekamp@theagency.com.au

Rosemary Giezekamp 0401 337 119
rosemarygiezekamp@theagency.com.au

THE  AGENCY

YOU SEE:



WE SEE:

A carefully considered pricing strategy backed by local market knowledge. A tailored marketing campaign designed to maximise full exposure. Targeted advertising to put the property in front of thousands of potential buyers. Countless buyer enquiries. Follow-up calls. Negotiations. Numerous open homes. And two very happy sellers.

