



# Budget Overview

# 2022

**Johnson County Ambulance District**  
500 E. Young Ave.  
Warrensburg, MO 64093

[www.jocoamb.com](http://www.jocoamb.com)

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## **Fiscal Year**

Johnson County Ambulance District's (JCAD) fiscal year is January 1<sup>st</sup> to December 31<sup>st</sup>.

## **Budget Policy**

The budget is a financial plan for 12-months of operations based on anticipated revenues and expenditures for the functions and services provided Johnson County Ambulance District.

The annual operating and spending budget must be presented and adopted by majority vote of the Board of Director no later than December 31<sup>st</sup> of the previous year. The annual budget adopted by the Board of Directors serves as *approval* for all purchases and contracts set forth in the budget and set forth in Policy. The Board of Directors must approve any additional funds through a budget revision.

The Board of Directors retains final authority on the budget.

## **Budget Preparation**

The EMS Chief performs the functions of analyzing and preparing the annual budget the organization. The budget is the result of input received from review of previous and past year's expenses, an inclusive and interactive review process, as well as Board direction. The budget will be consistent with JCAD's Strategic Plan and represents a one-year implementation of the JCAD financial plan.

Revenues are projected as accurately as possible in order to set priorities for proposed expenditures. All anticipate expenses have been included.

## **Budget Adoption**

A draft budget is presented for review and discussion at the publicly held Board Meeting in November and December. The Final budget was presented to the Board of Directors at the Board Meeting December 16, 2021 to adopt the 2022 Budget beginning January 1, 2022.

## **Income & Revenues**

### **I. EMS Service Revenue**

The budget includes revenue from fees charged for service provided. This includes patient care services, ambulance transport, EMS standby services, administrative services, and cost reimbursements from governmental payors. The fees rate schedules are adopted and approved by Board of Director.

#### **Ambulance Patient Revenue**

EMS calls for service had declined in fiscal years 2020 & 2021 as a result of COVID19. However, the current calls for service are trending at a rate that is anticipated to returned to a more normal volume. The decrease numbers in 2020 & 2021 where not utilized as a prediction of 2022 calls for service and revenue projections.

For 2022 Ambulance Patient Revenue is budgeted for \$3,288,000. This is an increase of \$528,000 or 19% over the revised 2021 budget. This projected increase is based on:

- Increased calls for service and ambulance transports in 2022 over 2021.
- A 5% increase in Medicare reimbursement rates in 2022.
- Decrease in un-insured due to Missouri Medicaid expansion

#### **EMS Standby Revenue**

Due to COVID19 few EMS standby events were scheduled in 2021. It is unknown if or when such events will begin to be scheduled again. EMS standby revenue has been conservatively budgeted for \$1,500 in 2022.

#### **Administrative Service Revenue**

Administrative Service Revenue included fees and charges for medical records requests both electronic and paper copy. No significant change in requests or revenue are anticipated and the budgeted revenue is \$1,000.

#### **Cost Reimbursements**

Cost Reimbursements include the Missouri Medicaid Federal Reimbursement Allowance (FRA) and the Missouri Medicaid Ground Emergency Medical Transportation Program (GEMT) uncompensated cost reimbursements.

The FRA reimbursements are related to Missouri Medicaid payments but excludes Medicaid managed care. As the state works to increase the utilization of managed care FRA revenue has been conservatively budgeted at \$90,000.

Missouri’s GEMT is currently under reorganization and redrafting of regulations on the administration and auditing processes for cost reporting. There is still potential and benefit to JCAD recovering uncompensated costs by participating in this program. JCAD is anticipated to have to repay some of the GEMT Funds received from years based. These repays will be made through recoupment of future payments and not direct expenses. Due to the uncertainty of the recoupment dates, no GEMT fund have been budgeted for 2022.

<b>Revenues</b>		<b>Budget</b>	<b>Budget</b>
<b>Acct</b>	<b>Sub</b>	<b>Revenue Acct Name</b>	<b>2021</b>
<b>I. EMS Service Revenue</b>			
10		Ambulance Patient Revenue	\$2,760,000
20		EMS Standby Revenue	\$1,005
30		Administrative Service Revenue	\$1,000
40		Cost Reimbursements	
	41	Medicaid FRA	\$92,300
	42	GEMT - Cost Reimbursement	\$66,157
		<b>Total EMS Revenue</b>	<b>\$2,920,462</b>

**II. Organizational Revenue**

Tax Revenue

The budget includes revenue from property tax. JCAD’s Board of Director’s held a Public Tax Rate Hearing at 500 E. Young Ave., Warrensburg, Missouri 64093 on August 19, 2021. After discussion and the opportunity for public comment, JCAD set and approved by majority vote of the Board of Directors a property tax rate of 0.290 per \$100 of assessed valuation. The projected tax income from real estate and personal property is \$2,081,199. The 2022 Property Tax Collections budget is set at \$2,080,000.

Johnson County and the City of Warrensburg have various tax abatements with specific commercial and industrial organizations. Designed abatement arrangements include economic development penalties if employment or development quotas are not achieved. It is not possible to predict if or when these clauses will be active and therefore income from these courses is not budgeted.

