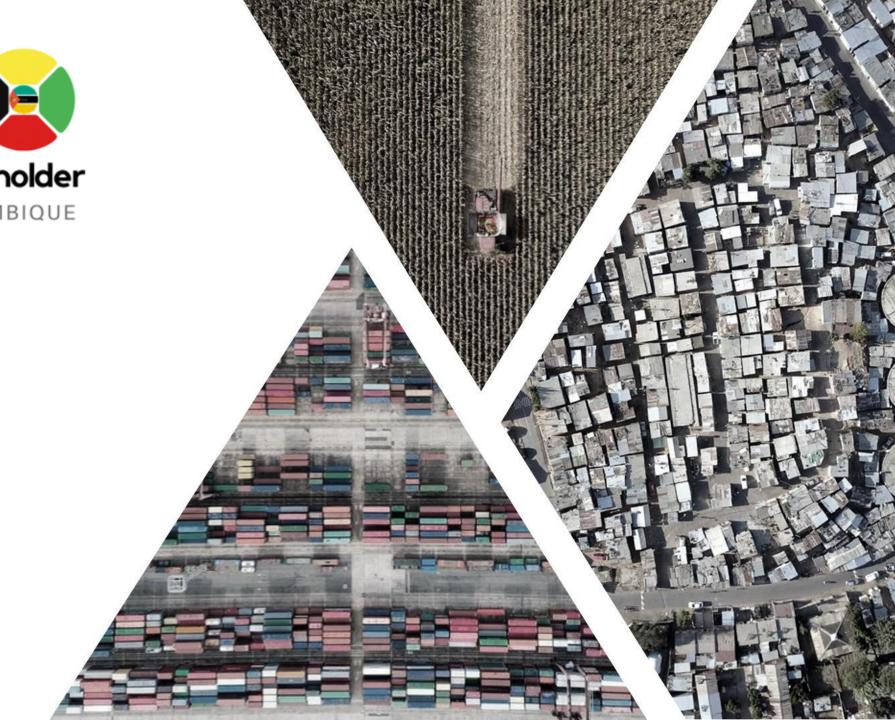


MSP Webinar

13th November 2020



The MSP is pleased to welcome today's presenters



Francisco Moraes Leitao Campos, World Bank Group

Economic Linkages for Diversification Project



Soledad Sanchez Canamares, UNICEF

The role of business to build the nexus between humanitarian action and sustainable development for children in Cabo Delgado



MSP (on behalf of African Development Bank)

Update on commissioned Pemba-Lichinga corridor feasibility study



Welcome

Q&A

- Should you have any questions for the hosts/presenters please message them via the Q&A button. These will be addressed at the end of the Webinar
- Se tiver perguntas para os apresentadores, escreva na zona de Q&A. Estas serão endereçadas no fim do Webinar



Translation / Tradução

- The webinar is being live translated. To choose your preferred language, please click the interpretation button
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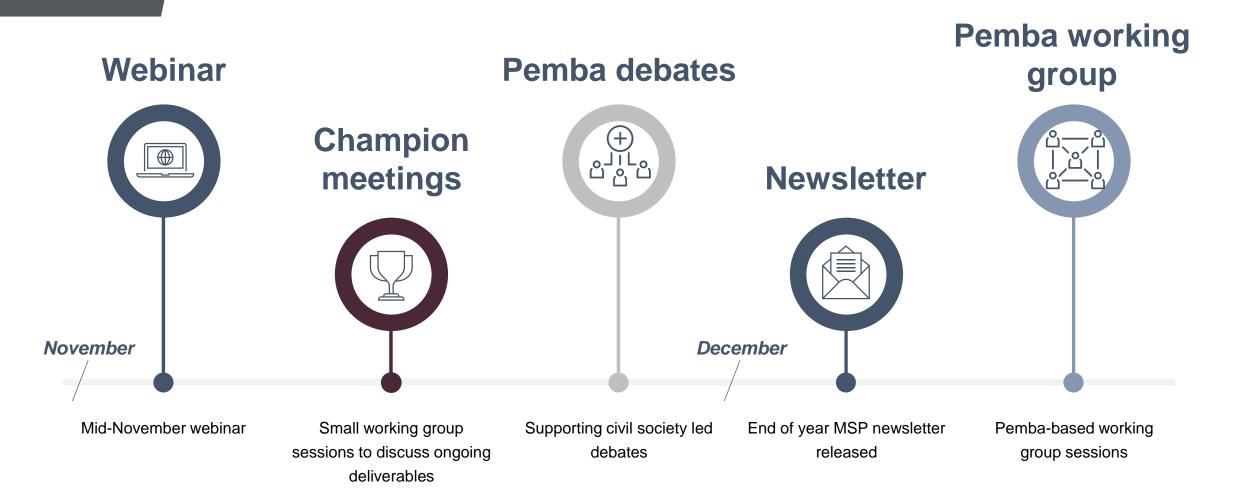
Agenda

Time	Agenda item	Speaker	Language
10 mins	s Introduction: Update on MSP related developments	TWA	EN
20 mins	s Presentation 1: Economic Linkages for Diversification Project	World Bank Group, Francisco Campos	EN
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20 mins	S Presentation 3: Update on commissioned Pemba-Lichinga corridor feasibility study	MSP	EN
20 mins	s <i>Q&A</i>		EN PT



-4

Upcoming MSP events and touchpoints- live sessions dependent on state of emergency and advisability of in-person meetings





Deliverable spotlight - The SME Financing WG has drafted a White Paper outlining a COVID-relief guarantee facility for SMEs



Estimated excess liquidity 'trapped' in the Mozambican banking system ranges between US\$ 700 – 840 million



Establishing a full guarantee facility (100%) with a conservative loss rate of 12%¹ to free up **US\$ 500 million**



Required guarantee catalytic capital of **US\$ 60 million** to unlock existing liquidity

