



*2025 Custom Book:
Apparel*

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Custom Apparel
Short Sleeves



SHORT SLEEVES

Brass Tacks

RJB 591A



Details Available in sizes (S-XXL)

Men's 4.5 oz Short Sleeve Crew Neck with Vintage Wash

100% Cotton (Heather Grey is 85% Cotton / 15% Rayon)

Taped through shoulders

Woven Neck Label

Athletic, trim fit

Pricing

# UNITS	SHIRT COLORS PER ORDER	1 PRINT COLOR	2 PRINT COLORS	3 PRINT COLORS	4 PRINT COLORS
72	4	\$14.50	\$15.75	\$17.50	\$19.25
144	8	\$13.50	\$14.00	\$15.25	\$17.00
288	16	\$12.75	\$13.00	\$13.50	\$15.25

APPLIQUÉ		# UNITS	COST	
NuBroidery (Front Only)		48	\$27.00	

EXTRA LOCATION PRINT	1 PRINT COLOR	2 PRINT COLORS	3 PRINT COLORS	4 PRINT COLORS
72	\$3.25	\$3.90	\$4.90	\$6.05
144	\$2.70	\$3.00	\$3.75	\$4.65
288	\$2.15	\$2.30	\$2.70	\$3.25

Prices include individual fold.

For Individual polybag and fold, it will be an additional \$0.75/piece

Please call for pricing if you have additional requirements, would like a second print location or require ticketing.

*Orders over 72 units can have a single ink change when ink is not visible on all shirt colors.

Colors

BLACK	NAVY	ROYAL	LIGHT BLUE
HEATHER GREY	WHITE	GREEN	RED
ORANGE	CAPTAINS BLUE	SUNSHINE YELLOW	HAZEL
GREY	SMOKE BLUE	AQUA SPLASH	LUCITE GREEN
MINERAL RED	SMOKE PINE	CREAM	

SHORT SLEEVES

Ladies Brass Tacks 2

RLB 591A

AMERICAN
EST. 1918
NEEDLE INC.



STYLE NOT BEING REORDERED, LIMITED STOCK AVAILABLE

Details Available in sizes (S-XXL)

Women's 4.5 oz Short Sleeve Slight V-Neck with Vintage Wash

100% Cotton (Heather Grey is 85% Cotton / 15% Rayon)

High-Low Hem

Woven Neck Label

Athletic fit

Pricing

# UNITS	SHIRT COLORS PER ORDER	1 PRINT COLOR	2 PRINT COLORS	3 PRINT COLORS	4 PRINT COLORS
72	4	\$14.50	\$15.75	\$17.50	\$19.25
144	8	\$13.50	\$14.00	\$15.25	\$17.00
288	16	\$12.75	\$13.00	\$13.50	\$15.25

APPLIQUÉ	# UNITS	COST
NuBroidery (Front Only)	48	\$27.00

EXTRA LOCATION PRINT	1 PRINT COLOR	2 PRINT COLORS	3 PRINT COLORS	4 PRINT COLORS
72	\$3.25	\$3.90	\$4.90	\$6.05
144	\$2.70	\$3.00	\$3.75	\$4.65
288	\$2.15	\$2.30	\$2.70	\$3.25

Prices include individual fold.

For Individual polybag and fold, it will be an additional \$0.75/piece

Please call for pricing if you have additional requirements, would like a second print location or require ticketing.

*Orders over 72 units can have a single ink change when ink is not visible on all shirt colors.

Colors



SHORT SLEEVES

Youth Brass Tacks

RYB-591A



Details Available in sizes (S-XXL)

Youth 4.5 oz Short Sleeve Crew Neck with Vintage Wash

100% Cotton

Taped through shoulders

Woven Neck Label

Athletic, trim fit

Pricing

# UNITS	SHIRT COLORS PER ORDER	1 PRINT COLOR	2 PRINT COLORS	3 PRINT COLORS	4 PRINT COLORS
72	4	\$13.75	\$15.00	\$16.50	\$18.50
144	8	\$13.00	\$13.50	\$14.50	\$16.00
288	16	\$11.75	\$12.00	\$12.75	\$13.75
APPLIQUÉ		# UNITS	COST		
NuBroidery (Front Only)		48	\$26.00		
EXTRA LOCATION PRINT	1 PRINT COLOR	2 PRINT COLORS	3 PRINT COLORS	4 PRINT COLORS	
72	\$3.25	\$3.90	\$4.90	\$6.05	
144	\$2.70	\$3.00	\$3.75	\$4.65	
288	\$2.15	\$2.30	\$2.70	\$3.25	

Prices include individual fold.

For Individual polybag and fold, it will be an additional \$0.75/piece

Please call for pricing if you have additional requirements, would like a second print location or require ticketing.

