

TENTICL CLIENT DISCOVERY BRIEF

Strategic Infrastructure Qualification & Deployment Alignment

AI-Ready Modular Infrastructure Platforms

CONFIDENTIAL - CLIENT DISCOVERY & DEPLOYMENT ALIGNMENT DOCUMENT

INTRODUCTION

Thank you for your interest in TentiCL.

This Client Discovery Brief is designed to help our teams better understand your organization's infrastructure objectives, deployment environment, operational priorities, and long-term digital infrastructure goals.

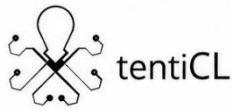
TentiCL specializes in rapidly deployable modular infrastructure platforms supporting:

- Telecom Edge Infrastructure
- Regional Colocation
- Distributed Edge Compute
- AI-Ready Infrastructure
- Sovereign Digital Infrastructure
- Remote & Harsh Environment Deployments
- Disaster Recovery & Resiliency
- Enterprise Edge Services
- Storage & Network Aggregation
- Future AI / GPU Expansion

This document is intended to support early-stage alignment and solution discovery. It is not intended to serve as a final engineering or construction specification.

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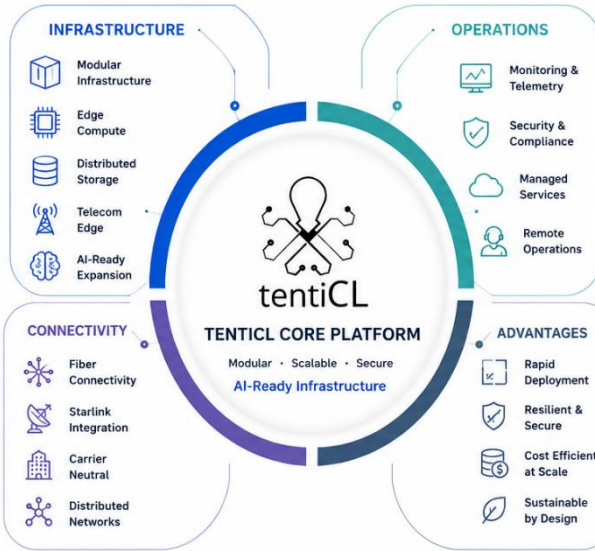
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TENTICL INFRASTRUCTURE ECOSYSTEM

Modular. Intelligent. Deployable Anywhere.

TentiCL delivers standardized, AI-ready infrastructure solutions that power critical operations across industries and environments.



BUILT FOR A CONNECTED FUTURE

- Built for Resilience**
Engineered for demanding environments.
- Secure by Design**
Security, compliance and data sovereignty at every layer.
- Scalable by Nature**
Deploy small today. Expand infinitely.
- Sustainable Impact**
Efficient infrastructure for a connected future.



STANDARDIZED. INTELLIGENT. DEPLOYABLE ANYWHERE.

Powering critical operations. Enabling digital transformation. Driving the future.

SECTION 1 — ORGANIZATION OVERVIEW

Client & Stakeholder Identification

Company / Organization Name

Industry / Sector

Headquarters Location

Primary Regions of Operation

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Primary Project Contact

Category	Details
Name	
Title	
Email	
Phone	

Additional Stakeholders

Brief Description of Organization

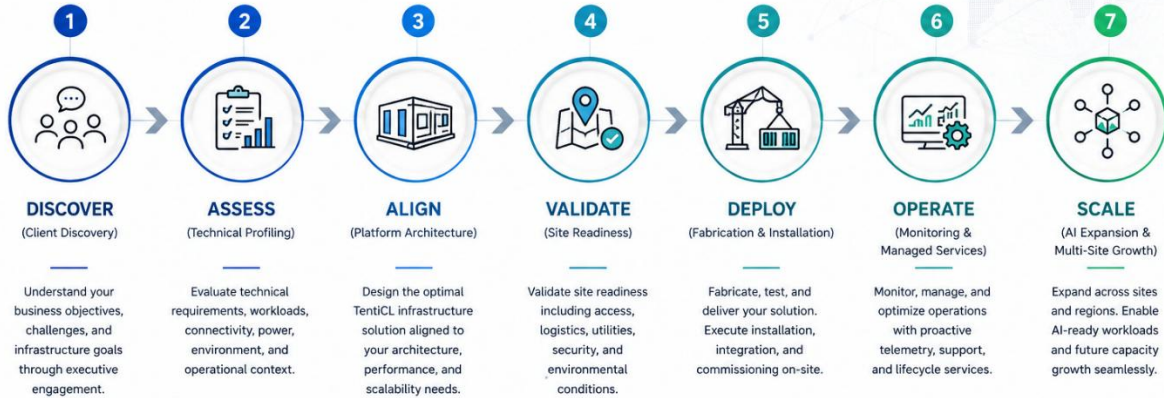
Please provide a brief overview of your organization, operations, and primary business focus.