Guarantee facility with capital provision

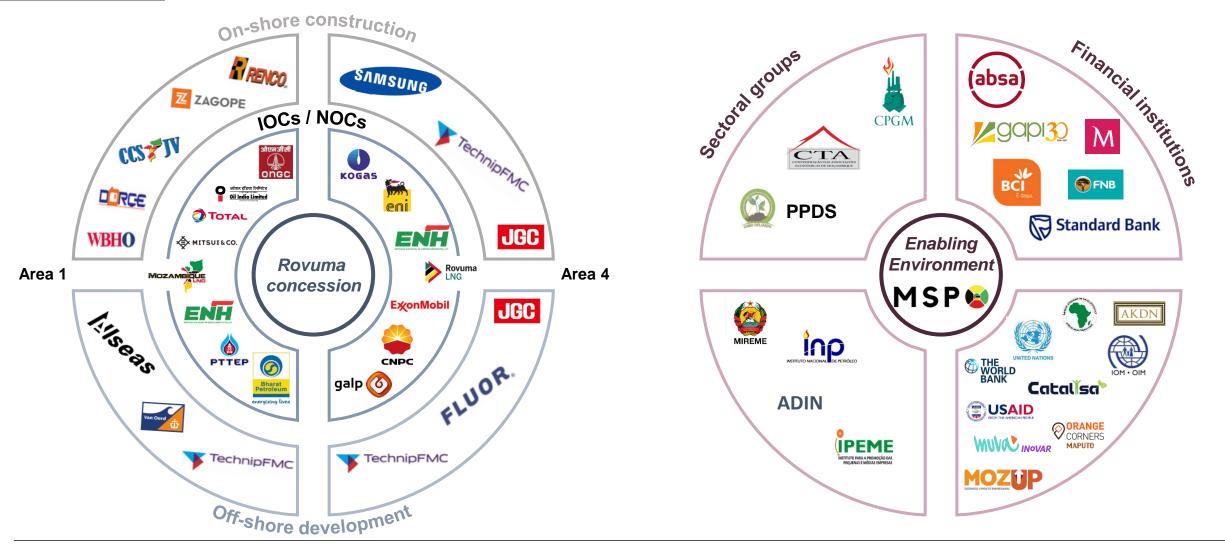
US\$ 500mn

Mobilizing at least **8X** the initial capital

Guarantee US\$ 60mn



Deliverable spotlight – The Local Content WG has mapped out the Rovuma Concession local content ecosystem



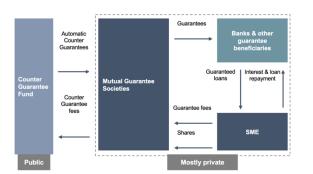
MSP: Upcoming working group deliverables

SME Finance

 High-level outline for a Mozambican guarantee facility: an indicative structure that outlines technical aspects of a relevant COVID-relief guarantee facility

Local Content

- Success stories in LNG procurement: challenges and lessons learnt in financing
- Capacity building white paper: Local context of capacity building programs and key areas of impact for capacitation investment





Palma Planning

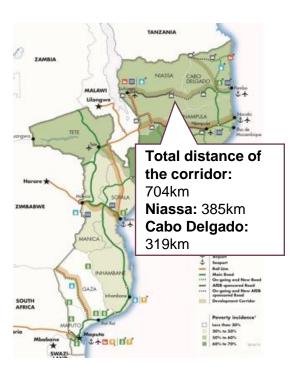
- Palma Planning Workshop:

 A workshop with different technical perspectives on the priorities for regional planning around Palma
- Resilient infrastructure note: a consolidation of critical infrastructure requirements and known resource commitments



Pemba-Lichinga Corridor

 Public consultation: ongoing thematic advisory sessions to provide input on the feasibility study





Agenda

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9





Mozambique:

Economic Linkages for Diversification Project (EL4D)



1. Project Context



Possible Development linkages



Spatial linkages

essential infrastructure around large investments



processing commodities extracted to local and regional markets.



Upstream / backward production linkages

connect local suppliers of goods and services to large companies, leading to local development.



wage incomes from working in large companies spent on goods and services in other sectors, i.e. tourism.











Large investments have the potential to impact the wider economy in Mozambique

US\$ 60 billion direct investment in LNG projects in Cabo Delgado
+30,000 direct jobs during five-year construction phase

3,000 direct jobs in the following 20 plus years of operation.

912 km of railway related to coal projects in Tete province linked to Nacala trade corridor

Large investments in food manufacturing, beverages, logistics, and hospitality

Job creation potential within other sectors of the economy:

6 billion in local content from gas projects

250,000-300,000 jobs best-case scenario in terms of potential on indirect and induced jobs from gas projects

Mozambique's Private Sector: context and readiness for linkages opportunities

INFORMALITY

Mozambique's private sector is mostly comprised of informal small-scale enterprises

90% of the enterprises are informal²
85% of formal firms employ less than 10 people
2% of them employs
100+ workers³

RURAL AGRICULTURE

Agriculture plays a critical role in the economy

77% population in Cabo Delgado (CD) lives in rural areas 85% population in CD in agriculture, forestry and fishing -5% population in CD employed in formal public and private sector

LOW FIRM CAPABILITIES

Mozambique firms' score low on measures of firm capabilities

137 out of 141 in the World Economic Forum's Global Competitiveness Index (GCI), due to low scores in:

- hiring foreign labor
- female participation,
- pay and productivity,
- reliance on management

MAIN OBSTACLES
IDENTIFIED BY
FIRMS

Access to finance and corruption are the main obstacles identified by firms

75% of firms are financially excluded 10% of GDP estimated as the MSME financing gap 4% of lending to the economy is credit to agriculture (2017)⁴ 16 % of firms report corruption-type of incidents.

INFRASTRUCTURE GAP

Significant constrains in transport, water and electricity

economies in trade and transport infrastructure

7th out of 160 in competence and quality of logistic services

Electricity problems of transmission and distribution losses

² WBG staff using Enterprise Survey data (2019)

³ World Bank. 2018. Mozambique Jobs Diagnostic.

⁴ IFC. 2017. MSME Finance Gap, Assessment of the shortfalls and opportunities in financing MSMEs in Emerging Markets.

The policy and legal enabling environment is challenging

INVESTMENT POLICIES

The investment policies are not supportive of private investment

138th out of 190 in the 2020 Doing Business, scoring weakly in:

- starting a business
- getting credit,
- enforcing contracts, and
- registering property.

5 to 20% of the equity ownership by Mozambican persons in the capital of all main projects (Law No. 15/2011,

"Megaprojects Law").

Investment Law (1993) requiring revision in aligning it with international investment policy commitments

LABOR REGULATIONS

Not considered competitive to support formal access to productive labor force

Minimum wage regime with multiple amounts by sector and sub-sector, is:

- administratively complex,
- creates enforcement challenges, and
- can lead to wage discrimination.

5th highest ratio of wage to productivity

in the world, due to the low productivity of the private sector (Doing Business 2020).

Quota system for foreign workers, which depends on the size of business, does not reflect the ever-changing demands of the market.

