

## FOR IMMEDIATE RELEASE

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## Leitbox Storage Partners LLC Thrives with Notable Pension Fund Investments: A Strategic Approach to Recession-Resistant Self-Storage

**BIRMINGHAM**, **AL** – **November 29**, **2023** - Leitbox Storage Partners LLC is pleased to announce a notable increase in pension fund investments within Leitbox Storage Partner's Funds. The distinctiveness of Leitbox's strategic framework has captured significant attention from the pension fund sector, attributed to the inherent recession-resistant qualities of the self-storage industry. Moreover, Leitbox's innovative market approach, which encompasses a diverse array of strategies including development, mixed-use development, conversions, and strategic value-add acquisitions, has markedly enhanced its standing and appeal within the sector.

Bill Leitner, the founding principal, stated, "Leitbox designed its strategy around market opportunity and not asset deployment. We leverage our retail history to identify demand and supply anomalies and tailor the investment opportunity to meet that demand. This adaptable approach enables us to invest across all storage sub-asset classes, creating an overall attractive risk-reward profile."

## **About Leitbox Storage Partners**

Leitbox Storage Partners ("Leitbox") is a real estate investment company that develops and acquires self-storage (often with mixed use & retail integration) in primary and secondary markets throughout the United States. In addition to programmatic, greenfield development of vertical self-storage, Leitbox utilizes its 30+ year history in the retail and mixed-use sectors to identify and acquire retail, big-box conversion opportunities and income-producing, storage facilities presenting value-add upside potential.