Plataforma Multi-Stakeholder NA REGIÃO NORTE DE MOÇAMBIQUE

SME Finance Working Group

Pre-Launch Session 2

February 20th, 2020



Today's agenda

Focus section

Time Agenda item		Facilitator	
15 mins	Introduction	SPEED+/TWA	
60 mins	Workshop: 12-month workplan	TWA	
10 mins	Next steps	TWA	

Updated working group composition

Private sector	Donors/NGOs/DFIs	CSOs/Gov
 JFS Barclays Exxon Mobil GAPI Millennium Bim CEP CD ENI COWI Moçambique LDA Mitsui AMSCO 	 World Bank Group Portuguese Embassy MUVA Bothends SNV TechnoServe Embassy of Ireland DFID GIZ 	 FRUTICAD ACIS IPEME

MSPMoz.org, the single source of MSP information Project matrix

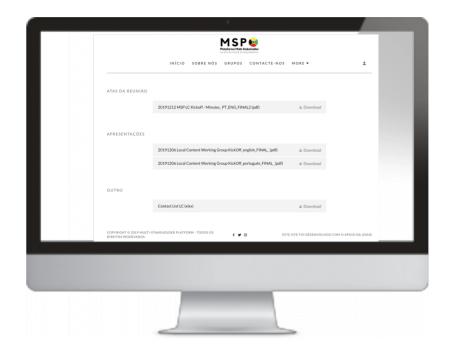


Digital map and database of relevant projects and programs in Northern Mozambique subdivided by development focus



MSPMoz.org, the single source of MSP information Data repository & Information hub

Data repository



Stakeholder and working group uploaded content (reports, studies, data sets)

Information hub



News and important information related to working group related themes



MSPMoz.org, the single source of MSP information Links for data and information uploads

Project matrix

Data repository

Information hubs

Program upload:



in English



in Portuguese

Data upload:



secretariat@ mspmoz.org News or link upload:



Twitter handle:

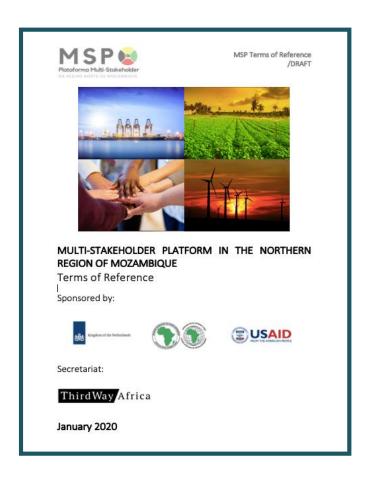


@mspmoz



All program, data, and news uploads will be regularly updated by the secretariat

The **Terms of Reference** has been drafted and is open for stakeholder comment



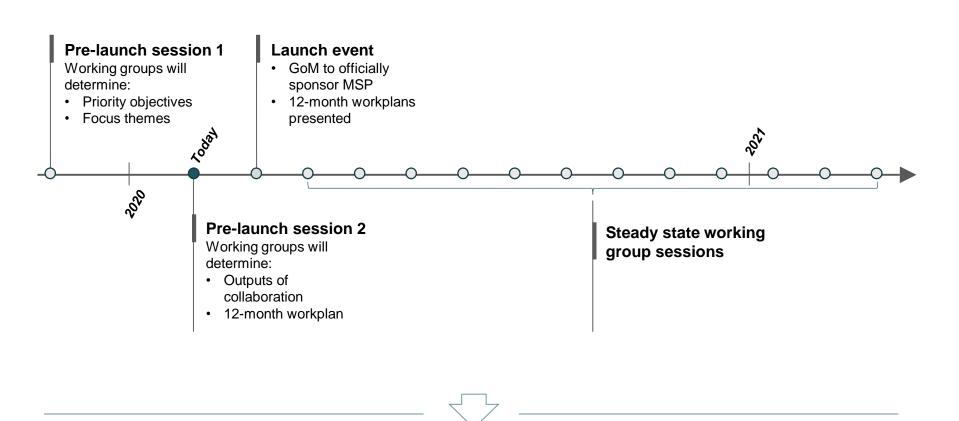
Next steps

- Secretariat has opened for stakeholder comments on www.mspmoz.org
- 2. Stakeholders can **email comments** to <u>secretariat@mspmoz.org</u>
- **3. Final version** publicly posted on MSP website
- 4. Document to be **updated as needed** to reflect platform evolution



ToR will be open for stakeholder comment until 6 March, 2020

Today is the final pre-launch session to define the 12-month workplan of the working group