LAND REGULATIONS

Not considered competitive to support formal access to productive inputs

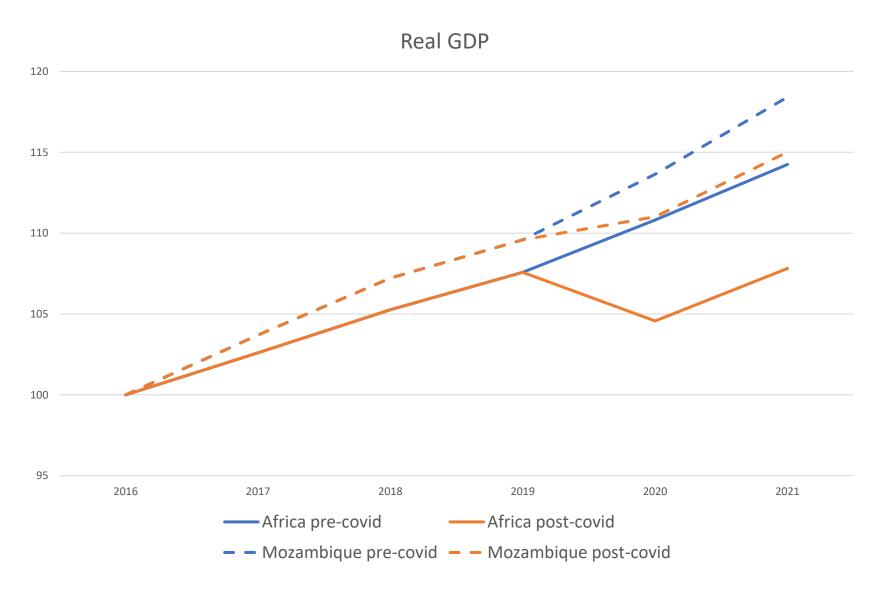
Challenges in implementation of regulations

- weaknesses in capacity,
- lack of clarity on the scope of certain rights at the local level, and
- weaknesses in the land administration system especially at the local levels.

New Real Property Register Code, 2018:

- mandatory registration of all property rights,
- gradual introduction of a national digital information platform, and
- elimination of the territorial competency of the various registries.

Covid effects may be permanent: no 'V-shapped' recovery



The loss of productive capacity, reflect the permanent closure of otherwise viable firms, and the layoff of workers

2. EL4D Project Description



Objectives and Components



EL4D Project Data

World Bank Financing:

US\$ 100M

Financing instrument: Investment Project Financing (IPF)

Environmental and Social Risk Classification: Substantial

Project Preparation Milestones:

Concept Note Review Date May 5, 2020



Estimated Appraisal Date Dec 15, 2020



Estimated Board Date March 30, 2021

Implementation period: 2021-2027

EL4D Project Development Objective



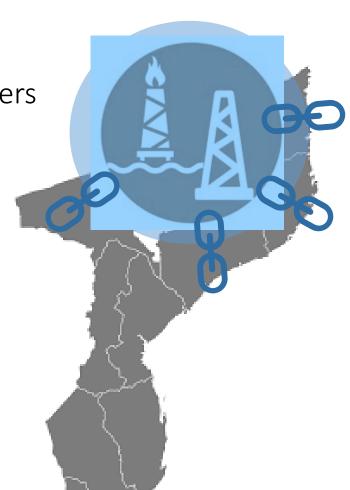
To strengthen MSMEs' economic linkages to large investments in targeted areas of Mozambique.

Key results:

 Resources from private sector and other development partners leveraged by the project for relevant activities

- Increase in sales of firms supported by the project
- Creation of more and/or better jobs by the firms supported by the project
- Completion of business environment/investment policy reforms

Priority provinces: Cabo Delgado, Nampula, Tete



EL4D Project Components

Developing economic linkages through skills, finance, and quality upgrading

Enabling factors to support economic linkages

Project Management

Developing linkages through skills, quality, finance (US\$ 50 million)



Developing linkages through skills, quality, finance (US\$ 50 million)

Component 1

Consumption linkages



MSMEs in the priority provinces

Personal Initiative
Sector-specific training
Financial literacy
Digital literacy
Incubation
Acceleration

Competition for grants

Developing linkages through skills, quality, finance (US\$ 50 million)

Component 1

Gender

- Targets on participation of women-owned firms
- Specific skills development interventions targeting women entrepreneurs (eg: We-Fi)
- Sensitization on GBV matters, social norms

Conflict

- Internship program for displaced population in Cabo Delgado at MSMEs in linkages programs;
- Large companies' partnering with communities for projects of common benefit such as psycho-social assistance, and reintegration

Enabling factors to support economic linkages (US\$ 38 million)

Component 2

To support productive public investments, institutional capacity, and reforms that enable economic linkages

Enabling factors to

support economic linkages

2.1

Platforms to connect to economic opportunities

2.2

Institutional building and reform coordination

Enabling factors to support economic linkages

Component 2

2.1

Platforms to connect to economic opportunities

Supplier development and MSME finance platforms

Productive investments to enable economic opportunities

Help coordinate and leverage on private investment in economic linkages platforms

Support to financial services platform

Leverage on private investments for enabling last-mile infrastructure

Connection to productive economic opportunities

Identification in process and involving local and regional authorities, large companies, and local businesses

Enabling factors to support economic linkages

Component 2

2.2

Institutional building and reform coordination

Capacity Building

capacity ballating

Regional: ADVZ, ADIN
National: MEF, MIC, MIREME

Investment Policy and Promotion

(1993) Investment Law Investment Promotion

Support ongoing stakeholders' coordination

Coordination between programs, investors, associations of MSMEs, stakeholders, NGOs, and government institutions

Maximizing Finance for Development (MFD)

The project follows MFD principles for leveraging the private sector in ways that optimize the use of scarce public resources

The project seeks public-private partnerships to leverage investments and solutions, while fostering economic linkages

