

### CONSULTING SERVICE & SUPPORT TO THE ENERGY AND ASSOCIATED BUSINESS SECTORS



## Company

Monroe Energy Services is a minority owned business registered in the State of Texas with headquarters in Cypress, TX. It provides for an Energy business segment and a Government business segment and associated support segments.

## Mission, Vision & Core Values

It is the <u>mission</u> of Monroe Energy Services to be a premier provider of safe, reliable and innovative goods, services and solutions to the Energy and Business Sectors.

It is the <u>vision</u> of Monroe Energy Services to be at the forefront of industry needs, supplying innovative goods and services of the highest quality safely and with the utmost integrity.

Our <u>core values</u> define our character as we serve as trusted partners for our clients:

- Safety Keeping our employees, the public and the environment safe-every day
- Operational excellence Strives to deliver the best in safe, high quality products and solutions
- Accountability Promote and Achieve Client Success
- Ethical Behavior Demand the highest integrity and ethics from clients, employees and business partners
- Ingenuity Creating original answers to client and market challenges.
- Accountability Require a positive company culture through team responsibility by encouraging new ideas for everything we do.

## **Company Overview**

A "Qualified Company and Partner" providing full time or part time contract consulting, supply and service that caters to the Energy and Business Industry. Personnel have extensive experience within the Subsea, Offshore, Surface drilling and production venues and flowline safety entities. We also cater to the Upstream and Downstream Oil & Gas Sectors [refining and processing and product transportation safety systems (pipelines)]. We provide business development, sales and marketing, product brokering and service representation and support, safety equipment supply and training, project management and third party assistance and expertise to the various energy and commercial sectors. The management staff has multi years of industry experience inclusive of expertise utilizing extensive domestic and international experience. See below matrix for added information.

## **Current and Past Experience**

- Monroe Energy Services Product Representation, Sourcing and Brokerage
- Kent Introl Subsea and Topside Production Choke Representation
- GS Oilfield Solutions AS Product Sourcing and Brokering
- Trendsetter Engineering Subsea Development Products and Services
- GS Rental Tools AS Agency Agreements
- Italian Consortium for Ball Valve Products Marketing and business development
- WOM Subsea Subsea development EPC projects, products and services
- UK Ball & Gate Valve Products Marketing and business development



- Manpower Resource Recruiting
- Endeavor Management Expert Advisory Group
- ProFlex Technologies Flowline/Pipeline Leak Detection Systems
- US Government Supply / Vendor (SAM/GSA) Verified Vendor

# **Expert Service and Support includes but not limited to:**

Service Support	Product Support & Brokering
<ul> <li>Management and sales consulting services tailored for the client</li> <li>Sales &amp; marketing assistance</li> <li>Utilization of extensive client contacts</li> <li>Utilization of international sales and service experience</li> <li>Project management services</li> <li>Personnel Search &amp; Recruitment</li> <li>Development of customer-focused marketing plans</li> <li>Local and global business development</li> <li>Contract creation and review</li> <li>Contract negotiations</li> <li>MSA creation and review</li> <li>Market studies and reports</li> <li>Integral assistance to sales staff</li> <li>Direct representation to specific customers and markets</li> <li>Regulatory requirement assistance</li> </ul>	<ul> <li>Product representation</li> <li>Product brokering (i.e. sourcing &amp; procurement)</li> <li>Technology awareness programs</li> <li>New product &amp; service introductions</li> <li>Providers of part components or finished assemblies</li> <li>Bid specification document creation (i.e. RFQ's)</li> <li>Functional &amp; component specification creation and review</li> <li>Bid package review &amp; evaluation</li> <li>Cost savings reviews</li> <li>Technical writing &amp; manual preparation</li> <li>3<sup>rd</sup> party expediting, witness and logistics support</li> <li>Product &amp; Safety training programs</li> </ul>

## **Monroe Energy Services**

Current Work Scope - Experience with:

<u>GS Oiltools AS & GS Oilfield Solutions</u> (www.gs-oil.com & www.gsos.no) a Norwegian company specializing in providing the Norwegian Oil & Gas industry best possible service within the business area. GS Oiltools is located in Stavanger, Norway where office, workshop and both indoor and outdoor storage areas reside. Primary business scope is: lifting and fastening equipment, sourcing and sales of drilling and production equipment for O&G industry, rental equipment, repairs, remanufacturing, spares and service. Represents Oil States tubular and connectors within Norway.

