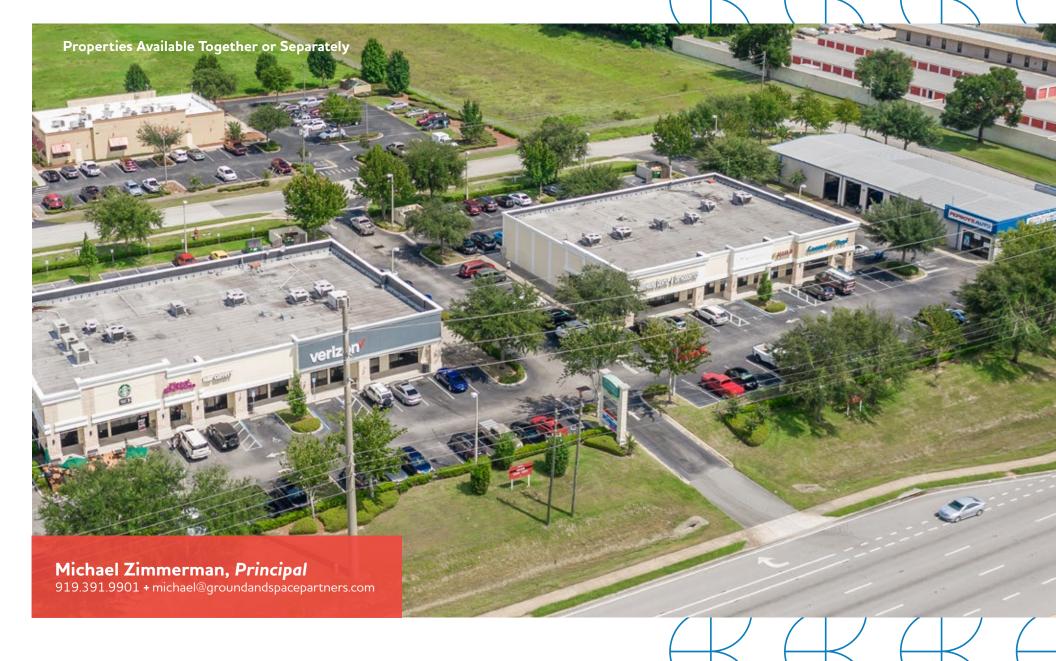


Shoppes at Eustis Village Three-Building Strip Center in Eustis, Florida

\$8,963,936 + 6.25%





Investment Highlights

Strong Investment Opportunity

The subject property is comprised of three separate buildings that feature national and regional tenants with a mix of corporate and franchisee guarantees. These NNN leases provide for a quality investment with no landlord responsibilities. Many of the businesses are service-based, which yields an added security with Internet-proof tenancy. The seller recently spent over \$100,000 to separate the property into three individual parcels. There is a significant investor upside potential at 100 percent occupancy. The properties may be purchased separately or together in a single transaction.

Prominent Retail Location

This multi-tenant site features prominent signage and shares a signalized corner intersection with the Eustis Village Publix retail center. The surrounding area includes the sprawling AdventHealth Waterman hospital campus and the 172-acre planned community, Health Village. Multiple housing and apartment communities are planned or under construction in close proximity to the site.

Easy Access to Central Florida

The properties have strong population and traffic counts, with nearly 86,000 people living within five miles and more than 46,000 cars passing daily. Eustis is positioned within approximately 35 miles of downtown Orlando and the city's many famous tourist attractions.



Investment Summary

Starbucks, Planet Smoothie, **Tenants**

> Hair Cuttery, Verizon, Greenberg Dental, LV Nails, CosmoProf, Pep

Boys + Two Vacancies

Corporate + Franchisee **Guarantors**

Address 15439-15469 U.S. Hwy. 441

Eustis. FL 32726

Asking Price \$8.963.936

6.25% Cap Rate

± 29,343 SF Rentable Area

Occupancy 89.26%

Year Built 2006

Annual Rent \$560,246 (\$19.09/SF)

