



مؤسسة الألب العربية التجارية  
ALPS ARABIA TRADING ESTABLISHMENT





## ABOUT US:

**ALPS Arabia TRADING EST (ALPS)** is a trade and supply company having special expertise in **procuring / supplying Medical, marine and offshore related products**. We provide our clients with comprehensive supply chain solutions that lower the cost of procurement, logistics and management of requests. We have full traceability of records and requests to ensure our clients receive the best quality and standards. We ensure security of supply is available when and where our clients need it.

Our operations include supply, handling, storage and distribution of goods. We are dedicated to providing the best standard of products. Our dedicated ERP tools helps control inventory management, data acquisition of all processes, and connectivity to the control center.

## CORE ADVANTAGES:

- Integrated full cycle delivery solutions including acquisition, logistics, warehousing and distribution.
- Diversified supply sources
- Direct contracts with end user and processing facilities.
- Strategic relationships with Multinational companies.

## COMPANY VISION:

A niche bold, driven and determined integrated company, with leadership and a strong environment conscience, playing a major role in supporting the energy sector in the Middle Eastern Region. Teamwork strives to help its customers in their pursuit of recognition and growth by bringing them communication solutions that are customized, effective, innovative and above all, ethical.

## COMPANY MISSION:

ALPS offers Medical, Offshore, Onshore and Oil & gas related products. We provide a diverse set of products in select global markets that add value to our customers operations with an emphasis on quality, integrity and safe operation.

## COMPANY OBJECTIVES:

ALPS strategy is mainly focusing on the oil and gas, Marine & Offshore industry with prime focus on the upstream and downstream business.

ALPS is seeking an inventory of oil and gas prospects with large upside potential and endeavors to actively pursue new exploration acreage jointly with other partners. The company also intends to process an asset portfolio through acquisition of underdeveloped producing assets.

ALPS is targeting to become one of the leading services providers in the Marine, Oil & Gas field, through possessing a highly diversified array of products portfolio.



## O&G PROFESSIONAL SERVICE:

Have your ship supplies queries and doubts handled by professional and experienced staff in a company with over 20 years of industry experience. Appropriateness and reliability in our advice is our belief to make sure our customers' best interests are met here at ALPS.

## COMPETITIVE PRICING:

With our wide customer base, we can purchase in bulk and pass on considerable cost savings to our customers.

## QUALITY:

Our reputation is rooted in the quality of our products to our customers. At ALPS, we offer products from reputable and reliable manufacturers.

### **Sectors we serve**

#### **Shipping**



#### **Offshore**



#### **Military**



#### **New Builds & Shipyards**



## **Client Benefits**

**Customer Service** – Personal customer service. We care about you, your assets and your business.

**Experience** – Decades of experience dealing with procurement of machinery and systems along with all the logistical experience for smooth & final delivery to your vessel or rig.

**Quality** – Our strongest point. All products supplied are fully backed by our name. All manufacturers and suppliers are strictly vetted and monitored closely.

**Quick turn around time** - Quotations are sent back in 1-2 days. E-mails and phone calls are answered with the first priority.

**Pricing** – Extremely competitive in the worldwide market. Discounts established with manufacturers, coupled with our low margins, help us maintain our competitive edge.

**Fully Transparent Quotations** – Statement of Facts on all quotes: Genuine equipment or Top Quality Aftermarket, Country of Origin, delivery time, vessel name, your reference number.





### OUR RANGE OF PRODUCTS:

- General Ship Stores
- Deck & Engine Stores
- Ship Spares
- Hardware
- Tools
- Safety Equipment Products

### INTRODUCTION TO ALPS SUPPLY CHAIN:

When a ship is being constructed in a shipyard, the most important machinery that is to be selected is the main propulsion machinery.

The marine diesel engines are those which are used in marine vehicles namely boats, ships, submarines.

Both 2-stroke and 4-stroke engines are widely available in the marine industry, but for large ocean-going merchant vessel, a 2-stroke engine is more commonly used as main engine and has much better market.

The engines used for the main propulsion or turning the propeller/s of the normal ships are usually slow speed 2-stroke engines while those used for providing auxiliary power are usually 4-stroke high speed diesel engines.

