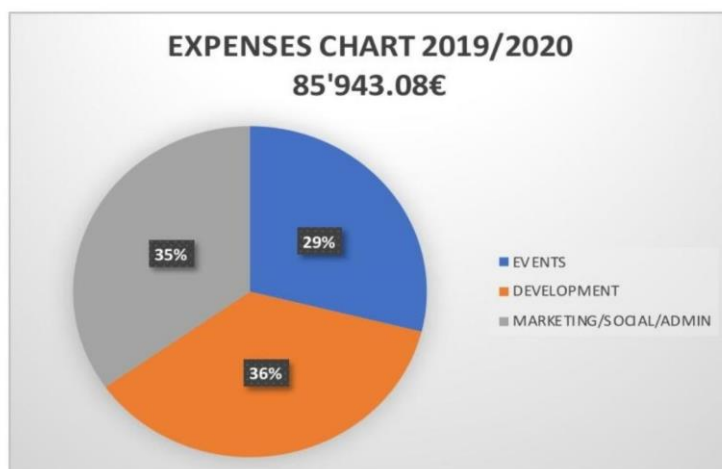


## Finance Department report from Congress:

Nathalie opened with a review of expenses during a busy 2019 of €85,943.08

### EXPENSES 2019/2020

EVENTS	DEVELOPMENT	MARKETING/SOCIAL/ADMIN
€24'831.69	€31'225.19	€29'886.20



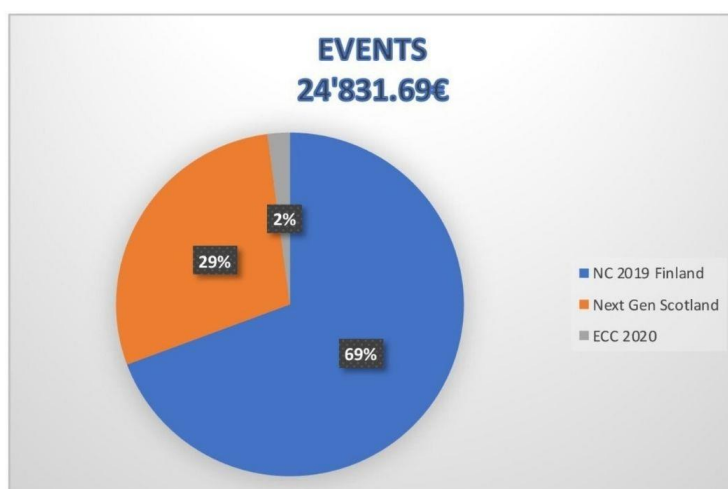
In comparison 2020, due to Covid had seen expenses just reach €10,000. In 2019 EPFA had held its first NOPF workshop which had used 10% of the budget. There was some investment in livestream equipment using 20% of the yearly budget and then there was two big events, the EPFA Nations Cup in Finland and the Next Generation Experience in Scotland.

### EXPENSES 2019/2020

#### EVENTS

€24'831.69

NC 2019 Finland	Next Gen Scotland	ECC 2020
€17'212.00	€7'105.83	€513.86

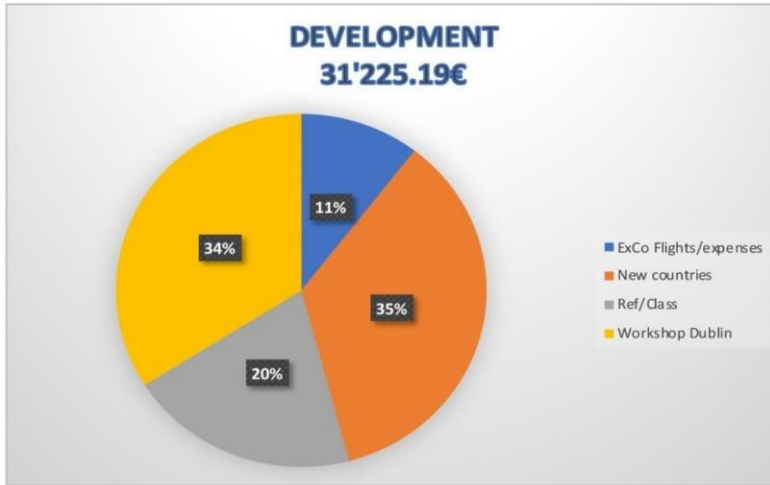


**EXPENSES 2019/2020**

**DEVELOPMENT**

€31'225.19

ExCo Flights/expenses	New countries	Ref/Class	Workshop Dublin
€3'269.69	€11'044.19	€6'298.52	€10'612.79



In 2020 the main expenses had been on marketing and admin expenses, website, lock-up storage for all the items like footballs, promotional materials. Shipments for footballs, speed test machines to new countries.

**EXPENSES 2019/2020**

**MARKETING/SOCIAL/ADMIN**

€29'886.20

LiveStream	Social	Bank Fees	Admin / Marketing
€19'150.25	€1'700.00	€654.18	€8'381.77



The coming year would be challenging Nathalie said and she would continue to push members around forward planning and early decisions on events to get good prices on flights and accommodation to try and save as much as possible. Likewise trying to save as much around travel to training clinics for officials with early bookings. Still a lot of uncertainty because of Covid situation but need to continue to forward plan.

**PROVISIONAL BUDGET 2021/2022**

**TOTAL BUDGET :** €109'200.00

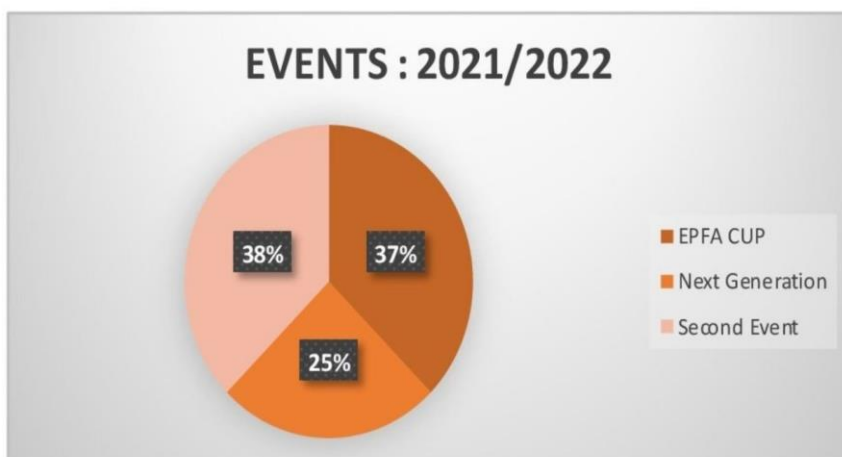
<b>EVENTS</b>	<b>DEVELOPMENT</b>	<b>MARKETING/SOCIAL/ADMIN</b>
€40'000.00	€38'200.00	€31'000.00



Plans for next year include trying to find new partners and expand income to give scope for more competitions and camps and supporting new countries to join us.

**EVENTS**

<b>EPFA CUP</b>	<b>Next Generation</b>	<b>Second Event</b>
€15'000.00	€10'000.00	€15'000.00



**DEVELOPMENT**

ExCo Flights/expenses	New countries	Ref/Class	Workshop Nopf	Showcase
€3'200.00	€10'000.00	€15'000.00	€5'000.00	€5'000.00