*Orders over 72 units can have a single ink change when ink is not visible on all shirt colors.

Colors



SHORT SLEEVES

Omega Crew

RJB 2001



Details Available in sizes (S-XXL)

Men's Short Sleeve V-Neck with Vintage Wash

60% Cotton, 40% Poly

Athletic, trim fit

Woven Neck Label

Pricing

# UNITS	SHIRT COLORS PER ORDER	1 PRINT COLOR	2 PRINT COLORS	3 PRINT COLORS	4 PRINT COLORS
72	4	\$14.50	\$15.75	\$17.50	\$19.25
144	8	\$13.50	\$14.00	\$15.25	\$17.00
288	16	\$12.75	\$13.00	\$13.50	\$15.25

APPLIQUÉ	# UNITS	COST
NuBroidery (Front Only)	48	\$27.00

EXTRA LOCATION PRINT	1 PRINT COLOR	2 PRINT COLORS	3 PRINT COLORS	4 PRINT COLORS
72	\$3.25	\$3.90	\$4.90	\$6.05
144	\$2.70	\$3.00	\$3.75	\$4.65
288	\$2.15	\$2.30	\$2.70	\$3.25

Prices include individual fold.

For Individual polybag and fold, it will be an additional \$0.75/piece

Please call for pricing if you have additional requirements, would like a second print location or require ticketing.

*Orders over 72 units can have a single ink change when ink is not visible on all shirt colors.

Colors

			
HEATHER CHARCOAL	EVERGREEN	BLACK	ROYAL
			
LIGHT BLUE	HEATHER RED	WHITE	HEATHER GREY
			
NAVY			

SHORT SLEEVES

Maverick Polo

RJB 2201



STYLE NOT BEING REORDERED, LIMITED STOCK AVAILABLE

Details Available in sizes (S-2XL)

- 60/40 CVC Fleece Pullover Hoodie with Mild Burnout
- Tonal track stitching throughout
- Front pocket and matching draw strings

Pricing

# UNITS	SHIRT COLORS PER ORDER	1 PRINT COLOR	2 PRINT COLORS	3 PRINT COLORS	4 PRINT COLORS
72	4	\$21.50	\$22.50	\$24.25	\$26.25
144	8	\$20.50	\$21.00	\$22.25	\$23.75
288	16	\$19.50	\$19.75	\$20.50	\$21.50

APPLIQUÉ	# UNITS	COST
NuBroidery (Front Logo)	48	\$35.00
NuBroidery (Front/1 Color Sleeve)	48	\$45.00

EXTRA LOCATION PRINT	1 PRINT COLOR	2 PRINT COLORS	3 PRINT COLORS	4 PRINT COLORS
72	\$3.25	\$3.90	\$4.90	\$6.05
144	\$2.70	\$3.00	\$3.75	\$4.65
288	\$2.15	\$2.30	\$2.70	\$3.25

Colors



Prices include individual fold.

For Individual polybag and fold, it will be an additional \$0.75/piece

Please call for pricing if you have additional requirements, would like a second print location or require ticketing.

*Orders over 72 units can have a single ink change when ink is not visible on all shirt colors.

Custom Apparel
Long Sleeves



LONG SLEEVES

Brass Tacks Long Sleeve

RJB 801



Details Available in sizes (S-XXL)

Men's 4.5 oz Long Sleeve Crew Neck with Vintage Wash
100% Cotton (Heather Grey is 85% Cotton / 15% Rayon)
Ribbed cuffs
Athletic, trim fit

Pricing

# UNITS	SHIRT COLORS PER ORDER	1 PRINT COLOR	2 PRINT COLORS	3 PRINT COLORS	4 PRINT COLORS
72	4	\$17.25	\$18.25	\$20.00	\$22.00
144	8	\$16.50	\$17.00	\$18.00	\$19.50
288	16	\$16.00	\$15.50	\$16.50	\$17.50

APPLIQUÉ	# UNITS	COST
NuBroidery (Front Only)	48	\$31.00
NuBroidery (Front/ 1 Color Sleeve)	48	\$41.00

EXTRA LOCATION PRINT	1 PRINT COLOR	2 PRINT COLORS	3 PRINT COLORS	4 PRINT COLORS
72	\$3.25	\$3.90	\$4.90	\$6.05
144	\$2.70	\$3.00	\$3.75	\$4.65
288	\$2.15	\$2.30	\$2.70	\$3.25

Prices include individual fold.
For Individual polybag and fold, it will be an additional \$0.75/piece
Please call for pricing if you have additional requirements, would like a second print location or require ticketing.
*Orders over 72 units can have a single ink change when ink is not visible on all shirt colors.

