

### **FOR SALE**

1201 South Hiawassee Road

Orlando, Fl 32835

#### **PREPARED BY:**

**Coldwell Banker Commercial** 

**NRT** 

400 South Park Ave, Suite 210, Winter Park FI 32789

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#### **EXECUTIVE SUMMARY**

#### THE PROPERTY

7-Eleven 1201 South Hiawassee Road Orlando, FL 32835

#### **PROPERTY SPECIFICATIONS**

Property Type: Retail Multi-Tenant

Class: B

Building Size: 8,120 SF

Land: 1.25 Acres

Number of Stories: 1

Year Built/Renovated: 1992

**Typical Floor Size:** 8,120

Parking: 31 Spaces

#### **PRICE**

\$4,500,000 \$4,500,000 \$5.9%

#### **INVESTMENT HIGHLIGHTS**

- Center generating an income of \$266,520
- 7-Eleven Just signed brand new long term-lease.
- NNN Leases
- Lease expiration of 7-Eleven November 30<sup>th</sup>, 2026.
- Currently 7-Eleven rent is \$183,000 per year.
- 3 Five (5-Years Renewals Options for 7-Eleven).
- 10% Rent increase with each of the 5 Years renewals option exercised.
- 7-Eleven has been long term tenant in the location, recently showing strong commitment by signing a new long-term lease.
- Strategic location with minimal gas stations in the area.
- Roof is only 5 years old.
- Property is on Public Water Source with Public Sewage System.
- Credit Rating 7-Eleven is AA-(Standard and Poor's), Baa1(Moody's).
- Today, 7-Eleven, Inc. is one of the largest, most successful retailers in the US. Supermarket News ranked 7-Eleven's North American operations No.
   11 in the 2007 "Top 75 North American Food Retailers" based on the 2006 fiscal year estimated sales of \$15 billion.



#### **MARKET HIGHLIGHTS**

8499 South. John Young Parkway, Orlando 7-Eleven Built in 1998 sold for 5.56% Cap Rate which is \$4,500,000.

On 11/2/2018 7-Eleven on 3860 Old Winter Garden Rd, Gotha, Florida sold for 4.85% Cap Rate or \$4,397,000.

A portfolio of 7-Eleven convenience store / gas stations was sold to Realty Income Corporation in a sale leaseback transaction on December 22, 2016 with a cap rate of 5.75%.

#### **LOCATION HIGHLIGHTS**

- Direct Frontage on South Hiawassee Road.
- 36,402 Average Daily Traffic fronting the site on daily.
- Highly populated location with 24,614 People within 1 mile, 121,652 People within 3 miles, and 292,734 People within 3 miles.
- Located 0.7 miles or 2 minutes drive to Valencia
  College West Campus, named the best community
  college in the nation as the inaugural winner of the
  Aspen Prize for Community College Excellence.



### **PROPERTY OVERVIEW**

#### **PROPERTY PHOTOS**









### THE PROPERTY

7-Eleven / Josie's Pizza & Wings 1201 South Hiawassee Road Orlando, FL 32835

#### **PROPERTY DETAILS**

One story Retail building on 1.25 acres. Property has 32 parking spaces; 5-Year-Old Roof. Public Water, Public Sewage system.



#### **PROPERTY SPECIFICATIONS**

Property Type:	Retail/Convenience Store/Multi-Tenant
Class:	В
Building Size:	8,120 SF
Land:	1.25 Acres
Number of Stories:	1
Year Built/ Renovated:	1992
Typical Floor Size:	8,120 SF