Investments in infrastructure

Quality upgrading programs

Skills development programs

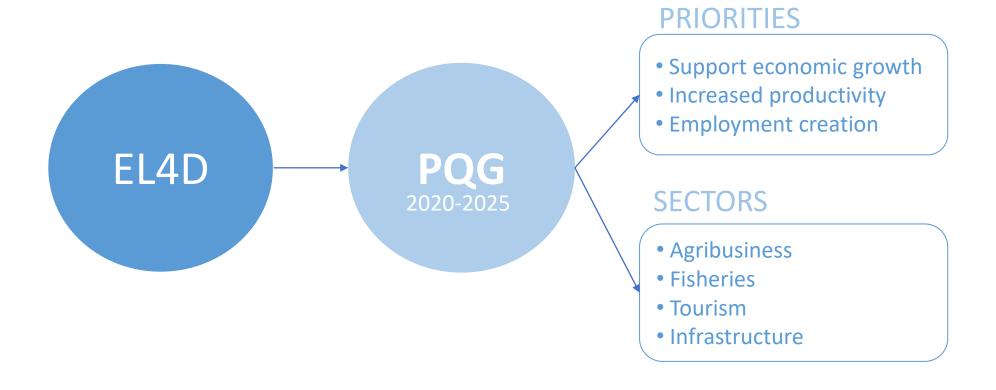
Social development programs

3. Project Alignment



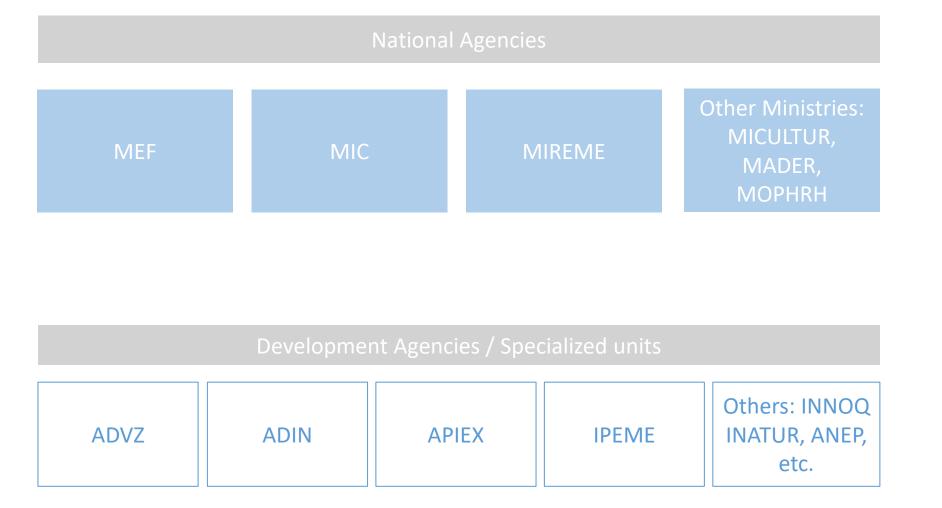


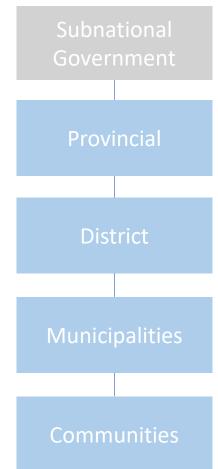
Alignment to government priorities



Economic Recovery Response to COVID-19

Multi-agency coordination





Relevant initiatives & stakeholders

COORDINATION

AfDB, Dutch Embassy, USAid -> MSP

FOCADE, DPTADER, CEP, UNILURIO, MISA -> PPDS

MIREME -> INP and Local Content Task Force

Public Investments

WB Pipeline Projects for North -> Urban, HD, Biodiversity, Water

WB Southern Africa
Trade and
Connectivity Project

AfDB investments in Cabo Delgado

EU, USaid and other development partners

MSME DEVELOPMENT

Total, Exxon, Vale, others: local content and regional development

Programs on
MSMEs: Standard
Bank incubator,
Ideialab, MUVA, etc

SKILLS

ENI

GIZ, DFID, BMZ, Shell, NORAD, EU, Tullow Oil & Quoniam -> SOGA Skills





Mozambique:

Economic Linkages for Diversification Project (EL4D)



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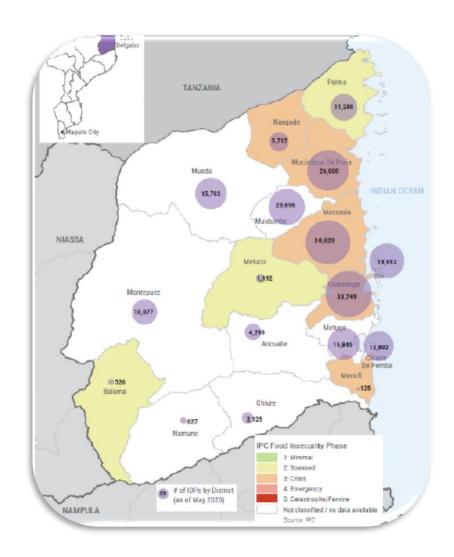
AGENDA

- Situation of children in Cabo Delgado
- The role of business to protect children: what business can do in humanitarian crises
- Children's life cycle approach is key to ensure the nexus between humanitarian and sustainable development



SITUATION IN CABO DELGADO

- Increasingly deteriorated and volatile security situation: 493 violence events, 1,495 reported fatalities to date
- 712,000 people in need of humanitarian services: 363,120 are children
- 330,000 people displaced (IDPs): 40% of IDPs are children and 36% are women
- 25,000 IDPs arrived in Pemba since October
- Around 110,500 children to be reached urgently





51% of the population in Mozambique is aged 18 years or younger

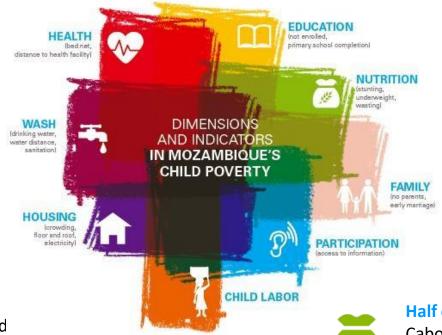
Seven million children

or 46% of child population 0-17 are estimated to be deprived in multiple dimensions (multidimensionally poor)

Almost four million children (28% of 0-17) are estimated to experience both monetary and multidimensional poverty: they are consumption poor and deprived in multiple dimensions at the same time.

Only 55% of children under 5 years old are registered at birth

Two-thirds (68%) of children aged between 12 and 17 had not completed primary school



61% of children in Cabo Delgado are multidimensionally poor - highest in whole country

Nearly half (48%) of girls marry before they are 18 years old. In Cabo Delgado, 61 % of girls marry before 18 years of age.

programmes

Half of children under 5 in Cabo Delgado (52%) are stunted or chronically malnourished.



85% of families in Cabo Delgado lack proper access to sanitation and 88% without electricity, and 56% lack clean and accessible sources of water.





CURRENT RISKS THAT **HAMPER FUTURE** PEACE AND STABILITY IN CABO DELGADO

- Schools destroyed or serving as settlements: children with no space to attend lessons which put them in risk of being marginalized and exploited.
- Children with setback in the learning process compromising their future and opportunities of quality jobs.
- Girls at risk: premature marriages and pregnancy, as well as increasing domestic violence and sexual abuse (in exchange of settlement).
- Families losing homes, livelihoods and identity.
- Communities perception of being excluded from economic benefits of gas projects to date: breeding ground for instability and violence