A Marine Diesel Engines are basically reciprocating CI engines by its unique combustion feature.

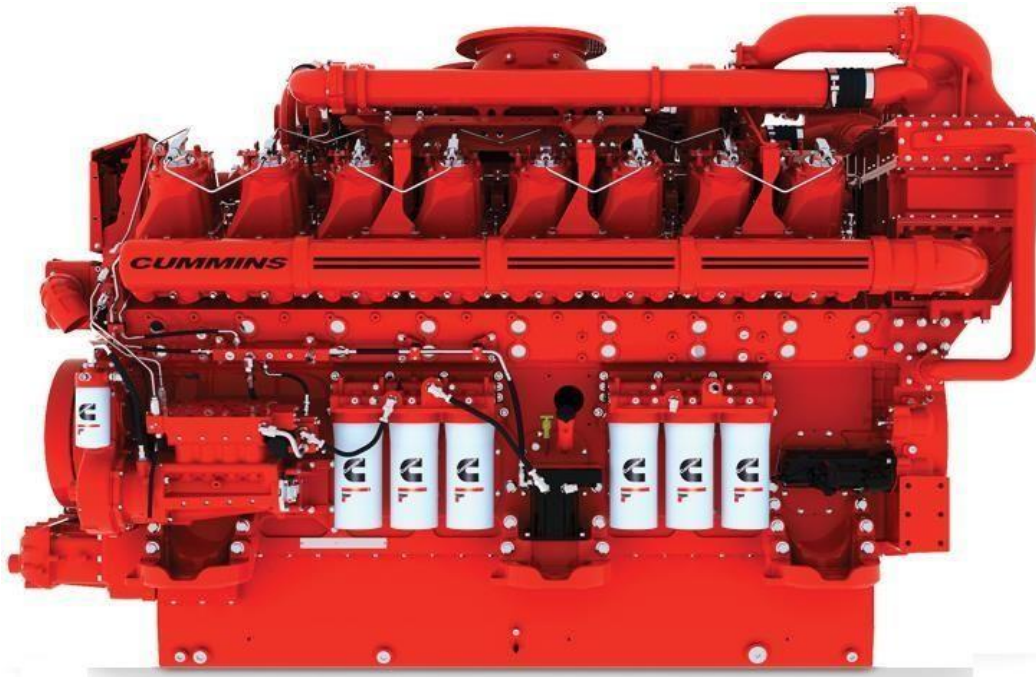
Internal combustion engines are those where the combustion of the fuel-air mixture takes place within a closed chamber known as the combustion chamber.



Listed below are a few engines ALPS specializes in supply.



## Cummins Engines



- QSK95
- QSK60
- QSK50
- QSK38
- QSK19
- KTA38
- KTA50
- KTA19
- V28
- N855
- QSM11
- QSB
- 6.7/QSB7
- 6CTA 8.3
- 6BT 5.9
- ETC.....

## CATERPILLAR® Engines.



- 3512C
- 3512E
- 3516C
- 3516B
- C12
- C18
- C32
- C280
- M20
- M25
- ETC....



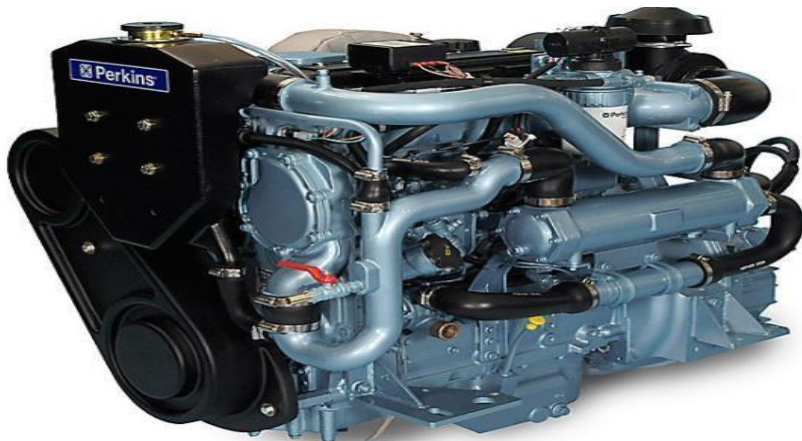
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## **VOLVO PENTA** Engines.