Commencements Varied

Varied **Lease Expirations**

Lease Terms Varied

NNN **Lease Types**

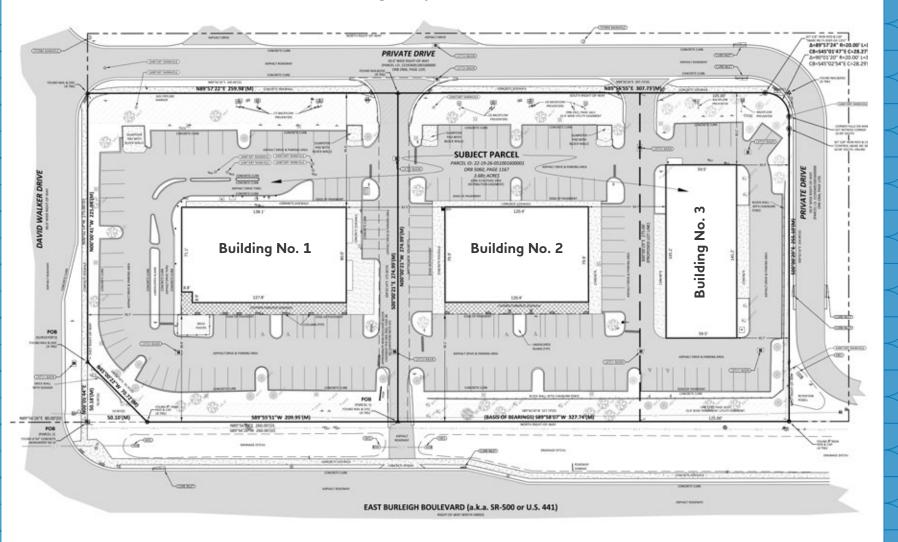
Varied **Options**

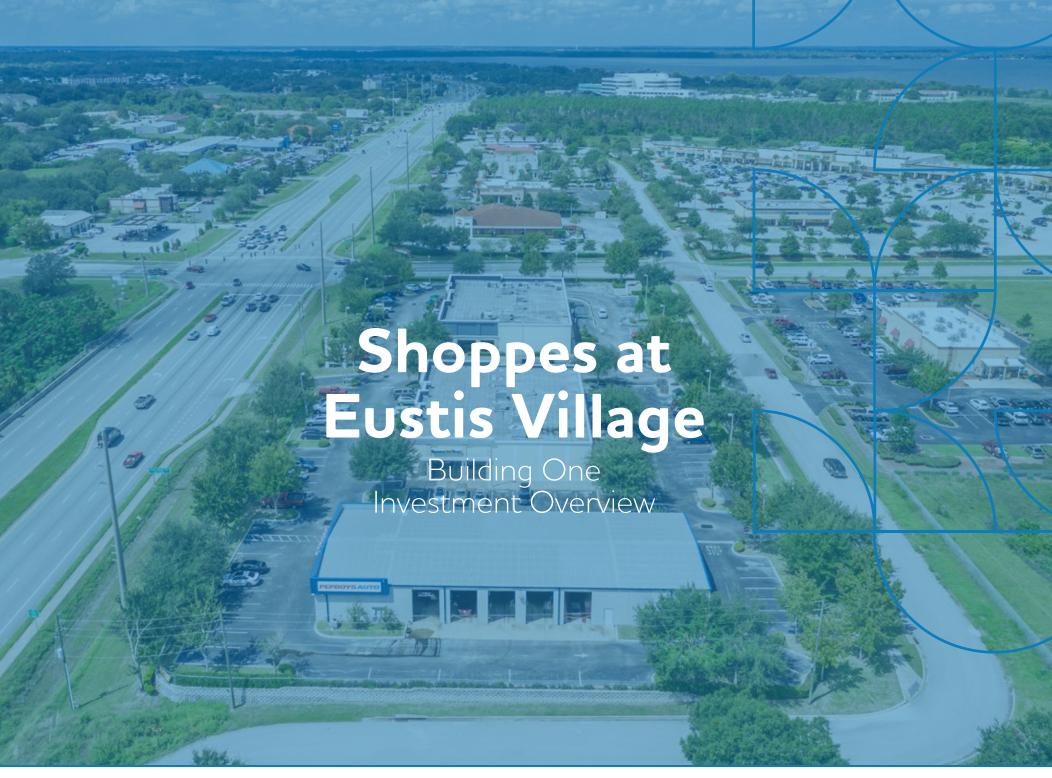
Increases Varied

Shoppes at Eustis Village 15447 U.S. Highway 441, Eustis, FL 32726



Lot Split 15447 U.S. Highway 441, Eustis, FL 32726







Building One Investment Summary

Starbucks, Planet Smoothie, **Tenants**

Hair Cuttery, Verizon + Vacant

Corporate + Franchisee **Guarantors**

Address 15439-15447 U.S. Hwy. 441

Eustis. FL 32726

Rentable Area ± 11,045 SF

Occupancy 83.89%

Year Built 2006

Annual Rent \$275,887 (\$24.98/SF)

Commencements Varied

Lease Expirations Varied

Lease Terms Varied

Lease Types NNN

Varied **Options**

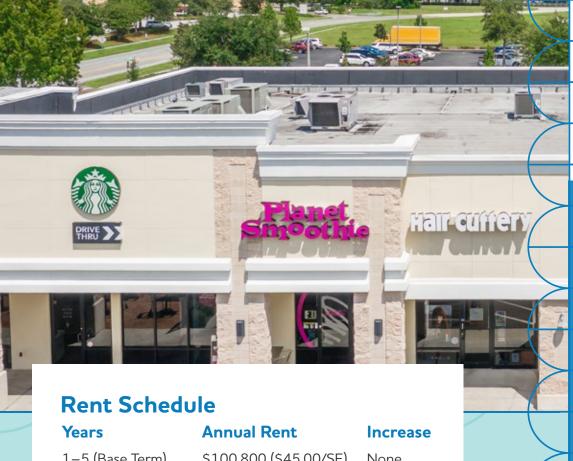
Increases Varied

Additional Rent Common Area Maintenance, Real

Estate Taxes + Property Insurance

Building One Rent Roll

				Lease Term		Rental Rates				Additional Rent
Tenant	SF	% GLA	Start	End	Options	Begin	Annual Rent	PSF	Increase	Estimates
Starbucks 15439	Lease as of	f the Early Term Ull calendar mor	4/1/2017 enant has the right tination Date, which of the lease terr	is the last day of	4 x 5 Years Option 1 Option 2 Option 3 Option 4	4/1/2017 4/1/2022 