CHALLENGES FACED IN THE RESPONSE

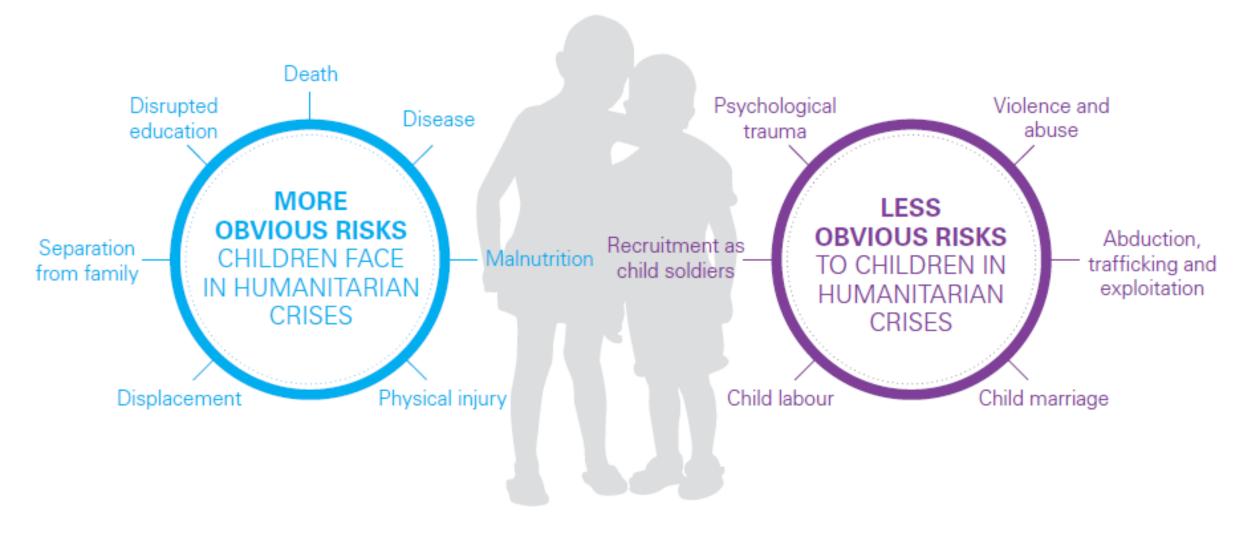
- Limited data and information available including disaggregated data (children affected).
- Limited capacity of institutions at district and provincial level to timely and properly respond to the current situation.
- Weak and limited capacity of implementing partners in Cabo Delgado (private sector, NGOs). This includes service/goods providers.
- There is very scarce information about the population remaining in the no-go areas.
- Uneven presence of implementing partners in the districts with significant gaps.
- Physical access constraints due to insecurity, which makes logistics complex.





The role of business to protect children

What can business do in humanitarian crisis?



THREATS CHILDREN CAN FACE IN HUMANITARIAN CRISES

In times of crisis, children are often overlooked



THE ROLE OF BUSINESS TO PROTECT CHILDREN

From "safe operations" (protecting their own employees and assets) to building "safe communities" (taking action to address conflict risks in local communities)

01

As **employers** of mothers and fathers of children.

02

As providers of essential services and goods to communities in which children live such as health, food, water, energy.

03

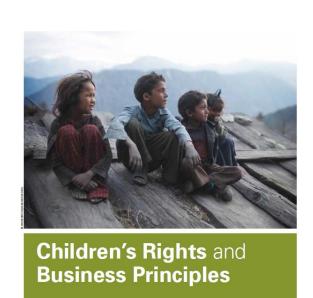
As **innovators** in key child-related sectors such as education, health, food, communications, etc.

04

As **advocates** of social and behavioral change of communities and young people.

ACT RESPONSIBLY AND DO NO HARM

CHILDREN'S RIGHTS AND BUSINESS PRINCIPLES







23/5679010





RESPONSE

- The delivery of essential services such as education, health care water supply systems and birth registration – and essential supplies to orphaned and other vulnerable children
- Continuity of employee livelihoods, benefiting families through business operations, fair pay and decent working conditions
- Fulfilling corporate social responsibilities by supporting children in the crisis-affected communities where they operate through philanthropic and other efforts
- Using leadership and influence to call for their peers to act

RECOVERY

- 'Build back better' and strengthen systems, especially building resilience into rehabilitation and reconstruction to ensure durable solutions
- Investments that not only create jobs but also restore basic services and create new ones, introduce innovative approaches to development, and generate tax revenues for reconstruction efforts.
- Providing strategic social investments and philanthropy targeting the most affected communities: investing in primary education and learning opportunities can help overcome trauma and provide children with a sense of normalcy and hope for the future

SPECIAL PRECAUTIONS TO SAFEGUARD CHILDREN'S RIGHTS IN CONFLICT ZONES

Understanding, following and monitoring the application of key guidelines for business operations in conflict zones.

- **Protection of children from recruitment** into non-state insurgent actors, private security providers or a country's formal armed forces
- Safeguards for children separated from their families or relatives against trafficking or sexual exploitation; and respect for child labour standards, supply chain integrity and other principles.
- **Strengthen monitoring systems** to ensure that children's rights and labour standards are being rigorously applied.
- If caused or contributed to an adverse impact on human and children's rights: provide for or cooperate in their remediation through legitimate processes, including effective operational level grievance mechanisms or judicial mechanisms, as appropriate.

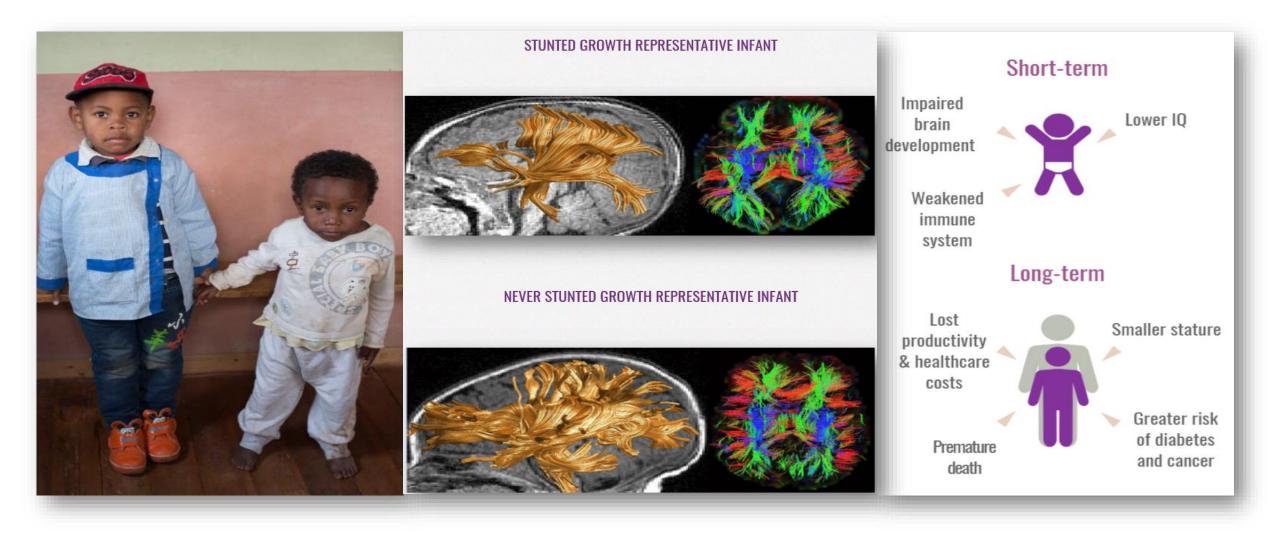


TO ALSO BEAR IN MIND...

