

Important Text Codes:
Our text short code number is
85377

SELLERS:

Seller Presentation: **LISTWITHEXIT**

Your Mobile Business Card: _____

BUYERS:

View homes for sale nearby (geo-location): **EXIT**

Your Mobile Business Card: _____

RECRUITING:

How much can you make additional through sponsorship residuals?:

THINKRESIDUALS

Information about joining EXIT Realty: **JOINEXIT**

Broker's Business Card: **TARAJ**

Your Mobile Business Card: _____

BUSINESS TOOLS:

EXIT Realty Connect App: **APP**

EXIT Realty Support Center: **SUPPORT**

EXIT Realty Achiever Magazine: **ACHIEVER**

How To Send A Text Code:

Go to your text messages. Start a new text. The number you will text will be 85377. In the body of the message text (code)_____ and hit send. Within a few seconds you should receive a link. Click on that link and it will take you to the page/business card/etc. Be sure to download and save to your home screen so access.

What Are YOUR 5 Biggest Challenges As A Realtor?

1. _____

2. _____

3. _____

4. _____

5. _____

My 2022 Business Goals:

I want to earn \$_____ in 2022.

My average commission check is: \$_____

Number of transactions required to meet goal: \$_____

Example: I want to earn **\$50,000** in 2022. My average commission check is **\$4,000**. I would need to close **12.5** transactions in 2022 in order to reach my goal.

$$(\$50,000 / \$4,000 = 12.5)$$

In order to achieve that goal I must commit myself to my business plan.

Putting in the WORK:

Per Week:

Calls/Emails/"Touches" to sphere and former/potential clients:_____

*This can be in person, on the phone, via email, etc. anytime you reach out to someone who may potentially be a buyer or seller or know someone looking to buy or sell.

Per Month:

Buyer/Listing Appointments _____

Agents sponsored _____

Listings Taken _____

Listings Closed _____

Buyers (actively looking) _____

Buyers Closed _____

What can you do on a daily basis to make sure you reach your goal?

Who Do You Know?

Tami Bonnell's "Dirty Dozen"

Who do you know in our industry that you can call on for leads, advice, assistance, etc. that will be your advocate?

Lenders, insurance agents, title, attorneys, contractors, appraisers, home inspectors, etc.
