



[Buy Modern Career Management on Amazon.com for Job Search and Transition Secrets](#)

## Instructions

1. Review each of the questions below
2. Prepare a thoughtful answer
3. Test the quality of your answer by asking 3 questions:
  - a. How does my answer relate to the job and demonstrate how I'm qualified?
  - b. How does my answer relate to work (not personal)?
  - c. How does my answer solve a problem?

## 20 Questions That Get You Hired (Sample Answers in Modern Career Management Book)

1. Tell me about yourself.
2. Tell me about a challenging situation in your last job and how you overcame it.
3. You don't seem to have much experience, why should we hire you?
4. Why do you think you're a good fit for this role?
5. What has been your greatest disappointment in life?
6. What are some constructive criticisms or negative feedback you have received?
7. What are your weaknesses pertaining to this job?
8. What is your management / work style?
9. Where do you want to be in 5 to 10 years?
10. How have you functioned as a better employee?
11. Why are you leaving your current job?
12. Why are you changing careers?
13. What salary are you looking for?
14. How much did you make in your last job?
15. How would you wash an elephant? What kind of cookie (tree, animal) would you be?
16. Who was your best boss? Who was your worst boss?
17. What was your greatest achievement?
18. What was the last incident that made you angry?
19. How do you manage stress?
20. If we were interviewing one of your previous coworkers, how would they describe you?