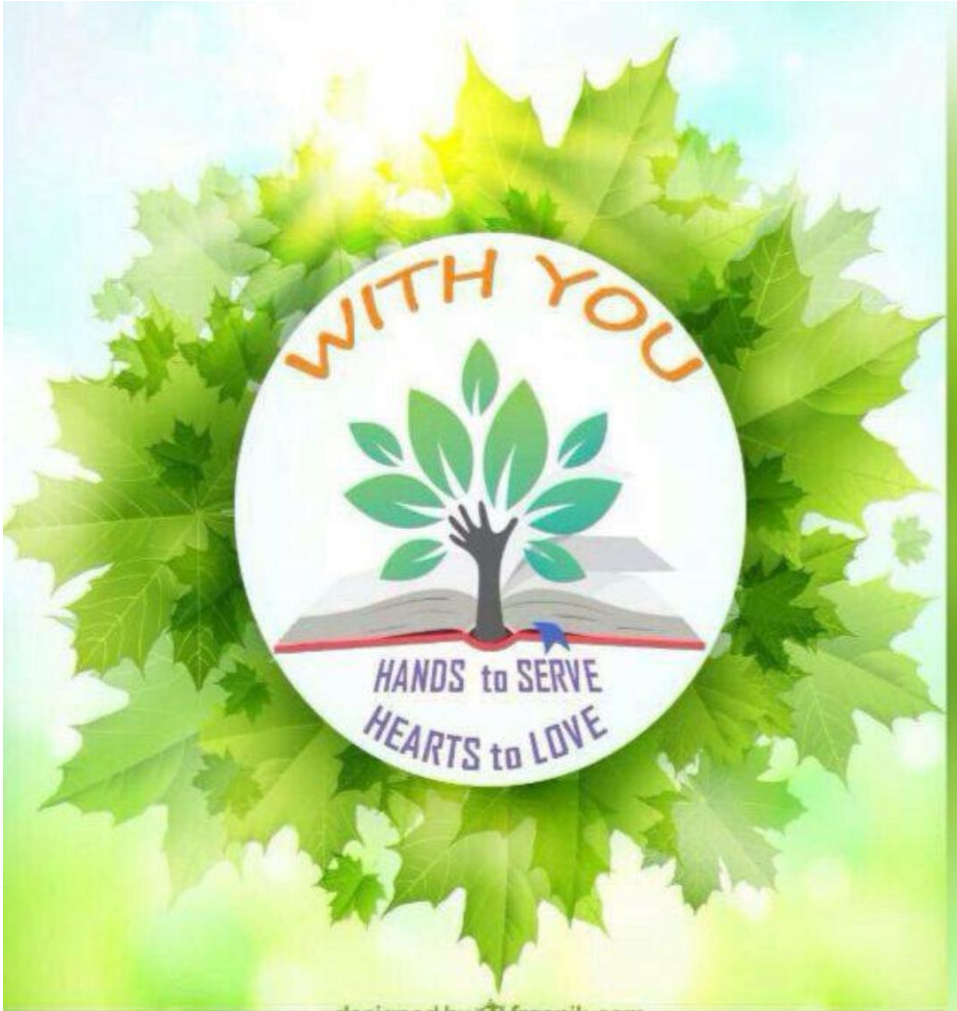


ANNUAL REPORT 2018



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Dear Patrons,

I feel blessed to have witnessed countless stories of hope and transformation over the past three years. Our Journey began with transforming a colony into a Swachh Bharat compliant colony in East zone of Hyderabad. As we continue to work on our various commitments made for the society, we acknowledge the enormity and scope of work ahead of us. We will continue to strive vigorously for all the promises made.

Since the Inception of WITH YOU Organization, we have evolved, adapted and overcome challenges that came our way. We are now taking pivotal steps in exploring new avenues and undertaking more initiatives. We will enthusiastically support policy changes based on the efficacy and impact of our new initiatives.

I look back at 2018-19 and the one word that describes the year is “fantastic”. It has been a year of experiments, trying new methods and modules, despite experiencing a bit delay in our establishment of few other college wings it was fantastic. The team demonstrated more tenacity than ever to handle the challenges on field which allowed us to enter few more verticals which needs to be addressed. I feel extremely proud of my team for giving their very best to do more than what we imagined.