- D12D
- 5A
- D9A2A
- 2001
- AD30
- D1-13
- D11A
- D12
- MD6
- TAMD10
- KAD32P
- D4
- ETC....

## **Perkins**® Engines.



- 1004-4
- T4
- CCA4.401
- CCW4.401
- TN4.401
- CCAN4.401
- T4.2
- P3
- F3
- D3
- 903-27
- 1104



## PUMPS

A pump is a device that moves fluids (liquids or gases), or sometimes slurries, by mechanical action. Pumps can be classified into three major groups according to the method they use to move the fluid: direct lift, displacement, and gravity pumps.

Pumps operate by some mechanism (typically reciprocating or rotary), and consume energy to perform mechanical work by moving the fluid. Pumps operate via many energy sources, including manual operation, electricity, engines, or wind power, come in many sizes, from microscopic for use in medical applications to large industrial pumps.

**Listed Below are a few pumps ALPS specializes in supply.**

- APEX
- AZCUE
- AMSTRONG
- ARON PUMP
- BERNES
- BURK
- CRUSAIR
- DESMI
- FISHER
- FLOW SERVE
- GARDEN DENVER
- GOLDUSS
- AITUR
- JABSCO
- GRUNDFOS
- INGERSOL RAND
- NATIONAL
- PARKER HANNIFIN
- PATTERSON
- SULZER
- WILDEN
- ALFA LEVEL

**DESMI**  
MARINE PUMPS

**KSB**

**JABSCO**

**IR**  
Ingersoll Rand.

**azcue**  
pumps

**Gardner**  
**Denver**

**WILDEN**

**GRUNDFOS**



COMPRESSORS AND  
TURBINES

BITZER  
SULZER  
SULLAIR  
ALLISON  
WOODWARD  
MILLER  
ANSOLDE ENERGIA\CENTRAX  
COPPER ROLLS  
DRESSER RAND  
EUROPIAN GAS TURBINE  
PERSONS  
GEA

mitsubishi  
GARDEN DENVER  
INGERSOLL RAND  
SOLAR  
RUSTOM  
TUME  
ATLAS COPCO  
ROLLS ROYCE  
FIAT  
COMPARE  
GREENWICH TURBINE  
KAWASAKI



Oil Filters – Asset or Consumable?

Think a minute before you answer. Most would initially say “consumable,” right? An element does have a life expectancy, and once the usefulness or capacity to hold contaminants is used up, then it is replaced with a new element. So yes, in this context it's considered consumable...without taking into consideration its designed purpose, protecting the engine.

Has it done the best a filter can do? Maybe since you think it's consumable or just a throw-away, then you may have taken the cheap way out and purchased a low-cost alternative to the OEM element. Maybe you were thinking, "I'm just going to throw it away in a couple hundred hours or few thousand miles anyway."

The engine produces power, (work) by a process called internal combustion. The engine is a contaminant manufacturing factory. As long as it's running, it's producing wear particles that need to be filtered out, and combustion soot. The combustion process alone produces chemical products that break down the lube oil additives and eventually reduce the oil to a dirty contaminated sludge unable to protect the engine.





Below are the various wide range of Engine Filters we specialize in supply.

## FILTERS.



❖ CATERPILLAR

❖ BALDWIN

❖ FLEETGUARD



❖ RACOR PARKER

❖ ATLAS COPCO

❖ PALL



❖ REXROTH

❖ MAHLE

❖ MANN FILTER



 BEARINGS.



**NTN**  
BEARINGS



**NSK**



- SKF
- TIMKEN
- FAG
- KOYO
- PIX
- NTN
- RHP
- NSK
- NIPPON
- INA
- QBL



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VALVES.



HOSES.





## Deck & Engine stores

We carry a complete range of Deck & Engine spares. The list below is only indicative of the wide range available.

