

Harvard Law Networking Questions

What are your primary job responsibilities?

What experience did you have to get your job?

How long have you worked here?

What is your own background and experience?

What is a typical work day like?

How long is your work day?

How much variety is there in your work?

How much training/supervision do or did you receive?

How much client contact do you have?

How much contact and what kinds of interactions do you have with individuals or groups outside the office or organization?

Does your job require that you travel?

What do you like/dislike most about your work?

What are the toughest problems and decisions you handle?

What do you wish you had known about your position/the field before you started?

What type of professional and personal skills does it take to succeed at this type of work?

What is the size and makeup of your organization?

What is a typical starting salary for someone with my experience?

What is the salary ceiling for an experienced lawyer?

What do you see as the major issues/ trends in the field today?

What books or journals would you recommend that I read?

Which professional associations should I join?

Do you recommend that I enroll in any particular classes (clinical or otherwise)?

What opportunities for advancement are there in this organization or in the field?

What would be a typical next career move for someone in your position?

What recommendations do you have for me regarding a job search strategy?

What other people do you recommend that I talk with? May I tell them that you referred me to them?