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| **Otha S. Proctor Jr.**  CyberSecurity / Professional Sales / Leadership / Project Management |  | **2025 realities for economic success include** rapid shifts in technology, economic uncertainty, and employee well-being. All of which are mission critical and demand solutions that are both reactive and proactive. Yes, humanity is absolutely addicted to technology. However, at the end of the day relationships are not built online. Trust is achieved through the longevity of business cultures and face-to-face interactions; computers are just tools. |
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| **Experience** |  | **Education** |
| 2016 - Current  **FirstLine TaskForce / Emergency Management**  Private Sector Partnerships - Building Community Resiliency  Professional Medical Sales / Augmented Reality App Development / Business Development, Website and Social Media, Emergency Management  2006 - 2011  **American Express / Medical Division**  Promoting the top -7 Card Member Products for the **Small Medical Businesses** and corporate spending solutions. Positions - Extensive Sales Training for New Hires, District Manager Southern California, Sales leader through 4 Card Product Campaigns. National commission leader over 16 months.  1998 - 2006  **Southern Utah University / Student**  Bachelor of Science Degree / Information Systems Business Education / English Minor  1990 - 1998  **Emergency Management / Consultant**  Compliance, Mitigation, Training, Visual Communications, Preparedness Messaging **Public and Private Sectors Relationships**   * 2000 – Florida Governor’s Hurricane Conference * 1997 – National Hurricane Conference * 1994 – 1995 National FEMA Conference for Disaster Preparedness / Family Protection Program Emmitsburg, MD * 1994 – National FEMA Conference San Diego California |  | 2024 - Current  **MIS** (Master’s Interdisciplinary Studies)  Southern Utah University  2024 - Current  **Master’s Degree Cyber Security**  Southern Utah University  2024 – Current  **ISC 2 Cybersecurity Certification**  2022 - Current  **Adobe Certified Professional**  1998 – 2006  **Bachelor of Science IT/Business Education / English Minor** Southern Utah University |
|  | **Skills** |
|  | Cybersecurity / Project Management / Polices & Compliance  Adobe Suite / Microsoft Certification  Leadership / Client Negotiations  Non-Profit Management  Professional Sales  Social Media & Public Relations  Crisis Communication Management |
|  | **Contact** |
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