



THE AGENCY

Autumn 2026
Annandale

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AUTUMN

Why Autumn 2026 Is the Ideal Time to Make Your Move

Autumn has arrived – and the NSW property market is gaining momentum.

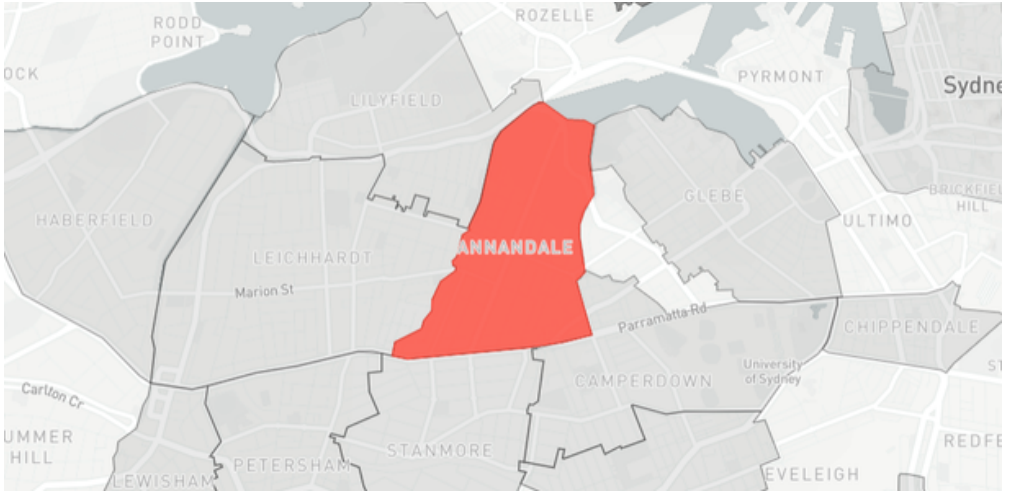
As the summer holidays wind down and routines return, buyer activity often picks up across the market. With mild weather, beautiful natural light, and motivated buyers actively searching, autumn can be one of the most strategic seasons to make your move. Whether you're considering selling or searching for your next home, the season presents valuable opportunities.

For sellers, autumn offers the perfect backdrop to showcase a property. The softer golden light and cooler temperatures create a warm, inviting atmosphere during open homes, while seasonal gardens and leafy streets can enhance a property's street appeal. Homes often photograph beautifully at this time of year, helping listings stand out online and capture buyer attention.

Buyers also benefit from a market filled with serious participants. Many people who begin their property search earlier in the year are ready to make decisions by autumn, creating strong engagement at inspections and auctions. With steady activity and committed buyers, this period can lead to excellent outcomes for well-presented homes.

Across NSW, lifestyle appeal, community amenities, and diverse housing options continue to attract strong interest from buyers. Whether you're ready to buy, planning to sell, or simply exploring your options, autumn can be an ideal time to take the next step in your property journey.

Let's make this your most successful autumn yet.



Median Sale Price

Property prices in Annandale have grown over the past 12 months.


The median sale price for Annandale for houses is currently \$2,402,500, having risen 3.4% over the past 12 months from \$2,225,000.

There have been 139 properties listed for sale over the past 12 months. This is lower than the same time last year when there were 185 listings and shows that we have fewer sellers coming onto the market than for the same time last year. On the sales side, 217 properties sold over the past 12 months compared to 204 for the previous year.

The current time on market for a house in Annandale is 26 days. This timing is longer than a typical 4 week auction campaign. For units, the median sales price is \$970,000 and typically sit on the market for 23 days.

Property market data can sometimes seem overwhelming. If you need help understanding what these numbers mean for you and how to interpret them for your own property goals, please don't hesitate to get in touch.





\$2.402m
 Median House Sale Price


\$970k
 Median Unit Sale Price




43/62 Booth Street




🛏️ 2 🚿 2 🚗 1 [Contact Agent](#)

15/62 Booth Street




🛏️ 2 🚿 2 🚗 1 **\$1,700,000**

218 Trafalgar Street




🛏️ 2 🚿 2 🚗 0 **\$2,290,000**

214 View Street




🛏️ 6 🚿 2 🚗 0 **\$2,300,000**

77 Young Street




🛏️ 2 🚿 1 🚗 1 **\$1,788,000**

65 Ferris Street



🛏️ 3 🚿 1 🚗 1 **\$2,210,000**


7/225 Parramatta Road



Virtually Styled


🛏️ 2 🚿 2 🚗 1 **\$1,007,500**

95 Trafalgar Street



🛏️ 4 🚿 2 🚗 0 **\$4,010,000**

2/151 Trafalgar Street



🛏️ 3 🚿 2 🚗 2 **\$2,375,000**

Disclaimer: The properties showcased in this content include listings represented by various agents and agencies, not exclusively by The Agency. All property details, pricing, and availability are subject to change and should be independently verified with the respective listing agents.



26

Houses
Days on the Market

\$1,100pw

Houses
Median Asking Rate

2,198

Houses
Interested Buyers

23

Units
Days on the Market

\$650pw

Units
Median Asking Rate

505

Units
Interested Buyers



Definitions and Disclaimers



Data provided by the March 2026 CoreLogic Market Trends dataset. The CoreLogic Data provided in this publication is of a general nature and should not be construed as specific advice or relied upon in lieu of appropriate professional advice. The median sales information is current as at the publication date only. The median sales information is based on Third Party Content (within the meaning of our website terms of use). realestate.com.au Pty Ltd does not make any warranty as to the accuracy, completeness or reliability of the information or accept any liability arising in any way from any omissions or errors. The information should not be regarded as advice or relied upon by you or any other person and we recommend that you seek professional advice before making any property decisions.





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“Excellent market knowledge and extremely prompt and helpful in answering questions. Would happily do business with Rosemary and Cary.”

-BUYER OF APARTMENT | ANNANDALE

“Cary went above and beyond to track down leads, and match a buyer to my property. He has succeeded by communicating with honesty and charm, and I am very happy with the result.”

-SELLER OF UNIT | ANNANDALE

“Cary was a very professional and courteous agent. He spent a solid amount of time with me explaining the property and was upfront about all things I needed to know.”

-BUYER OF APARTMENT | ANNANDALE

Rosemary was such a breeze to work with. Her knowledge of the property was outstanding and she went above and beyond to make herself available when needed. Her experience and professionalism made the whole process very smooth. I highly recommend Rosemary to anyone looking to buy property.”

-SELLER OF UNIT | ANNANDALE

Cary & Rosemary

The Agency NSW

Know what your property
is worth in today's market.
Contact us today.

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THE AGENCY

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Selling.
Upsizing.
Downsizing.
Investing.
Starting
over.

AUTUMN IS A SEASON OF CHANGE.