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TENTICL CLIENT ENGAGEMENT JOURNEY

A Structured Path from Discovery to Scalable Operations



STANDARDIZED INFRASTRUCTURE LIFECYCLE FOR DISTRIBUTED COMPUTE

TentiCL's deployment methodology is designed to support scalable, repeatable infrastructure deployment across telecom edge, enterprise edge, distributed compute, and future AI-ready environments.



DISCOVER. ASSESS. ALIGN. VALIDATE. DEPLOY. OPERATE. SCALE.

One Partner. Every Step. Everywhere You Deploy.

SECTION 2 — INFRASTRUCTURE OBJECTIVES

Strategic Infrastructure Goals & Business Drivers

What primary objective(s) are you evaluating modular infrastructure for?

Select all that apply:

- Telecom Edge Infrastructure
- Regional Colocation
- Storage / Caching
- Network Aggregation
- Disaster Recovery
- Enterprise Edge Services
- AI Readiness / Future AI Expansion
- Remote Operations Support

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- Smart City Infrastructure
- Sovereign Digital Infrastructure
- Data Localization
- Research / Education
- Mining / Energy / Industrial
- Healthcare / Hospital Infrastructure
- Gaming / Entertainment Infrastructure
- Other

If other, please specify:

What are the primary business drivers for this initiative?

Select all that apply and rank the top three priorities where applicable:

- Rapid Deployment
- Geographic Expansion
- Low Latency Services
- Data Sovereignty
- Infrastructure Resiliency
- Cost Optimization
- Regional Presence
- AI Readiness
- Operational Flexibility
- Edge Compute Enablement
- Customer Experience
- Infrastructure Modernization
- Hybrid Cloud Strategy
- Regulatory Requirements
- Network Expansion
- Disaster Recovery / Business Continuity
- Telecom Backbone Expansion
- Regional Storage / Caching
- Future GPU / AI Expansion
- Security & Compliance Requirements
- Limited Existing Infrastructure
- Power & Connectivity Optimization
- Remote Operations Enablement

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- New Market Entry
- Colocation Revenue Opportunity
- Managed Services Expansion
- Other

If other, please specify:

Estimated Initial Infrastructure Focus

- Networking / Transport
- Storage / Caching
- Colocation
- Edge Applications
- AI-Ready Infrastructure
- GPU / AI Compute
- Disaster Recovery
- Enterprise Applications
- Mixed Use Environment
- Under Evaluation

Please briefly describe the initiative or opportunity being explored.

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DEPLOY ANYWHERE ARCHITECTURE

Standardized Infrastructure. Adaptable to Every Environment.

TentiCL enables organizations to deploy AI-ready compute infrastructure across industries, geographies, and the most demanding environments.



GLOBAL REACH



MODULAR & FLEXIBLE



RUGGED & SECURE



AI-READY INFRASTRUCTURE



TELECOM EDGE
Near network. Low latency. High performance.

HEALTHCARE EDGE
Mission critical workloads. Secure. Compliant. Reliable.

REMOTE INDUSTRIAL
Built for harsh environments. Always operational.

GAMING & HOSPITALITY
Ultra-low latency experiences. Edge compute at scale.

REGIONAL EDGE INFRASTRUCTURE
Distributed compute for local performance and sovereign control.

RUGGED & RESILIENT
Engineered for extreme conditions and uninterrupted operations.

SECURE BY DESIGN
Physical and digital security at every layer.

SCALABLE BY NATURE
Deploy one unit or thousands. Scale without limits.

SUSTAINABLE IMPACT
Energy efficient. Lower footprint. Built for a connected future.

24/7 GLOBAL SUPPORT
Remote monitoring and managed services keep you always on.

ONE PLATFORM. ANY ENVIRONMENT. LIMITLESS POSSIBILITIES.

 DEPLOY GLOBALLY
 OPERATE REMOTELY
 PERFORM RELIABLY
 SCALE CONFIDENTLY



SECTION 3 — DEPLOYMENT PROFILE

Deployment Scope, Scale & Geographic Alignment

What deployment model best describes your current interest?