Earnings on Investments

JCAD invests its capital reserve funds in secure interest earning accounts such as money market accounts and certificates of deposits. This allows earnings on capital reserve fund investments.

JCAD has expended capital funds on capital vehicles and equipment purchases during fiscal year 2021. With lower fund balances and uncertainty of the current and future Federal and banking forecasts, assumptions were made anticipating lower income on investment funds. The Earning on Investment income was budgeted at \$5,000 for 2022.

Lease Property Income

JCAD has a lease agreement with Johnson County, Mo for the office facilities located at 263 SE State Rte. Business 13, Warrensburg, MO. Income of \$18,000 per year is budged based on this agreement.

Credit Card Rewards Income

JCAD utilize a credit card for various business purchases. The selected credit card includes cash back rewards based on a percentage of charges.

<u>Revenues</u>		<u>Budget</u>	<u>Budget</u>
<u>Accnt</u>	<u>Sub</u>	<u>Revenue</u>	<u>Accnt Name</u>
		<u>2022</u>	<u>2021</u>
<b>II. Organizational Revenue</b>			
50			Tax Revenue
	51	\$2,080,000	Property Tax Collections
	52	\$0	Economic Development
60		\$5,000	Earnings on Investments
70		\$0	Contributions
90			Miscellaneous Other Income
	91	\$0	Rebates and Refunds
	92	\$0	Sale of Assets & Equipment
	93	\$18,000	Lease Property Income
	98	\$2,000	Credit Card Rewards
	99	\$0	Miscellaneous Other Income
			\$20,800
		<u>\$2,085,000</u>	<u>\$2,032,290</u>

**III. Training Center Revenue**

The budget includes revenue from tuition and fees for training and education courses provided. This includes CPR & First Aid, Emergency Medical Responder courses, EMT courses, Paramedic courses, EMS Certification courses, EMS Educations/ CEU courses, and Emergency Medical Dispatch courses. The tuition and fees rate schedules are adopted and approved by Board of Director.

**Training Course Revenue**

JCAD’s Education and Training Center will being the 3<sup>rd</sup> paramedic course in 2022 while continuing the EMR & EMT courses. Based on projected number of courses and student enrollment for 2022, the Training Course Revenue budget increased by 75% to \$342,950.

<b><u>Revenues</u></b>		<b>Budget</b>	<b>Budget</b>	
<b>Acct</b>	<b>Sub</b>	<b>Revenue Acct Name</b>	<b>2022</b>	<b>2021</b>
<b>III.</b>		<b><u>Training Center Revenue</u></b>		
100		<b>Training Course Revenue</b>		
	101	CPR & First Aid	\$4,200	\$3,555
	102	EMR Program	\$15,900	\$18,700
	103	EMT Program	\$62,100	\$58,000
	105	Paramedic Program	\$251,600	\$104,000
	106	EMS Certification Courses	\$8,000	\$11,200
	107	EMS Education Courses	\$1,000	\$0
			<u>\$342,800</u>	<u>\$195,455</u>
200		Sales of Books and Materials	\$150	\$280
		<b>Total Training Revenue</b>	<b><u>\$342,950</u></b>	<b><u>\$195,735</u></b>

**TOTAL REVENUE & INCOME**

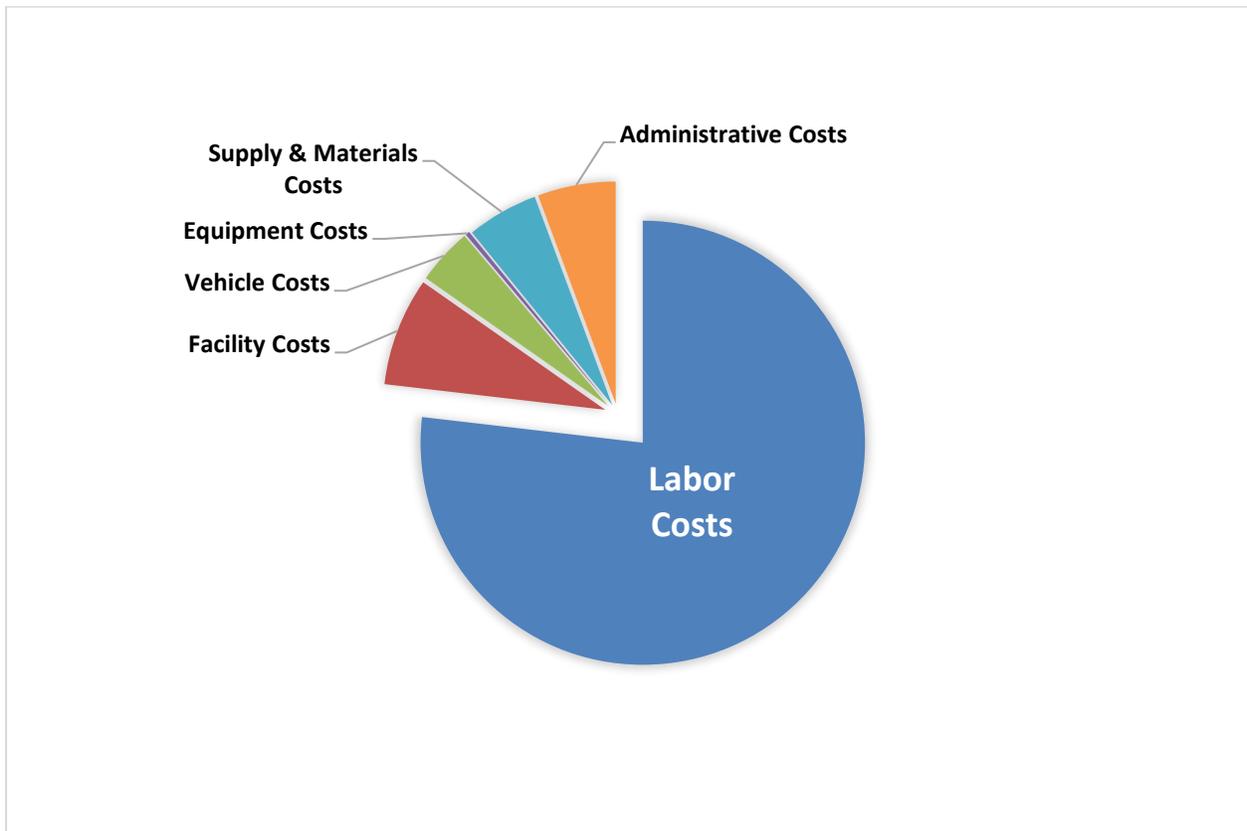
Total – All Revenue & Income budget increased by 12% over 2021.

