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|  |  | Matthew GunsbergConsultant/Master Grower |
| ProfileDynamic Owner/Operator with extensive experience in relationship management and strategic planning. Successfully enhanced operational efficiency and customer satisfaction at my self-employed business in Lake Tahoe California. Proven track record in financial analysis and staff training, consistently exceeding client expectations while maintaining a strong work ethic and attention to detail. ContactPHONE: (530) 414 – 0437 EMAIL: miloatthelake@yahoo.com EDUCATION University of Toledo Business Studies‘ |  | ExpertiseAbility to quickly analyze factors that impact yield such as, nutrient management, light intensity, pruning techniques, and pest problems. Swiftly and effectively devise a plan for improvement of these issues, along with powdery mildew eradication and all integrated pest management concerns. I am knowledgeable in building grow sites; including the watering systems, lighting, and environmental controls. I have 30 years’ experience in the field in all stages; from cuttings to full term, harvesting, and curing, and proper storage. WORK EXPERIENCESelf-employed Owner/Operator January 1993-Present * Manage and oversee all aspects of the cultivation process including propagation, planting, irrigation, nutrient management, pest management, pruning, harvesting, and drying/bucking/trimming.
* Monitored production schedules to maximize efficiency while ensuring deadlines were met.
* Analyzed market trends and competitor strategies to develop new products and services.
* Maintained accurate records of delivery confirmations and invoices.

. **SKILLS*** Crop management
* Production
* Collaboration and professional development
* Safety responsibilities
* Hiring/Training/supervision
* Record keeping
* Up to date technology
* Sales
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