### **LOCATION INFORMATION**

Hiawassee Road
SE Corner
Orlando
Metro West
Orange

#### **PRICE**

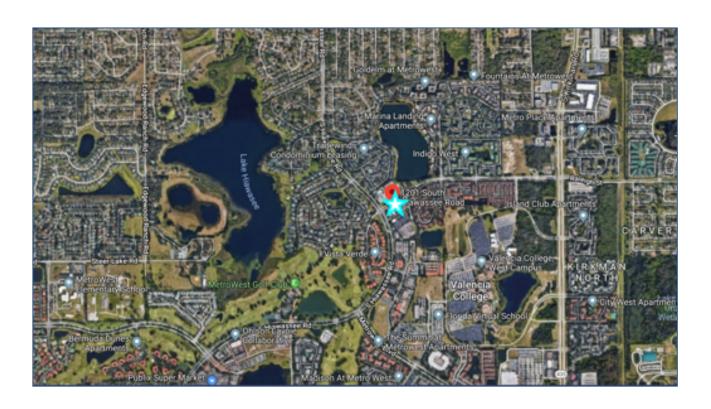
Sale Price:	\$5,400,000
Price/SF	\$665

#### **LEASE INFORMATION**

Tenancy:	2
Percent Leased:	100%
Space Available:	0 SF, all space is fully leased.
Annual Rent:	\$36.57/SF/Absolute NNN.
Lease	Josie's Pizza & Wings 2021
Expirations:	7-Eleven 2026



### **MAPS & AERIALS**





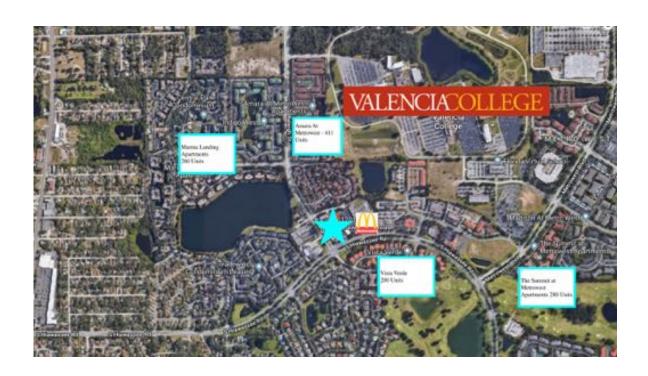


**TAX MAP** 





### **NEARBY AMENITIES**



#### **RESTAURANTS**

1	McDonald's	1411 S Hiawassee Rd, Orlando, FL 32835
2	Mikado Sushi	6417 Raleigh St, Orlando, FL 32835
3	China Grill	6433 Raleigh St, Orlando, FL 32835
4	Josie's Pizza & Wings	1225 S Hiawassee Rd, Orlando, FL 32835
5	Taco Bell	2403 S Hiawassee Rd, Orlando, FL 32811
6	NYPD Pizza Metro West	2589 S Hiawassee Rd, Orlando, FL 32835
7	Marco's Pizza	2457 S Hiawassee Rd, Orlando, FL 32835

#### **BANKS**

1	Chase Bank	3120 South Kirkman Road, Orlando, FL 32811
2	Trustco	2619 S Hiawassee Rd. Orlando, FL 32835
3	SunTrust	4852 South Kirkman road, Orlando, FI 32811

#### **UNIVERSITIES**

1	Valencia College	1800 South Kirkman Road, Orlando,
- 1	West Campus	FL 32811.

#### **PHARMECIES**

1	CVS	2352 S Hiawassee Road, Orlando, FL 32835
2	CVS	7001 Old Winter Garden Road, Orlando, FL 32835



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#### MARKET OVERVIEW

#### TENANT DESCRIPTION





### **Operational Summary**

7-Eleven, Inc. is the North American subsidiary of 7 & I Holdings, Inc., a Japanese-owned international chain of convenience stores. 7 & I Holdings, Inc. is the largest convenience store operator in the world; as of June 2018, the company operates, franchises and licenses over 66,500 locations across the globe, including over 8,300 company-owned and franchises stores in North America under the 7-Eleven, Inc. subsidiary. Originally known as the Southland Corporation in the US, the original American company was purchased out of bankruptcy by the Japanese corporation IYG Holding Company in 1991, which changed the company's name to 7-Eleven, Inc. in 1999. Ito-Yokado Co., Ltd., the most profitable retailer in Japan, owned 51 percent of IYG at the time of the acquisition, and Seven-Eleven Japan Co., Ltd., the longtime 7-Eleven licensee in Japan, owned 49 percent.