<b><u>REVENUE &amp; INCOME</u></b>	<b>Budget</b>	<b>Budget</b>
	<b>2022</b>	<b>2021</b>
EMS Service Revenue	\$3,380,500	\$2,920,462
Organizational Revenue	\$2,085,000	\$2,032,290
Training Center Revenue	\$342,950	\$195,735
<b>Total Revenue &amp; Income</b>	<b><u>\$5,808,450</u></b>	<b><u>\$5,148,487</u></b>

## **EMS Operating Expenses**

The EMS Operating Expense budget includes all costs and expenses related to providing EMS and ambulance transport services. The largest cost category is Labor Costs which include EMS employee wages, salaries, and benefits.

<b><u>EMS OPERATING EXPENSES</u></b>	<b><u>Budget 2022</u></b>	
Labor Costs	\$3,881,800	77%
Facility Costs	\$398,410	8%
Vehicle Costs	\$207,300	4%
Equipment Costs	\$15,400	0.3%
Supply & Materials Costs	\$262,050	5%
Administrative Costs	\$286,440	6%
<b>Total EMS Operating Expenses</b>	<b><u>\$5,051,400</u></b>	



### EMS Wages & Salaries

The 2021 EMS Wages & Salaries budget was higher than normal due to overtime costs directly related to employee turnover and shift coverage. Based on current staffing conditions and projections, the high utilization of overtime staff is not anticipated in the 2022 budget.

EMS response personnel (non-exempt) hourly pay rates will increase in accordance with the approved step wage scale. Salaries (exempt) staff pay rates will increase as approved by the salary schedule. All wage and salary pay rates are approved by the adoption of the 2022 Budget or by employee agree as approved by the Board of Directors. Any pay or salary rate increased will effectively begin the first payroll for 2022, Sunday, January 2, 2022.

The 2022 EMS Wages & Salaries budget increased by 3%, which is \$84,050.

### EMS Employee Benefits

Employee Benefit costs include health & medical benefits, disability insurance, life insurance, pension, education assistance, and workers compensation insurance.

JCAD renewed the employee health benefit plan with Blue Cross Blue Shield of Kansas City at a 1.89% rate increase effective 12/01/2021. JCAD renewed the employee dental, vision, life, and disability insurance with MetLife effective 12/01/2021. Dental insurance premium decreased by 10%. Vision, life, & AD&D premiums did not change. Long-term disability insurance premiums did not change but short-term disability insurance rates increased by 31.99% based on higher utilization over the past two years.

JCAD renewed the workers compensation insurance with 7710 Insurance with an increased cost due to both increased salary and an increase in JCAD's experience modifier from 0.75 to 0.87. The workers compensation budget cost increase by about \$2,500.

For 2022 the EMS Employee Benefit budget increase by \$156,100 which just over 4% from 2021 budget.

### Facility Costs

JCAD owns and operates six facilities. Five facilities operate as an ambulance station staff 24 hours a day and one facility are utilized as a maintenance and mechanical shop. JCAD headquarters facility also houses the administrative offices, training center, and materials supply.

### JCAD Facilities

1. House 1, JCAD Headquarters & Training Center, Warrensburg, MO
2. House 2, south of Warrensburg, MO
3. House 3, Holden, MO
4. House 4, Pittsville, MO
5. House 5, Knob Noster, MO
6. Maintenance Facility, Warrensburg, MO

Facility costs include debt payments on the headquarters & training facility, property insurance, service for cost of ownership, maintenance, and utilities. Facility cost budget increased by only \$5,465 from 2021 budget. This is a 1.4% increase.

### Vehicle Costs

At the end of 2021 JCAD EMS operational division maintained a total of 11 operational ambulances, two pickup trucks, three SUVs, one UTV, and support trailers.