Colors

		
WHITE	HEATHER GREY	MINERAL RED
		
SMOKE PINE	BLACK	NEW NAVY
		
SMOKE BLUE	CREAM	

LONG SLEEVES

Ladies Brass Tacks 2 Long Sleeve

RLB-2101

AMERICAN
EST. 1918
NEEDLE INC.



STYLE NOT BEING REORDERED, LIMITED STOCK AVAILABLE

Details Available in sizes (S-XL)

Women's Long Sleeve Crew Neck with Vintage Wash

100% Cotton (Heather Grey is 85% Cotton / 15% Rayon)

Ribbed knit collar

Athletic fit

Pricing

# UNITS	SHIRT COLORS PER ORDER	1 PRINT COLOR	2 PRINT COLORS	3 PRINT COLORS	4 PRINT COLORS
72	4	\$17.25	\$18.25	\$20.00	\$22.00
144	8	\$16.50	\$17.00	\$18.00	\$19.50
288	16	\$16.00	\$15.50	\$16.50	\$17.50

APPLIQUÉ	# UNITS	COST
NuBroidery (Front Only)	48	\$31.00
NuBroidery (Front/ 1 Color Sleeve)	48	\$41.00

EXTRA LOCATION PRINT	1 PRINT COLOR	2 PRINT COLORS	3 PRINT COLORS	4 PRINT COLORS
72	\$3.25	\$3.90	\$4.90	\$6.05
144	\$2.70	\$3.00	\$3.75	\$4.65
288	\$2.15	\$2.30	\$2.70	\$3.25

Prices include individual fold.

For Individual polybag and fold, it will be an additional \$0.75/piece

Please call for pricing if you have additional requirements, would like a second print location or require ticketing.

*Orders over 72 units can have a single ink change when ink is not visible on all shirt colors.

Colors



LONG SLEEVES

Summit Crew

RLB 2301



STYLE NOT BEING REORDERED, LIMITED STOCK AVAILABLE

Details Available in sizes (S-XXL)

Super Soft Dralon, 94% Poly / 6% Elastane Fabric

Men's Pullover Hoodie

Pricing

# UNITS	SHIRT COLORS PER ORDER	1 PRINT COLOR	2 PRINT COLORS	3 PRINT COLORS	4 PRINT COLORS
72	4	\$29.00	\$30.00	\$32.00	\$34.00
144	8	\$28.00	\$28.75	\$29.75	\$31.25
288	16	\$27.00	\$27.25	\$28.25	\$29.50

APPLIQUÉ	# UNITS	COST
NuBroidery (Front Only)	48	\$42.00
Silicone Patch (Front Left Chest)	48	\$35.00
NuBroidery (Front / 1 Color Sleeve)	48	\$52.00

Colors



Prices include individual fold.

For Individual polybag and fold, it will be an additional \$0.75/piece

Please call for pricing if you have additional requirements, would like a second print location or require ticketing.

*Orders over 72 units can have a single ink change when ink is not visible on all shirt colors.

LONG SLEEVES

Over Easy Lightweight Hoodie

RJB 2401



Details Available in sizes (S-XXL)

Super Soft and Lightweight, 96% Cotton / 4% Spandex

Men's Pullover Hoodie

Pricing

# UNITS	SHIRT COLORS PER ORDER	1 PRINT COLOR	2 PRINT COLORS	3 PRINT COLORS	4 PRINT COLORS
72	4	\$25.00	\$26.00	\$28.00	\$30.00
144	8	\$24.00	\$25.00	\$26.00	\$28.00
288	16	\$23.00	\$24.00	\$25.00	\$26.00

APPLIQUÉ	# UNITS	COST
NuBroidery (Front Only)	48	\$39.00
Silicone Patch (Front Left Chest)	48	\$49.00

Prices include individual fold.
For Individual polybag and fold, it will be an additional \$0.75/piece
Please call for pricing if you have additional requirements,
would like a second print location or require ticketing.
*Orders over 72 units can have a single ink change when ink
is not visible on all shirt colors.

Colors

	
DK GREEN	GREY
	
ROYAL	WHITE
	
NAVY	LGHT BLUE
	
BLACK	

LONG SLEEVES

Summit Zip Hoodie

RLB 2302



STYLE NOT BEING REORDERED, LIMITED STOCK AVAILABLE

Details Available in sizes (S-XXL)

Super Soft Dralon, 94% Poly / 6% Elastane Fabric

Men's Zip Hoodie

Pricing

# UNITS	SHIRT COLORS PER ORDER	1 PRINT COLOR	2 PRINT COLORS	3 PRINT COLORS	4 PRINT COLORS
72	4	\$33.00	\$34.00	\$36.00	\$38.00
144	8	\$32.00	\$33.00	\$34.00	\$35.00
288	16	\$31.00	\$32.00	\$33.00	\$34.00

APPLIQUÉ	# UNITS	COST
NuBroidery (Front Only)	48	\$48.00
Silicone Patch (Front Left Chest)	48	\$42.00
NuBroidery (Front / 1 Color Sleeve)	48	\$58.00

Colors



CHARCOAL



OLIVE



STEEL BLUE

Prices include individual fold.
For Individual polybag and fold, it will be an additional \$0.75/piece
Please call for pricing if you have additional requirements,
would like a second print location or require ticketing.
*Orders over 72 units can have a single ink change when ink
is not visible on all shirt colors.