In 1992, 7-Eleven completed additional financing for a \$400 million commercial paper facility backed by Ito-Yokado aimed at streamlining its operations. Also in 1992, the company decided to leave the distribution and food processing business to focus on its core business: retail locations operating under the 7-Eleven brand. By 1996, the company had completed the most extensive store remodeling program in its history. Additionally, the company closed additional underperforming stores in the mid-to-late 1990s, shuttering 202 units from 1996 through 1998. By mid-1999, 7-Eleven had recorded eight straight quarters of U.S. same-store sales growth, the longest such stretch in the 1990s. As it looked ahead, 7-Eleven was counting on the full implementation of its retail information system to be the engine driving its growth well into the 21st century.

Today, 7-Eleven, Inc. is one of the largest, most successful retailers in the US. Supermarket News ranked 7-Eleven's North American operations No. 11 in the 2007 "Top 75 North American Food Retailers" based on the 2006 fiscal year estimated sales of \$15 billion. In 2010, 7-Eleven climbed to the No. 3 spot in Entrepreneur Magazine's 31st Annual Franchise 500, "the first and most comprehensive ranking in the world," marking the 17th year 7-Eleven was named in the top ten.

### Real Estate Summary

Due to the company's investment-grade credit rating, coupled with the relatively low price points and high quality of its underlying real estate, 7-Eleven is a dominant brand in the net lease investment sales market. The vast majority of 7-Eleven stores are prominent corner locations featuring traffic counts exceeding 25,000 vehicles per day, high visibility, excellent access and strong surrounding demographics from a standpoint of population density and median household income. Furthermore, every 7-Eleven lease agreement is guaranteed by the US subsidiary 7-Eleven, Inc., regardless of whether or not the location is a corporate or franchisee-operated store.



### **RECENTLY SOLD**



ADDRESS	YEAR BUILT	DATE
8499 South. John Young Parkway, Orlando, Florida, 32819	1999	July 2016
SIZE		PRICE/SF
2,950SF		\$1,525 Per SF



YEAR BUILT	DATE
2019	November 2018
	PRICE/SF
	\$1,460 Per SF



ADDRESS	YEAR BUILT	DATE
Multiple address part of portfolio sale	Varies Multiple assets	December 2016
SIZE		PRICE/SF
Varies		\$2,137



### **CURRENTLY FOR SALE**



ADDRESS	YEAR BUILT	DATE
398 Marigold Ave,	2018	Now
Poinciana, FL 34759		
SIZE		PRICE/SF
		\$2,000
3,000SF		4.90%CAP



ADDRESS	YEAR BUILT	DATE
6990 E Irlo Bronson Memorial Hwy Saint Cloud, FL 34771	2010	Now
0.75		PRICE/SF
SIZE		\$1,498SF
3,290SF		4.75%CAP



ADDRESS	YEAR BUILT	DATE	S
11900 S Orange Ave Orlando, FL 32824	2000	Now	
0175		PRICE/SF	
SIZE		\$1,403	
2,700SF		4.75%CAP	



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#### **DEMOGRAPHICS**

#### Demographic Detail Report

#### 7-Eleven

#### 1201 S Hiawassee Rd, Orlando, FL 32835

Building Type: General Retail Secondary: Convenience Store

GLA: 8,160 SF Year Built: 1992 Total Available: 0 SF % Leased: 100% Rent/SF/Yr: -