Our Initiatives such as “Blood donation camps”, “virtual blood bank application” and “Organ donation Pledge” in health sector, “Book donation camp” and “Joy of giving” in educational sector, “Clean India and green India” in environmental sector will hold a crucial part in our plans for the coming FY i.e., 2019-20.

Today our beneficiaries and their families stand as inspiring examples for all the efforts that we have put in. WITH YOU Organization is humbled and proud in being a part of their journey, empowering themselves and lives around them.

As we present this report, my special thanks to all our partners, donors, volunteers of WITH YOU, student board members of various wings and the community at large- who have extended unwavering support to us in all capacities, making our aspirations achievable. As we embark a new beginning, I welcome you to be part of endeavors and drive position change for the future of our nation.

Sincerely,

A handwritten signature in black ink, reading "K. V. Phanindra". The signature is written in a cursive, flowing style.

Kasavarjala Venkata Phanindra

Founder & President

WITH YOU Organisation

BOARD MEMBER'S FOREWORD

It's been a great journey with 'WITH YOU.' After all the progress achieved with the student wing 'WITH YOU MECS' and, there is a much hope in the team that there would be great things about to come. The service given by the team and especially our President, Phani during the Kerala flood period, shows the dedication he had and have towards the society. Collaboration with corporate world is the best initiative of the year which we have taken to take the organization much into the people.

In the coming days, I wish we as a team and individually take extra initiatives to go into the society and achieve as much as possible. WITH YOU- Hands to Serve and Hearts to Love, is not just a caption for me but it is a slogan.

- **B. Hari Prasad**
Head of Event Planning Committee

This year, last year, next year, every year will be great as long as we have our focused president Mr. Phani, it's always great to have a leader whose thoughts are always towards the betterment of the society. Tie up with Mindtree foundation is kind of achievement for us, with this we can provide even more services to the people. MVSR wing opening, happy that we grew, more volunteers are joining us seeing our previous work. With this our responsibility increased, hope we bound to our core principles and drive towards betterment of society as always.

Students conducting the welfare programs, handling all the activities is a great way to go. We encourage this and will be continuing the same. Keep rocking guys!!!

All in all, helping affected people during calamities, donating blood by organizing campaigns are being done every year, but this year they were implemented even better. Thanks to volunteers.

On closing note, I thank each and every student who volunteered and helped in whatever way they can.

- **CH. Ranjith Kumar**
Joint Secretary, WITH YOU Organisation

I'm glad to be part of such a wonderful organization which has been working relentlessly towards its goals. We have grown both personally and professionally as a team.

For the past 3 years WITHYOU has hosted many events in order to serve people and has been lending hand to those whoever in need. The latest initiation of collaboration with Mindtree foundation is a great leap, it'll help WITH YOU to help society in a better way. The leader is leading the team in a wonderful way and we are proud to be where we are.

- **P. Nandana Rohith**
Head, HR Dept.

2018 had been a great journey as a part of with you family. The growth and exposure of WITH YOU what we dreamt while establishing happened in this year. Kudos to MECS-WITHYOU wing and the other board members without whom this would not be possible. Be it Chennai floods or Kerala floods or any other state, always WITHYOU will step forward to help our fellow mates. I hope we will continue our services to all and spread the social responsibility to everyone.

- **R. Rathna teja**
Vice President, WITH YOU Organisation

Firstly, thank you each and every one who had been part of 'With You' directly or indirectly. It all started in small cozy room with 7 people, with a vision of our President and now it has grown to hundreds of volunteers. I am proud to say that we never step back in our promises from Chennai floods to recent Kerala Floods.

With You board members team spell bounded with effort from Mecs student wing, had to mention they did the best in conducting Blood donation campaigns, Awareness programs etc. Expecting we will expand many more wings very soon, where Mecs board will be a great motivation to them. I would like to thank personally our President Phani for being driving force for all these enormous results.

