# OFFERING MEMORANDUM



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# **OFFERING HIGHLIGHTS**

Marcus & Millichap is pleased to present a single-tenant net lease Chase Bank located at 75 Main Street in Pine Bush, Orange County, New York. The subject property offers 5% rental increases in every option period, providing investors with an excellent hedge against inflation.

### **INVESTMENT HIGHLIGHTS**

- Single-Tenant Chase Bank with Drive-Thru
- Investment Grade Credit Rating S&P Rated A+
- NN Lease Limited Landlord Responsibility
- Rent Increases Every 5 Years Hedge Against Inflation
- Strong Deposits: Over \$46 Million
- Recent Area Developments Legoland (Goshen, NY opening 2020), Angry Orchard Brewery (Walden, NY) and World Resorts Casino (Monticello, NY)
- Limited Competition: Only one FDIC-insured bank and one credit union in town.
- Potential Upside in Structuring Additional Options

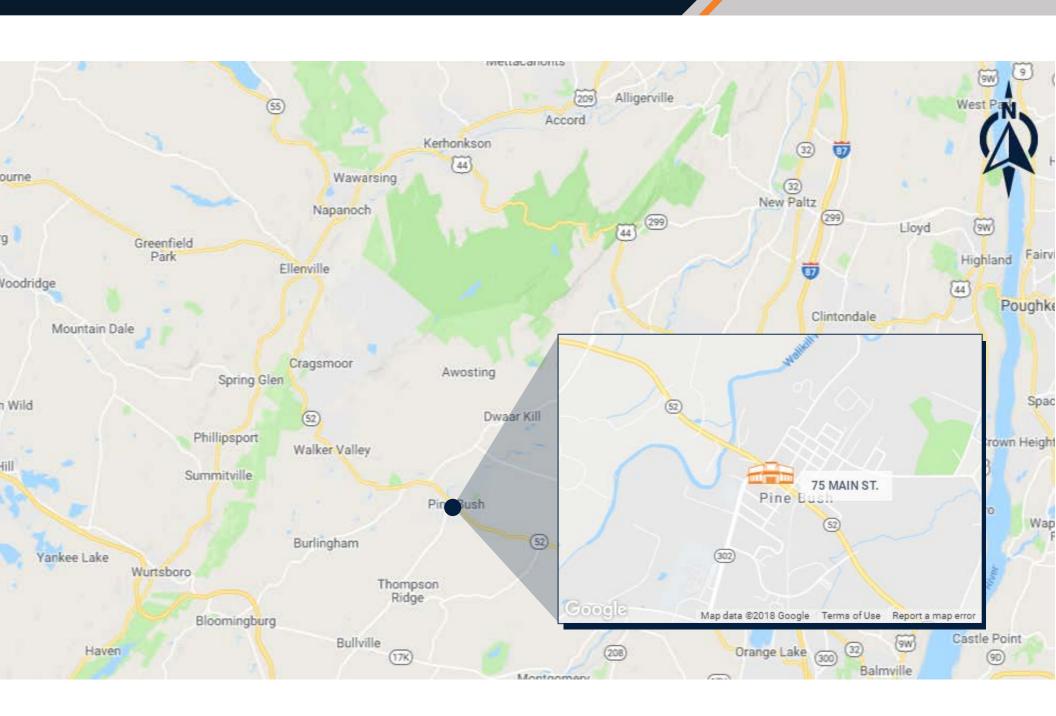
| The Offering                               |                              |
|--|------------------------------|
| Property Address                           | 75 Main St.<br>Pine Bush, NY |
| Type of Ownership                          | Fee Simple                   |
|  |                              |
| Rent Schedule                              |                              |
| Years 1-5                                  | \$36,444                     |
| Years 6-10 (Option 1)                      | \$38,268                     |
|  |                              |
| Site Description                           |                              |
| Parcel Size                                | 0.87 AC                      |
|  |                              |
| Rentable Square Feet                       | 2,725 SF                     |
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| Rentable Square Feet  Building Description | 2,725 SF                     |
| ·  | 2,725 SF                     |
| Building Description                       |                              |
| Building Description  Number of Stories    | 1                            |



