

Technology **Getting Started** Warranty Company

### SunPower Corporation

Since 1985, SunPower has helped homeowners and homebuilders reduce their electric bills and better the planet with the most efficient, powerful and reliable solar available.<sup>1,2</sup>



34+ Years

Industry experience



540,000+

Residential systems installed worldwide



NASDAQ: SPWR

Publicly traded company



Record-Breaking Performance

Go-to choice of solar pioneers



14,000+

U.S. jobs supported

- Choosing SunPower
- Staying Power
- Taking Solar to New Heights
- Working Towards the World's Most Sustainable Solar
- Powering the U.S. Economy



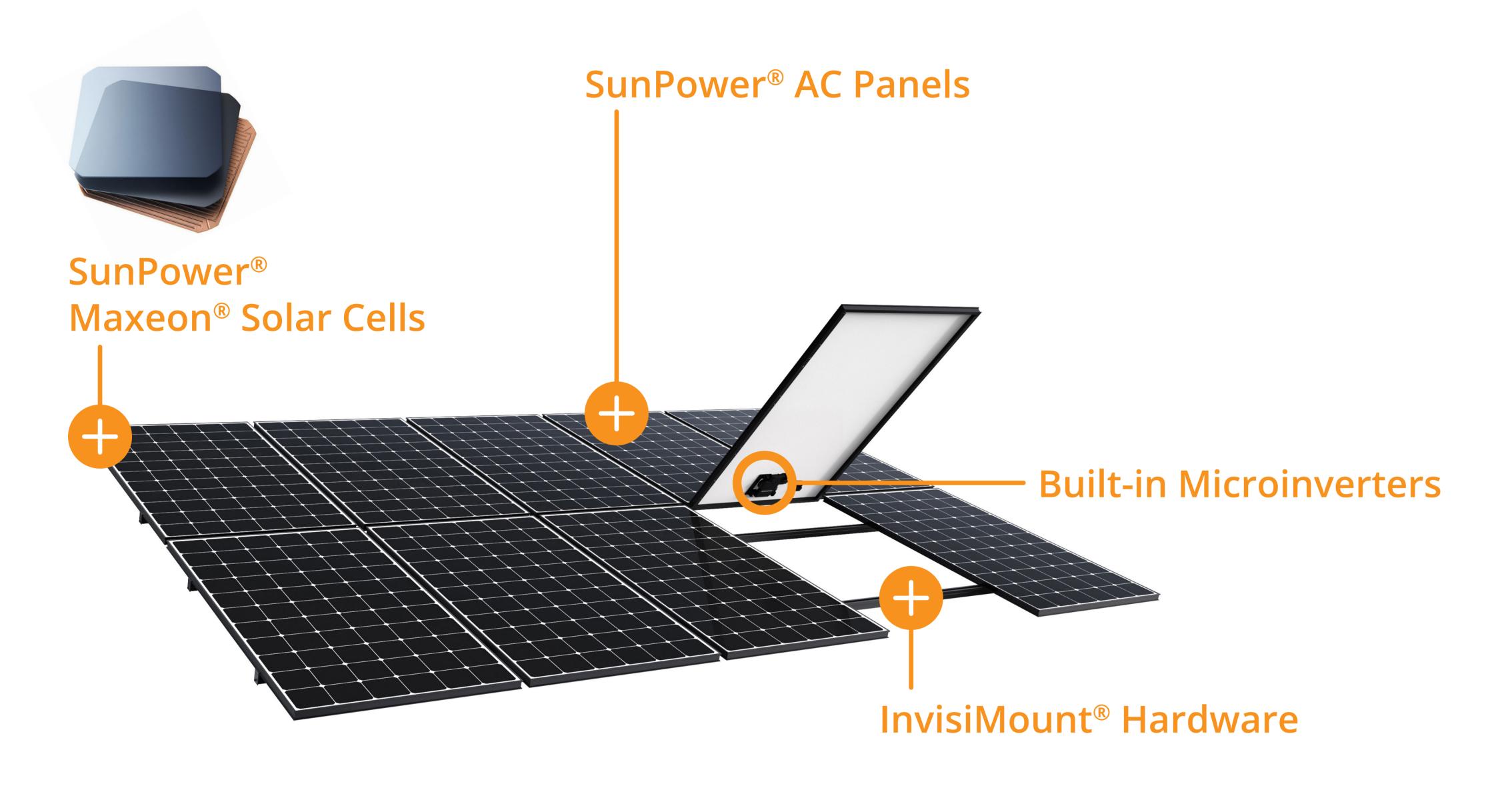


<sup>1</sup> Based on datasheet review of websites of top 20 manufacturers per IHS, as of May, 2019.