- **Sai Chaitanya Orakala**
Treasurer, WITH YOU Organisation

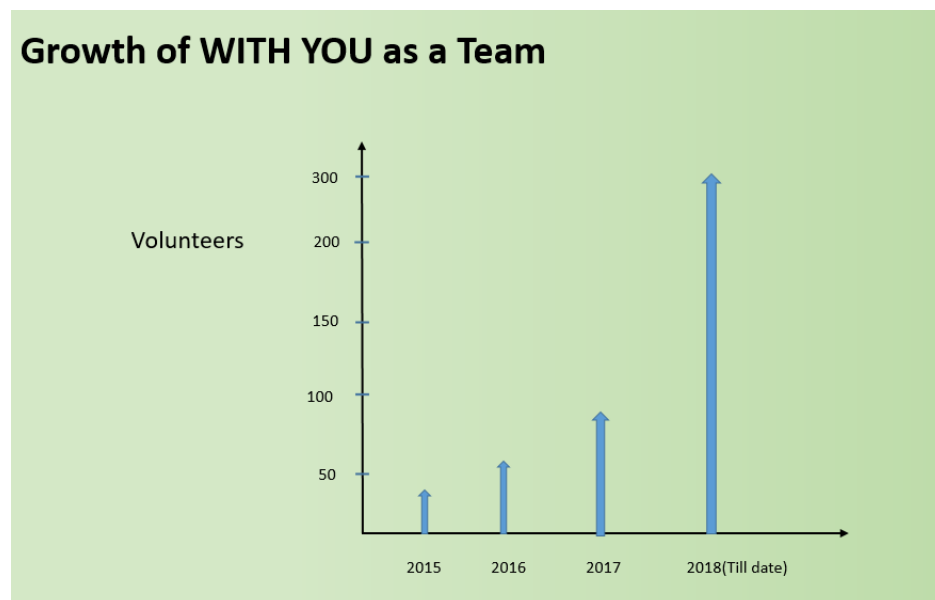
Our History:

WITH YOU Organisation is an embodiment "Donate Red, Spread Green and Save Blue". This slogan has been bringing in students who aspire to work for the betterment of the society and driving them to be more than a passive spectator to the inequalities in our society.

This Organisation is the realization of K.V. Phanindra's vision of service to humanity. WITHYOU was started in Matrusri Engineering College in the year 2015 with Phanindra as its president and a team of another 6 members. Now the present strength of volunteers is more than 300. From our humble beginning, of only a 7-member team within a genesis

of a couple of years to the establishment of a stronghold to 300+ member team, we have come a long way improving and learning from our experiences in the past 3 years from inception. The tagline of WITHYOU goes as follows 'Hands to Serve-Hearts to Love'. This has been our primary motive right from the beginning. We have firm systems to enable better execution of the initiatives and help reaching the most people in need.

Though we started as a single body to work on our charters, citing the effectiveness of the results we have decided to form student wings in colleges in and around Hyderabad. Our first college wing is the place where WITH YOU was born. Forming WITHYOU-MECS student board was one of the key initiatives taken by us to make sure our service operations will not come to an abrupt stop. This initiative was a boost to us as we could pick up our pace again. On a positive note, we decided to expand WITHYOU to 2 more colleges in Hyderabad by end of Dec 2018. We are proud that we could have our existence in 3 colleges in Hyderabad by Oct 2018. This is where we grew to a strong 300+ member team. Especially 2018 is a great year as far as growth of WITH YOU is concerned as we recorded a growth rate of 200%.



In the span of three years of service, we have organized numerous events such as Swachh Bharat abhiyan awareness camp, Chennai flood relief program, Free butter milk distribution, Mega plantation drive, Blood donation camp, Book donation drive and Kerala flood relief program. We strongly believe all these are just the beginning and are looking forward for a fantastic year ahead.

In the fourth year of service, after a careful assessment of enormity of issues to be addressed in the society, we have decided to move from temporary and short-term relief events to permanent impact projects, to which the members of the Organisation reciprocated with sheer positive attitude and a unanimous decision was taken in our quarterly board meeting.

Charters of WITH YOU:

As we have decided to move towards permanent impact creating projects, our Event Planning committee has framed our charters that we will working on going forward. These are the charters of WITH YOU.

- To create awareness and work on cleanliness and tree plantations.
- To promote education to underprivileged children.
- To Organize relief programs for natural calamities.
- To create awareness and to organize camps in health sector.

Highlights of 2018:

2018 is a fantastic year for WITH YOU as an Organisation in all aspects as we have surpassed our targets in all the programs we organized. We started our 2018 calendar with a blood donation camp organized at Matrusri Engineering college, Hyderabad. This event was supported by one of our partners Indian Red Cross Society. Later we organized Book donation drive in association with 93.5 red FM. We took up Kerala flood relief program citing the flood havoc in Kerala in the month of August. This program was organized in collaboration with Mindtree Foundation and Prathyusha support (NGO).