LONG SLEEVES

Pipeline Hoodie

RJB 1901



Details Available in sizes (XS-3XL)

60/40 CVC Fleece Pullover Hoodie with Mild Burnout
Tonal track stitching throughout

Pricing

# UNITS	SHIRT COLORS PER ORDER	1 PRINT COLOR	2 PRINT COLORS	3 PRINT COLORS	4 PRINT COLORS
72	4	\$33.00	\$34.00	\$35.50	\$37.00
144	8	\$32.00	\$33.00	\$34.00	\$35.00
288	16	\$31.00	\$32.00	\$32.50	\$33.00

APPLIQUÉ	# UNITS	COST
NuBroidery (Front Only)	48	\$45.00
NuBroidery (Front / 1 Color Sleeve)	48	\$55.00

EXTRA LOCATION PRINT	1 PRINT COLOR	2 PRINT COLORS	3 PRINT COLORS	4 PRINT COLORS
72	\$3.25	\$3.90	\$4.90	\$6.05
144	\$2.70	\$3.00	\$3.75	\$4.65
288	\$2.15	\$2.30	\$2.70	\$3.25

Prices include individual fold.
For Individual polybag and fold, it will be an additional \$0.75/piece
Please call for pricing if you have additional requirements, would like a second print location or require ticketing.
*Orders over 72 units can have a single ink change when ink is not visible on all shirt colors.

Colors

HEATHER GREY	BLACK	SMOKE PINE
NAVY	AQUA SPLASH	MINERAL RED
PASTEL PINK	SUNSHINE YELLOW	SMOKE BLUE
WHITE	CRYSTAL BLUE	CREAM

LONG SLEEVES

Tie Dye Pipeline Hoodie

RJB 2101

AMERICAN
EST. 1918
NEEDLE INC.



STYLE NOT BEING REORDERED, LIMITED STOCK AVAILABLE

Details Available in sizes (XS-XXL)

60/40 CVC Fleece Pullover Hoodie with Mild Burnout

Soft Tie Dyed Colors Applied to Fleece

Tonal track stitching throughout

Front pocket and matching draw strings

Pricing

# UNITS	SHIRT COLORS PER ORDER	1 PRINT COLOR	2 PRINT COLORS	3 PRINT COLORS	4 PRINT COLORS
72	4	\$36.00	\$37.00	\$39.00	\$41.00
144	8	\$35.00	\$36.00	\$37.00	\$38.50
288	16	\$34.00	\$35.00	\$36.00	\$37.00

APPLIQUÉ	# UNITS	COST
NuBroidery (Front Only)	48	\$47.00
NuBroidery (Front / 1 Color Sleeve)	48	\$57.00

EXTRA LOCATION PRINT	1 PRINT COLOR	2 PRINT COLORS	3 PRINT COLORS	4 PRINT COLORS
72	\$3.25	\$3.90	\$4.90	\$6.05
144	\$2.70	\$3.00	\$3.75	\$4.65
288	\$2.15	\$2.30	\$2.70	\$3.25

For Individual polybag and fold, it will be an additional \$0.75/piece

Please call for pricing if you have additional requirements, would like a second print location or require ticketing.

*Orders over 72 units can have a single ink change when ink is not visible on all shirt colors.

Colors



COTTON CANDY TIE DYE



CONFETTI TIE DYE



OLIVE/RUST/WHITE TIE DYE



CLOUD TIE DYE

LONG SLEEVES

Pipeline Crew

RJB-2002

AMERICAN
EST. 1918
NEEDLE INC.



