

Wednesday with RMA  
Meeting Summary – January 20, 2021

Hello Team,

Thank you for joining in on our Zoom session this week.

We covered two main topics: The Buffini Essentials Course, and our upcoming client shredding event.

TJ offered a preview of his upcoming Brian Buffini Pathway to Mastery - Essentials Course. The course begins on Tuesday, February 9<sup>th</sup> from 9-11. This initial class will be followed by 8 weekly sessions. Below are two links...a brief course overview and the link to register for the class. If you are interested, please register as soon as possible to ensure your course materials arrive before the 9<sup>th</sup>, and to allow TJ to plan appropriately.

Overview Link:

<https://mail.google.com/mail/u/0?ui=2&ik=2071f09fab&attid=0.1&permmsgid=msg-f:1689509748412900341&th=1772582a2eb5e3f5&view=att&disp=inline>

Registration Link:

<https://store.buffiniandcompany.com/training/pathwaystudent?classid=d17da063-0cf9-4992-a756-6c85913e9fed>

On February 20<sup>th</sup>, RMA will host a Shredding Event. This company sponsored event provides a great opportunity for each of us to reach out to our clients with something of great value (also a great opportunity for each of us to clean out our files!!!!). and invite them to come by, say hi, and drop off their shred items.

If you would like to participate in the Shredding Event, please RSVP to Kristeen by noon Friday (Jan 22nd) so we can begin the planning process. By RSVPing, you will also be invited (and highly encouraged) to join in on Monday's Zoom session hosted by Ray Brown (10:00am on Jan 25<sup>th</sup>). Ray will share his insights on how to leverage this event to arrange a series of value-added contacts with your clients.

Respectfully,

Scott