Blood donation camp, 2018

This was organized in collaboration with the Red Cross Society on 25th January 2018. We all know how important blood can be in emergencies. Appreciable 150 units of blood were collected during this campaign. Furthermore, we are planning to organize blood donation camps every year and this time on a big platform

Book donation drive, 2018

This was organized in collaboration with 93.5 RED FM on 15th and 16th March 2018. This campaign was in support of the initiative taken by Red FM called 'book trucks'. School dropouts in various districts of Telangana were identified and the resources collected during this campaign were distributed among them to support their education. We could collect and donate almost 420 books that included both plane and text, pens and other stationery items. All the collected materials were distributed at various government schools in Warangal district of Telangana.

Kerala flood relief program, 2018

God's own land was facing the worst floods ever. No one expected the beauty of backwaters would show its rage. This is the time we have decided to stay in support of kerala and give our hand in helping keralites rebuild their lives. Team of WITH YOU in collaboration with Mindtree Foundation worked on this noble cause for 7 days and donated the needful commodities. All the collected material was shipped from hyderabad to wayanad and kozhikode districts in kerala with support of Prathusha support(NGO).

Snapshots of the events





President awards 2018:

To keep up the spirit of the team and to encourage them to come up with their ideas, we give a token of appreciation called the '**President's Awards**' to the ones who have been contributing the most towards the success of the events. Here are the categories and winners of President awards 2018-

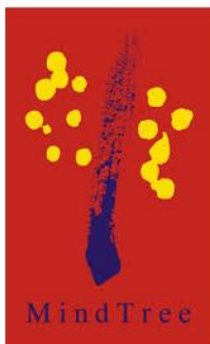
- ***Innovative board member of the year-*** Pranavi Satyavolu
- ***Constant contributor of the year-*** Aakansha Reddy, Pavan Kumar Konduri
- ***Key contributor of the year-*** Akshith alwala
- ***Best Volunteer of the year-*** GSV Prudhvi, Satya Aditya
- ***Helping hand of the year-*** Sai mani Varun



Plans for 2019:

- Developing virtual blood bank application before March '19.
- Carrying out organ donation pledge and to reach target of 1000 organ donor registrations before March '19.
- To Organize blood donation camps in all our college wings in January 2019.
- Inspired by Mindtree Foundation's "Joy of living" program, WITH YOU Organization would like to implement the same program initially in 5 government schools in and around Hyderabad.
- Implementation of Clean India & green India program effectively in 500+ households by end of March 2019.
- We are planning to inaugurate 2 other college wings before May 2019.
- To form a disaster response team by Feb '19 which will take care of relief programs for natural calamities.

Our Partners:

