iCatalyst

Accelerate Business Efficiencies

Discover innovative and scalable solutions with Microsoft Power Platform and Al





Table of contents

- Accelerating innovation to address surging digital demand
- What processes and outdated operations are impeding your business growth
- 3 Unlocking the value of low code

Copilot in Power Platform: Next-generation Al

5 We can help you

INSPIRING INNOVATION

Accelerating transformation to address surging digital demand

In today's fast-paced business landscape, adaptability and innovation have become the cornerstones of success for enterprises around the world. To thrive in this ever-evolving environment, organisations need tools that empower them to transform data into actionable insights, automate processes, and build custom solutions that drive efficiency and competitiveness.

Low-code solutions enable businesses to build applications faster, automate workflows, improve data analysis and much more. Empowering everyone – from developers to business decision makers – to develop impactful solutions that solve their business challenges.



Having built our solution on the Power Platform allows us to quickly respond to changing business needs. As WARRL's needs evolve, the platform can be easily extended and customised to accommodate new capabilities, thus ensuring long-term value for WARRL."

Dawn Thiart, D365 Implementation Manager for Western Australia Return Recycle Renew Limited's Containers for Change scheme



DISRUPT YOUR CHALLENGES

What processes and outdated operations are impeding your business growth

Recognising your business challenges is a crucial step towards transforming your operations and boosting efficiency! If you identify with any of the challenges listed below, discover how Power Platform can be the catalyst for your modernisation journey.

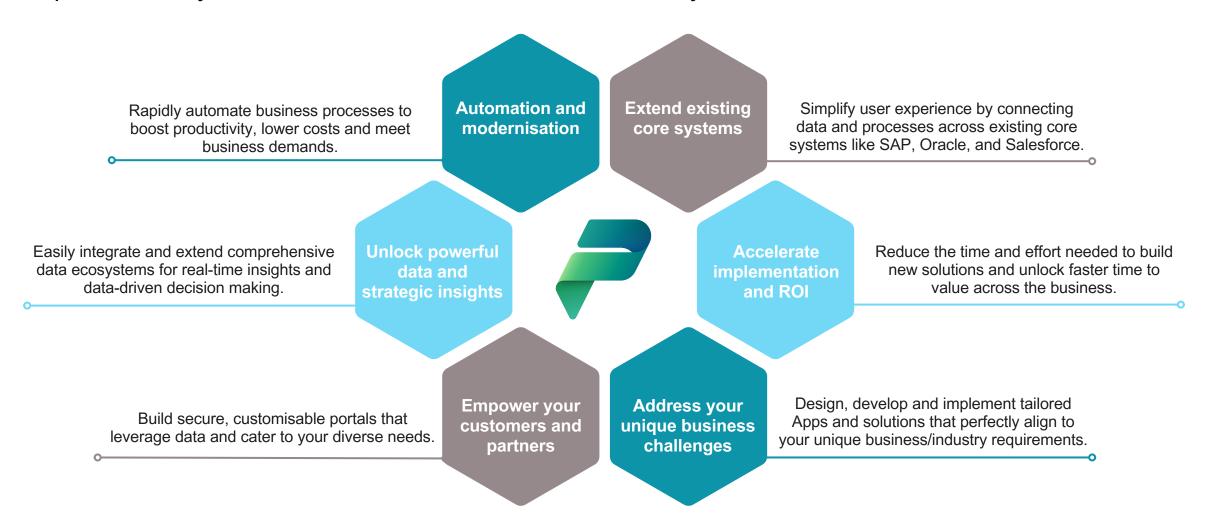
Here are just a few areas of your business that could experience rapid transformation with Power Platform:



- **Disconnected Systems:** Operating across multiple, siloed software systems preventing seamless data integration.
- Manual Processes: Heavy reliance on manual and/or paper-based processes.
- Lack of Real-Time Insights: Inability to obtain a holistic, real-time view of company data for strategic, data-driven decision-making.
- Onboarding Bottlenecks: Cumbersome forms, document scanning, and manual data entry hindering the onboarding of new customers and/or suppliers.
- Secure, Self-Service Data Access: Key stakeholders' limited ability to securely self-service essential data.
- Notifications and Alerts: Limited notifications or alerts around missing critical process timeframes, slowing internal workflows and causing delays.
- Repetitive Tasks: Repetitive, time-consuming tasks and inefficient internal processes resulting in data errors and decreased staff productivity and morale.

UNLOCKING THE VALUE OF LOW-CODE

Explore the ways that Power Platform can drive value for your business





GOLD EDUCTIONAL TOURS

Streamlining data management with Power Pages and CRM Integration

Managing information for thousands of students and families, Gold Educational Tours faced significant challenges due to its data-heavy operations.

Recognising the need to modernise their existing processes, the organisation partnered with iCatalyst to implement a new Microsoft Power Platform-powered portal: reducing manual data entry and streamlining essential data and document management.

KEY TRANSFORMATION REQUIREMENTS

- · Simplify and automate data collection for host families and students
- Improve organisation engagement across all key stakeholders, including staff, students, agencies and host families
- Integrate portal with existing CRM to improve data accuracy, centralise key information and documentation, and empower team collaboration.