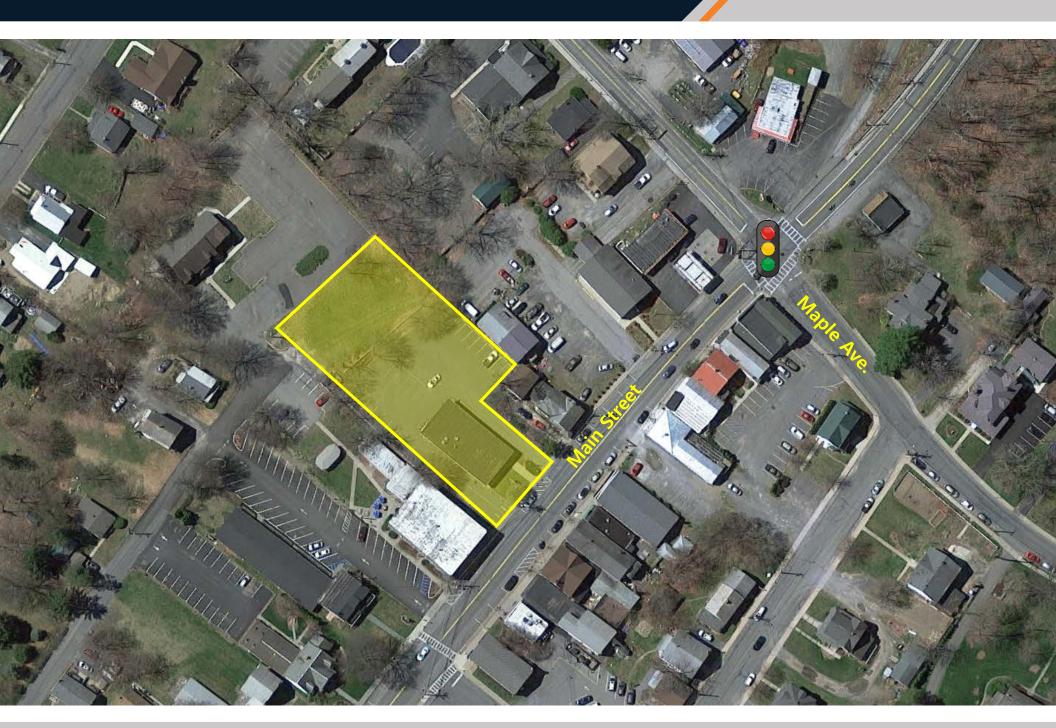
JPMorgan Chase Bank, N.A., doing business as Chase Bank, is a national bank headquartered in Manhattan, New York City, that constitutes the consumer and commercial banking subsidiary of the U.S. multinational banking and financial services holding company, JPMorgan Chase & Co. The bank was known as Chase Manhattan Bank until it merged with J.P. Morgan & Co. in 2000. Chase Manhattan Bank was formed by the merger of the Chase National Bank and The Manhattan Company in 1955. The bank has been headquartered in Columbus, Ohio since its merger with Bank One Corporation in 2004. The bank acquired the deposits and most assets of Washington Mutual.

Chase offers more than 5,100 branches and 16,000 ATMs nationwide. JPMorgan Chase & Co. has 250,355 employees (as of 2016) and operates in more than 100 countries. JPMorgan Chase & Co. had assets of US\$2.49 trillion in 2016.

JPMorgan Chase, through its Chase subsidiary, is one of the Big Four banks of the United States.















## **OFFERING SUMMARY**

| Cap Rate – Current    | 4.86%             |
|-----------------------|-------------------|
| Cap Rate – 3/1/2020   | 5.10%             |
| NOI - Current         | \$36,447          |
| NOI – 3/1/2020        | \$38,268          |
| Rent/SF               | \$187.03          |
| Lease Type            | NNN               |
| Lease Expiration Date | 3/31/2020         |
| Increases 5           | % In First Option |
| Options               | One 5-Year        |
| Guarantor             | Corporate         |

#### PROPERTY DETAIL

| Square Footage | 2,725 SF  |
|----------------|-----------|
| Land Size      | 0.87 AC   |
| Drive/Thru     | Yes       |
| Parking        | 27 Spaces |

## **TENANT OVERVIEW**

| Tenant Trade Name    | JPMorgan Chase & Co. |
|----------------------|----------------------|
| Ticker Symbol        | JPM (NYSE)           |
| Credit Rating/Agency | AAA+                 |
| Net Revenue (2017)   | 99.62 B              |
| Locations            | 5,100+ National      |
| Headquarters         | New York, NY         |
| Website              | www.chase.com        |
| Year Founded         | 2000                 |
|                      |                      |

# DEMOGRAPHICS HIGHLIGHTS



| <b>A</b> -                   |           |           |           |
|------------------------------|-----------|-----------|-----------|
|                              |           |           |           |
|                              | 1 Miles   | 3 Miles   | 5 Miles   |
| POPULATION                   |           |           |           |
| 2022 Projection              | 2,360     | 8,191     | 19,157    |
| 2017 Estimate                | 2,202     | 7,773     | 18,073    |
| 2010 Census                  | 2,205     | 7,781     | 17,812    |
| 2000 Census                  | 1,949     | 6,151     | 14,015    |
| INCOME                       |           |           |           |
| Average                      | \$86,760  | \$95,520  | \$98,997  |
| Median                       | \$71,336  | \$78,674  | \$82,389  |
| Per Capita                   | \$40,091  | \$33,586  | \$32,073  |
| HOUSEHOLDS                   |           |           |           |
| 2022 Projection              | 1,003     | 2,680     | 5,963     |
| 2017 Estimate                | 908       | 2,481     | 5,536     |
| 2010 Census                  | 906       | 2,470     | 5,421     |
| 2000 Census                  | 810       | 2,155     | 4,571     |
| HOUSING                      |           |           |           |
| 2017                         | \$236,658 | \$254,731 | \$270,434 |
| EMPLOYMENT                   |           |           |           |
| 2017 Daytime<br>Population   | 5,378     | 8,672     | 12,995    |
| 2017<br>Unemployment         | 8.52%     | 10.60%    | 9.40%     |
| 2017 Median Time<br>Traveled | 34        | 34        | 36        |
| RACE & ETHNICITY             |           |           |           |
| White                        | 87.17%    | 87.70%    | 88.75%    |
| Native American              | 0.20%     | 0.10%     | 0.06%     |
| African American             | 4.03%     | 4.74%     | 4.40%     |
| Asian/Pacific<br>Islander    | 2.38%     | 2.52%     | 2.19%     |
|                              |           |           |           |

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