tadius	1 Mile		3 Mile		5 Mile	
Population						
2023 Projection	27,442		134,403		322,607	
2018 Estimate	24,614		121,652		292,734	
2010 Census	19,403		103,227		253,280	
Growth 2018 - 2023	11.49%		10.48%		10.20%	
Growth 2010 - 2018	26.86%		17.85%		15.58%	
2018 Population by Age	24,614		121,652		292,734	
Age 0 - 4	2,039	8.28%	8,887	7.31%	20,159	6.895
Age 5 - 9	1,710	6.95%	7,994	6.57%	18,854	6.445
Age 10 - 14	1,476	6.00%	7,699	6.33%	18,918	6.465
Age 15 - 19	1,407	5.72%	7,878	6.48%	19,642	6.715
Age 20 - 24	1,799	7.31%	9,260	7.61%	22,466	7.67
Age 25 - 29	2,476	10.06%	10,831	8.90%	24,956	8.53
Age 30 - 34	2,666	10.83%	10,615	8.73%	23,623	8.07
Age 35 - 39	2,380	9.67%	9,506	7.81%	21,168	7.23
Age 40 - 44	1,988	8.08%	8,594	7.06%	19,692	6.73
Age 45 - 49	1,633	6.63%	7,957	6.54%	18,961	6.48
Age 50 - 54	1,399	5.68%	7,704	6.33%	18,962	6.48
Age 55 - 59	1,164	4.73%	7,009	5.76%	17,775	6.07
Age 60 - 64	903	3.67%	5,769	4.74%	15,063	5.15
Age 65 - 69	654	2.66%	4,468	3.67%	11,958	4.08
Age 70 - 74	407	1.65%	3,027	2.49%	8,255	2.82
Age 75 - 79	239	0.97%	1,953	1.61%	5,361	1.83
Age 80 - 84	143	0.58%	1,258	1.03%	3,455	1.18
Age 85+	131	0.53%	1,242	1.02%	3,465	1.18
Age 65+	1,574	6.39%	11,948	9.82%	32,494	11.10
Median Age	32.60		33.90		34.50	
Average Age	32.90		35.10		35.90	

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1/14/2019

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### **DEMOGRAPHICS**

### Demographic Detail Report

7-Eleven							
	Hiawassee R	ld, Orlando,					
Radius	1 Mile		3 Mile		5 Mile		
2018 Population By Race	24,614		121,652		292,734		
White	1.00	50.72%		44.55%	131,327		
Black		38.66%		45.72%	136,526		
Am. Indian & Alaskan		0.65%	720			0.55	
Asian	1911	5.99%	6,986		14,575		
Hawaiian & Pacific Island		0.26%	249			0.19	
Other	917	3.73%	3,879	3.19%	8,123	2.77	
Population by Hispanic Origin	24,614		121,652		292,734		
Non-Hispanic Origin	18,521	75.25%	96,375	79.22%	229,666	78.46	
Hispanic Origin	6,093	24.75%	25,277	20.78%	63,068	21.54	
2018 Median Age, Male	32.20		32.90		33.60		
2018 Average Age, Male	32.20		34.10		35.00		
2018 Median Age, Female	33.00		34.80		35.50		
2018 Average Age, Female	33.50		36.00		36.80		
2018 Population by Occupation Classification	19,110		95,502		230,876		
Civilian Employed	14,079	73.67%	66,433	69.56%	153,700	66.57	
Civilian Unemployed	683	3.57%	3,659	3.83%	8,047	3.49	
Civilian Non-Labor Force	4,348	22.75%	25,401	26.60%	69,018	29.89	
Armed Forces	0	0.00%	9	0.01%	111	0.05	
Households by Marital Status							
Married	2,914		15,721		39,607		
Married No Children	1,551		8,751		22,103		
Married w/Children	1,364		6,970		17,503		
2018 Population by Education	20,006		97,765		232,103		
Some High School, No Diploma	1,517	7.58%	10,702	10.95%	30,436	13.11	
High School Grad (Incl Equivalency)	4,613	23.06%	23,287	23.82%	56,326	24.27	
Some College, No Degree	5,047	25.23%	24,544	25.11%	57,300	24.69	
Associate Degree	3,822	19.10%	17,831	18.24%	39,408	16.98	
Bachelor Degree	3,226	16.13%	14,345	14.67%	33,383	14.38	
Advanced Degree	1,781	8.90%	7,056	7.22%	15,250	6.57	