Today we will define the working group deliverables, champions, and meeting cadence

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Feedback from initial session: Priority themes for working group

Stakeholder surveys ranked the priority themes as:

1

Innovative and/or technology-driven financial solutions

2

SME capacity building & linkages to capacity-building institutions

3

Mapping SME categorization, investment-readiness, and financing needs

4

Sectoral linkages for risk mitigation and cost of capital reduction

5

Standardization and consolidation of SME-focused procurement and financing information

Feedback from initial session: Priority deliverables for working group

Short Term



Information sharing

- Database Repository of relevant documents and reports
- Info hub Online forum for sharing relevant articles and events



Advisory board

 Sounding board sessions for stakeholder projects and ideas

Focus of today's discussion

Long Term



Thought leadership

 White paper/concept note – Consensus-driven publication on major theme of discussion in the working group



Incubated ideas & programs

 New programs and ideas that can be collaboratively designed within working groups

Deliverable governance: Deliverable Champions are needed to oversee Secretariat produced deliverables



Working Group

- Guide the general direction of deliverable themes
- Offer feedback on deliverables at working group sessions CSiingo Non Mark Mark Office of the Control of the and sign off before publication

~2 hours



Deliverable Champions

- Volunteer working group members that coordinate with secretariat on deliverables
- Present updates to working group on progress and required input

Additional ~2 hours



Secretariat

Project manages and produces deliverables under guidance of Champions

Deliverable dependent



Short-term working group deliverables:

We will now breakout into PT and EN working groups to better define:

- Short-term working group deliverables
- The Deliverable Champion role



Deliverable breakout session

INFORMATION SHARING



Deliverables

- **Database** Repository of relevant documents, reports, and data sets
- Info hub Online forum for sharing relevant articles and events

Key questions for breakout group to define

The deliverable

- What information would be most valuable to collect and share?
 - Examples: SME mapping (by categorization, investmentreadiness, and financing needs), existing available financing (relevant credit lines, loan facilities)
- What of this information currently exists?
- What organizations could contribute to the database?
- How can the collected information be used?
- What policies should be put in place regarding privacy, sharing, etc.?

The champion role

What should the role of the *Info Sharing Champion* be?

- Guiding the secretariat towards information sources
- Liaising with other stakeholders on primary data requirements

Deliverable breakout session

ADVISORY BOARD



Deliverables

Sounding board sessions for stakeholder projects and ideas

Key questions for breakout group to define

The deliverable

- What should the process for submitting and approving a project or idea to the working group be?
- Should each working group session have a slot for advisory sessions?
- How can the local community be engaged as advisors?
- Is their specific expertise that the working groups should invite to become advisors?

The champion role

What should the role of the *Advisory Board Champion* be?

- Drawing potential programs into advisory sessions
- Helping design the format for advisory sessions



Volunteer from each breakout group to share feedback from their session





Group discussion

 Who is going to champion each deliverables?





Long-term working group deliverables:

We will now briefly discuss:

- Long-term working group deliverables
- The Deliverable Champion role



Deliverable breakout session

THOUGHT LEADERSHIP



Deliverables

 White paper/concept note – Consensus-driven publication on major theme of discussion in the working group

Key questions for breakout group to define

The deliverable

- What are potential themes or focuses of a white paper or concept note?
 - Challenges in the SME financing space (i.e. legal framework constrains, SME capacity limitations, information asymmetries, limited sectoral linkages)
- How to create consensus on a thought leadership theme?
- How best to receive and disseminate working group feedback?

The champion role

What should the role of the *Thought Leadership Champion* be?

- Narrowing deliverable themes for presentation to working group
- Reviewing and advising on iterations of the proposed deliverables

Deliverable breakout session

INCUBATED IDEAS & PROGRAMS



Deliverables

New programs and ideas that can be collaboratively designed within working groups

Key questions for breakout group to define

The deliverable

- What are high-level projects that could be on the docket for collaboration?
- How to find overlaps between stakeholder programs and foci that could eventually lead to collaboration?
- Should there be a submission process for potential collaborations?

The champion role

What should the role of the *Incubation Champion* be?

- Prompting stakeholder participation in collaborations
- Overseeing iterations of a project ToR

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Next steps



- Determine meeting cadence and set dates for future working group sessions
- Open today's feedback to full working group and add additional deliverable champions
- Collate working group outputs into 12-month workplan and disseminate for additional feedback
- Collate Terms of Reference feedback
- Upload shareable content to data repository and info hub