Vehicle costs include fuel, maintenance, and auto insurance. Based on potential increases in the cost of fuel, the ambulance fuel budget was increased by 5%. Due to the extended warranties on the majority of the vehicle in the fleet, maintenance and repair budget amounts remain the same from 2021 to 2022. The Total Vehicle Cost budget increased by 5% from 2021 budget.

### Equipment Costs

Equipment costs include expenses for maintaining and repairs to both Medical Equipment and Non-Medical Equipment, and the cost of equipment insurance. This budget category is not utilized for the purchase of new equipment. Just the maintenance and service support of the equipment.

Medical equipment maintenance and service costs include:

- Cardiac monitors and defibrillators
- Stretchers and power lift devices
- Ventilators
- IV pumps
- Mechanical & automatic CPR devices
- Other medical care equipment

Non-medical equipment maintenance, service, and lease costs include:

- Communications equipment
- Computer & technology hardware

Most of JCADs high-cost medical equipment is covered by a multi-year extended warranty reducing the annual maintenance costs. This has helped control and reduce operational expenses. The Total Equipment Cost budget decreased by 21% from 2021 budget.

### Supply & Material Costs

Supply and material costs include expenses for the purchase of both Medical Supplies and Non-Medical Supplies.

Medical Supply costs include:

- Oxygen/ medical gases
- Medical supplies, medications, & non-capital medical equipment
- Supplies and materials for special EMS operations.

Non-medical Supply costs include:

- Office supplies
- Facility and janitorial supplies
- Employee uniforms and protective gear
- Employee training supplies
- Public education supplies
- Food & beverage items for EMS operations
- Communications, computer, and technology equipment (non-capital)
- Furniture & facility equipment

There are potential supply chain concerns and increasing cost of medical supply and medication in 2022. In anticipation of these potential cost increases the medical supply budget was increased by 8%. Due to reduced use and need, the non-medical supply and equipment budget has been reduced for 2022.

The Total Supply & Materials Cost budget decreased by \$500 the 2022 budget.

### Administrative Costs

Administrative costs include expenses related to the administrative support and management of JCAD's EMS operations and employees. These administrative costs include both Medical Related Support Costs and Non-Medical Administrated Costs.

Medical related administrative costs include:

- Medical waste disposal services
- Other medical support services

Non-medical related administrative costs include:

- Computer & IT programs (subscription services)
- IT support services
- Telephone, cellular,, & internet service
- Billing & collection expenses
- Legal services
- Financial & accounting services
- Administrative office costs
- Human resources & employee support
- Employee health & worker injury costs
- Employee labor relations
- Business travel
- Advertising & marketing
- Organizational memberships
- Public relations & education
- Refunds & replacement costs
- Liability & cooperate insurance
- Board expenses

The revised 2022 administrative cost budget increased across most sub-categories based on anticipated increased costs. The larges increased were in the areas of computer and IT programs, employee training, and business travel (related to employee training). Board of Directors expense budget was increased for 2022 in anticipation of election costs as a result of filing for April 2022 election.

The Total Administrative Cost budget increased by \$30,496 or 12% from the 2021 budget.

**TOTAL EMS Operational Costs**

Total – All EMS Operations budget increased by \$197,015, a 4% increase over 2021 budget.

<b><u>EMS OPERATING EXPENSES</u></b>	<b>Budget 2022</b>	<b>Budget 2021</b>	<b>Actual 2020</b>
Labor Costs	\$3,881,800	\$3,725,700	\$3,579,079
Facility Costs	\$398,410	\$392,945	\$358,783
Vehicle Costs	\$207,300	\$197,680	\$186,052
Equipment Costs	\$15,400	\$19,566	\$26,313
Supply & Materials Costs	\$262,050	\$262,550	\$252,438
Administrative Costs	\$286,440	\$255,944	\$204,533
<b>Total EMS Operating Expenses</b>	<b><u>\$5,051,400</u></b>	<b><u>\$4,854,385</u></b>	<b><u>\$4,607,197</u></b>

## **Training Center Expenses**

The Training Center Expense budget includes all costs and expenses related to operation of the educational and training center and programs. The largest cost category is Labor Costs which includes faculty wages, salaries, and benefits. The training center budget includes three full-time staff members plus wages and pay for part-time instructors.

The 2022 Training Center expense budget shows increase in all sub-categories. These increase are the result of having three full-time staff members (labor costs) for the entire fiscal years and increases program offerings in 2022.

Total – Training Center Expenses budget increased by \$113,993, a 32% increase over 2021 budget.

<b><u>Training Center Expenses</u></b>	<b>Budget 2022</b>	<b>Budget 2021</b>	<b>Actual 2020</b>
Labor Costs	\$348,750	\$250,985	\$98,648
Vehicle Costs	\$8,200	\$6,200	\$0
Equipment Costs	\$2,500	\$1,500	\$0
Supply & Materials Costs	\$70,300	\$60,700	\$55,109
Administrative Costs	\$34,700	\$31,072	\$9,645
<b>Total Training Center Expenses</b>	<b><u>\$464,450</u></b>	<b><u>\$350,457</u></b>	<b><u>\$163,402</u></b>

## **Capital Purchase Expenses**

The 2021 Capital Purchase budget include the 75% down-payment on three new ambulances plus power-stretchers and power—load systems. This equipment is anticipated to be delivered in fiscal year 2022 with the 25% of cost to be paid. Additionally, extended warranty plans will be purchases in-line with JCAD capital equipment plan.