1/14/2011



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### **DEMOGRAPHICS**

### Demographic Detail Report

Radius  2018 Population by Occupation  Real Estate & Finance  Professional & Management  Public Administration  Education & Health  Services  Information  Sales  Transportation	276 2,712 3,679 489 4,209		3 Mile 115,388 4,051 26,701 1,460 11,936	3.51% 23.14% 1.27% 10.34%	5 Mile 268,819 8,833 61,165 4,079 26,421	22.75%
2018 Population by Occupation  Real Estate & Finance  Professional & Management  Public Administration  Education & Health  Services  Information  Sales	24,538 783 6,229 276 2,712 3,679 489 4,209	25.39% 1.12% 11.05% 14.99%	115,388 4,051 26,701 1,460 11,936	23.14% 1.27%	268,819 8,833 61,165 4,079	22.75
Real Estate & Finance Professional & Management Public Administration Education & Health Services Information Sales	783 6,229 276 2,712 3,679 489 4,209	25.39% 1.12% 11.05% 14.99%	4,051 26,701 1,460 11,936	23.14% 1.27%	8,833 61,165 4,079	22.75
Professional & Management Public Administration Education & Health Services Information Sales	6,229 276 2,712 3,679 489 4,209	25.39% 1.12% 11.05% 14.99%	26,701 1,460 11,936	23.14% 1.27%	61,165 4,079	22.75
Public Administration Education & Health Services Information Sales	276 2,712 3,679 489 4,209	1.12% 11.05% 14.99%	1,460 11,936	1.27%	4,079	
Education & Health Services Information Sales	2,712 3,679 489 4,209	11.05% 14.99%	11,936			
Services Information Sales	3,679 489 4,209	14.99%		10.3476		9.83
Information Sales	489 4,209		10,020	16.06%	42,838	
Sales	4,209	1.00776	1,425	1.23%	2,908	1.08
		17 16%		16.67%	43,251	
			3,330	2.89%	8,999	3.35
Retail	606 2,265	9.23%	9,857	8.54%		
Wholesale	187	0.76%	1,332	1.15%	21,120 3,290	
		2.35%		2.17%		
Manufacturing	577		2,505		6,653	
Production	757	3.09%	5,615	4.87%	15,471	
Construction	664	2.71%	3,803	3.30%	9,123	
Utilities	639		3,105	2.69%	7,320	
Agriculture & Mining	17	0.07%	106	0.09%	340	
Farming, Fishing, Forestry	17	0.07%	108	0.09%	254	
Other Services	432	1.76%	2,294	1.99%	6,754	2.51
2018 Worker Travel Time to Job	13,758		64,405		148,773	
<30 Minutes	8,644	62.83%		59.57%	88,199	59.28
30-60 Minutes	4,279	31.10%	22,112	34.33%	50,735	34.10
60+ Minutes	835	6.07%	3,930	6.10%	9,839	6.61
2010 Households by HH Size	7,978		39,306		91,406	
1-Person Households	2,430	30.46%	10,505	26.73%	22,917	25.07
2-Person Households	2,538	31.81%	11,951	30.41%	27,205	29.76
3-Person Households	1,389	17.41%	7,135	18.15%	16,364	17.90
4-Person Households	918	11.51%	5,173	13.16%	12,855	14.065
5-Person Households	392	4.91%	2,559	6.51%	6,701	7.33
6-Person Households	188	2.36%	1,132	2.88%	3,037	3.32
7 or more Person Households	123	1.54%	851	2.17%	2,327	2.55
2018 Average Household Size	2.40		2.60		2.70	
Households						
2023 Projection	11,115		50,951		116,703	
2018 Estimate	9,981		46,119		105,820	
2010 Census	7,979		39,306		91,406	
Growth 2018 - 2023	11.36%		10.48%		10.28%	
Growth 2010 - 2018	25.09%		17.33%		15.77%	



