

Grupo MTN: A local agriculture aggregator with a promising intervention to improve storage conditions for smallholder farmers in Cabo Delgado



Operating since 2020 as an agriculture goods aggregator and distributor, Grupo MTN decided to embrace the agrobusiness in Cabo Delgado geared towards social impact, sourcing goods from local communities and providing them with access to markets in the northern region, with an ambitious plan to build community silos for smallholder farmers. Currently Grupo MTN is focused on the production of cereals (maize, sorghum), oil seeds (sesame, cashew nuts, peanuts) and root vegetables (casava, sweet potato) which mostly source from the community of Ntutupue based in the district of Ancuabe. Their key markets include Pemba for maize produce and Nacala-Porto for sesame. The company also provides transport and logistics solutions including vehicle rental and implementation of strategies for efficient distribution of agricultural goods in local and regional markets.

As part of their commitment towards community development and provision of sustainable livelihoods, Grupo MTN intends to launch their initiative for the construction of community silos. The initiative aims to tackle the poor storage conditions at disposal of local smallholder farmers and support them to reduce losses and increase financial returns post-harvesting.

Grupo MTN is currently planning to build 3 community-based silos in Chiúre, Balama and Ancuabe with an estimated investment of USD 142k in infrastructure, eco-efficient technology, training, and management fees. To pursue this, intend, apart from funders, the company is currently seeking partnerships with (1) academic institutions to design and implement effective educational programs for farmers, and (2) advisors specialized in sustainable construction, eco-efficient technologies, and modern agriculture practices.

Source: [Grupo MTN's corporate profile and newsletter briefing note](#)