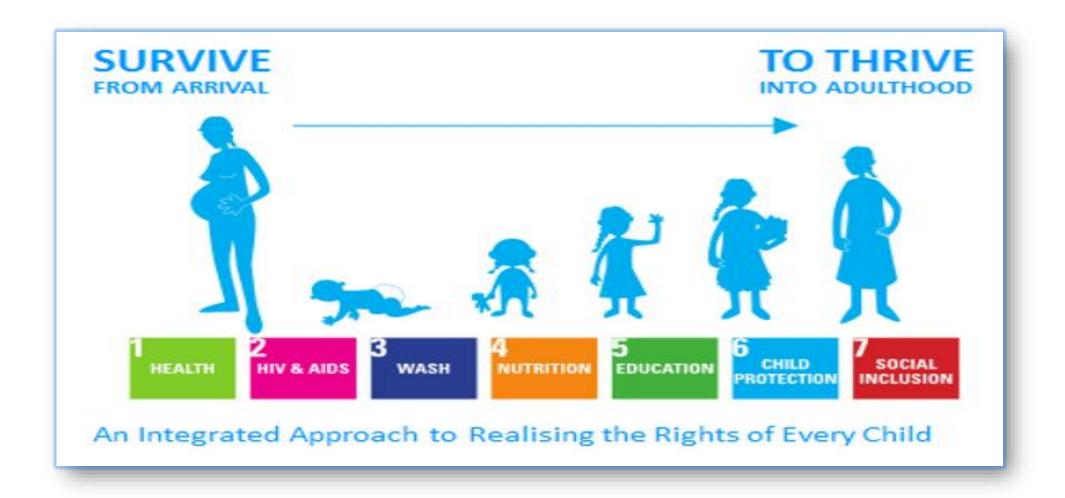
- **Key disruption of young people's access to educational and economic opportunities** has a dramatic impact on durable peace and reconciliation.
- **Education is particularly relevant,** given that it is strongly connected to future economic activity and well-being and plays an important role in national identity and social cohesion.
- Jobs created are often insufficient in number and very technical or require a different skill set than that held by local communities: bottlenecks to appease the local population and offset the negative impacts of the industry (relocation of communities).
- Youth exclusion is often highlighted as a key factor in violent conflict: increasing employment opportunities for youth had mixed results. Evidence shows that employment can, in some cases, contribute to protecting youth against mobilization to violence, but motivations for joining armed groups are not limited to that.
- **Frustration** with the rigidity of intergenerational social frustrated aspirations for social and economic mobility, **discrimination**, and unmet needs for recognition and respect.



Why care from the beginning? Develop the talent of tomorrow



A life cycle approach to ensure sustainable development



CONCLUSION

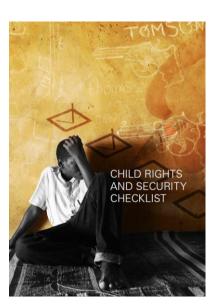
- Protecting children and investing in their well-being before, during and after humanitarian crises not only provide the foundation for social development, but also drive business advantages.
- Children are key members of the communities and environments in which business operates: the interests of children and of business are inextricably linked.
- Resilient and sustainable societies and business environments will only be possible if the fundamental rights of future generations are protected and promoted.
- Recommendation of develop due diligence schemes in supply chain management and government-led initiatives towards the equitable, transparent and peaceful management of resources.
- Youth groups are important parts of civil society and are forces for effective prevention of violent conflict. **Empowering youth is essential for violence-prevention and peacebuilding efforts.**

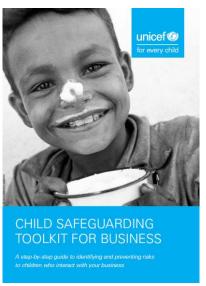


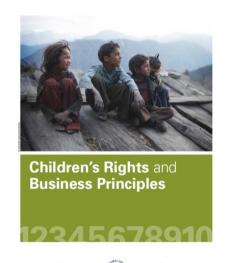
Recommendations

Guidance

Tools

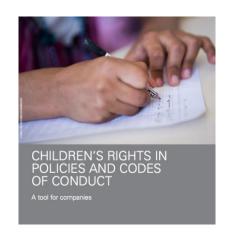




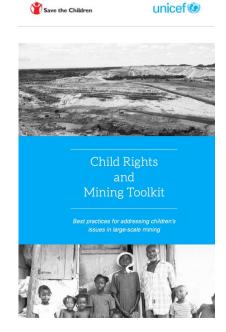




unicef @



Save the Children







Thank You



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Pemba – Lichinga Corridor Feasibility Study Update

November 2020

High-level overview: AfDB Pemba-Lichinga program broken down into two primary project foci

PRELIMINARY

Road reconstruction



VACMAD

- Value chains and market development program along Pemba-Lichinga Corridor (VACMAD)
- AfDB commissioned a feasibility study carried out by Mahindra in 2019









To stimulate an increase in agricultural production and processing



To provide agricultural & basic infrastructure



To establish partnerships between GoM, private sector and farmer organizations



Objective of the P/L corridor: Stimulate a major increase in agricultural production in an area in which growth potential has been identified but not yet been realized



The anticipated outcomes of this study have strategic, multi-fold benefits

Food security in Mozambique

Innovation for sustainable agribusiness

Leveraging private sector resources for an inclusive and sustainable development of agro sector

Providing a path for import substitution with an intent to improve the country's export potential

Economic empowerment of women and youth



VACMAD is composed of 2 complementary components





Rural infrastructure support

- Improved irrigation (Cabo Delgado, Niassa and northern Nampula and Zambezia)
- Infrastructure rehabilitation of feeder roads, bridges and flood dikes
- Agro Processing Hubs (APH) and Agricultural Technology Center (ATC)
 - Support infrastructure: quality control lab, certification lab, animal inspection area
 - Specialized infrastructure: storage, cold storage, soil testing, logistics centre
 - Social infrastructure: office, sanitary facilities



Value chain promotion and market competitiveness

- Provision of access to finance, inputs, equipment and information to farmers
- Bridge between subsistence farmers and commercial farmers
- Improved efficiency of smallholder farmers
- Enhanced **post-harvest handling** practices
- Expanded market access to selected crops: rice, maize, beans







SAPZ defined

Special economic zones that concentrate agro-processing activities within areas of high agricultural potential to boost productivity and integrate the production, processing and marketing of selected commodities around a hub and spoke network of:

- Agro-Processing Hubs (APH's)
- Agricultural Transformation Centers (ATC's)

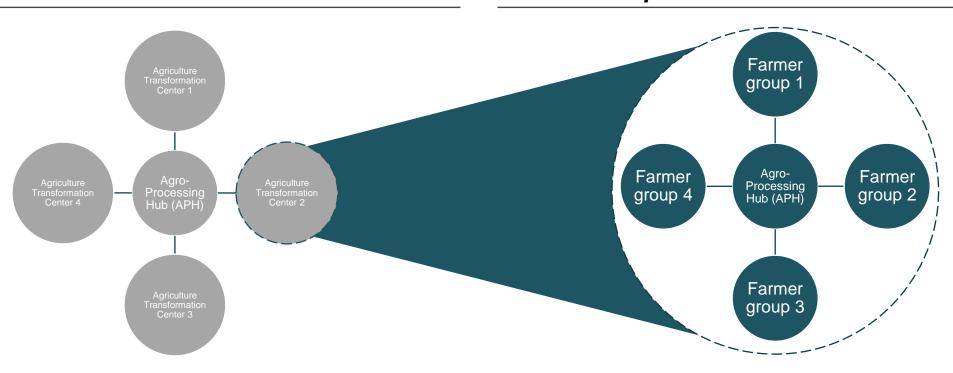


SAPZ model composed of clustered agricultural hub and spokes to facilitate smallholder processing and market access