<sup>2</sup> Jordan, et. al. Robust PV Degradation Methodology and Application. PVSC 2018

## SunPower Equinox® System

A complete home solar solution.





<sup>\*</sup>Smartphone and laptop not included

- Better Cells for Better Solar
- Record-Setting Panel Technology
- Premium, Low-Profile
   Mounting System
- More Energy in Less Space



# SunPower® Complete Confidence Warranty

Every part of your SunPower Equinox® system is designed and backed by one manufacturer. It's the best warranty you may never have to use.

- System Warranty
- Service Warranty



### One Company

SunPower stands behind your entire system



#### **Easy Process**

No receipts, no hassle



### Comprehensive Product and Power Coverage

25 years for everything on your roof, 10 years for everything not on your roof



#### **AC System Warranty**

First and only AC system-wide warranty by a manufacturer



#### More Power Over Time

Warranted at 92% power in year 25



# Next Steps to Going Solar

Go to burtekenergy.com/services



#### Review Your Utility Bill

This is where you'll discover how and for what you're being charged.



### Design Your System

From configuration to products and financing, there are a number of convenient options to consider.



#### Look at the Numbers

Find out how much you can expect to save—today and for years to come.





DEMAND BETTER SOLAR®

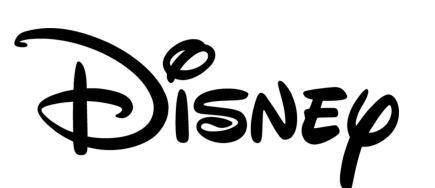


# Company Information

# Choosing SunPower

SunPower is the solar provider of choice for the world's leading organizations and discerning homeowners.











35+

U.S. government installations



18 out of 20

Top California homebuilders



250+

Five-star reviews on ConsumerAffairs\*



A+ Rating

Better Business Bureau\*

























\*As of May 2019

# Staying Power

Since 1985, SunPower has led the way in solar innovation—and we're still going strong.



### 34+ years and counting

Let our expertise be your peace of mind.



### **Complete Confidence Warranty**

Only U.S.-based solar manufacturer that's been around longer than its 25-year warranty.<sup>4</sup>



