



**AI Online Developer +
AI Online Developer + Consulting Firm**



“Learn Tomorrow’s Technology Today with Artificial Intelligence”

Mark Kembel
Founder A. I. Online Developer + Inc.
AI Software Engineering Training Firm



Mark’s success in his first company interTest.com was achieved by partnering with Volt and Microsoft to train Software Test Engineers for them.

5 years as a Microsoft Test Engineer and Manager

CEO and Founder of **interTest.com Inc.** a live training company that trained 200+ Testers for Microsoft.

Developer of Software Test Development Engineer, Machine Learning & Program Manager online courses.
Instructor at Green River Community College, Portland CC and Shoreline CC for Software Testing.

website www.AIONdevplus.com **AI will not take your job, someone using it will.**

markkembel@gmail.com for questions or to sign up.



Site Licenses Advantages for Corporations & Colleges

The corporate site license offered by AI Online Developer + provides corporations with the opportunity to offer a wide range of courses to their employees at a discounted rate. The corporation pays a fixed amount to AI Online Developer + for the site license in a bid according to how many employees are enrolled. In return, the corporation gains access to a selection of courses or the entire catalog of AI Online Developer + offerings. The corporation can invest in the professional development of their employees at a lower cost, potentially leading to increased employee satisfaction, retention, and productivity. Meanwhile, AI Online Developer + earns revenue from the sale of the site license to the corporation, potentially reaching a broader audience and fostering long-term partnerships with corporate clients.

It sounds like the site license offered by AI Online Developer + for colleges and universities operates on a more they buy the cheaper they pay model. The college pays a certain amount to AI Online Developer + for the license, and in return, they receive the right to use the courses to more students. The amount they pay determines the scale at which they can sell the products.

New Tool for Marketing

I just got off the phone with a salesperson selling contacts and they are an international well-known company. He showed me some cool features like who hits my website and all their contact information and who is looking for training from Google. They have all the college information and people in all industries that I want to reach. They use AI in the process of doing business. What I need is the cash to buy their services. They can automate all the email mailing. We could make a lot of money with this tool. No more trying to hire people that are trying to sell from lists. Their automation would take care of that. I was impressed by their system.

Sources for us to market our courses:

Podcasts & Press Releases

Magazine Articles

Email Decision Makers

Image Ads

Contacting Colleges

Facebook

Contacting Corporations

Instagram

Individuals



AI Developer + Consulting Firm

If your company is looking for an A.I. Consulting firm. **AI Online Developer +** can help. Create a SOW Statement of Work and we will follow up with you. Contact information listed below.

Thank you for your time,

Mark Kembel
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AI Online Developer +
425.324.8264



Financial Summary

We have a partner to provide consultants and several development houses that will also provide services for us.



Financials for AI Online Developer +

Financial Summary

Sales for 2025:

Colleges Site License	\$1,000,000.00
Corporate Site License	\$1,000,000.00
College Purchases	\$ 800,000.00
Corporate Purchases	\$ 1,000,000.00
Individual Purchases	\$ 600,000.00
Consulting Business 2025	<u>\$ 800,000.00</u>
Total Sales	\$5,000,000.00

Sales will pickup once we raise the \$2M. We plan to hire 2 salespeople to sell to Corporations and colleges. Plus, we will save money on not hire a marketing manager by purchasing **Zoominfo** online database.

Development will not take up much of our revenue since the courses are already done for 2024.

Our competition is the big corporations that are providing courses to our competition selling on their own. Our AI Engineering programs should be our big seller. As well as the Machine Learning Engineering.



**AI Developer + &
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Firm**

**We are looking for
\$2,000,000.00**

Thank you for your time,

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**Preferred Stock \$10.00 a share
More information on the website
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