

Scope of Work



We are excited for the opportunity of potentially working with your contracting, manufacturing, or distribution company as your project estimator and product representative. But first there are a few things you should know about us. We always represent your brand and company, not ours, when dealing with your customers, potential customers, and invitations to bid. We work on a 100% commission only basis, meaning you do not pay us for the products or projects we don't get awarded. Our only upfront cost is a guaranteed refundable retainer of future commissions to cover the initial time and travel expenses of getting your products sold and projects awarded.

1. Travel to your business location and spend one week implementing our construction estimating, project management, and content creation systems and procedures on your network using either Google or Microsoft tools that you should already have. No additional software will need to be purchased, and some software subscriptions may be eliminated, saving time and money.
2. Learn about your products, services, customers, and operations to better understand where, when, and how to estimate projects and promote products for your company.
3. Work together with you to establish typical unit pricing for materials, products, and labor as part of our systematic process of estimating future projects and selling future products.
4. Visit with you at least one of your active project jobsites, production facilities, or distribution centers, if possible, to gain a better understanding of your operations through visual reference.
5. Receive your invitations to bid, perform the materials, products, and labor quantity takeoffs, and process the invitations into proposals by the bid deadline multiple times weekly. Answer follow up emails and phone calls with the GC and developer until a contract is issued.

My name is Bryce Perkins and as you've seen from my resume and profile that I have extensive experience in all phases and many scopes of residential and commercial construction. When I say we, I really mean me, because it is truly myself that works with you and your company personally to achieve the revenue growth that you project. I look forward to working with you.

Best regards,

Bryce Perkins

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