**YOUR DBA** 

### **DEMOGRAPHICS**

emographic Detail Report	7-F	leven				
1201	S Hiawassee I		FL 32835			
Radius	1 Mile		3 Mile		5 Mile	
2018 Households by HH Income	9,981		46,119		105,820	
<\$25,000	2,310	23.14%	11,827	25.64%	29,200	27.59%
\$25,000 - \$50,000	3,355	33.61%	14,661	31.79%	30,837	29.14%
\$50,000 - \$75,000	2,074	20.78%	8,801	19.08%	18,445	17,43%
\$75,000 - \$100,000	990	9.92%	4,605	9.99%	11,123	10.51%
\$100,000 - \$125,000	576	5.77%	2,213	4.80%	5,612	5.30%
\$125,000 - \$150,000	221	2.21%	1,121	2.43%	3,002	2.84%
\$150,000 - \$200,000	247	2.47%	1,484	3.22%	3,642	3.44%
\$200,000+	208	2.08%	1,407	3.05%	3,959	3.74%
2018 Avg Household Income	\$57,626		\$59,656		\$61,973	
2018 Med Household Income	\$44,771		\$43,749		\$43,430	
2018 Occupied Housing	9,981		46,119		105,820	
Owner Occupied	2,551	25.56%	18,724	40.60%	49,769	47.03%
Renter Occupied	7,430	74.44%	27,395	59.40%	56,051	52.97%
2010 Housing Units	10,881		48,779		112,056	
1 Unit	2.714	24.94%	21,962	45.02%	59,955	53.50%
2 - 4 Units	240	2.21%	2,567	5.26%	7.395	6.60%
5 - 19 Units	4,100	37.68%	12,875	26.39%	26.522	23.67%
20+ Units	3,827	35.17%	11,375	23.32%	18,184	16.23%
2018 Housing Value	2,551		18,725		49,769	
<\$100,000	712	27.91%	5,761	30.77%	13,634	27.39%
\$100,000 - \$200,000	941	36.89%	5,121	27.35%	14,194	28.52%
\$200,000 - \$300,000	616	24.15%	3,861	20.62%	10,269	20.63%
\$300,000 - \$400,000	151	5.92%	1,813	9.68%	5,013	10.07%
\$400,000 - \$500,000	92	3.61%	967	5.16%	2,807	5.64%
\$500,000 - \$1,000,000	39	1.53%	802	4.28%	2,670	5.36%
\$1,000,000+	0	0.00%	400	2.14%	1,182	2.37%
2018 Median Home Value	\$159,883		\$170,327		\$179,262	
2018 Housing Units by Yr Built	10,904		49,249		113,926	
Built 2010+	979	8.98%	3,054	6.20%	7,215	6.33%
Built 2000 - 2010	2,611	23.95%	9,703	19.70%	22,105	19.40%
Built 1990 - 1999	4,747	43.53%	14,745	29.94%	25,542	22.42%
Built 1980 - 1989	1,618	14.84%	9,661	19.62%	22,213	19.50%
Built 1970 - 1979	543	4.98%	5,378	10.92%	16,461	14.45%
Built 1960 - 1969	208	1.91%	3,960	8.04%	11,134	9.77%
Built 1950 - 1959	154	1.41%	2,159	4.38%	6,811	5.98%
Built <1949	44	0.40%	589	1.20%	2,445	2.15%
2018 Median Year Built	1995		1991		1988	



# DEMOGRAPHICS CONTACT INFORMATION

For more information, please contact:

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The Seller reserves the right to withdraw the Property being marketed at any time without notice, to reject all offers, and to accept any offer without regard to the relative price and terms of any other offer. Any offer to buy must be: (i) presented in the form of a non-binding letter of intent; (ii) incorporated in a formal written contract of purchase and sale to be prepared by the Seller and executed by both parties; and (iii) approved by Seller and such other parties who may have an interest in the Property. Neither the prospective buyer nor Seller shall be bound until execution of the contract of purchase and sale, which contract shall supersede prior discussions and writings and shall constitute the sole agreement of the parties.

Prospective buyers shall be responsible for their costs and expenses of investigating the Property and all other expenses, professional or otherwise, incurred by them.