







REALTOR® Scholarship Golf Tournament was a Big Success!

June 27, 2022 was a great day. The weather was perfect. 22 Teams came out to our first annual scholarship tournament. Thanks to all our sponsors, volunteers and participants that made this day possible. We were able to give a total of \$25,000 in scholarships to 20 recipients.

WINNERS ARE: FIRST PLACE: HOPKINS TITLE SECOND PLACE: JIMMY BELL THIRD PLACE: COBBLESTONE HOMES





Federal Credit Union • West

A Night of Pie Throwing Good Food and Live Band - Oreo Blue!

RPAC Fundraiser August 11, 2022 4:00 pm - 9:00 pm LaHuerta Downtown \$15 Entrance Fee Includes A Meal & 2 Drink Tickets (Soft Drinks, Beer, Premixed Margaritas)

\$20 to Throw a Pie

Bring A Guest Must Be 21 To Attend



Important Dates

August 1, @ 11am - 1pm General Membership Meeting Board of Directors Election Vote at The Board Office

August 1, Rookie of the Year Nominations Open

August 7-9 NAR Leadership Summit

August 11, LaHuerta 4pm - 9pm RPAC Fundraiser - Pie in the Face

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Top 5 MLS Infractions July 2022

- 1. Photos being deleted
- 2. Inaccurate directions
- 3. Incorrect pending/sold dates
- Incorrect or no appraisal

information

5. First Photo - Not front of the home

VOLUME 7



Community

Written by Rebecca Morter

The word "community" likely brings something a little different to the forefront of each of our minds. Personally, when I imagine the word, I immediately picture a community garden overflowing with life, where neighbors share in labor and the fruits of that labor. One definition Merriam-Webster provides for the term "community" is "a unified body of individuals: such as a group of people with a common characteristic or interest living together within a larger society."

We, as Realtors, depend on those individuals with common interests that create our community. As a matter of fact, we wouldn't have jobs without them. Our neighbors, clients, friends, families, churches, local businesses, fellow agents: they all play a role in our success, don't they?

Take a moment. Look around your community. What do you see? What needs have yet to be met? The more you immerse yourself in your community, the more opportunities for change you will find. Now, how can you initiate or help motivate that change? How can you make an impact?

Here are a few ideas to get you started:

- Donate a portion of your commission to a local charity
- Volunteer at your favorite non-profit
- Organize a food drive
- Coach or sponsor a children's sports team
- Serve in public office or on school council
- Be friendly to everyone you meet
- Support local businesses

This month, I challenge you to give back to the people who support you and allow your business to thrive. We are all neighbors laboring in that community garden overflowing with life; only, the fruit doesn't come in the form of berries, it is the difference we create in our community and the success of our businesses that come from it. Plant a seed, give it a little water, and watch it grow.





Shana Brown

To Our First Annual REALTOR® Scholarship Golf Tournament Recipients

Alex Drummond Anastasiia Larson Cogan Hester **Elijah Lyles** Haylie Girvin John Ames Newman Joshua Thomas Price Kate Elizabeth Baptiste Katelin Brown Katherine King Kaylee Dolan Madison Blaylock Madison Chambers Margaret Brown Megan Lyn Gray Morgan Haller **Reagan Myers** Rylie Green Thess Holloway Thomas Bravo

SAFETY TIP

Tell your clients not to show their home by themselves. Alert them that not all agents, buyers and sellers are who they say they are. Predators come in all shapes and sizes. We tell our children not to talk to strangers. Tell your sellers not to talk to other agents or buyers, and to refer all inquiries to you.

From the REALTOR® SAFETY PROGRAM