

Sales Executive Direct Clients - Belgium

Founded in 2009, Gammed! is a programmatic expert pioneer in digital advertising campaigns. Gammed! combines human expertise and cutting-edge technologies to provide multi-channel campaigns (desktop, mobile, social media, native, video, TV, DOOH, radio...) providing audience targeting and real-time message personalisation (DCO). Gammed! has already successfully optimized over 2500 programmatic campaigns in nearly 80 countries and delivers over 3 billion personalized advertising messages each month. Recently, Gammed! joined the Biggie Group. The company counts 150+ employees and 9 offices in Belgium and abroad (France, Switzerland, United Arab Emirates, Brazil, Malaysia, Netherlands, Italy, Tchequia) and manages over 400 clients (Orange, Ladbrokes, Visit Brussels, AXA, Jaguar Land Rover ...)

Missions: Integrated within our Belgian team located in Brussels and directly reporting to the Sales Manager, you will be in charge of:

- Actively prospecting the Belgian market to develop a new business portfolio
- Dig deep into the expectations of advertisers & agencies in order to answer their needs in the most relevant way
- Prepare programmatic media plans in cooperation with our local account managers and media traders

To be successful, the following points will be key:

- Ability to adapt to a fast paced and challenging environment
- Be curious and passionate about digital media and new technologies
- Understand the needs of the prospects and identify business opportunities

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- Be meticulous and well-organized in order to set up impactful meetings with news prospects
- Integrate rapidly into a team of Sales, Account Managers and Media Traders

Profile, skills, and experience needed:

- Client-hunting skills and “can do” attitude
- Excellent relational and communication skills, both oral and written
- Dutch and French speaking, fluent in English
- At least 2 years of significant experience as in digital is required

Work environment: Location : Ixelles; Homeworking part of the week possible

Benefits:

Very attractive package including quarterly bonuses based on your results.

Company car and fuel card

Group insurance; health insurance

Laptop & smartphone

Contract: permanent and full time

Starting date: as soon as possible

Are you interested in this great opportunity? Contact us info@abc-recruitment.be