

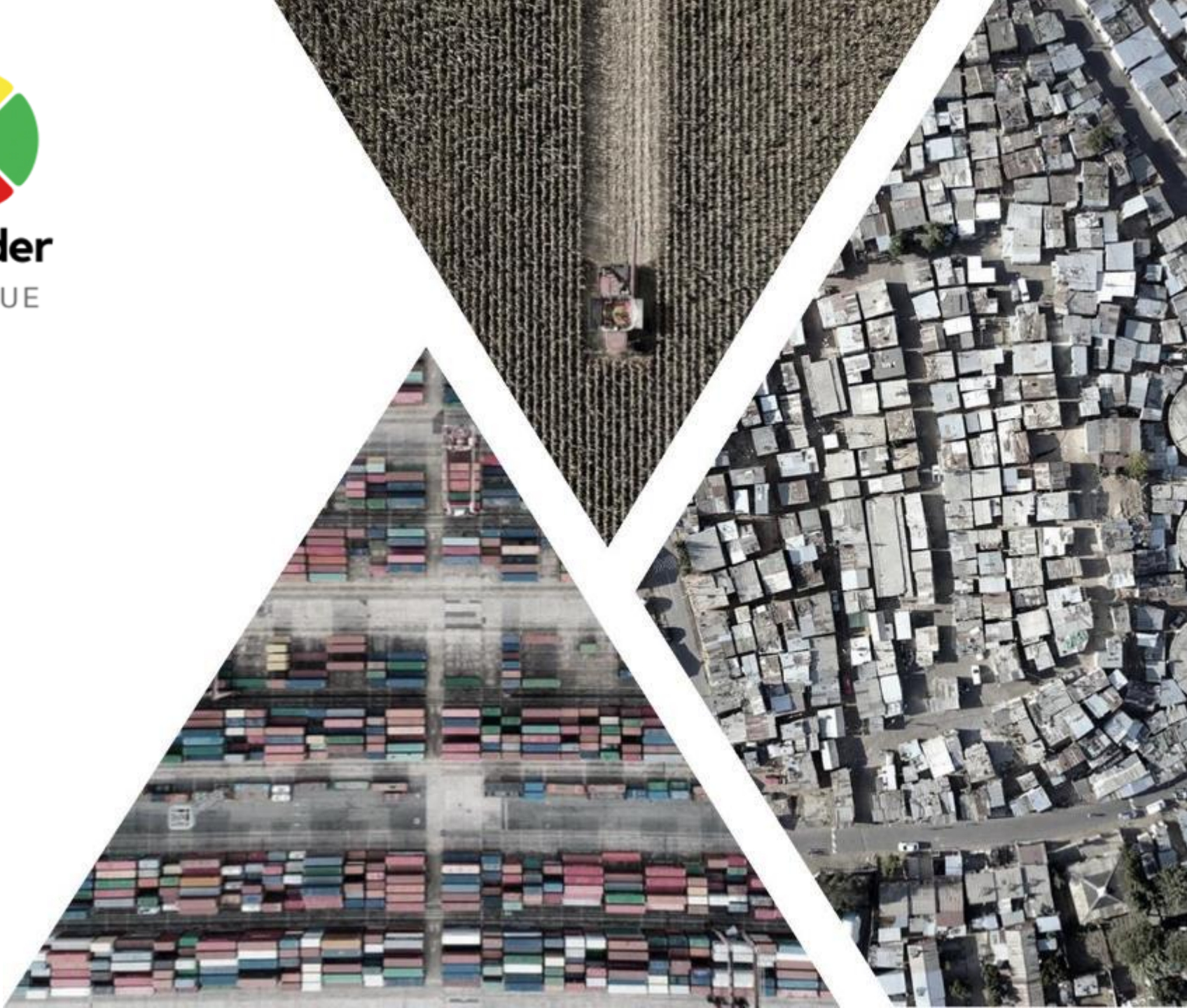


**Plataforma Multi-Stakeholder**

NA REGIÃO NORTE DE MOÇAMBIQUE

# **MSP Local Content Working Group**

14<sup>th</sup> July 2020



# Overview of progress and group scope in light of COVID

/ PRELIMINARY



## Overview of working group progress

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- **Regular liaising and coordination with ADIN** on platform's government representation
- **Discussions with Cabo Delgado Sustainable Development Platform** on possible integration strategies and civil society representation
- Planning official **launch of Pemba-based working groups for August of this year**
- **Working group deliverables** (LNG-led sustainable development concept note, SME financing matchmaking portal)

## Group scope and focus of today's session

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- Discussing **possible working group deliverables**
- Nominating points of contact and **specific deliverable champions** to collaborate with secretariat on production

# What we have heard from stakeholders regarding potential MSP local content deliverables

/ PRELIMINARY

1. Mapping of the **LNG procurement ecosystem**
2. **Market guidance** for capacity building programs (human capital needs) and SMEs (more granular procurement requirements and timelines)
3. Developing guidelines for sustainable and transparent procurement practices towards **preventing funding of instability**
4. Collaborative **private sector mapping** *Focus of today's session*
5. Agriculture and food security in the North working paper
6. SDG focused Special Economic Zone

# Mapping the local content ecosystem: a guide for SMEs

/ ILLUSTRATIVE

## EPC contractors and direct procurement partners:

- Responsible for significant part of procurement through **sub-contracting**
- Decision-makers regarding requirements and timelines

## Donor, DFI and development partners:

- Funders of **capacitation** of local workforce and SMEs
- Development-focused **infrastructure projects**