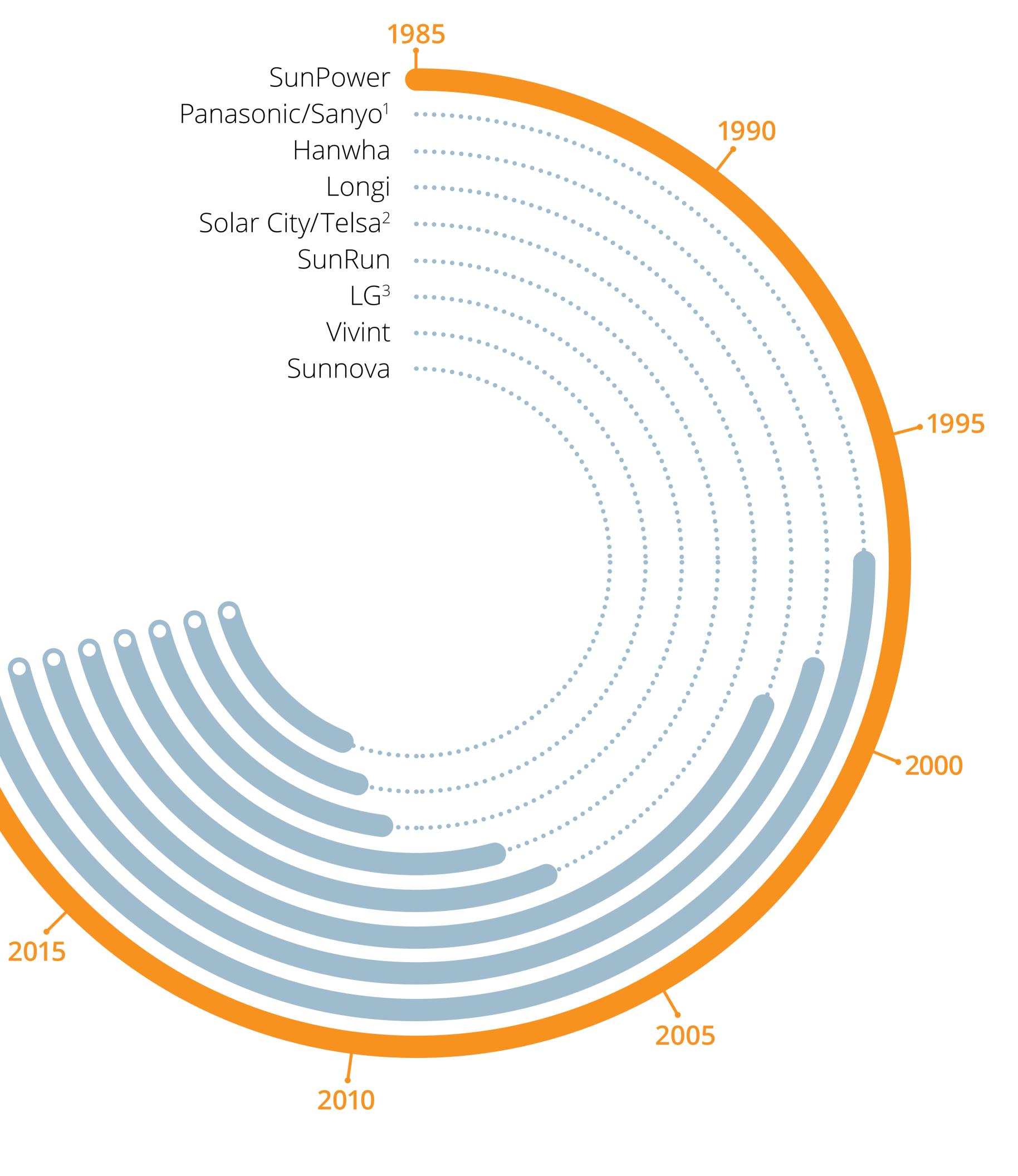
#### 1,000+ industry patents

We innovate relentlessly to deliver the most advanced products and solutions.





<sup>2</sup> Tesla acquired SolarCity on 11/21/2017.



<sup>3</sup> LG launched their first solar panel in mass production 2010.

<sup>4</sup> Based on IHS top 20 manufacturers, 2018.

### Taking Solar to New Heights

Renowned the world over for superior technology, SunPower is the go-to choice of solar pioneers who push the limits by land and sky.

#### SolarStratos

Designed to serve as a flying laboratory for studying climate change, soaring 75,000+ feet above the earth. Scheduled for its first flight into the stratosphere in 2020.

#### **NASA GROVER**

Autonomous, solar-operated robot tested on the Greenland ice sheet (-22° F)

#### "Dawn" Solar Race Car

First solar-powered car designed to reach 65+ mph (without a battery)









# Working Toward the World's Most Sustainable Solar

At SunPower, we aim to build solar products that are as sustainable as the clean energy they produce.



### Cradle-to-Cradle Certified™ Silver

The first solar company to
earn this prestigious
designation for our E/X-Series
DC panels—adhering to strict
environmental standards in
product design, manufacturing,
sourcing and ethics principles.



### Ranked #1 on Solar Scorecard

98/100 on the Silicon Valley
Toxics Coalition's Solar
Scorecard,¹ which aims to
ensure the solar PV industry
is safe for the environment,
workers and communities.



### **Boosting LEED Certifications**

SunPower® panels help builders and businesses achieve more LEED points, contributing up to 35% of the credits required for LEED certification on a typical commercial installation.<sup>2</sup>



### 1st Photovoltaic (PV) Recycling Program

SunPower worked with the Solar Energy Industries
Association to create the first industry-wide PV recycling program—helping to keep PV waste out of our landfills.



<sup>1</sup> SVTC. "Solar Scorecard 2016-17." 2018.

<sup>2</sup> A typical project assumes core and shell or major renovation with at least 10% of the energy offset by solar, sufficient products to qualify for Material and Resource categories, and 33% of the hardscape covered with solar, or other heat island reducing coverings.

# Powering the U.S. Economy

SunPower supports over 13,000 U.S. jobs and has injected billions of dollars into the American economy.





# Technology Information

### Better Cells for Better Solar

SunPower® Maxeon® cells are fundamentally different, delivering exceptional results for decades to come.

#### **Conventional Solar Cells**



Inferior production, despite similar front appearance



Metal paste is fragile, blocks light and corrodes over time



Cell is rendered useless with even the slightest broken connection

#### SunPower® Maxeon® Solar Cells



Produces more energy over 25 years<sup>1</sup>



Solid copper backing keeps generating energy, even if cell is cracked



Thick, robust copper connectors flex instead of breaking



<sup>1</sup> Based on survey of datasheet values from websites of top 20 manufacturers per IHS, as of May 2019.