<b><u>Capital Purchase Expenses</u></b>	<b>Budget 2022</b>
<b>Expense Accnt Name</b>	
<b><u>Vehicles - Ambulances</u></b>	\$204,490
<b><u>Capital Medical Equipment</u></b>	
Stretchers & Loading Equipment	\$32,700
Technimount Safety Arms setups (safety)	\$46,000
<b><u>Medical Equipment Warranties &amp; Service Plans</u></b>	
Stryker ProCare - Stretchers (3) & PowerLoads	\$29,115
<b>TOTAL CAPITAL EXPENDITURES</b>	<b><u>\$312,305</u></b>

## **Budget Summary**

<b><u>REVENUE &amp; INCOME</u></b>		<b>Budget</b>	<b>Budget</b>
<b>Accnt #</b>	<b>Revenue/ Income Description</b>	<b>2022</b>	<b>2021</b>
I.	EMS Service Revenue	\$3,380,500	\$2,920,462
II.	Organizational Revenue	\$2,105,000	\$2,032,290
III.	Training Center Revenue	\$ 342,950	\$ 195,735
<b>TOTAL INCOME</b>		<b>\$5,828,450</b>	<b>\$5,148,487</b>
<b><u>EMS OPERATING EXPENSES</u></b>		<b>Budget</b>	<b>Budget</b>
<b>Accnt #</b>	<b>Expense Acct Name</b>	<b>2022</b>	<b>2021</b>
1000	EMS Wages & Salaries	\$3,185,050	\$3,101,000
1600	EMS Employee Benefits	\$ 696,750	\$ 624,700
2000	Facility Costs	\$ 398,410	\$ 392,945
3000	Vehicle Costs	\$ 207,300	\$ 197,680
4000	Equipment Costs	\$ 15,400	\$ 19,566
5000	Supply & Materials Costs	\$ 262,050	\$ 262,550
6000	Administrative Costs	\$ 286,440	\$ 255,944
<b>Total EMS Operating Expense</b>		<b>\$5,051,400</b>	<b>\$4,854,385</b>
<b><u>TRAINING CENTER EXPENSES</u></b>		<b>Budget</b>	<b>Budget</b>
<b>Accnt #</b>	<b>Expense Acct Name</b>	<b>2022</b>	<b>2021</b>
0100	Faculty Wages	\$ 306,600	\$ 215,100
0160	Facility Benefits	\$ 42,150	\$ 35,885
0300	Training Vehicle Costs	\$ 8,200	\$ 6,200
0400	Training Equipment Costs	\$ 2,500	\$ 1,500
0500	Training Supplies & Materials Costs	\$ 70,300	\$ 60,700
0600	Administrative Costs	\$ 34,700	\$ 31,072
<b>Total Training Center Expenses</b>		<b>\$ 464,450</b>	<b>\$ 350,457</b>
<b><u>Capital Expenses</u></b>		<b>Budget</b>	<b>Budget</b>
<b>Accnt #</b>	<b>Expense Acct Name</b>	<b>2022</b>	<b>2021</b>
<b><u>Capital Purchase Expenses</u></b>			
1.0	Vehicles	\$ 204,490	\$ 613,471
3.0	Capital Medical Equipment	\$ 78,700	\$ 523,300
<b><u>Asset Warranty Expenses</u></b>			
0030	Medical Equip. Warranties & Service Plans	\$ 29,115	\$ 110,981
<b>Total Capital Expenses</b>		<b>\$ 312,305</b>	<b>\$1,247,752</b>

<b><u>Income &amp; Expenses Summary</u></b>	<b>Budget 2022</b>	<b>Budget 2021</b>
All Income	\$5,828,450	\$5,148,487
Capital Reserve Funds to be Used	\$ -	\$1,304,106
Total Budgeted Funds	\$5,828,450	\$6,452,594
<b><u>COSTS &amp; EXPENSES</u></b>		
EMS Operating Expenses	\$5,051,400	\$4,854,385
Training Center Expenses	\$ 464,450	\$ 350,457
Capital Purchase Expenses	\$ 312,305	\$1,247,752
Total Budgeted Expenses	\$5,828,155	\$6,452,594
Carry Over Funds	\$ 295	\$ -

## ADDENDUMS

### **Service Fee Schedule** *As of 01/01/2022.*

#### **Patient Services Fees**

Transport Fees - Level of Service	Code	Fee
BLS Non-Emergency	A0428	\$450
BLS Emergency	A0429	\$650
ALS Non-Emergency	A0426	\$575
ALS 1 Emergency	A0427	\$775
ALS 2 Transport	A0433	\$950
Specialty Care Transport (SCT)	A0434	\$1,150
Ambulance Transport Mileage	A0425	\$12.50
Treatment/Referral - No Transport	A0998	\$152
Dedicated Ambulance Stand-by - BLS	(per hour)	\$90
Dedicated Ambulance Stand-by - ALS	(per hour)	\$100
Dedicated Personnel Stand-by - BLS	(per hour)	\$35
Dedicated Personnel Stand-by - ALS	(per hour)	\$60