Details Available in sizes (XS-3XL)

Men's 60/40 CVC Fleece Pullover Hoodie with Mild Burnout

Tonal track stitching throughout

Pricing

# UNITS	SHIRT COLORS PER ORDER	1 PRINT COLOR	2 PRINT COLORS	3 PRINT COLORS	4 PRINT COLORS
72	4	\$29.00	\$30.00	\$32.00	\$34.00
144	8	\$28.00	\$28.75	\$29.75	\$31.25
288	16	\$27.00	\$27.25	\$28.25	\$29.50

APPLIQUÉ	# UNITS	COST
NuBroidery (Front Only)	48	\$41.00
NuBroidery (Front / 1 Color Sleeve)	48	\$51.00

EXTRA LOCATION PRINT	1 PRINT COLOR	2 PRINT COLORS	3 PRINT COLORS	4 PRINT COLORS
72	\$3.25	\$3.90	\$4.90	\$6.05
144	\$2.70	\$3.00	\$3.75	\$4.65
288	\$2.15	\$2.30	\$2.70	\$3.25

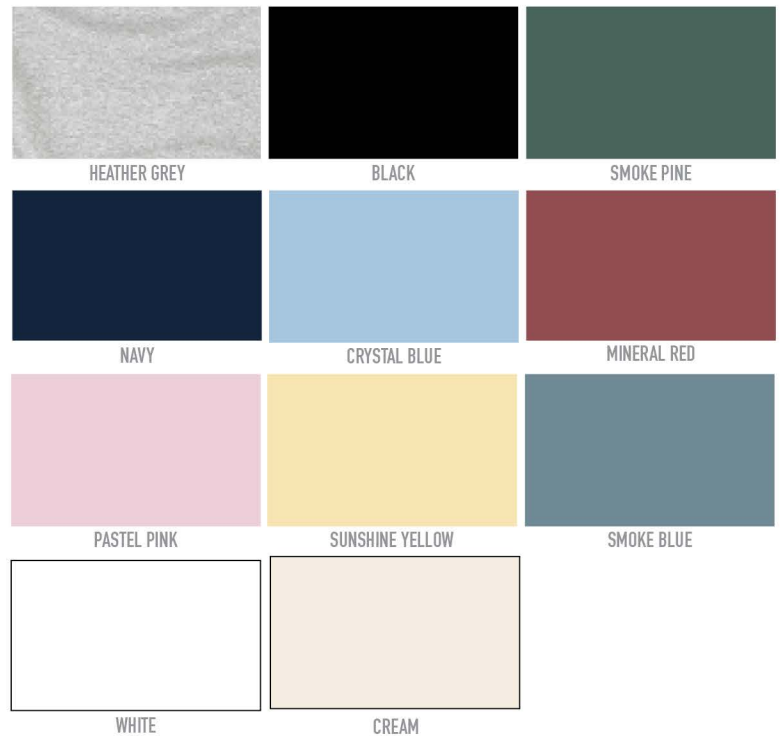
Prices include individual fold.

For Individual polybag and fold, it will be an additional \$0.75/piece

Please call for pricing if you have additional requirements, would like a second print location or require ticketing.

*Orders over 72 units can have a single ink change when ink is not visible on all shirt colors.

Colors



LONG SLEEVES

Youth Pipeline Hoodie

RYB 2301

AMERICAN
EST. 1918
NEEDLE INC.



Details Available in sizes (XS-XL)

60/40 CVC Fleece Pullover Hoodie with Mild Burnout

Soft Colors Applied to Fleece

Tonal track stitching throughout

Front pocket

Colors



NAVY



PASTEL PINK

Pricing

# UNITS	SHIRT COLORS PER ORDER	1 PRINT COLOR	2 PRINT COLORS	3 PRINT COLORS	4 PRINT COLORS
72	4	\$26.00	\$27.00	\$29.00	\$31.00
144	8	\$35.00	\$36.00	\$37.00	\$38.50
288	16	\$34.00	\$35.00	\$36.00	\$37.00

APPLIQUÉ	# UNITS	COST
NuBroidery (Front Only)	48	\$40.00
NuBroidery (Front / 1 Color Sleeve)	48	\$50.00
Left Chest Silicone Patch	72	\$37.00

Prices include individual fold.

For Individual polybag and fold, it will be an additional \$0.75/piece

Please call for pricing if you have additional requirements, would like a second print location or require ticketing.

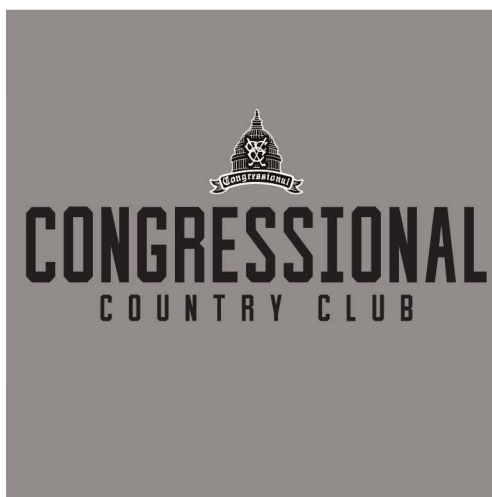
*Orders over 72 units can have a single ink change when ink is not visible on all shirt colors.

