



HOW I ESTIMATE JOBS

Thanks for taking the time to read my opinion on providing estimates. I would first like to welcome you to the world of Bob's Home Services, LLC., where I handle your projects as if they were my own projects in my own home.

From the rocky coast of rural Maine to the suburbs of Bristol Pennsylvania, I bring with me my country hospitality, strong work ethic and true friendliness.

Homeowners usually prefer estimates because they know how much to expect to pay for a job, however, what most homeowners do not realize is that most estimates include fees to help cover unexpected problems while performing the job they were hired to do. If nothing unexpected happens, the contractor cashed in on free money because the job went smoothly. Why is this important? Because this means the estimate could have been lower therefore you paid more than you could have.

Now, let's say something unexpected does happen: Even though the contractor made provisions for this, some contractors may want additional money for the job with a new estimate that also has "What-if" fees in it. This is yet another chance for the contractor to cash in on free money if nothing unexpected occurs with that 2nd job.

Here at Bob's Home Services, LLC, I don't like giving monetary estimates, but instead I provide time estimates and that's why I choose to charge in blocks of time. By me charging in blocks of time you get exactly what you pay for. You know that you pay a set amount of money for a block of time regardless if additional problems surface.

I'm honest, fair and affordable and I'm sure you can tell by my reviews that I'm a professional that takes pride in not only my work, but how I treat people.

Thanks for looking into hiring me. Go ahead and shop around; grab a few estimates for your project. When you're done and ready to hire if you choose me, then call me anytime at 215-827-6846 or email me at bob.grant@githerdone.com

My motto is, "Some days you make money, some days you make friends and on a good day, you make both".

You really do have a friend in the business; thank you for your consideration and have a wonderful day and an even better weekend.

Bob