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# The Narrow Way Collaborative

## Sliding Scale Fee Sheet for Grassroots Organizations

Effective [Month/Year]

Service	Standard Fee	Sliding Scale Range	Who This Is For
<b>Discovery/Strategy Session</b>	\$250	\$75 – \$200	Small teams, early-stage organizers, or solo leaders needing strategic clarity
<b>Program Design / Grant Development</b>	\$1,500+	\$500 – \$1,200	Groups launching a new initiative or seeking funding with limited capacity
<b>Strategic Planning Package</b> ( <i>1-day facilitation + 3 deliverables</i> )	\$3,000 – \$6,000	\$1,000 – \$2,500	Grassroots orgs needing a roadmap but with modest budgets
<b>Community Engagement Event Facilitation</b>	\$1,000/day	\$400 – \$750/day	Local events, dialogues, listening sessions
<b>Workshops / Training (90 min)</b>	\$500	\$150 – \$350	Capacity building for small staff or volunteer teams
<b>Grant Writing/Review Support</b>	\$100/hour	\$40 – \$75/hour	As-needed editing or technical assistance for funding submissions

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### How the Sliding Scale Works

We use a **trust-based pricing model**. You choose the level that matches your organization's financial reality. Please consider:

- Your **total annual budget**
- Whether you are **grant-funded or volunteer-run**
- The **scope** and **urgency** of the work
- Your **access to other resources**

We want to make powerful work possible while also valuing the time and labor that supports you.

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## **Requesting Sliding Scale Rates**

Please include the following in your collaboration request:

- Your current **budget range** (approximate is fine)
- Which services you're requesting
- Your **ideal fee range** and any timeline constraints

We'll do our best to meet you where you are.

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