

**Kawartha Bingo Sponsor's Association, Inc.**

**Annual General Meeting**

**September 25, 2024, 6:00 pm via ZOOM**

**Board Members:** President Kim Dawson (Crestwood Music Parents' Association), Vice-President Susanne Savary (Deafblind and Canadian Mental Health Association; Secretary-Treasurer Larry Cook (St. Leonard's Society) Larry has submitted his resignation and will be stepping away from the board after the completion of our meeting this evening, Beverley O'Toole (St. Peter-in-Chains Catholic Women's League) and Nancy Watson (St. Vincent De Paul Food Pantry)

**Ex-Officio** – Suzanne Davidson, Charity Director

**Guests** - Glenn Jensen, General Manager of Delta Bingo and Gaming Centre and Kelly Hroncich from Kayser Financial

**Call to Order:** Board President Kim Dawson welcomed everyone to our fifth ZOOM AGM. Representatives from over 40 charities attended the meeting.

**Welcome:** President Kim Dawson welcomed everyone to tonight's 5th AGM held via ZOOM beginning at 6:00 pm. She extended a thank you to Kim Steacy, Charity and Volunteer Manager for Play! Charitable Gaming Association, Kingston, for her assistance with tonight's meeting. Kim continued with the introduction of the current Board of Directors of KBSA.

**Adoption of Agenda:** The agenda for tonight's meeting was circulated electronically. As there were no adjustments to the agenda a motion was made by Terry McLaren (Kiwani's Club of Peterborough), seconded by Dan Twomey (Kinsmen Club of Peterborough) to adopt the agenda. Carried.

**Glenn Jensen's Report:** Glenn reported that Delta's marketing department has now taken over providing graphics for all sites. Unfortunately, Glenn does not have any control over when they are released but will provide to Sue as soon as possible for distribution to our groups for social media posts. This year a much needed storage area was built at the back of the bingo floor. Glenn reported that the old lotto booth was converted to a VIP booth for events with a reservation for up to 8 people which includes reserve parking, dinner, snacks throughout the night, a private server, lanyards and meet and greet with the performers. Glenn confirmed that there are currently no plans to reintroduce more bingo sessions as most of the revenues are being generated through the cabinet games. The windows of the

site were re-skinned this year with a focus on the cabinet games as they are the biggest revenue generators. New eavestroughs were installed as well but the largest project was the new LED sign being installed. Sue's old office has been converted into a cash cage for the Tap and Play area increasing staff safety. The GMS (gaming management system) launched which allows players to move between all cabinet games no matter who the vendor is. The BMS (bingo management system) was updated as well with a new version coming in October. Delta was present at 5 of the Musicfest performances to complete the season this year.

**Adoption of 2023 AGM Minutes:** The minutes from the 2023 AGM are posted online. As there were no errors or omissions, a motion was made by Nancy Watson (St. Vincent De Paul Food Pantry) and seconded by Cathy McWilliams (Peterborough Youth Services). Carried

**Financial Report:** Kelly reported moderate activity in the financials year over year, indicating that the most common question is due to the balance in unrestricted net assets. Kelly confirmed that it is ok to have a reserve there in case of emergency. Most funds except for a few expenses are redistributed to the membership. A motion was made by Brenda Boyes (Peterborough Symphony) and seconded by Laurie Westaway (New Stages) to accept the report as presented. Carried. A motion was made by Bev O'Toole (St. Peter-in-Chains Catholic Women's League) and seconded by Vince Bierworth (GPHSF) to retain Kayser Financial Services for the 2024/2025 fiscal year. Carried

**President's Report:** President Kim Dawson thanked everyone for attending with a special welcome to the new groups. Kim reported an approximate 19% growth in membership over the past year while at the same time volunteer resources continue to decline. Kim is hopeful that the board, with its new members, will be able to help with recruiting in the coming months. The total iGaming revenues in 2024 were \$3088.62, meaning that each charity received \$54.19 into their bank account. Kim has had the opportunity to attend an onboarding session with a new group and a training session for new volunteers. It is a good experience to see what happens as Suzanne assists new groups past the permit stage through their contract, setting up banking, training their roster of volunteers and supporting new and existing coordinators. Kim continued by reminding attendees of the importance of completing the sign in sheets correctly as they represent an official record of attendance and can be referenced for audit purposes. Kim completed her report by thanking Suzanne for her commitment to the membership and volunteers.

A motion was made by Bev O'Toole (St. Peter-in-Chains Catholic Women's League) and seconded by Valerie Kuinka (Highlands Opera Theatre) to accept the report as presented. Carried

**Charity Director's Report:** Charity Director Suzanne Davidson opened her remarks announcing that collectively across the 37 sites in Ontario, we have raised \$295,000 each day in the month of August. Since cGaming started in 2005 there's been a total raised across the province of \$564 million. Suzanne reported that there had been a delay in the delivery of the vinyl clings due to a quality control issue. They have since been reordered and will be available for pickup as soon as they have been received. Suzanne thanked everyone, particularly the coordinators for passing along relevant information to volunteers, which helps to keep things running smoothly. Suzanne completed her report by thanking the Board of Directors for their work.

A motion was made by Erin Panepinto (Hutchison House) and seconded by Lindy Finlan (4<sup>th</sup> Line Theatre) to accept the report as presented. Carried

**Confirmation of Directors:** Susanne Savary has agreed to remain on the KBSA Board of Directors. There are two vacancies and two candidates who have agreed to serve Bethan Bates, representing Kawartha Halliburton Children's Foundation and Marie Press, representing Peterborough Rotary Club. A motion was made by Mandy Filman (Epilepsy) and seconded by Cathy McWilliams (Peterborough Youth Services) to approve the new members and Susanne Savary remaining on the board. Carried

**Questions or Discussion:** There were no questions or further items discussed.

**Adjournment:** A motion was made by Laurie Westaway (New Stages Peterborough) and seconded by Valerie Kuinka (Highlands Opera Theatre) to adjourn the meeting. Carried.