- Engineering and Technical spares - Tools
- Hoses and Couplings
- Mooring Ropes and Hawsers
  
- Sling belt & Wire Ropes
- Fasteners Rags and Cotton Waste
- Instruments Pipes and Fittings
  
- Valves & Flanges (JIS standard)
- Grinding wheels Abrasive papers
- Seals and Bearing
  
- Gaskets and Gland Packings
- Cabinet ware Stainless Steel Fittings
- Pilot's Ladders, Gangway net, Scrambling Net, Cargo net
  
- Electric and Air Tools lifting equipment
- Lashing Equipment, Chains & Shackles
- Gloves and Ear Muffs
  
- Pressure Gauges
- Marine watertight pendant lights
- Search lights & Navigation Light
  
- Electric Insulated Rubber Mats
- Pipe repair kits,
- Pneumatic pumps
  
- Smoke detector & Heat Detector
- Emergency Oil Spill Kits and SOPEP box
- Paint brushes & Tools
  
- Zinc Anodes
- Oil Gauging Tape, Scupper plugs
- Breakers, Relays



## Cabin Stores

We can supply a full range of cabin stores at competitive prices.

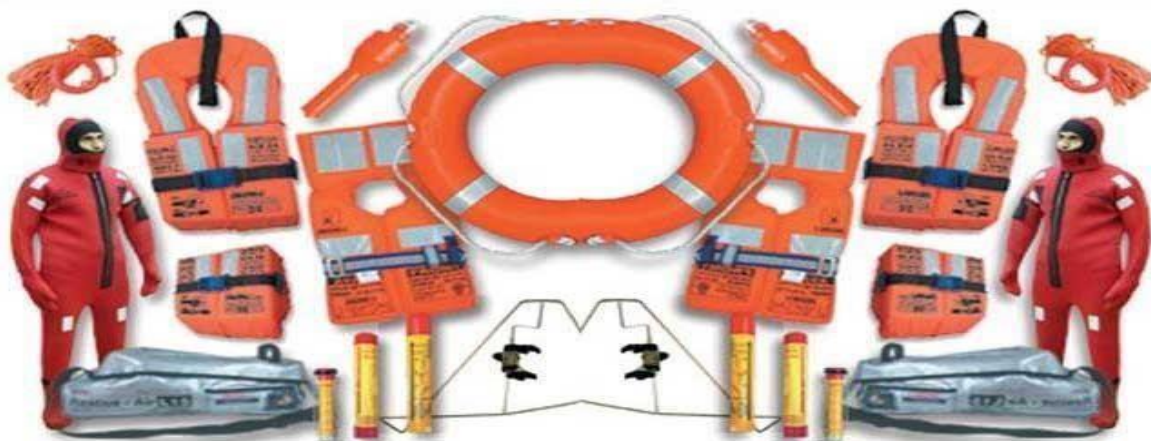
- Clothing
- Linen
- Galley supplies (Hot plates & Switches)
- Cleaning Products & Consumables
- Floor Covering
- Dishware
- Cutlery
- Toiletries
- Electrical Equipment
- Stationary and Office Supplies
- Electronics & Office Equipment\

## A full range of Electronics and Office Equipment can be provided.

UPS, Television, DVD players, Mobile Phones, Dishwashers, Washing Machine, Refrigerators, Calculators, Printers, Copiers and Scanners, Filing Cabinets, Fixtures & Furniture

## Life Saving Equipment

- Life Jackets, immersion suits, Life Jacket Lights, Lifebuoy Lights
- Fire & Safety Equipment
- Firefighting equipment
- Fire hoses, Foam Applicators
- Fire hydrant valves, Couplings, Jet & Spray Nozzles
- IMO Signs and Posters





💡 ELECTRICAL ITEMS.

- ABB
- SCHNEIDER
- SIEMENS
- SCHNEIDER ELECTRIC
- WOODWARD
- MILLER
- TELEMECANIQUE
- OMRON
- ALLEN BRADLEY
- RS COMPONENTS
- EATON
- LEGRAND
- PEPPERL FUCHS
- FESTO
- PHOENIX CONTACT
- REXEL
- SEMIKRON
- ALSTOM



MECHANICAL ITEMS.

- WILTON
- GRAINGER
- STANLEY
- PROTO
- TOYO
- TOLSEN TOOLS
- MITUTOYO
- FACOM
- BLACK & DECKER
- BOSCH
- MAKITA
- DEWALT
- ASCO



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