Graphic Layouts

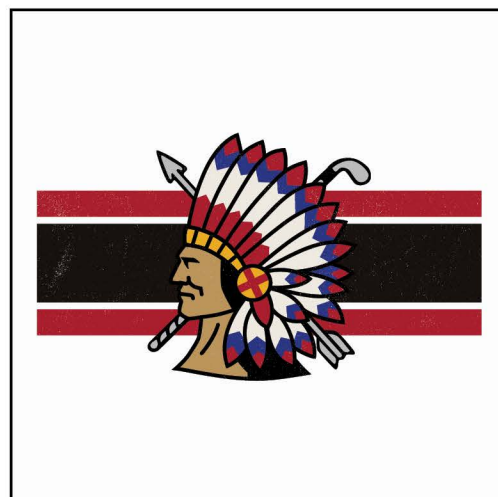
Graphic Layout Options



LOGO 1



LOGO 2



LOGO 3



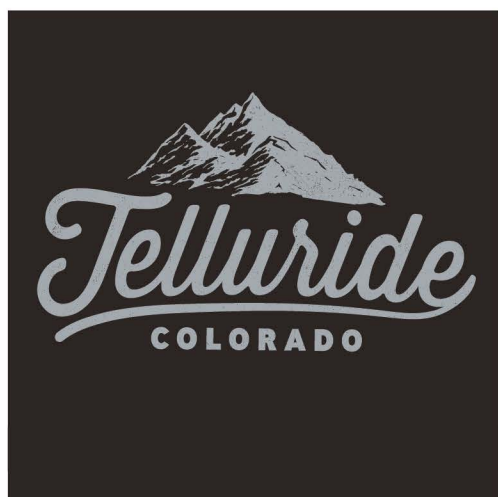
LOGO 4



LOGO 5



LOGO 6



LOGO 7



LOGO 8 (CENTER BACK LOGO)