Monroe Energy Services represents GS Oiltools in the US as is primary equipment sourcing and brokering for goods destined for the Norwegian O & G market.

<u>Endeavor Management</u> (<u>www.endeavormgmt.com/oil-and-gas</u>). This organization includes more than 200 highly skilled personnel with deep industry backgrounds who support clients in a variety of technical and business strategy areas.

The Endeavor Oil and Gas Expert Advisory Group (EAG) is the most comprehensive and globally recognized team of operationally proven experts in the industry. Our EAG has over 200 team members intimately knowledgeable in the challenges facing the industry today around the world. Our advisors have decades of experience ranging from reservoir management to decommissioning from the perspective of both operators and service companies. We deliver our expertise in a form that is best suited for our clients. This includes serving as a "behind the scenes advisor", fielding a team to directly solve a complex problem, provide mentorship, or to bridge the gap in resources and talent.



Endeavor Management serves clients around the world. While our colleagues' offices are located throughout the USA and internationally, we have several main hubs for client service, operations, and team meetings. Endeavor has offices and consultants located throughout the continental USA. We serve global clients operating in dozens of locations around the world.

For further information visit at www.EndeavorEAG.com.

<u>ProFlex Technologies</u> – Flowline/Pipeline Leak Detection System. The newest premier pipeline leak detection system on the market. Attached for download is a basic PDF product flyer for the PipeSafe System, which can also be found on our website at <u>www.proflextech.com</u> - just click on the link for our onshore products and you will find a link to also download the flyer document should you wish to share the document this way.

ProFlex Technologies' Pipe-Safe System Leak Detection system works on any pipe, no matter the size, complexity, or properties that make up the pipe. Pipe-Safe LDS provides for land, surface and subsea applications. The leak detection system could also be deployed to cover individual pipeline segments or areas that require specific monitoring.

The PipeSafe leak detection system provides for:

- 'Signal Sensing and Data Processing System' is fully stand alone.
- System continuously monitors the pipeline flow characteristics for a leak event. In the event of a leak event, each 'Signal Sensing and Data Processing System' uses local processing algorithms to filter and process the event signal and transmit to our cloud based application, where leak determination is made.
- Notification of a leak event communication tools such as from desktop, mobile device. SCADA type system of the pipeline operator is available.
- High level of positional accuracy combined with advanced leak detection algorithms mean that the system has a virtually zero chance of false leak indications.

## <u>US Government Supply Vendor (GSA) – Verified Vendor</u>

Recently approved vendor for supply of goods or services to Federal Government projects or services. We are a "SAM Verified Vendor" providing consulting, supply and service that caters to the Energy, Military, Infrastructure and Business Industry supporting US Government projects and after market requirements.

Also supporting Metropolitan and Government facility infrastructure. Processing and Product Transportation Systems (pipelines) that utilize government right of ways. We provide business development, marketing, product sales, representation and support, brokering, safety equipment and training, contracting, project management and third party assistance and expertise to the various energy and commercial sectors.

#### **Service Contract**

If your needs justify part time (or full time) short term or long term contract personnel please let us know how we can help.

Our business model is a fairly simple 'independent contractor' service. A contract is drawn between both companies to provide scope of work and T & C's, duration, compensation and content. A sample can be provided upon request.

For added information or questions as to how we can support your day-to-day requirements please contact:

#### **Monroe Energy Services**

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