



CONSULTING SERVICE & SUPPORT TO THE GOVERNMENT AND ASSOCIATED **BUSINESS SECTORS**



Oil & Gas Industry

Valves **Pipelines**

Water Systems

Solar Power Infrastructure Government Municipalities

Company

Monroe Energy Services is a minority owned business registered in the State of Texas with headquarters in Cypress, TX. It provides for an Energy business segment and a Government business segment and associated support segments.

Mission, Vision & Core Values

It is the mission of Monroe Energy Services to be a premier provider of safe, reliable and innovative goods, services and solutions to the Energy and Business Sectors.

It is the vision of Monroe Energy Services to be at the forefront of industry needs, supplying innovative goods and services of the highest quality safely and with the

Our core values define our character as we serve as trusted partners for our clients:

- Safety Keeping our employees, the public and the environment safe-every day
- Operational excellence Strives to deliver the best in safe, high quality products and solutions
- Accountability Promote and Achieve Client Success
- Ethical Behavior Demand the highest integrity and ethics from clients, employees and business partners
- Ingenuity Creating original answers to client and market challenges.
- · Accountability Require a positive company culture through team responsibility by encouraging new ideas for everything we do.

Company Overview

A "SAM Verified Vendor" providing consulting, supply and service that caters to the Energy, Military and Business Industry. Inclusive of: Metropolitan and Government facility infrastructure, Upstream and Downstream Oil & Gas Sectors, Refining, Processing and Product Transportation Systems (pipelines). We provide business development, marketing, product sales, representation and support, brokering, safety equipment and training, contracting, project management and third party assistance and expertise to the various energy and commercial sectors. The management staff has multi years of industry experience inclusive of expertise relating to management and marketing utilizing extensive domestic and international experience.

DUNS: 080597697 **CAGE: 842C8**

- **Small Business**
- Minority-Woman Owned Business

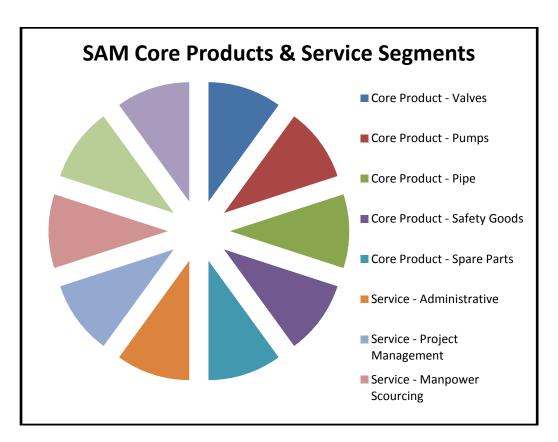
See below matrix for added service and support capabilities:





Expert Service and Support includes but not limited to:

Service Support	Product Support & Brokering
 Management and sales consulting services tailored for the client Sales & marketing assistance Utilization of extensive client contacts Utilization of international sales and service experience Project management services Personnel Search & Recruitment Development of customer-focused marketing plans Local and global business development Contract creation and review Contract negotiations MSA creation and review Market studies and reports Integral assistance to sales staff Direct representation to specific customers and markets Regulatory requirement assistance 	 Product representation Product brokering (i.e. sourcing & procurement) Technology awareness programs New product & service introductions Providers of part components or finished assemblies Bid specification document creation (i.e. RFQ's) Functional & component specification creation and review Bid package review & evaluation Cost savings reviews Technical writing & manual preparation 3rd party expediting, witness and logistics support Product & Safety training programs



Core Products & Services Segment Breakdown (Example Only)

See below for sample Product and Services offered.





CORE PRODUCTS – Examples (other upon request)

Core Product	Туре
Valves	Gate
	Ball
	Butterfly
	Plug
	Instrumentation Control valves and other control piping connectors and tubing.
	For water, gas, oil or other.
	Various Material
	Applicable Actuators
	Misc Fittings:
	- flanged ends
	- fabrications
	- elbows
	- instrument flanges
	- threaded ends
	- others
Valves, Pumps & Misc.	Seawater Reverse Osmosis (SWRO) Systems and components
Spare Parts	Spare Parts
- CPANOTANIE	As required for all above to support new products and aftermarket needs.
	In stock spare parts inventory requirements.
	Identify long lead critical service parts
	Warehousing system creation
	Create MSA per client needs.

