

SMDC



THE CAPITAL
HOMES



BANKING



RETAIL



PROPERTY



OTHER INVESTMENTS





SMIC, SM Prime, and BDO comprise 30% of the value of the Philippine Index

Philippine Conglomerates Market Cap (\$ bn)

SMIC	17.8
Ayala Corp	7
JG Summit	5.8
Aboitiz Equity	5.6
SMC	4
DMCI	2.1
Metro Pacific	1.8
LT Group	1.6
GT Capital	1.5
Alliance Global	1.5

Source: Bloomberg
Figures as of Nov. 2, 2022

Philippine Retailers FY 2020 Total Sales (\$ mn)

SM Retail	3,165
Robinsons	1,592
Puregold	1,589

Philippine Retailers Store Count

SM Retail	3,336
Robinsons	2,235
Puregold	507

Source: Company Information, 1H 2022

Philippine Banks Total Assets (\$ bn)

BDO	64.8
Landbank	54.6
Metrobank	52.3
BPI	47.8
ChinaBank	23.7
PNB	23.3
RCBC	20.1
DBP	18.8
Unionbank	16.8
Security Bank	15.4

Source: Consolidated statements of condition (SOC), March 2022

Property Developers Market Cap (\$ bn)

SMPH	16.1
Ayala Land	6.9
Robinsons Land	1.3
Megaworld	1.2
Vistaland	0.4
Filinvest	0.3
Double Dragon	0.2

Source: Bloomberg
Figures as of Nov. 2, 2022



Monorail, Artist Rendered

The MOA Complex will reach its next huge milestone with the development of the

Pasay Monorail



In addition, there's going to be a MONORAIL PROJECT in MOA to cater the growing population and businesses that drives property prices and rentals up!



PRIME

EXPANDS TO CHINA



SM City Jinjiang | SM City Chengdu | SM City Suzhou | SM City Chongqing | SM City Zibo | SM City Tianjin





EXPANDS TO CHINA

SM City Xiamen, Fujian Province



SM Development Corporation *commits itself to provide access to luxurious urban living through its vertical villages and gated horizontal communities*, designed with thoughtful features and generous resort-like amenities, all perfectly integrated with a commercial retail environment, thus giving its residents access to a truly cosmopolitan lifestyle.

Launched over
60 Projects

Sold over
165,000 units

And delivered over
65,000 units



SMDC AND SHDC PROJECT MAP

AS OF JULY 2023



SHDC PROJECTS

BATANGAS

AMORROSA 2 & 3
REGINAROSA 2
SUNNYHOMES

TARLAC

SUNNYVALE PREMIERE
SUNNYVALE
SUNNYVALE 2

SMDC PROJECTS

METRO MANILA

BLOOM
CHATEAU
FAME
FIELD
GEM
GOLD PH1
GOLD PH2
GOLD RESO
GRACE

LEAF
LIGHT
LIGHT 2
MINT
SHINE
SOUTH
SOUTH 2
SPRING
TWIN

QUEZON CITY

BERKELEY
BLUE
FERN
GLAM
GRASS PH1
GRASS PH2
HILL
M PLACE
MEZZA
MEZZA 2
PRINCETON
TREES PH1 & PH2
TREES PH3
VINE

MOA

COAST
ICE
S RES
SAIL
SEA
SHELL
SHORE
SHORE 2
SHORE 3

MAKATI CITY

AIR
JAZZ
LUSH
RED
JADE

MANILA CITY

BREEZE
GREEN
SANDS
SUN

LAGUNA

CALM
PARK

BULACAN

CHEER
JOY

ILOILO

GLADE
STYLE

CAINTA

CHARM

BACOLOD

SMILE

PAMPANGA

CHEERFUL HOMES
CHEERFUL HOMES 2
NOW

CAGAYAN DE ORO

VAIL

CAVITE

GREEN 2
HOPE
WIND
COOL

DAVAO

LANE



The Vision

“I want the Philippines to be a nation of homeowners...

I want everybody to be affluent so we will have a better life, primarily with a roof on our heads and a good, clean environment to live in.

The environment plays a big role in your present and future because it shapes you.”

Henry T. Sy, Jr.

Chairman, SM Development Corporation

With a vision of having a good and clean environment to live in for our dear investors...

Prime Location



Integration of Retail Development



Five Keys to Success

[No Title]

Hotel-like Lobbies



Resort-styled Amenities



Professional Property Management



SMDC GOOD STAYS SERVICES OFFERED

Long-Term Lease Enrollment Package

Basic & Premium

Daily Lease Enrollment Package

Key Areas

Tenancy Management

Cleaning, Repair,
Maintenance, &
Messengerial Services

Unit Furnishing Package

Partnership with Our
Home, SM Home, SM
Appliance, & Ace
Hardware



CONGRATULATIONS

SMDC

for winning

DEVELOPER OF THE YEAR 2022

NOW
RESIDENCES
ANGEL'S CITY, PAMPANGA

Best Investment Property
(North Luzon)

Calm
RESIDENCES
SANTA ROSA, LAGUNA

Best Investment Property
(South Luzon)

Light 2
RESIDENCES
EDSA-BONHOMME URBAN

Best Investment Property
(Metro Manila)

Glade
RESIDENCES
JABO, NAGBAG CITY

Best Investment Property
(Iloilo City)

GOLD CITY

Best Township Development

JOY
RESIDENCES
BAYAN, BULACAN

Best Starter Home
Condo Development

AIR
RESIDENCES
AYALA AVENUE EXT., MAKATI

Best Mixed-Used Development

THE CAPITAL
HOMES

SMDC
SRTD - SALES TRAINING TEAM

A testament to the commitment in building
world class developments...

[No Title]

**Award-Winning
Developer**

This information is proprietary to
SM Development Corporation as of SEPTEMBER 2023 and may be subject to change.



AWARD-WINNING DEVELOPER



- PHILIPPINES PROPERTY AWARDS 2020 AND 2021 WINNER OF BEST DEVELOPER (Philippines) and BEST LIFESTYLE DEVELOPER
- RECEIVED A TOTAL OF 11 WINS AND 17 COMMENDATIONS AT THE PHILIPPINES PROPERTY AWARDS
- WON BEST DEVELOPER FOR METRO MANILA AND BEST DEVELOPER FOR VISAYAS AT THE DOT PROPERTY PHILIPPINES AWARDS
- RECEIVED A TOTAL OF 8 AWARDS FROM DOT PROPERTY PHILIPPINES AWARDS





SMDC

AWARD-WINNING DEVELOPER OF WORLD CLASS PROJECTS



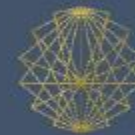
SHORE RESIDENCES
WINNER

BEST CONDO LANDSCAPE ARCHITECTURAL DESIGN

AIR RESIDENCES
WINNER

BEST HIGH-RISE CONDO INTERIOR DESIGN

GOLD RESIDENCES
WINNER
BEST TOWNSHIP DEVELOPMENT



**JAPAN INTERNATIONAL
PROPERTY AWARDS**

SMDC

TRAILBLAZER OF THE YEAR



Don't wait to buy real estate,
BUY REAL ESTATE
— & —
WAIT



SMDC

TAKA HASEGAWA
Property Investment Director
SM Development Corporation



THE CAPITAL
HOMES