# 10 Days to Clean Up Your Finances 

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## Day 1: Release Shame and Guilt

Very often in life, we do what we must to survive or we make choices based on what we know at the time. We wouldn't necessarily make the same choices at 40 that we did at 20, and that's a good thing. Our brains develop fully, we have lots of different life experiences, and we receive various forms of education on different topics. This changes our approach to, well, everything.

This most definitely includes our approach to spending and money.

1) What are some money decisions you have made in the past that you regret?
2) How did these decisions make you feel then? How about now? What harsh words do you use to judge your decisions or experiences?
3) Write some examples of harsh words or phrasing that you use about your financial choices. Underneath each example, I want you to rephrase them into something less judgy and more positive. These are called reframes. Use wording that you would use with a loved one or a friend, e.g. something much nicer than what you typically say to yourself!

## Day 2: Gather Debt Information

You're going to be dealing with your debts right after you've dealt with your shame and guilt. That's on purpose- I want those reframes fresh in your mind before you look at the numbers.
Remember, this is not an exercise in judging yourself. Rather, you are taking steps to take control of your finances and your future. Now, I want you to log into each of your debt accounts and find the current balance as well as the interest rates. Write them below.

## Credit cards:

Student loans:

Car/ vehicle/ motorcycle/ boats/ etc:

Mortgage(s)

Personal loans:

Other:

## Day 3: Figure Out What Your Assets Are

Now that you know exactly how much you owe, I want you to look at what you have in terms of assets. Assets are anything you could sell and get money from. Houses, cars, jewelry, boats, retirement accounts, etc. all qualify as assets. Sadly, you can't sell your diplomas!

1) Write a list of your major assets here:
2) Are all of your assets things that you want to keep? Do you get enjoyment from them? Are they worth the opportunity cost of ownership?
3) Can any of them be sold to pay towards debts? If not, that's fine. This is a thinking exercise, meant to get those creative juices flowing. If so, start selling.

## Day 4: Pull Your Credit Report

Today, I want you to go get your credit report. Go to Annualcreditreport.com and look it over with a fine tooth comb. Are there any mistakes? Any outstanding debts you weren't aware of? Contact your creditors if you spot something that shouldn't be there. Do a quick Google search to see what improves your credit and what decreases it. Once you become a millionaire and pay cash for everything, you won't need credit anymore, but for now just assume that you do or that you will need it in the future.


## Day 5: Look Back At A Month's Spending

Today you're going to look at patterns in how you spend money. I want you to go through your credit card, debit card, and all bank accounts for the last month. If you can, print the records and grab a highlighter and some pens. Categorize your spending. This is a NO GUILT zone. At this moment, you are a behaviorist who is impartially observing someone's spending patterns.

1) How much money did you spend on regular bills?
2) How much money was spent on other debts?
3) How much money was spent on fixed expenses versus expenses that could be eliminated if needed?
4) Do you see any patterns in your spending? Are there times when you self-medicate with food or with spending in general? Are there patterns of buying2 convenience items when you're tired from long work days?
5) What are some reasonable cuts you could make to your spending? REASONABLE is the key word here.

## Day 6: Spend Two Hours (Or Less!) Reducing Bills

This is meant to be a quick exercise. Using the categories that you worked on yesterday, I want you to think about what bills could be reduced. Is there any low-hanging fruit (aka easy to target bills) you can grab? Can you call your providers and ask for a lower rate or different plan? This is a timed task. Life is SHORT and I want you to spend it in ways that you enjoy. Therefore, you are going to make a plan and hit it and quit it as quickly as possible.

Bills to consider targeting:

1) Cell phone
2) Internet
3) Television or streaming
4) Insurances (car/ house/ etc)
5) What else?

## Day 7: Make More Money

Now that you've cut some expenses and reduced outgoing funds, you need to aim to INCREASE incoming funds. This isn't something you have to do forever, but it is a good exercise to engage in while there is debt remaining or while you are working on aggressive savings or retirement investing.

1) First, let's examine your salary. Are you due for a raise? Do you have evidence you can gather and present on why you deserve an increase in pay? It may be beneficial to research what range your position is typically compensated so that you have hard data to support your claims.
2) If your company refuses any raises, it might be time to look for another job. Generally speaking, the easiest way to get a higher income is to find a job at another company. However, you may be able to leverage a job offer into an increase at your current company.
3) What are your natural talents and interests? Are there any possible side hustles you could do related to these? Can you teach something? Make something?
4) Do you (like most people) have an excess of stuff? Can you sell some of it on Facebook Marketplace, Craigslist, eBay, at consignment shops, or at a yard sale?

## Day 8: Decide On A Debt Plan

Now that you know exactly how much money you owe, it's time to develop a plan for getting rid of it. How are you going to do this? You're going to take the money you saved on day 6 plus the money you are now making from your day 7 exercise and use this to start paying off your debts.

1) Credit cards or anything else with high interest MUST GO FIRST. If you have a personal loan from a loved one you might want to target that second or even first if it's straining your relationship with your personal lender.
2) If your debt consists of student loans, consider if you want to pay them off or if you want to see if you qualify for debt repayment or forgiveness programs. Research the following:
a) National Health Service Corps
b) Public Service Loan Forgiveness
c) State loan forgiveness programs
d) Your employer's loan forgiveness program
e) Income driven repayment plan + forgiveness after 20 years
3) Use this space to write your plan of attack for your debts:

## Day 9: Figure Out Retirement Contributions

Free money time (hopefully)!! Your task for today is to find out if your employer has a retirement matching program. If so, invest enough of your paycheck to at least get the match. If it's $6 \%$, invest at least $6 \%$. However, for most people, you will want to invest at least $10 \%$ and more once your debts are paid off. If you are self-employed or your company does not offer a retirement program, you will need to open your own retirement account with a company like Fidelity or similar. Once you start contributing to your retirement account, double check to be sure your money is actually invested and is growing each year and not stuck in a holding account!

## Day 10: Dream Big About What Comes Next

Friends, if you have completed the previous 9 days of exercises, you are well on your way to having your finances sorted out. Way to go!! The lovely thing about personal finance is that once you have a plan rolling, you can "set it and forget it" and just check in periodically if obsessing about personal finance really isn't your jam. Here is the fun part- I want you to consider what you want your life to look like, and how managing your finances can make that possible for you. Do you want to have an emergency fund that could cover you for a year if necessary? Do you want to have children? Pay for your children's college? Own rental properties? Start a business? Support your parents in retirement? Retire early? Travel the world? The sky's the limit. Use this space to start thinking about what kind of life you want to build.

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