# Record-Setting Panel Technology

SunPower continues to push the boundaries of solar, so you can power a record of your own—a lower electricity bill.



### 22.7% Record Panel Efficiency

The industry's highest, commercially available standard panel efficiency<sup>1</sup>



### #1 in Durability<sup>2</sup>

Stands up to even the harshest environments



### **Lowest Degradation Rates<sup>2</sup>**

Proven through field testing of 800,000+ solar panels





<sup>1</sup> Based on datasheet review of websites of top 20 manufacturers per IHS, as of May, 2019. 2 Jordan, et. al. Robust PV Degradation Methodology and Application. PVSC 2018.

# Premium, Low-Profile Mounting System

Our InvisiMount® mounting system delivers a design that is as beautiful as it is innovative and reliable.

### **Built to Purpose**

While other providers mix and match their mounting, the InvisiMount mounting system is engineered to pair perfectly with SunPower® panels for superior results that last.

### Minimalist Design

InvisiMount mounting hardware is designed to be completely hidden, producing a sleek look that complements any architectural style.

### Robust Wire Management

While many installers rely on plastic zip ties, InvisiMount's durable, metal wire management clips keep cables secure and out of sight.

Which wire management product do you think will last 40+ years?







## More Energy in Less Space

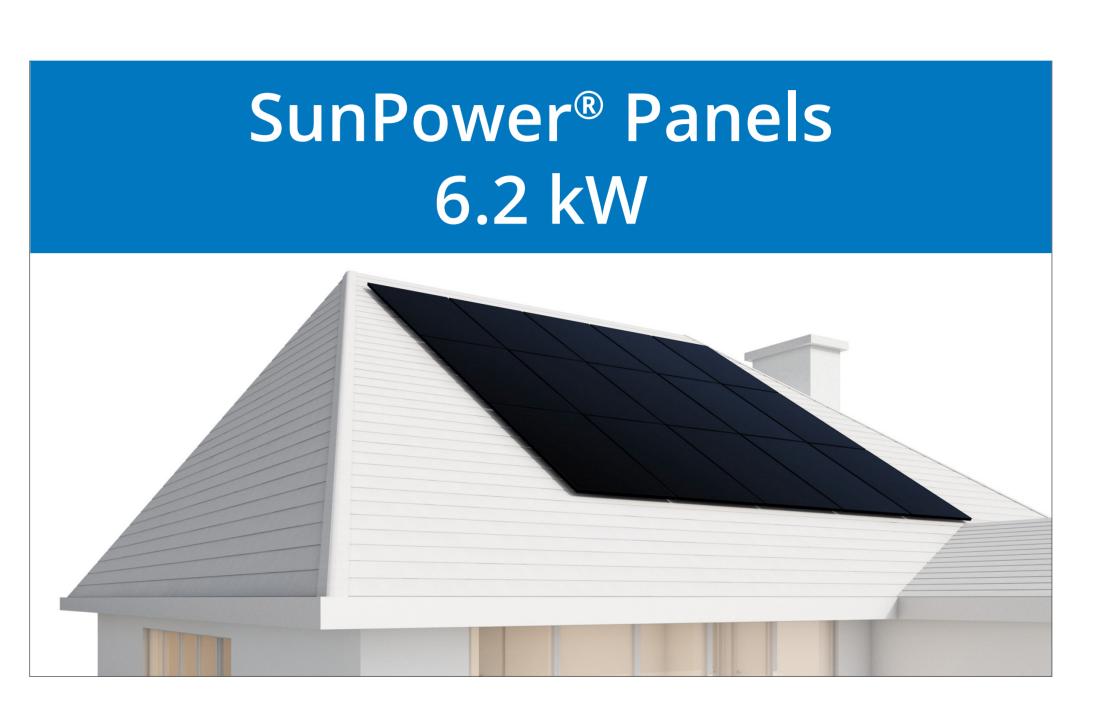
SunPower® panels require less space to meet your energy needs—leaving room to expand in the future.













#### **More Energy**

SunPower panels produce more energy in the same space.

#### More Space

Extra room on your roof means space to grow for future energy needs.