Core Product	Туре
Pipe, Tubing &	Misc sizes
Hose	
	For water, gas, oil or other service
	All Materials
	Welded or seamless pipe
	Composite Material, Poly Pipe Flexible Pipe, Hydraulic hose and fittings Misc Fittings:
	- flanged ends
	- fabrications
	- elbows
	- instrument flange
	- threaded ends
	- other
	Tools and Testing Equipment
Safety Goods	Safety:
	- Gloves
	- Footwear
	- Eye protection
	- Head protection - Hearing protection
	- PPE Clothing
	- Climate clothing
	- Welding protective ware
	Other as needed.
	Tools and Testing Equipment
Safety - Pipeline	Pipeline & Flowline Emergency Shut
& Flowline	Down Systems
Systems	- Controls for above
	- Power options for above
	Pipeline & Flowline Leak Detection and Plug Detection Systems
	- Controls for above.
	- Power options for above
	Safety Training Programs





CORE SERVICES – Examples (Other upon request)

Core Service	Туре
Administrative	Administrative Support team
	RFQ Inquiries
	RFQ Register
	Bid preparation
	Costing and pricing
	Submittals
	Terms and Conditions
	Data Base
	Order Entry
	Project Doc Requirements
	Invoicing & Management
	Clerical Support
Project Management	Ownership - Stakeholders
	Project Scope
	PM Team Requirements
	Create Schedules
	Commercial
	Communication
	Documentation and witness programs
	KPI's
	Risk Analysis
	Logistics

Core Service	Туре
Manpower	Recruiting of personnel
Sourcing	
	Staff Identification
	Full time or contract
	Background checks
	Work Skills verification
	Interview Process
	Employment Contract
Training Programs	Program Brochures
1 rogramo	Program Agendas
	Program Schedule
	Program Highlights
	Venue
	For Whom
	Program Pricing
	Take aways
Logistics	Coordinate Project & Service Specific Logistics Company
	Shipping and Receiving Facilities
	Transportation Requirements
	Contract Requirements
	Logistic company qualifications
	Import / Export Requirements
	Warehousing Requirements
	Documentation Requirements

Notes:

- All core product and services will be broken down via the client RFQ and/or on the vendor submitted quotation. Above charts and descriptions for reference only.
- Industries served: Oil & Gas, All Pipelines, Water, Wind, Electrical and Solar Power, Infrastructure and Municipalities for all products and services listed. As well as the various Manpower, Project Management and logistics requirements for all.
- See further information regarding Core Product and Services in 'GOVERNMENT' drop down bar.

NAICS CODES SELECTED AS OF 8-16-2019:

- 213112 Support Activities for Oil and Gas Operations
- 221111 Hydroelectric Power Generation
- 221112 Fossil Fuel Electric Power Generation
- 221114 Solar Electric Power Generation
- 221116 Geothermal Electric Power Generation
- 221210 Natural Gas Distribution
- 221310 Water Supply and Irrigation Systems
- 237110 Water and Sewer Line and Related Structures Construction
- 237120 Oil and Gas Pipeline and Related Structures Construction





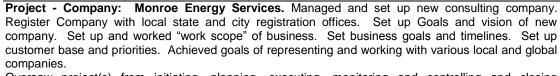
- 237990 Other Heavy and Civil Engineering Construction
- 315990 Apparel Accessories and Other Apparel Manufacturing
- 332722 Bolt, Nut, Screw, Rivet, and Washer Manufacturing
- 332911 Industrial Valve Manufacturing
- 332912 Fluid Power Valve and Hose Fitting Manufacturing
- 332919 Other Metal Valve and Pipe Fitting Manufacturing
- 333912 Electro hydraulic servo valves, hose fittings
- 333995 Hydraulic cylinders, fluid power
- 333996 Hydraulic pumps, fluid power
- 423710 Hardware Merchant Wholesalers
- 423830 Industrial Machinery and Equipment Merchant Wholesalers
- 423840 Valves, hydraulic and pneumatic
- 486110 Pipeline Transportation of Crude Oil
- 486210 Pipeline Transportation of Natural Gas
- 486910 Pipeline Transportation of Refined Petroleum Products
- 486990 All Other Pipeline Transportation
- 541330 Engineering Services
- 541690 Other Scientific and Technical Consulting Services



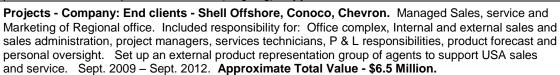
Past Performance

Added information available upon request

Multi projects completed prior to SAM program. Below is a sample of those projects completed with input into Management, Project Management & Value.



Oversaw project(s) from initiating, planning, executing, monitoring and controlling and closing processes. Dates: Sept. 2012 – Current (Ongoing). **Approximate Total Value - \$1.25 Million.**



Projects - Company: ODI/Teledyne. Included Management of Sales, service and Marketing for Global support of product lines. Included responsibility for: Houston based office complex, Internal and external sales and sales administration, project managers, service technicians, P & L responsibilities, product forecast and personal oversight. Set up overseas service centers in Brazil and Singapore. Responsible for all client oversight and communication with client base. 12/2003 – 10/2008. **Approximate Total Value - \$15 Million.**

For added information or questions as to how we can support your day-to-day requirements please contact:

Monroe Energy Services - GOV Attention David Bradbury (281)224-5555 david@monroe-es.com www.monroe-es.com