LOGO 9

Graphic Layout Options



LOGO 10



LOGO 11



LOGO 12



LOGO 13



LOGO 14



LOGO 15



LOGO 16



LOGO 17



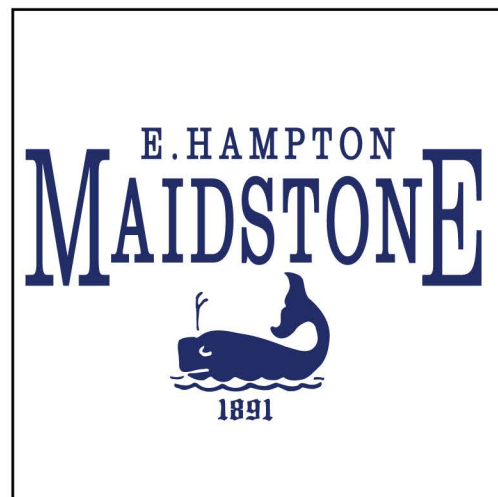
LOGO 18



LOGO 19



LOGO 20



LOGO 21



LOGO 22



LOGO 23



LOGO 24



LOGO 25



LOGO 26



LOGO 27

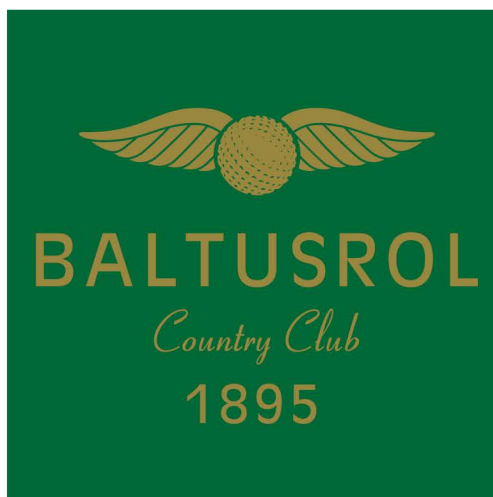


LOGO 28

Graphic Layout Options



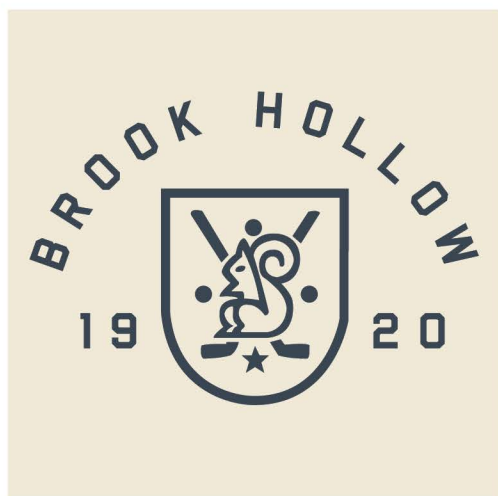
LEGACY



CLASSIC



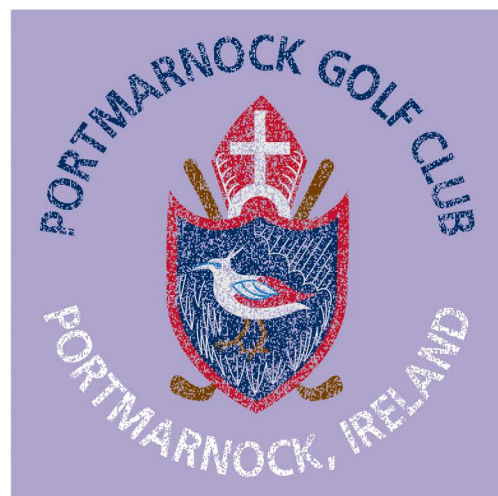
CADDIE (LEFT CHEST LOGO)



STERLING



GROUNDING



RETRO SIXTY CIRCLE



NAMEPLATE



STACKED



SWEEPER SCRIPT



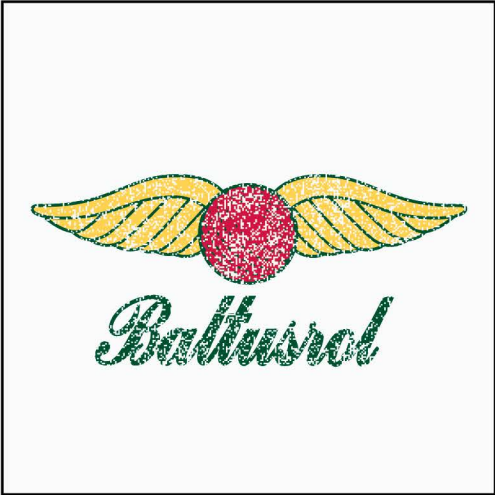
CAMBER ARCH



VINTAGE ARCH



DOWNSLOPE ARCH



LOGO



VINTAGE OVAL



DATED



VINTAGE ARCH DOUBLE

Terms

AMERICAN NEEDLE, INC. GREEN GRASS GOLF CUSTOM PRODUCTS PROGRAM NOTES

RULES & POLICIES Effective 7/12/24

1. This program applies ONLY to green grass golf course customers.
2. The list prices are for the products as pictured in the sales book. The prices generally include one (1) decoration. Exceptions are noted as necessary. Additional decorations are available with an up-charge. See the "Upgrades" section to determine final pricing.
3. Embroidered product prices are based on a single design with up to 5,000 stitches. Complex designs requiring a greater number of stitches will be priced individually. Oversized appliques (e.g. embroidered felts and merrowed patches) also will be priced individually.
4. With the exception of "Freeform Combo" designs, products decorated with felt, merrowed patches, or other appliques do not include any embroidery (other than the embroidery on the applique itself). Added embroidery placements are available with an up-charge. See the "Upgrades" section below to determine final pricing.
5. Minimums are listed for each product. The minimums may not be reduced without written approval. We reserve the rights to reject, add a surcharge to, and reduce the commission on any order that is below stated minimums. Direct any requests to reduce minimums to the Custom Product
6. Reorders must meet the minimums. For reorders, the customer generally will be charged the lower of the price for the reorder volume or the price charged for the original volume.
7. Please use judgment when ordering apparel, especially near minimums. It is better to order more of one or two colors than to get the bare minimum of several colors. The reason is the replacement problem: reorders must meet the minimum. So, for example, if a customer buys 36 Brass Tacks, 6 of each of six colors (2M, 2L, 1XL, 1XXL), and sells just one of the XLs, it will need to reorder 36 shirts to replace the one sold. This problem is less severe when more sizes of fewer colors are involved.
8. List prices may not be reduced without written approval by Robert Kronenberger or his designee. Direct any requests for discounts to the Custom Product Development Group. Be aware, however, that commissions WILL BE REDUCED on any approved discount. We reserve the right to reduce commissions to zero on any unapproved discounted sales.
9. For products decorated domestically, different types of products generally may be grouped together to meet the minimums, provided there is no change in the design. For example, to meet the 72 piece price for embroidered caps, 36 slouches could be combined with 24 lightweights and 12 tech-nocrat ventilators. The prices would then be the 72 unit price for each (\$8, \$8, and \$9 dollars, respectively). The same is true of applique'd products. However, if there is any change in the design, whether size, color, or otherwise, the products may not be grouped to meet minimums.
10. Each embroidery color change is treated as a separate embroidery design for determining minimums and prices. The same is true for screen printed apparel. Each color change is considered a separate design. The only exception is for designs which require a single thread or ink color change in order to be seen on both light and dark caps or apparel. In these cases only, one thread color or print color change is permitted only for the purpose of having a light design show up on a dark background and vice versa.
11. Please be aware that there are limits on the designs (including the size and shape of appliques, embroidery, and printing) that can be applied effectively using finished blank techniques. If we believe that a proposed design will not work well, we will work with the customer to reach an accommodation. But we reserve the right to decline to make a product that we do not believe will meet our quality standards.
12. Split shipments (within a 3 month period) are acceptable at the total quantity price, provided a written purchase order is provided by the customer at the time the order is placed. We do not maintain stocking programs for custom products except in rare circumstances and only with Robert Kronenberger's approval.
13. For domestic decorated products, the following are the "Normal" shipping times after final approval of the order by the customer (including approval of art, stitchouts, and samples, if any):