## Government agencies and taskforces:

- **Consolidated plans** for local content development
- **Mapping** of local workforce
- Facilitator of **coordination**

## Private sector representatives:

- **Consolidated view of business community concerns** regarding local content participation
- Asset in **mapping of private sector capacity**

# Market guidance: procurement and capacity building needs

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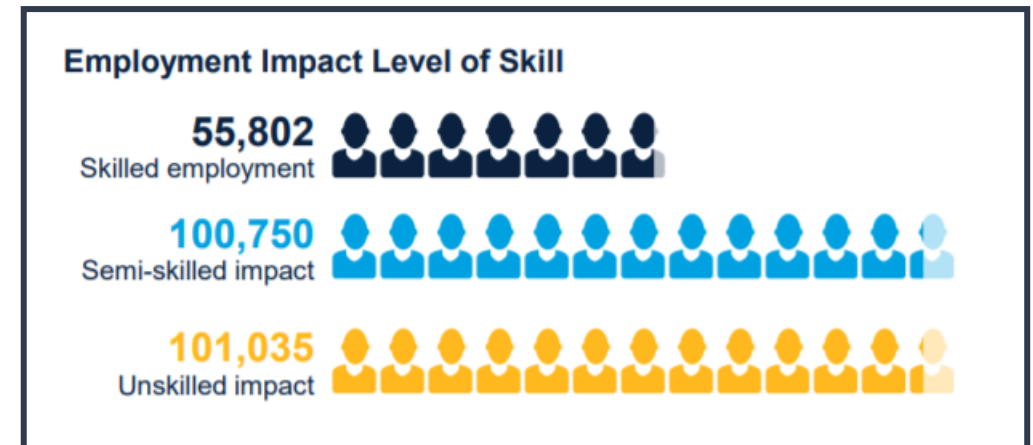
## Market guidance for SMEs in upcoming procurement needs

- Business community has expressed desire to **better understand megaprojects procurement needs** to shape their short to medium term growth strategies
- MSP can offer **neutral, high-level demand estimations and timelines** to assist SMEs in scaling their businesses

<u>Serviços Industriais</u>	Revestimento ( <i>casing</i> ); Serviços Submarinos; Reparação de Navios Embarcações, Construção personalizada na Indústria; Serviços de Perfuração; Pintura e Isolamento.
<u>Construção e Engenharia</u>	Construção Submarina; Cimento; Maquinaria; Equipamentos Submarinos; Serviços e Ferramentas; Fabrico e Engenharia, Fornecimento de equipamento e material de construção.
<u>Logística</u>	Cabotagem; Operadores Marítimos, Transporte Aéreo; Expedidor de carga; Despachantes Aduaneiros; Transporte de carga pesada, Manuseamento de carga pesada; Compensação e encaminhamento.
<u>GNL-Serviços de Transporte</u>	Rebocagem; pilotagem; amarração e serviços de manutenção marítima; Operações de atracação e desatracação; Resposta de Emergência/Evacuação; Controle de poluição; Combate a Incêndio.

## Market guidance for capacity building programs to focus on identified human capital gaps

- Consolidate **human capital requirements** of megaprojects and surrounding infrastructure plans
- High level **gap analysis of capacity building programmes**
- Outline **recommendations for professional training** and capacitation programmes

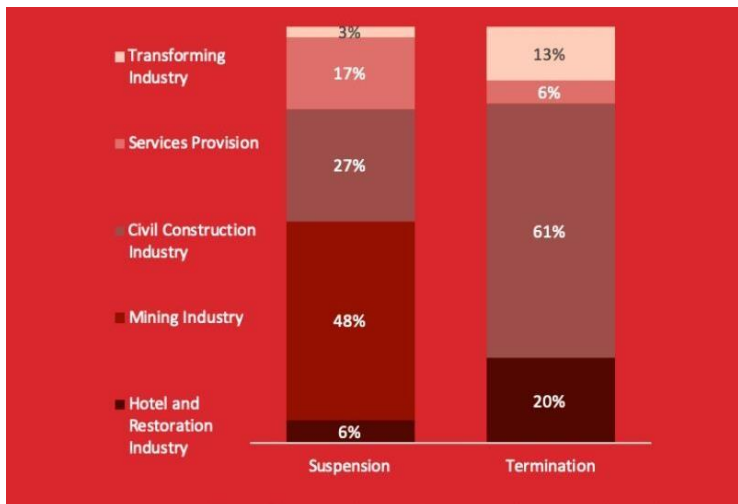


# Requests for collaboration: mapping of the private sector and sustainable procurement guidelines

/ ILLUSTRATIVE

## 3 Collaborative mapping of the private sector in CD for local content and humanitarian response

- Leverage **current databases (INP, MITESS, CEP CD) of local firms** to map out relevant private sector players in CD
- Collaborate with **relevant stakeholders (i.e. IOM) in private sector mapping** exercises



## 4 Providing guidelines on sustainable and transparent procurement practices

- Improve transparency and **awareness in procurement and investment** in Cabo Delgado
- UNICEF's work on avoiding involuntary involvement in child labor can be collaboratively leveraged to **improve KYC/AML practices among donors and investors**
- Important in attenuating investor and donor concerns of **indirectly funding violent insurgency**



# Next steps



- **Prioritize deliverables**
- Identify **missing stakeholders** to complete deliverables
- Kick-off **production**
- Set timeline and agendas for **upcoming working group sessions** to workshop projects

THANK YOU!  
OBRIGADO!

