



# Julianna “Jules” All

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## WORK EXPERIENCE

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### Sales and Merchandising Associate, Nordstrom

Nov 2024 – Present, Skokie IL

- Fashion expert in sales and merchandising for the Young Contemporary, and Trend departments
- Provide fashion expertise, wardrobe possibilities and style solutions to customers about women's apparel
- Steam, press and remove stains from clothes, learning alterations from seamstresses from back of house
- Process and stock inventory, ring up sales and happily solve problems for clients and colleagues

### Design and Production Assistant, Kat and Clarese

Aug 2023 – Present, Plainfield IL

- Co-design and sew luxury fashion accessories for high-end retailers
- Researches trends and develops original sketches and illustrations
- Translates concepts into products using patternmaking and advanced sewing techniques

### Product Artisan, Dahlia Weddings and Baptisms

Jan 2024 – July 2024, Plainfield IL

- Created handmade products for weddings and baptisms, including candles and party favors
- Supported product development from concept to production
- Produced marketing content and photography for social media promotion

### Design Assistant, Christos Furs & Leather

Aug 2023 – Dec 2023, Westchester IL

- Collaborative and upbeat sales associate who contributed to original leather fashion designs
- Designed all graphics, motifs, and promotional materials for a major fashion show
- Managed pre-launch of Christos' Etsy shop, including photography, copywriting, and product listings
- Represented the brand as an on-air ambassador during a live WGN-TV segment

### Production Assistant, Madam Chino

Aug 2023 – Dec 2023, Westchester IL

- Designed original patterns and apparel using both new and upcycled materials
- Developed a range of sewn products with a focus on sustainability and creativity
- Operated industrial sewing machines and overlockers to produce high-quality, innovative pieces

## EDUCATION

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### Milwaukee Institute of Art and Design (MIAD)

Aug 2018 - May 2023, Milwaukee WI

- Focus in Multimedia Design, Digital Media, Illustration, Fashion
- GPA: 3.4 - Dean's List

## SKILLS & SOFTWARE

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- **Skills:** Fashion design/styling, sewing, ecommerce, customer service, reception, retail, sales
- **Software:** Microsoft Suite, Google Suite, Adobe Creative Cloud