Embroidered headwear or apparel	2 – 3 weeks
Applique'd products	3 – 5 weeks
Screen printed apparel	3 – 4 weeks

Please bear in mind, however, that during periods of high demand, shipping times may be greater.
14. For imported products, the following are the "Normal" shipping times after final approval of the order by the customer (including approval of art, stitchouts, and samples, if any):

Ocean freight	100 – 120 days
Air freight (generally \$1.00 per unit upcharge)	60 – 90 days
15. While we try to meet customer requests, all proposed shipping dates are approximate. If custom products absolutely must arrive by a certain date (e.g. for an event) please include all relevant information in the order. Please do not routinely use "cancel" or "event" dates; American Needle will not accept orders that it is not reasonably likely to ship by the date

16. We generally maintain a substantial domestic inventory of the most popular colors of tee shirts and caps, sufficient to fill orders up to 250 or so units. Please be aware, however, that shortages may occur from time to time. The Custom Products Group will be able to help you with alternative colors/ styles when necessary. For large headwear orders that must be decorated domestically, for example, event caps, we recommend using black, white, navy, stone, khaki, red, dark green, bay blue, charcoal, and classic blue AN100 Slouches as we generally have several thousand of each in inventory. We also maintain large quantities of all colors of AN128V Lightweight Slouches, and AN1212 TKOs in navy, white, black, and stone. Before taking any large domestic order for quick delivery, please check with Custom Products Group for availability
17. Samples are very expensive and we generally do not make pre-order or pre-production samples of custom products. We will do so, at the customer's request, only if the customer pays for the sample. The price for any such sample will be determined on a case-by-case basis. For orders of embroidered products, upon request, we will provide a pre-production flat sew-out of the design.
18. You may not sell products "on consignment" or on any other "sale or return" basis. If the customer cannot afford to purchase large quantities, sell lower quantities. Remember, these are custom products; we cannot sell them to anyone else.
19. Sales Reps may not authorize returns without first obtaining written approval from the Custom Product Development group. Customer returns (other than for bona fide claims of poor quality) will result in a chargeback to the Sales Rep of an amount up to the full cost of making and shipping the product.
20. The standard commission rate on custom products is ten percent (10%); for custom headwear sales to green grass golf customers only, the standard commission is (12%). Full commissions will be paid only on authorized, full price sales. Any approved discount will result in a reduction in the commission to be paid on the sale equal to half of the discount. For example, if a 10% discount were approved on a sale with a ten percent (10%) standard commission, the commission would be reduced by 5% (one-half of the total 10% discount). We reserve the right not to pay any commission on discounted sales that have not been approved in writing by Robert Kronenberg or his designee.
21. All charges to Sales Reps will be deducted directly from commissions.
22. Prices are FOB; the customer pays all shipping and delivery charges, plus any applicable taxes.
23. Special requests (e.g. metallic threads or other materials upgrades) will incur upcharges that will be determined on an individual basis.
24. For new customers (and existing customers to whom we have not extended credit terms), we may require a 50% nonrefundable payment before custom products will be placed for production, with the remainder to be paid in full before shipping. Any request for credit terms should be directed to the Custom Products Development Group or the Credit Department.

APPAREL UPGRADES

(prices are per unit)

Additional print locations: sleeve or center back (for special location requests, please check with Custom Products Group)

36 units	(1c) \$4.30	(2c) \$5.40	(3c) \$8.10	(4c) \$10.80
72 units	(1c) \$2.40	(2c) \$3.75	(3c) \$5.25	(4c) \$6.75
144 units	(1c) \$2.15	(2c) \$2.50	(3c) \$3.25	(4c) \$4.75
288 units	(1c) \$1.75	(2c) \$2.00	(3c) \$2.50	(4c) \$4.00

Jumbo prints (exceeding 13" in width or 15" in height): add \$0.50