## ADDENDUMS

### **Training Course Fee Schedule** *As of 01/01/2022.*

<b>CPR / First Aid Training</b>	Rate/ Fee
Basic First Aid	\$35
CPR & AED - Adult only	\$35
CPR & AED - Child & Infant Only	\$35
CPR/AED "Skills Session" Fee	\$20
CPR & AED - Adult, Child, & Infant Combo	\$40
"Skills Session" Fee	\$30
Combo - CPR, AED, and First Aid	\$50
"Skills Session" Fee	\$30
Blood Borne Pathogens Course	\$35
<b>Professional CPR/ AED</b>	
Professional CPR & AED *	\$50
"Skills Session" Fee	\$30
Professional CPR & AED - Renewal *	\$30
<b><u>Certification Classes</u></b>	
AHA ACLS & PALS / NAEMT Courses	
Full Provider Course: 16 hours *	\$160
Renewal Course: 8 hours *	\$100
"Skills Session" Fee	\$75
Renewal Course: 8 hours *	\$100
<b><u>Paramedic Program</u></b> <i>10% Discount for JoCo Resident &amp; JCAD Employee</i>	
Initial Paramedic Course	\$7,500
Paramedic Refresher: 48 hour	\$450
Anatomy & Physiology Course	\$600
<b><u>EMT Program</u></b> <i>10% Discount for JoCo Resident &amp; JCAD Employee</i>	
Initial EMT-Basic Course	\$1,150
EMT-Basic Refresher: 24 hours	\$240
<b><u>Emergency Medical Responder Course</u></b>	
40 Hour Medical First Responder - per course *	\$2,000
<b><u>EMS Instructor</u></b>	
EMS Instructor: 40 Hour	\$250
<b><u>Continuing Education Course per Hours</u></b>	
Cost per Hour	\$10

\* Course fee set on "borrowed book rate". Purchase of book extra.

◆ \$75 fee for EMT Program payment plan \$200 fee for Paramedic Program payment plan

## **Employee Wage Scale**

**Effective 01/01/2021**

### Paramedic

		24-Hour	12-Hour	Instructor Qualification	Per Hour
1	Hourly	\$16.30	\$23.62	Basic Instructor	\$0.15
	Annually	\$54,056	\$54,043	Advanced Instructor	\$0.20
2	Hourly	\$16.63	\$24.09	EMS Instructor or FTO	\$0.25
	Annually	\$55,137	\$55,123		
3	Hourly	\$16.95	\$24.56	Education Qualification	Per Hour
	Annually	\$56,218	\$56,204	Associate Degree	\$0.05
4	Hourly	\$17.28	\$25.04	Bachelor's Degree	\$0.10
	Annually	\$57,299	\$57,285	Graduate Degree	\$0.15
5	Hourly	\$17.60	\$25.51	Certification Qualification	Per Hour
	Annually	\$58,380	\$58,366	Critical Care Paramedic	\$0.10
6	Hourly	\$17.93	\$25.98		
	Annually	\$59,461	\$59,447	Officer Pay	Per Hour
7	Hourly	\$18.26	\$26.45	Shift Supervisor	\$0.65
	Annually	\$60,542	\$60,528	Duty Assignment Officer	\$0.50
8	Hourly	\$18.58	\$26.93		
	Annually	\$61,623	\$61,609		
9	Hourly	\$18.91	\$27.40		
	Annually	\$62,705	\$62,689		
10	Hourly	\$19.23	\$27.87		
	Annually	\$63,786	\$63,770		
11	Hourly	\$19.56	\$28.34		
	Annually	\$64,867	\$64,851		
12	Hourly	\$19.89	\$28.82	Part-time Paramedic	
	Annually	\$65,948	\$65,932	Step 1	\$23.62
13	Hourly	\$20.21	\$29.29	Step 2	\$24.09
	Annually	\$67,029	\$67,013	Step 3	\$24.56
14	Hourly	\$20.54	\$29.76	Step 4	\$25.04
	Annually	\$68,110	\$68,094	Step 5	\$25.51
15	Hourly	\$20.86	\$30.23		
	Annually	\$69,191	\$69,174		
16	Hourly	\$21.19	\$30.71		
	Annually	\$70,272	\$70,255		
17	Hourly	\$21.52	\$31.18		
	Annually	\$71,354	\$71,336		
18	Hourly	\$21.84	\$31.65		
	Annually	\$72,435	\$72,417		
19	Hourly	\$22.17	\$32.12		
	Annually	\$73,516	\$73,498		
20	Hourly	\$22.49	\$32.60		
	Annually	\$74,597	\$74,579		

20+ will receive 1.5% per year

Annual amounts are estimates based on projected scheduled hours.