### More Elegant

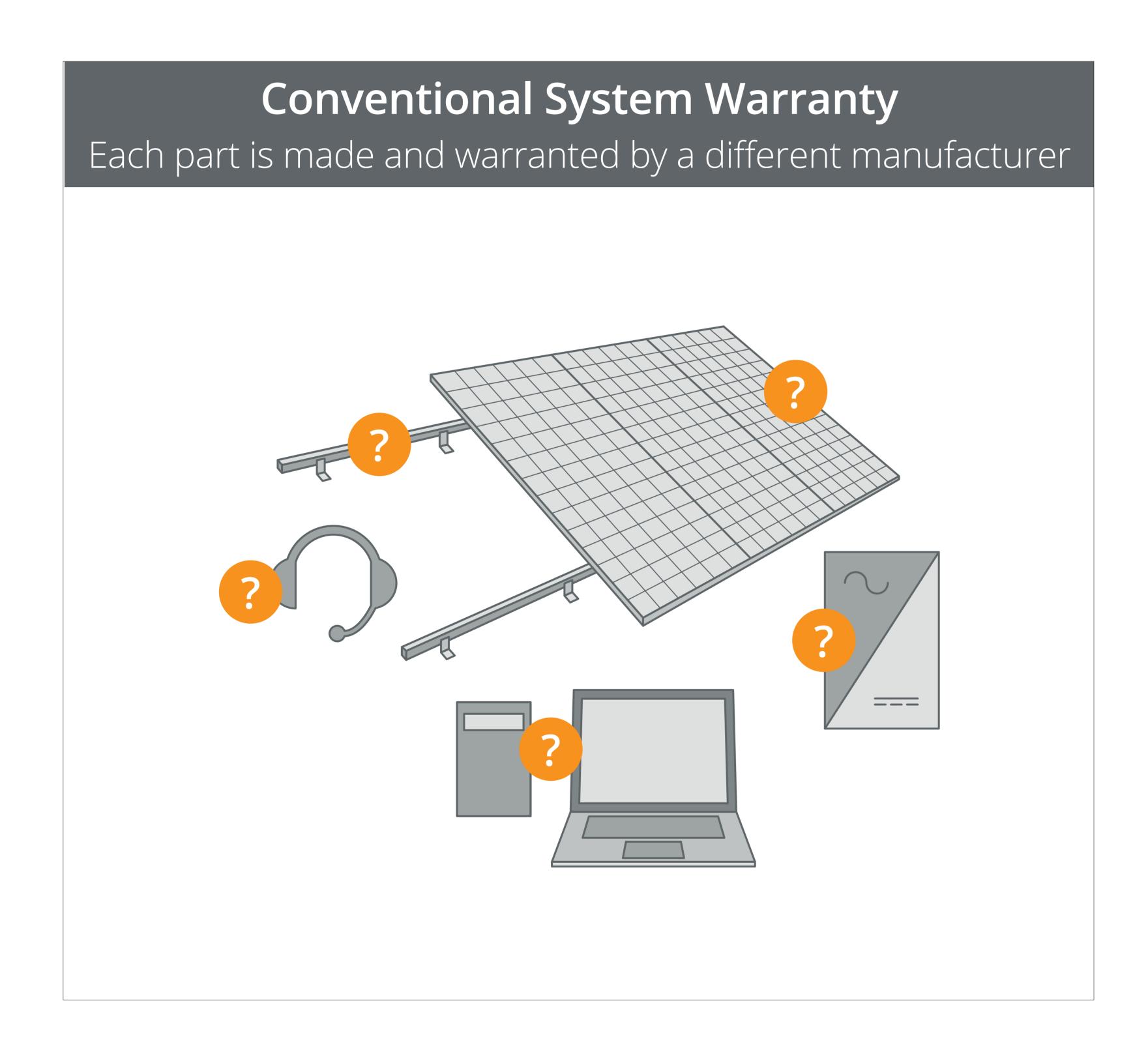
Sleek, streamlined design looks great on almost any style of home.



Warranty Information

# System Warranty

Rest easy knowing every part of your SunPower Equinox® system is backed by one company.





### Service Warranty

The SunPower® Complete Confidence Warranty is the best warranty you may never have to use. But if you do, we make it simple and quick.



#### Easy to Reach

We're always just a call away at **1-800-SUNPOWER** or through the My SunPower portal.



#### Labor, Shipping, Parts—It's All Included

If something needs to be replaced, SunPower makes it easy.



### No Jumping Through Hoops

While most solar warranties are full of headaches, SunPower keeps things simple.



#### Pitfalls of Conventional Solar Warranties

- You pay to ship new panel
- You pay to package and ship defective panels
- You must present original physical proof of purchase
- You must make claims in writing
- You have a short time frame to make a claim
- You pay manufacturer a testing fee if they don't find a defect



