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|  |  | Matthew Gunsberg  Consultant/Master Grower |
| Profile Dynamic Owner/Operator with extensive experience in relationship management and strategic planning. Successfully enhanced operational efficiency and customer satisfaction at my self-employed business in Lake Tahoe California. Proven track record in financial analysis and staff training, consistently exceeding client expectations while maintaining a strong work ethic and attention to detail. Contact PHONE:  (530) 414 – 0437  EMAIL:  miloatthelake@yahoo.com  EDUCATION  University of Toledo  Business Studies  ‘ |  | ExpertiseAbility to quickly analyze factors that impact yield such as, nutrient management, light intensity, pruning techniques, and pest problems. Swiftly and effectively devise a plan for improvement of these issues, along with powdery mildew eradication and all integrated pest management concerns. I am knowledgeable in building grow sites; including the watering systems, lighting, and environmental controls. I have 30 years’ experience in the field in all stages; from cuttings to full term, harvesting, and curing, and proper storage.WORK EXPERIENCE Self-employed Owner/Operator  January 1993-Present   * Manage and oversee all aspects of the cultivation process including propagation, planting, irrigation, nutrient management, pest management, pruning, harvesting, and drying/bucking/trimming. * Monitored production schedules to maximize efficiency while ensuring deadlines were met. * Analyzed market trends and competitor strategies to develop new products and services. * Maintained accurate records of delivery confirmations and invoices.   . **SKILLS**  * Crop management * Production * Collaboration and professional development * Safety responsibilities * Hiring/Training/supervision * Record keeping * Up to date technology * Sales |