- Single Pilot Deployment
- Multi-Site Regional Deployment
- Distributed Corridor / Network Deployment
- Mobile / Remote Deployment
- Enterprise Edge Expansion
- AI / Compute Expansion
- Phased Infrastructure Rollout

Estimated Number of Potential Deployment Sites

- 1 Site
- 2–5 Sites

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- 5–10 Sites
- 10+ Sites
- Still Evaluating

Preferred Deployment Environment

- Urban
- Semi-Urban
- Rural
- Remote
- Mixed Environment

What regions or countries are currently being considered?

Is phased infrastructure growth anticipated?

- Yes
- No
- Under Evaluation

If yes, please describe:

SECTION 4 — SITE & INFRASTRUCTURE READINESS

Existing Infrastructure & Environmental Assessment

Existing Power Availability

- Utility Grid Available
- Generator Available
- Solar / Renewable Available
- Battery Storage Available
- Hybrid Power Environment

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- Unknown / Under Review

Existing Connectivity Availability

- Dark Fiber
- Carrier Fiber
- Microwave
- Satellite
- Starlink / LEO
- Limited Existing Connectivity
- Unknown

Existing Facility or Greenfield Deployment?

- Existing Facility
- Greenfield Site
- Mixed

Environmental / Operational Considerations

Select all that apply:

- High Heat Environment
- Humidity
- Dust / Sand
- Coastal Environment
- Remote Access Challenges
- Security Concerns
- Limited Utility Infrastructure
- Extreme Weather Exposure
- None of the Above

Please provide any known site considerations or constraints.

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SECTION 5 — OPERATIONAL PRIORITIES

Infrastructure Prioritization & Operational Requirements

Please rank the importance of the following priorities.

Priority	Low	Medium	High	Critical
Rapid Deployment	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Infrastructure Resiliency	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Low Latency Connectivity	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Operational Flexibility	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
AI Readiness	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Scalability	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Remote Management	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Security	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Cost Optimization	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Sustainability	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Redundancy / Uptime	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Future Compute Expansion	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Additional operational goals or priorities

SECTION 6 — TIMELINE & ENGAGEMENT

Commercial Alignment & Deployment Planning

What stage best describes the initiative today?

- Early Exploration
- Active Planning
- Budgetary Evaluation
- Site Selection

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- Partner Evaluation
- Procurement Planning
- Immediate Deployment Initiative

Target Deployment Timeline

- Immediate / < 3 Months
- 3–6 Months
- 6–12 Months
- 12+ Months
- Under Evaluation

Is this initiative currently budgeted?

- Yes
- Partially
- Not Yet
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Preferred Engagement Model

- Design Consultation
 - Modular Infrastructure Deployment
 - Full Turnkey Delivery
 - Strategic Infrastructure Advisory
 - Phased Deployment Support
 - Managed Services
 - Under Evaluation
-
-

SECTION 7 — FUTURE CAPABILITIES & EXPANSION

Long-Term Infrastructure Vision & Growth Planning

Are any of the following future capabilities being considered?

Select all that apply:

- AI Workloads
- GPU Expansion
- AI Inference

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- Hybrid Cloud Integration
- Edge AI Services
- Regional Colocation Services
- Sovereign Cloud
- Data Localization
- Managed Infrastructure Services
- Security Operations
- Disaster Recovery Expansion
- Multi-Site Edge Deployments
- Drone / Autonomous Operations Support

Additional comments or long-term infrastructure goals

NEXT STEPS

Preliminary TentiCL Engagement & Alignment Workflow

Following review of this Discovery Brief, the TentiCL team may provide:

- Preliminary Deployment Alignment
- Reference Deployment Architectures
- Budgetary Guidance
- Site Readiness Recommendations
- Modular Platform Recommendations
- Technical Discovery Workshops
- Deployment Roadmap Discussions

Examples may include:

- Kraken Edge-2
- Kraken Edge-6

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- Kraken Core
 - Distributed Edge Corridor Deployments
 - Telecom Edge Platforms
 - Remote Infrastructure Platforms
 - AI-Ready Modular Infrastructure
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This document and all associated discussions are intended solely for infrastructure discovery and solution alignment purposes between TentiCL and the receiving organization. All deployment concepts, platform references, visual architectures, deployment methodologies, and related information remain confidential and proprietary to TentiCL unless otherwise agreed in writing.

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