PRELIMINARY

APH's: The Hubs

ATC's: The Spokes



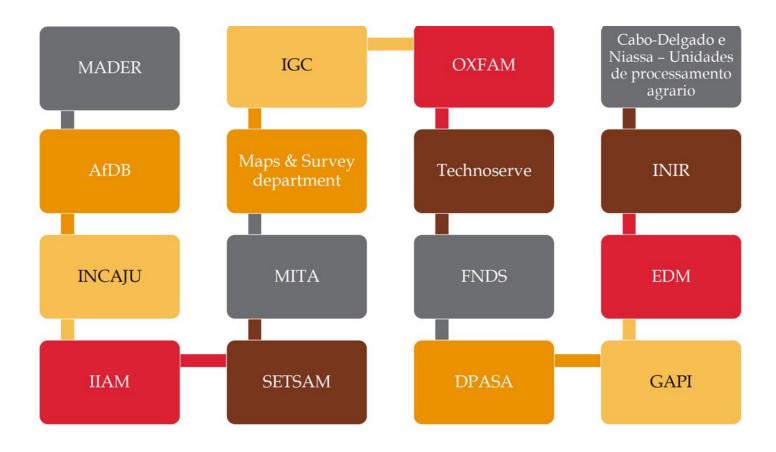
Centrally managed centers covering 50-250 hectares with adequate infrastructure, logistics, and specialized facilities to support agro-industrial activities

10-15 hectares designed to link smallholder farmers to APH's aimed at reducing farmer losses by accumulating products, hosting inputs, and offering training & agro-health services



PRELIMINARY

Relevant stakeholders were consulted during this process to gain technical and general feedback for the feasibility study





The study outlined priority crops suitable to the region

PRELIMINARY

Goat

Timber

Honey

cassava, peanuts





Onion

- Smallholder farmers are not currently favored
 price mechanism and strategies are vague and this favors intermediaries to make profits
- Farmers and processors are not liaising –
 farmers have asymmetrical information and are
 not leveraging relationships with processors
- Lack of technical assistance agricultural training modules should be provided to farmers
- Lack of financial assistance financial assistance should be provided for farmers to obtain agricultural input

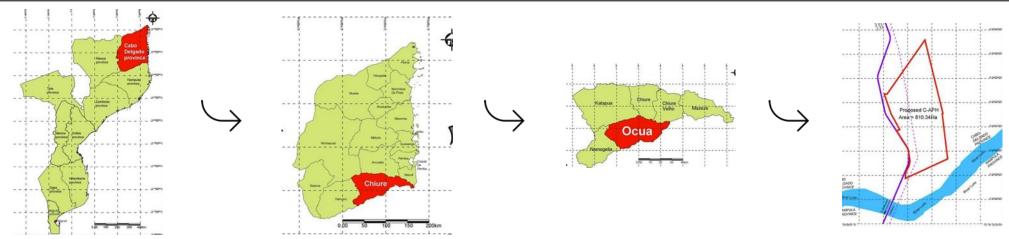
- Importance of increasing geographic scope for VACMAD – Zambezia and Nampula will be included in VACMAD
- Lack of realized potential of irrigation— despite the potential of irrigation with the use of seasonal rivers, there are no adequate schemes
- Lack of quality seed and agricultural mechanization
- Unstable energy supply energy supply and distribution to small farmers' farms



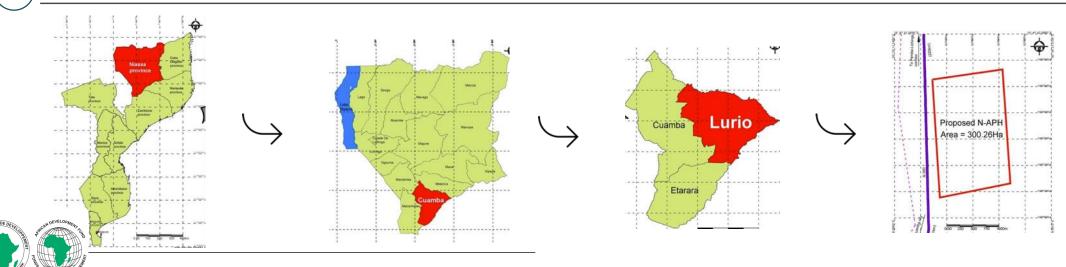


PRELIMINARY

1 Proposed 810 Ha area located in Ocua, within the Chiure district of Cabo Delgado



Proposed 300 Ha area located in Lurio, within the Cuamba district of Niassa



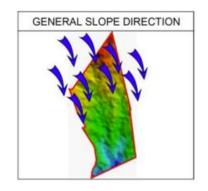


Through technical analysis, a detailed SAPZ was designed for Ocua, outlining suitable crops and necessary infrastructure

PRELIMINARY



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S.no	Particulars	Area in hectares	Percentage
1	Cereals & legumes processing zone	173.72	62%
2	Nuts & oilseeds processing zone	15.15	5%
3	Vegetables & tubers processing zone	29,93	11%
4	Livestock processing zone	40.11	14%
5	Fisheries processing zone	10.52	4%
6	Other commodities processing zone	11.98	4%
	Total	281.41	100%

Nome da mercadoria	Excedente líquido comercializável (toneladas) (2025)		Excedente líquido comercializável para	Volume médio de consumo da	Requisito estimado de	Número estimado	Área de processamento estimada (ha)		
	Cabo Delgado (linha de tendência)	Nampula (linha de tendência)	a APH em Ocua na provincia de Cabo Delgado (toneladas)	indústria (toneladas por ano)	terra (ha) por unidade	de unidades	Total	Fase 1	Fase 2
Milho	401721.21	55361.13	457082.34	10500	1	44	44	20.68	23.32
Sorgo		30758.97	30758.97	10500	1	3	3	1	2
Millet	2863.41	2389.992	5253.40	12500	2	1	2	0.9	1.06
Feijões	568159.02	30379.8	598538.82	12500	2	48	96	45	51
Arroz	105959.37	10244.487	116203.86	12500	2	10	20	9	11
Mandioca	72574.59	41227.89	113802.48	60000	3.5	2	7	3	4
Amendoim		39990.06	39990.06	10500	2 2	4	8	4	4
Caju	13882.11		13882.11	10500	2	2	4	2	4 2
Sésamo	19051.23	5866.047	24917.28	10500	1	3	3	1.4	1.6
Batata-doce	205704.51	29999.937	235704.45	60000	3.5	4	14	6.6	7.4
Cebola		14138.751	14138.75	60000	3.5	1	3.5	1.7	1.8
Tomate		19475.973	19475.97	60000	3.5	1	3.5	2	1.5
Frango		1267.068	1267.07	1800	1.5	1	1.5	0.8	0.7
Carne de vaca	24,982		24981.66	1800	1.5	14	21	10	11
Carne de cabra	21,089		21089.19	1800	1.5	12	18	8	10
Camarão	502		502.26	3000	2	1	2 8	1	1
Peixe	9821		9820.80	3000	2 2	4		4	4
Madeira e Mel							10	4	6
			Área de processamento total necessária para o desenvolvimento global			268.5	125.53	142.97	
			Total de área não-pro			global	179.00	83.69	95.31
			Área	total necessária pa	ra o desenvolvin	ento global	447.50	209.22	238,28

