



**MJH GRANTS**  
*Writing for change*



## **MJH Grants is expanding! Meet our new team members...**

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**Kirsten Hinsdale, MA**, is a seasoned professional with extensive experience and expertise in designing, developing, and obtaining foundation and government grant funding for innovative programs in the nonprofit sector. She has directed grants and development for safety net hospitals in Denver, the District of Columbia, and Boston, and consulted nationally on a variety of public health, correctional care, and health care programs.

Among her past clients are the District of Columbia Department of Health,

Mississippi State Department of Health, Mississippi Department of Youth Services, the Ford Foundation, George Washington University, and hospitals in Detroit, Chicago, and Wisconsin.

She is a grant reviewer for the Health Resources and Services Administration and the Patient-Centered Outcomes Research Institute. In her most recent position, she raised more than \$100 million in grant funding.

She resides in Foxboro, MA, with her husband and three small dogs.

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**Ainsleigh Callan** is a part-time Associate Grant Writer and is a recent graduate of the University of Massachusetts Boston. She graduated with high honors from the College of Liberal Arts with a major in Latin American and Iberian Studies, a concentration in translation, a minor in English and a minor in Secondary Education. She has extensive experience in customer service and hospitality. She is dedicated to social and financial equity, language justice, and community support.



Her commitment to customer service and attention to detail will make her a great asset to MJH Grants. She looks forward to gaining the level of excellence in grant writing provided by Maura and her team.



**Allison Titus** is an Associate Grant Writer at MJH Grants. She received her Bachelor's degree in English with minors in Economics and Women's and Gender Studies from Boston College. She has internship experience in marketing and communication at various companies, as well as experience in the food service industry. She has a personal history of fundraising for breast cancer

research, which allowed her the opportunity to engage in various public speaking and marketing roles.

Her fundraising experience and passion for writing led her to MJH Grants, where she is excited to learn more about grant writing. She enjoys reading and writing fiction, spending time with family and her two cats, and occasionally

dabbling in ceramics.

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**MJH Grants, LLC** provides full-service, pre-award grant services including strategy development, prospect research, proposal writing, editing, pre-submission proposal reviews, and more. Our methodology focuses on creating a solid infrastructure *before* writing the narrative. This sets you, our clients, up for success. In addition, we train nonprofit groups and individual grant professionals to better develop, find, win, and manage grants for their organization. [Please visit our website to learn more.](#)

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I just returned from the national Grant Professionals Association's (GPA) annual conference held in Louisville, Kentucky this year. It was a great feeling to be reminded of all the amazing grant professionals across the U.S. who are dedicated to helping our most vulnerable populations succeed. Session after session, the main messages were clear: (1) Make sure your organization is grant-ready before you begin applying for grants; (2) Know the funder organization and make sure each opportunity is a good match for your organization's needs prior to deciding to "go for it"; (3) Follow the instructions outlined by the funder (i.e., read the request for proposals instructions fully and

carefully); (4) Never assume anything. No matter how large your organization is, be clear about your mission and purpose; (5) For Grant Professionals: Practice your craft professionally and ethically.

At MJH Grants, we put professionalism and ethics at the forefront of all that we do, and we do our best every day to make sure our clients are grant-ready and competitive for the opportunities they seek. I am proud of, and humbled by, my colleagues, and inspired by their motivation, determination, and drive to push the nonprofit sector forward. If you are a grant professional, I encourage you to join the GPA- a membership association dedicated to strengthening the skills of grant professionals, nationwide. As former President Obama said frequently, "Together, We Can!"

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**How can we help? Contact us!**



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