# Hampshire County Council – Strategic Procurement

Engaged to lead the design, development and implementation of a new procurement and commercial operating model across the authority.

### **Key achievements:**

- Developed the vision, objectives and plan for **Strategic Procurement function** and team structure, approved by the board.
- Designed, developed and led the Strategic Procurement implementation programme of work creating 6 workstreams to deliver the objectives approved by the Board.
- Led the development of a monthly Pipeline report allowing the council visibility of upcoming external spend and the ability to manage cash flow, resources, strategy and market development accordingly.
- Developed a **Standards of Procurement self-assessment tool**, enabling HCC to assess their maturity, capability and capacity in commissioning and procurement. Initial results of which led to Guy's role evolving and being jointly repositioned in Adults Social Care.

## Establishing a Strategic Supply Chain Function delivering best practice solutions & support, assured value and continuous improvement across HCC, its partners and for the citizens of Hampshire

#### Workforce Development

- Provide staff with targeted commercial training and capability development in Supply Chain as trusted advisors with the ability to support the transformational requirements of the Council
- Support and Drive greater commercial focus and rigour across the Supply Chain lifecycle
- Provide ongoing training pathways and development opportunities

#### Objectives of the HCC Strategic Supply Chain

- Enable Support and Ensure a consistent, transparent and compliant Supply Chain process across all directorates;
- Deliver continuous improvement on all categories of expenditure through a commercial transparent and fair Supply Chain process;
   Enable, Support and Ensure the delivery of best value for money in all Supply Chain
- activities;

   Enable, Support and Ensure HCC work in partnership with the private sector and other organisations to achieve value for money, quality and effective service delivery supporting
- the Authority's Strategic Objectives;
   Lead, Promote and Enable Supply Chain innovation:
- Promote and Encourage environmental and social sustainability through effective Supply Chain policies and practices.

#### The HCC Strategic Commercial Supply Chain Operating Mode

#### **Cross Cutting Themes**

- Enable commercial assurance that contracts are planned, tendered, awarded and deliver maximum value for money & legally compliant
- Provide Technical & Data expertise such as demand management, contract and supplier management and innovation, economic and financial cost modelling
- Drive a cross-council view of spend and suppliers, challenge requirements and forecast future market developments
- Robust / consistent Supply Chain & legal advice /guidance

#### Core Business

- Provide visibility of HCC Supply Chain activity to enable integration and coherence and control of external spend across the Council
- Enhance consistency of outcomes through improved processes, toolkits, skills, behaviours and governance
- Support and enhance collaboration between Supply Chain activity and commissioning / service delivery and deliver projects as part of an integrated commercial-technical team
- Enable safe environment peer review & challenge to get a cross council perspective, driving value for money outcomes enabling HCC to "buy better"

# E/Social Value The new DNA for commercial activities Procurement Proces Procurement Proces Contract and supplier management Time spent on value and of the supplier of th

#### Transformation

- Focus the right resources with the right skills on key transformation and departmental Supply Chain activities to deliver savings and identify new market management opportunities
- Increase the accountability of Supply Chain for delivering visibility, assurance and value for money as well as identifying and delivering savings
- Ensuring Supply Chain is at the heart of the organisation and it's transformation activities towards T19.
- Support the Transformation of service and contract tendering, delivery and management, by understanding and shaping markets knowledge and influence through Benefits Reporting and MI, Supply & Demand Analysis, Market & Spend Analysis

#### Benefits to HCC

- L. Visibility and control of external spend across the Council
- . Commercial assurance that contracts deliver maximum value for money & legally compliant
- 3. Consistent (standardised) Supply Chain approach delivering professional excellence
- 4. Delivering best practice and commercial awareness across Council
- 5. Enabling projects/supplier management to have info needed to deliver financial benefit

#### Benefits to Departmental Supply Chain

- 1. Robust / consistent Supply Chain & legal advice /guidance
- 2. Access to additional support and best practice to support delivery of project
- Safe environment peer review & challenge and get a cross council perspective
   Assurance that recommendations taking to their DMT is supported by SPB and best
- Visibility of HCC Supply Chain activity to enable integration and coherence