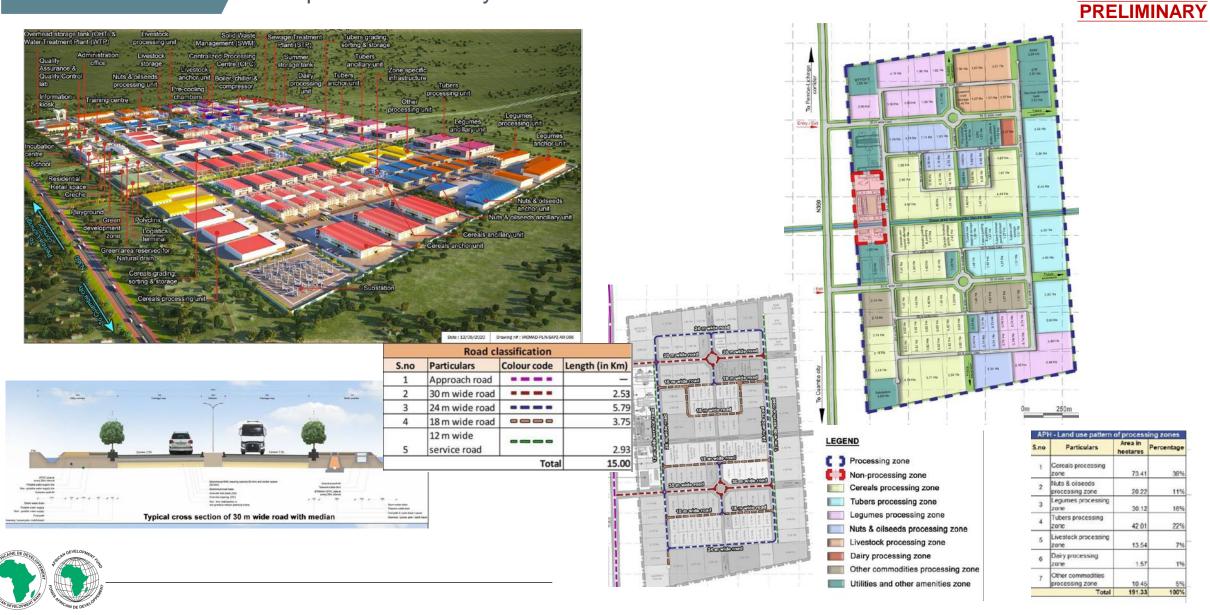






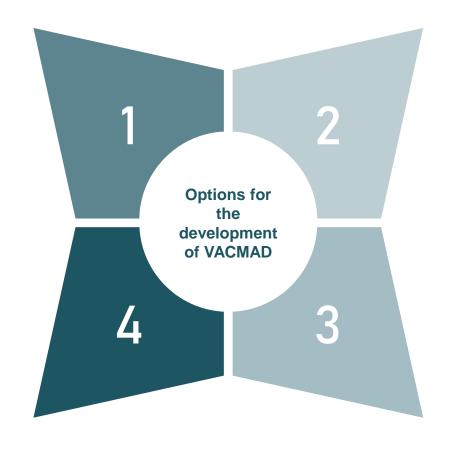
2

Through technical analysis, a detailed SAPZ was designed for Lurio, outlining suitable crops and necessary infrastructure



100% owned and managed by the **government** through a designated agency

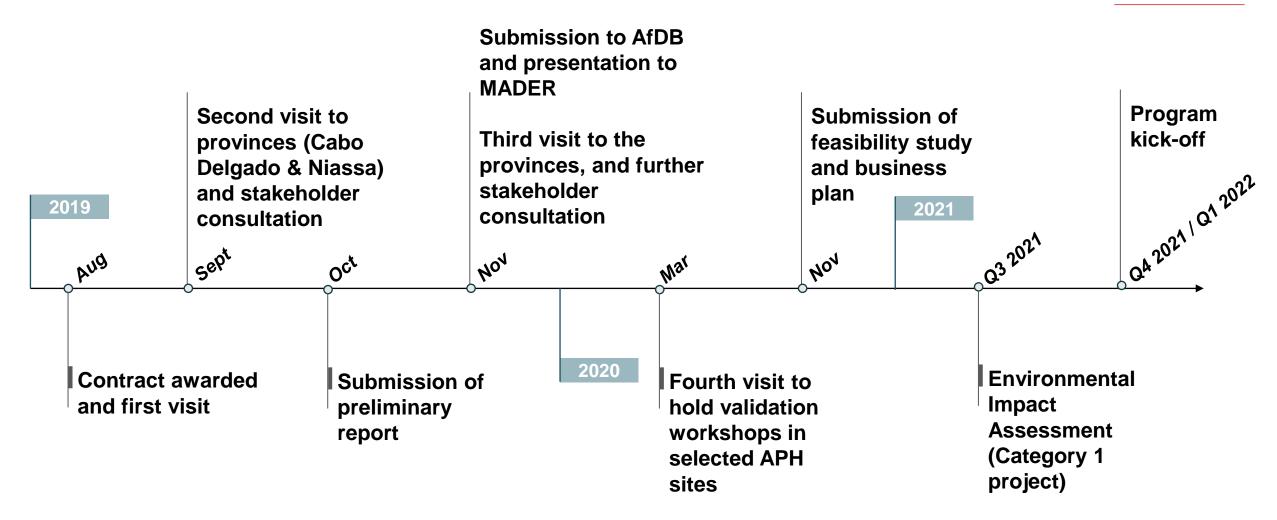
PPP structure with a government equity participation



Consortium of government, financial institutions, and private investors

100% owned by **private** sector







Agenda

Time	Agenda item	Speaker	Language
10 mins	Introduction: Update on MSP related developments	TWA	EN
20 mins	Presentation 1: Economic Linkages for Diversification Project	World Bank Group, Francisco Campos	EN
20 mins	Presentation 2: The nexus between humanitarian action and sustainable development for children in CD	UNICEF, Soledad Canamares	EN
20 mins	Presentation 3: Update on commissioned Pemba-Lichinga corridor feasibility study	MSP	EN
20 mins	Q&A		EN PT