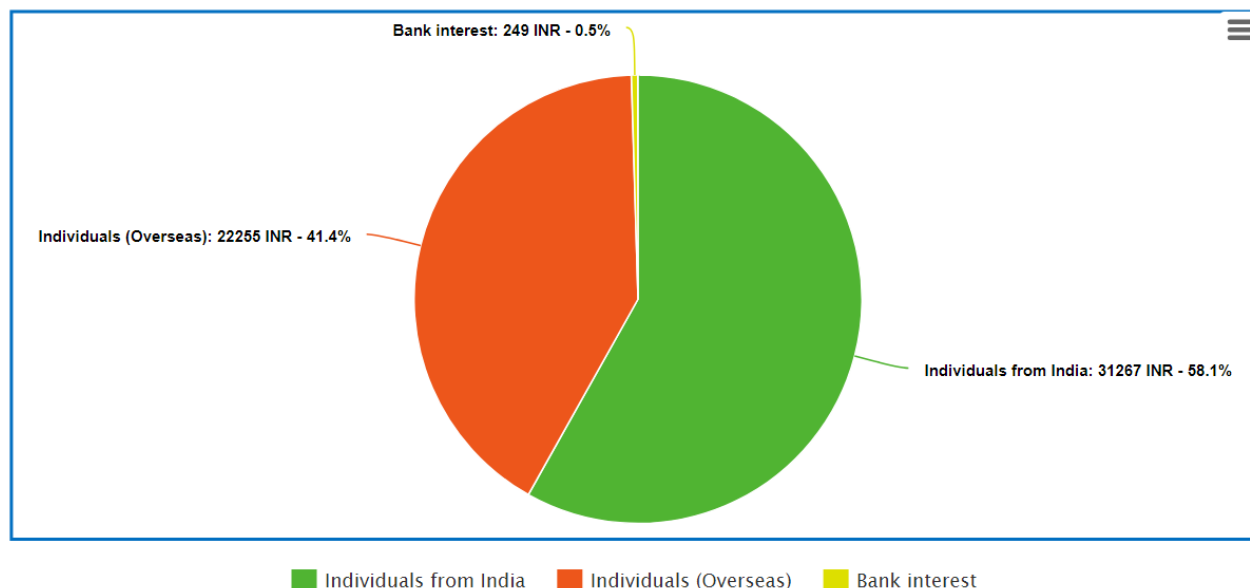


Financial Disclosure-

“A good financial plan is a road map that shows us exactly how the choices we make today will affect our future”. - Alexa Von Tobel

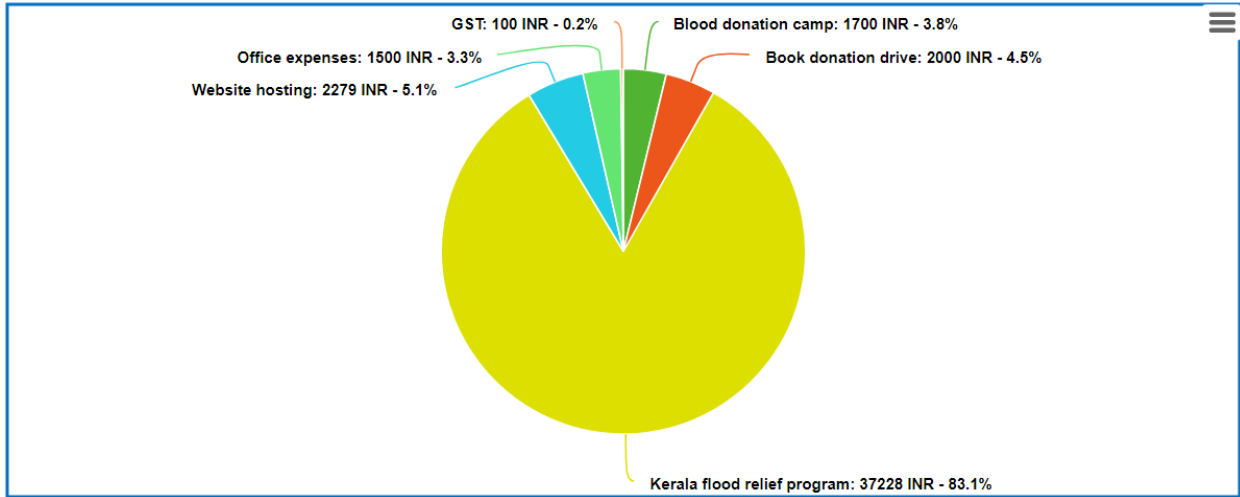
WITH YOU Organisation has received donations of Rs. 53,771/- in the calendar year 2018. The breakdown for the donations received are listed below.

Credit sources	Amount credited in INR
Individuals from India	31,267
Individuals (Overseas)	22,255
Bank Credit	249
Total	53,771



WITH YOU's expenses amounted to Rs. 44,807/- in the calendar year 2018 for various projects undertaken. The breakdown for the expenses incurred are listed below.

Debit Fields	Expenditure project wise in INR
Blood donation camp	1700
Book donation drive	2000
Kerala flood relief program	37,228
Website hosting	2,279
Office expenses	1500
GST	100.3
Total	44,807



- Blood donation camp
- Book donation drive
- Kerala flood relief program
- Website hosting
- Office expenses
- GST

Balance details –

Balance details	in INR
CF Balance as of 01/01/2018	4,378
Balance in 2018 calender year	8,986
Available balance as of 31/12/2018	13,364

Here by we conclude our 2018 services and are looking forward for an exciting 2019. When our commitment and dedication can change the phase of our country, we will always do our best to see our country developed. Come forward and join your hands with us in transforming India into a developed nation. Our success is the community's success. With the ongoing support of our donors, partners, Board and volunteers, WITH YOU Organization is ready for the challenges and achievements ahead in 2019.

****THANK YOU EVERYONE****