

# SELLER CONCESSION

## CHEAT SHEET FOR REALTORS®

Loan Type	Property Type	Down Payment	Contribution Type	Max Seller Contribution
Conventional	Primary & Secondary Home	Less than 10%	Closing costs, prepaid items, & discount points	3%
		10-25%		6%
		More than 25%		9%
Conventional	Investment	15% or more	Closing costs, prepaid items, & discount points	2%
FHA	Primary	3.5% or more	Closing costs, prepaid items, & discount points	6%
VA	Primary		Closing costs & discount points	Unlimited up to 2 discount points
			Can include debt payoff & prepaid items	4%
USDA*	Primary		Closing costs, prepaid items, & discount points	6%

\*Some state and country maximum loan amount restrictions may apply

For more information, contact me today!



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