

Hampshire County Council – Strategic Procurement

Engaged to lead the design, development and implementation of a new procurement and commercial operating model across the authority.

Key achievements:

- Developed the vision, objectives and plan for **Strategic Procurement function** and team structure, approved by the board.
- Designed, developed and led the Strategic Procurement **implementation programme** of work creating 6 workstreams to deliver the objectives approved by the Board.
- Led the development of a monthly Pipeline report allowing the council visibility of upcoming external spend and the **ability to manage cash flow**, resources, strategy and market development accordingly.
- Developed a **Standards of Procurement self-assessment tool**, enabling HCC to assess their maturity, capability and capacity in commissioning and procurement. Initial results of which led to Guy's role evolving and being jointly repositioned in Adults Social Care.

