



CLIENT ONBOARDING QUESTIONNAIRE

MDC DESIGN

REQUIREMENT	DESCRIPTION	CLIENT RESPONSE
COMPANY NAME	The name of your organization	
INDUSTRY	The industry your organization operates in	
LOCATION	The location(s) where you require data center capacity	
BUDGET	What is the budget for the data center capacity demand request? What is the expected return on investment (ROI) for the data center capacity expansion?	
PURPOSE	What is the main purpose of the data center capacity demand request? Is it for storage, processing power, or a combination of both?	
CURRENT USAGE	What is the current usage of the data center? If any. How much storage and processing power is currently being utilized?	
FUTURE GROWTH	What is the expected growth rate for the organization in terms of storage and processing power requirements? How much additional capacity will be needed in the short-term and long-term?	
GOVERNMENT INCENTIVES	Are there any government incentives available for building a data center in the location?	
LEAD TIME	What is the expected lead time for design, procurement, and construction of the data center?	
TIME TO MARKET	What is the expected time to market for the data center?	
ISP AVAILABILITY	What ISPs are available in the location? What is the expected bandwidth and latency from each ISP?	
DIVERSIFICATION	Is diversification needed in terms of network providers, power suppliers, and/or cooling system providers?	
SECURITY REQUIREMENTS	The level of physical and network security you require for your data center	
MECHANICAL REQUIREMENTS	What is the required mechanical capacity for the data center? What type of cooling system is required? What is the expected cooling load for the data center?	

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ELECTRICAL REQUIREMENTS	What is the required electrical capacity for the data center? What is the expected power usage of the data center? Will the data center require a generator or an uninterruptible power supply (UPS)? What is the available power capacity in the location?	
POWER DENSITY	The average and peak power density (in watts per square foot) that you require for your servers	
PLUMBING REQUIREMENTS	What plumbing requirements are needed for the data center? Will the data center require water for cooling or other purposes?	
COOLING REQUIREMENTS	The type of cooling you require (e.g., air-cooled, water-cooled, etc.), and any specific temperature or humidity requirements	
DISASTER RECOVERY AND BUSINESS CONTINUITY	The level of disaster recovery and business continuity your organization requires What are the disaster recovery requirements for the data center? What is the expected recovery time objective (RTO) and recovery point objective (RPO)? What backup and recovery solutions are required?	
NUMBER OF EMPLOYEES	The total number of employees in your organization	
NUMBER OF CONTRACTORS/VENDORS/PARTNERS	The total number of contractors, vendors, and partners who require access to your data center	
COMPLIANCE REQUIREMENTS	Any specific compliance requirements your organization needs to meet (e.g., HIPAA, PCI, etc.)	
NETWORK REQUIREMENTS	What are the network requirements for the data center? What type of network connectivity is needed? What is the expected network traffic volume and bandwidth requirement? The minimum and maximum bandwidth requirements for your organization	

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COOLING AND POWER	What is the required cooling and power capacity for the data center? What is the expected power usage of each server? What type of cooling system is required?	
SECURITY	What security measures are required for the data center? Is there a need for physical security measures such as biometric access control, video surveillance, and security personnel?	
DATA STORAGE VOLUME	The amount of data that you need to store (in terabytes or petabytes)	
DATA GROWTH RATE	The projected rate at which your data storage needs will increase over the next 12-24 months	
REDUNDANCY REQUIREMENTS	The level of redundancy you require for power, cooling, and connectivity in your data center	
SERVER TYPE	What type of servers are required? (e.g., rack servers, blade servers, etc.) Are they physical or virtual machines? What is the required hardware configuration for each server?	
LOGISTICS	Please let us know of any logistical hurdles that may be present for the proposed site	
LOCATION	Any specifics about the location that would help us make a more accurate assessment about site conditions	
COMPLIANCE & REGULATIONS	Any regulatory concerns that may be present in country, state, or locale	
PORT RESTRICTIONS & CLEARENCES	Port information	

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