SOLUTIONS AND SERVICES DELIVERED

- Microsoft Power Platform (Power Pages, Power Automate)
- Integration with Microsoft Dynamics 365 Sales App
- Solution Architecture and Project Management Services
- On-going Support and Managed Services



"iCatalyst has helped us achieve the delivery of a better customer experience and overall efficiency in our dayto-day business processes."

Darren Hutchinson, Director of Operations and Home Stay, Gold Educational Tours

COPILOT IN POWER PLATFORM: NEXT-GENERATION AI

Accelerate innovation and reduce costs analysing data, automating processes, and building apps, websites, and virtual agents with iCatalyst

Businesses around the world are already leveraging the power of AI to boost business efficiencies. These top five benefits demonstrate how Copilot can transform daily operations and drive business success:

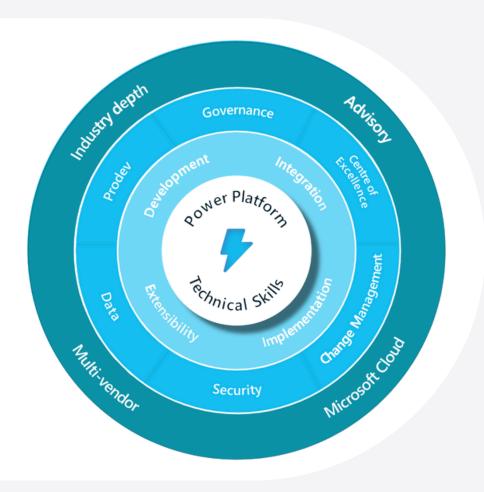
- 1. Boosted Productivity: Automate routine tasks, allowing users to concentrate on strategic and creative activities.
- 2. Enhanced Accuracy: Minimise human errors with advanced AI, ensuring reliable and high-quality results.
- 3. Time Efficiency: Provide quick data analysis and insights, enabling faster decision-making.
- 4. Seamless Collaboration: Facilitate better team communication and project management by organising information.
- 5. Personalised Assistance: Offer tailored support based on user preferences, enhancing overall workflow efficiency.



1.The Total Economic Impact™ Of Microsoft Power Platform Premium Capabilities, A Forrester Total Economic Impact™ Study Commissioned By Microsoft, August 2022

EXPERIENCE COUNTS

Now is the time to unlock the full potential of low code solutions with a Microsoft expert.



Benefit from our teams extensive Power Platform expertise and proficiency:

- Harness advanced low-code proficiency: leverage iCatalyst's strong skills in low-code development for efficient and effective project execution.
- Comprehensive services: benefit from a wide range of services including developer capabilities, seamless implementation, and robust integration.
- Value-added offerings: enhance your business operations with supplementary services such as governance, change management, security, and data architecture.
- **Trusted advisors**: gain insights from seasoned consultants with deep industry knowledge and a holistic understanding of the Microsoft Cloud ecosystem.
- Strategic multi-vendor expertise: attain a competitive edge through iCatalyst's ability to navigate and optimise solutions across both single and multi-vendor environments.
- Seasoned experts: our team has significant expertise in designing and developing innovative Power Platform solutions, whether as stand-alone applications or integrated with the broader Dynamics ERP and CRM applications.

Image courtesy of Microsoft



SUCCESS STORY

progility.

PROGILITY GLOBAL

Delivering operational efficiencies through digital transformation

Progility Global, a trusted procurement organisation servicing the resource and energy sectors, sought to boost operational efficiency and data transparency through a comprehensive digital transformation.

To achieve this, they partnered with iCatalyst to enhance their Microsoft Dynamics 365 Sales App and implement a new portal powered by Microsoft Power Platform. These innovations streamlined their procurement processes, automated purchase order confirmations, and improved goods receipt tracking. The result? Enhanced operational efficiency, data accuracy, and stronger vendor engagement.

KEY TRANSFORMATION REQUREMENTS

- Implement cloud-based, digitised solutions to automate shipping processes and improve global data accessibility
- Launch a PO Confirmation Portal to automate vendor notifications and confirmations, streamline the order process, and enhance delivery transparency
- Drive operational efficiencies through modernised, technology-driven, processes to maintain a competitive edge

SOLUTION AND SERVICES DELIVERED

- Microsoft Power Platform (Power Pages, Power Automate, Canvas Power App)
- Integration with Microsoft Dynamics 365 Sales App
- iCatalyst Approvals Accelerator
- Solution Architecture and Project Management Services

"Throughout this transformation, iCatalyst has consistently demonstrated a deep understanding of our business needs and a commitment to our success."

Broe Coppin, Managing Director at Progility Global

READ FULL CASE STUDY

DYNAMICS DONE DIFFERENTLY

Modernising your business with low-code solutions is a must to stay competitive and grow your business. We believe that Power Platform offers the most benefits and Al capabilities to not only modernise your business processes, but also to help your business thrive. As a leading Microsoft Partner, iCatalyst have expertise in successfully deploying Power Platform solutions and optimising results.

Founded by a team of highly skilled Microsoft Dynamics professionals, we're an Australianowned partner with an unwavering focus on Microsoft Business Applications. Our team leverages hundreds of years of ERP and CRM experience to transform businesses across a variety of sectors.

We believe in true partnership, flexible engagement models, and a happy team driving positive outcomes for our valued customers.

Reputation is everything | Experience counts | Focus matters

Contact us today!

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