Johnson County Ambulance District  
Budget Overview – 2022

EMT- Basic

		24-Hour	12-Hour	Instructor Qualification	Per Hour
1	Hourly	\$11.15	\$16.15	Basic Instructor	\$0.15
	Annually	\$36,977	\$36,951	Advanced Instructor	\$0.20
2	Hourly	\$11.37	\$16.47	EMS Instructor or FTO	\$0.25
	Annually	\$37,716	\$37,690		
3	Hourly	\$11.60	\$16.80	<u>Education Qualification</u>	<u>Per Hour</u>
	Annually	\$38,456	\$38,429	Associate Degree	\$0.05
4	Hourly	\$11.82	\$17.12	Bachelor's Degree	\$0.10
	Annually	\$39,195	\$39,168	Graduate Degree	\$0.15
5	Hourly	\$12.04	\$17.44		
	Annually	\$39,935	\$39,907		
6	Hourly	\$12.27	\$17.77	<u>Officer Pay</u>	<u>Per Hour</u>
	Annually	\$40,674	\$40,646	Duty Assignment Officer	\$0.50
7	Hourly	\$12.49	\$18.09		
	Annually	\$41,414	\$41,385		
8	Hourly	\$12.71	\$18.41		
	Annually	\$42,153	\$42,124		
9	Hourly	\$12.93	\$18.73		
	Annually	\$42,893	\$42,863		
10	Hourly	\$13.16	\$19.06		
	Annually	\$43,633	\$43,602		
11	Hourly	\$13.38	\$19.38		
	Annually	\$44,372	\$44,341		
12	Hourly	\$13.60	\$19.70		
	Annually	\$45,112	\$45,080		
13	Hourly	\$13.83	\$20.03	<u>Part-time EMT-Basic</u>	
	Annually	\$45,851	\$45,819	Step 1	\$16.15
14	Hourly	\$14.05	\$20.35	Step 2	\$16.47
	Annually	\$46,591	\$46,559	Step 3	\$16.80
15	Hourly	\$14.27	\$20.67	Step 4	\$17.12
	Annually	\$47,330	\$47,298	Step 5	\$17.44
16	Hourly	\$14.50	\$21.00		
	Annually	\$48,070	\$48,037		
17	Hourly	\$14.72	\$21.32		
	Annually	\$48,809	\$48,776		
18	Hourly	\$14.94	\$21.64		
	Annually	\$49,549	\$49,515		
19	Hourly	\$15.16	\$21.96		
	Annually	\$50,288	\$50,254		
20	Hourly	\$15.39	\$22.29		
	Annually	\$51,028	\$50,993		

20+ will receive 1.5% per year

Annual amounts are estimates based on projected scheduled hours.

Johnson County Ambulance District  
Budget Overview – 2022

		Admin. Assistant	Patient Biller	Certification Qualification	Per Hour
1	Hourly	\$13.50	\$15.00	Certified Ambulance Coder * Patient Biller	\$0.15
	Annually	\$28,080	\$31,200		
2	Hourly	\$13.77	\$15.30		
	Annually	\$28,642	\$31,824		
3	Hourly	\$14.04	\$15.60		
	Annually	\$29,203	\$32,448		
4	Hourly	\$14.31	\$15.90		
	Annually	\$29,765	\$33,072		
5	Hourly	\$14.58	\$16.20		
	Annually	\$30,326	\$33,696		
6	Hourly	\$14.85	\$16.50		
	Annually	\$30,888	\$34,320		
7	Hourly	\$15.12	\$16.80		
	Annually	\$31,450	\$34,944		
8	Hourly	\$15.39	\$17.10		
	Annually	\$32,011	\$35,568		
9	Hourly	\$15.66	\$17.40		
	Annually	\$32,573	\$36,192		
10	Hourly	\$15.93	\$17.70		
	Annually	\$33,134	\$36,816		
11	Hourly	\$16.20	\$18.00		
	Annually	\$33,696	\$37,440		
12	Hourly	\$16.47	\$18.30		
	Annually	\$34,258	\$38,064		
13	Hourly	\$16.74	\$18.60		
	Annually	\$34,819	\$38,688		
14	Hourly	\$17.01	\$18.90		
	Annually	\$35,381	\$39,312		
15	Hourly	\$17.28	\$19.20		
	Annually	\$35,942	\$39,936		
16	Hourly	\$17.55	\$19.50		
	Annually	\$36,504	\$40,560		
17	Hourly	\$17.82	\$19.80		
	Annually	\$37,066	\$41,184		
18	Hourly	\$18.09	\$20.10		
	Annually	\$37,627	\$41,808		
19	Hourly	\$18.36	\$20.40		
	Annually	\$38,189	\$42,432		
20	Hourly	\$18.63	\$20.70		
	Annually	\$38,750	\$43,056		

20+ will receive 1.5% per year

Annual amounts are estimates based on projected scheduled hours.

