

Discount Programs

Accounts	Discount	Multiplier	Display Discount	Display Multiplier
Non-Displaying Dealer	50	0.5	N/A	N/A
Displaying Dealer	50/10	0.45	50/10/10/50	0.203
Stocking Dealer	50/10/10	0.405	50/10/10/50	0.203

Special Buys - Kitchen & Bath Collections (Any Combination of Products)

Stocking Dealer Buy	Earns	Special Buy Discount	Special Buy Multiplier	Notes
\$4,500 Net at 50/10/10*	Extra 5%	50/10/10/5	0.385	***Ships FFA***
\$6,000 Net at 50/10/10**	Extra 10%	50/10/10/10	0.365	***Ships FFA***

^{*}Approximately \$11,700 at List Price

Freight Program - Kitchen

Item	Amount	Freight	Ships
Kitchen Sinks (granite 1600, 1616, 1618, 1635 & fireclay except LTL & bar models)	1-3 Sinks	\$100 Each	UPS
Kitchen LTL Models: 1633, 1695, 1500 & 1501	Email to quote for best rate		LTL
Kitchen Sinks Bundle (fireclay or granite normally \$100 each)	4+ Sinks*	\$375 Flat Rate	LTL
Kitchen Sinks (granite 1602, 1604, 1634)	Per Sink	\$90 Each	UPS
Bar Sinks (fireclay, 1358, 1359, 1361 Sotto sinks)	Per Sink	\$60 Each	UPS
Bar Sinks (granite 1606, 1608 Campino sinks)	Per Sink	\$60 Each	UPS
Kitchen Faucets	Per Item	\$25 Each	UPS
Kitchen Sink Accessories & Soap Dispensers	Per Item	\$15 Each	UPS
Kitchen Sink Accessory Kits (select bundle codes)	Per Bundle	\$30 to \$50 Each	UPS
Deck Plates & Patch Kits	Per Item	\$5 Each	UPS / USP
Free Freight Order	\$4,000** Net	FFA	LTL

^{*4+} sinks may contain any combination of bathroom or kitchen sinks at the \$100+ UPS rate

Freight Program - Bathroom

Item	Amount	Freight	Ships
Wall Hung & Console Sinks:*	Per Item	\$30 to \$175 depending on size: See next page for code breakdown	UPS / LTL
Bathroom Furniture: Small / Medium / Large*	Per Item	\$75 / \$90 / \$175** LTL	UPS / LTL
Undermount Sinks	Per Item	\$30	UPS
Vessel Sinks: Small / Medium / Large*	Per Item	\$30 / \$45 / \$65 / \$175 (monoblock)	UPS
Toilet Bowl / Toilet Seat	Per Item	\$75 / \$20	UPS
Pedestals: Trap Cover or Leg Base / 1-peice	Per Item	\$30 / Etna Pedestal (1075) ships \$350** LTL	UPS / LTL
Console Leg Sets: Fireclay / Metal	Per Set	\$30 / \$45 Each	UPS
Free Freight Order	\$4,000*** Net	FFA	LTL

^{*}For verification of freight on bathroom products refer to attached list or contact BOCCHI at orders@bocchiusa.com

Payment Terms: Check or ACH= Net 30 Days (with approved credit)

CREDIT CARD + 3% surcharge (paid at time of Shipment)

^{**}Approximately \$16,450 at List Price

^{**\$4,000} Net qualifies for FFA, extra discounts apply to orders \$4,500 or more (see above) may combine any products

^{**}Requires a dock or other ability to receive a pallet shipment to avoid potential extra \$100 lift-gate charge

^{***\$4,000} Net qualifies for FFA, extra discounts apply to orders \$4,500 or more (see above) may combine any products



KITCHEN SINK Freight per code: (individual pricing, refer to previous sheet for combo discounts and bundles)

1136-XXX-0120	\$100 UPS
1137-XXX-0120	\$100 UPS
1138-XXX-0120	\$100 UPS
1139-XXX-0120	\$100 UPS
1344-XXX-0120	\$100 UPS
1346-XXX-0120	\$100 UPS
1348-XXX-0120	\$100 UPS
1350-XXX-0120	\$100 UPS
1352-XXX-0120	\$100 UPS
1353-XXX-0120	\$100 UPS
1354-XXX-0120	\$100 UPS
1356-XXX-0120	\$100 UPS
1358-XXX-0120	\$60 UPS
1359-XXX-0120	\$60 UPS
1360-XXX-0120	\$100 UPS
1361-XXX-0120	\$60 UPS
1362-XXX-0120	\$100 UPS
1481-XXX-0120	\$100 UPS
1500-XXX-0127	LTL (call
	for quote)
1501-XXX-0127	LTL (call
	for quote)

\$100 UPS
\$100 UPS
\$100 UPS
\$100 UPS
\$90 UPS
\$90 UPS
\$60 UPS
\$60 UPS
\$100 UPS
\$100 UPS
\$100 UPS
\$100 UPS
LTL (call
for quote)
\$90 UPS
\$100 UPS
\$100 UPS
\$100 UPS
LTL (call
for quote)

BOCCHI

Bathroom Freight per code: (individual pricing, refer to previous sheet for combo discounts and bundles).

1002-XXX-0320	\$30 UPS
1003-XXX-0338	\$30 UPS
1006-XXX-0125	\$30 UPS
1007-XXX-012X	\$50 UPS
1008-XXX-012X	\$65 UPS
1074-XXX-0126	\$45 UPS
1075-XXX-0125	\$350 LTL
1076-XXX-0126	\$45 UPS
1077-XXX-012X	\$50 UPS
1078-XXX-012X	\$65 UPS
1079-XXX-012X	\$75 UPS
1105-XXX-012X	\$90 UPS
1111-XXX-0132	\$130 LTL
1113-XXX-012X	\$75 UPS
1114-XXX-0125	\$45 UPS
1115-XXX-0125	\$90 UPS
1120-XXX-0125	\$30 UPS
1122-XXX-0126	\$30 UPS
1123-XXX-012X	\$50 UPS
1124-XXX-012X	\$75 UPS
1161-XXX-012X	\$50 UPS
1162-XXX-0125	\$175 UPS
1168-XXX-0127	\$90 UPS
1169-XXX-0320	\$30 UPS
1304-XXX-0129	\$75 UPS
1305-XXX-012X	\$90 UPS
1376-XXX-012X	\$65 UPS
1377-XXX-012X	\$75 UPS
1378-XXX-012X	\$90 UPS
1384-XXX-0125	\$30 UPS
1392-XXX-0126	\$30 UPS
1393-XXX-0132	\$130 LTL
1394-XXX-012X	\$130 LTL
1416-XXX-0129	\$75 UPS
1418-XXX-0126	\$30 UPS
1419-XXX-0126	\$30 UPS
1476-XXX-0125	\$45 UPS
1470-XXX-0126	\$30 UPS
1471-XXX-0125	\$30 UPS

\$30 UPS
\$30 UPS
\$65 UPS
\$45 UPS
\$90 UPS
\$30 UPS
\$45 UPS
\$45 UPS
\$45 UPS
\$45 UPS
\$75 UPS
\$45 UPS
\$20 UPS
\$90 UPS
\$175 LTL
\$175 LTL
\$90 UPS
\$175 LTL
\$75 UPS
\$175 LTL