**Command Staff Salary Scale**

Base Salary \$72,000

STEP	Chief Executive Officer		Chief Operations Officer		Chief Admin. Officer		Director of Quality		Shift Manager	
	Factor	Annual	Factor	Annual	Factor	Annual	Factor	Annual	Factor	Annual
1	1.30	\$93,600	1.20	\$86,400	1.10	\$79,200	1.00	\$72,000	1.00	\$72,000
2	1.32	\$95,040	1.22	\$87,840	1.13	\$81,360	1.02	\$73,440	1.02	\$73,440
3	1.34	\$96,480	1.24	\$89,280	1.15	\$82,800	1.04	\$74,880	1.04	\$74,880
4	1.36	\$97,920	1.26	\$90,720	1.17	\$84,240	1.06	\$76,320	1.06	\$76,320
5	1.38	\$99,360	1.28	\$92,160	1.19	\$85,680	1.08	\$77,760	1.08	\$77,760
6	1.40	\$100,800	1.30	\$93,600	1.21	\$87,120	1.10	\$79,200	1.10	\$79,200
7	1.42	\$102,240	1.32	\$95,040	1.23	\$88,560	1.12	\$80,640	1.12	\$80,640
8	1.44	\$103,680	1.34	\$96,480	1.25	\$90,000	1.14	\$82,080	1.14	\$82,080
9	1.46	\$105,120	1.36	\$97,920	1.27	\$91,440	1.16	\$83,520	1.16	\$83,520
10	1.48	\$106,560	1.38	\$99,360	1.29	\$92,880	1.19	\$85,680	1.19	\$85,680
11	1.51	\$108,720	1.41	\$101,520	1.32	\$95,040	1.22	\$87,840	1.22	\$87,840
12	1.54	\$110,880	1.44	\$103,680	1.35	\$97,200	1.25	\$90,000	1.25	\$90,000
13	1.57	\$113,040	1.47	\$105,840	1.38	\$99,360	1.28	\$92,160	1.28	\$92,160
14	1.60	\$115,200	1.50	\$108,000	1.41	\$101,520	1.31	\$94,320	1.31	\$94,320
15	1.63	\$117,360	1.53	\$110,160	1.44	\$103,680	1.34	\$96,480	1.34	\$96,480
16	1.66	\$119,520	1.56	\$112,320	1.47	\$105,840	1.37	\$98,640	1.37	\$98,640
17	1.69	\$121,680	1.59	\$114,480	1.50	\$108,000	1.40	\$100,800	1.40	\$100,800
18	1.72	\$123,840	1.62	\$116,640	1.53	\$110,160	1.43	\$102,960	1.43	\$102,960
19	1.75	\$126,000	1.65	\$118,800	1.56	\$112,320	1.46	\$105,120	1.46	\$105,120
20	1.78	\$128,160	1.68	\$120,960	1.59	\$114,480	1.49	\$107,280	1.49	\$107,280

As of  
01/02/2022

Education Qualification	Annual Increase
Associate Degree	\$500
Bachelor's Degree	\$1,000
Graduate Degree	\$2,000

Notes:

A. Annual salaries are calculated by multiplying the factor by the Command Staff Base Salary plus the education qualification.

**Education Faculty Salary Scale**

Base Salary \$65,000

As of  
01/02/2022

STEP	Program Director		Associate Program Director		Lead Instructor Paramedic		Lead Instructor EMT	
	Factor	Annual	Factor	Annual	Factor	Annual	Factor	Annual
1	1.30	\$84,500	1.10	\$71,500	1.00	\$65,000	0.90	\$58,500
2	1.32	\$85,800	1.12	\$72,800	1.02	\$66,300	0.92	\$59,800
3	1.34	\$87,100	1.14	\$74,100	1.04	\$67,600	0.94	\$61,100
4	1.36	\$88,400	1.16	\$75,400	1.06	\$68,900	0.96	\$62,400
5	1.38	\$89,700	1.18	\$76,700	1.08	\$70,200	0.98	\$63,700
6	1.40	\$91,000	1.20	\$78,000	1.10	\$71,500	1.00	\$65,000
7	1.42	\$92,300	1.22	\$79,300	1.12	\$72,800	1.02	\$66,300
8	1.44	\$93,600	1.24	\$80,600	1.14	\$74,100	1.04	\$67,600
9	1.46	\$94,900	1.26	\$81,900	1.16	\$75,400	1.06	\$68,900
10	1.48	\$96,200	1.28	\$83,200	1.18	\$76,700	1.08	\$70,200
11	1.51	\$98,150	1.30	\$84,500	1.21	\$78,650	1.11	\$72,150
12	1.54	\$100,100	1.32	\$85,800	1.24	\$80,600	1.13	\$73,450
13	1.57	\$102,050	1.34	\$87,100	1.27	\$82,550	1.15	\$74,750
14	1.60	\$104,000	1.36	\$88,400	1.30	\$84,500	1.18	\$76,700
15	1.63	\$105,950	1.38	\$89,700	1.33	\$86,450	1.21	\$78,650
16	1.66	\$107,900	1.40	\$91,000	1.36	\$88,400	1.24	\$80,600
17	1.69	\$109,850	1.42	\$92,300	1.39	\$90,350	1.27	\$82,550
18	1.72	\$111,800	1.44	\$93,600	1.42	\$92,300	1.30	\$84,500
19	1.75	\$113,750	1.46	\$94,900	1.45	\$94,250	1.33	\$86,450
20	1.78	\$115,700	1.48	\$96,200	1.48	\$96,200	1.36	\$88,400

Education Qualification	Annual Increase
Associate Degree	\$500
Bachelor's Degree	\$1,000
Graduate Degree	\$2,000

**Notes**  
A. Annual salaries are calculated by multiplying the factor by the Command Staff Base Salary plus the education qualification.