4/1/2027 4/1/2032 4/1/2037 4/1/2042	\$100,800 \$110,880 \$121,960 \$134,156 \$147,572 \$162,329	\$45.00 \$49.50 \$54.45 \$59.89 \$65.88 \$72.47	N/A 10% 10% 10% 10%	Common Area Maintenance: Estimated \$7.34/SF for a monthly total of \$1,370
Planet Smoothie 15439-B	1,610	14.58%	12/1/2017	11/30/2027	None	12/1/2017 12/1/2018 12/1/2019 12/1/2020 12/1/2021 12/1/2022 12/1/2023 12/1/2024 12/1/2025 12/1/2026	\$28,980 \$29,849 \$30,751 \$31,669 \$32,619 \$33,601 \$34,615 \$35,645 \$36,724 \$37,819	\$18.00 \$18.54 \$19.10 \$19.67 \$20.26 \$20.87 \$21.50 \$22.14 \$22.81 \$23.49	N/A 3% 3% 3% 3% 3% 3% 3% 3% 3%	Common Area Maintenance: Estimated \$8.04/SF for a monthly total of \$1,079
Hair Cuttery 15441	1,240	11.23%	4/27/2012	4/30/2023	None	4/27/2012	\$30,008	\$24.20	N/A	Common Area Maintenance: Estimated \$8.04/SF for a monthly total of \$831
Vacant 15443	1,780	16.11%								
Verizon Wireless 15447	4,175	37.80%	6/1/2016	5/31/2021	2 x 5 Years Option 1	6/1/2016 6/1/2019 6/1/2021 6/1/2024	\$100,200 \$115,230 \$115,230 \$132,556	\$24.00 \$27.60 \$27.60 \$31.75	N/A 15% N/A 15%	Common Area Maintenance: Estimated \$8.04/SF for a monthly total of \$2,798
					Option 2	6/1/2026 6/1/2029	\$132,556 \$152,388	\$31.75 \$36.50	N/A 15%	
Building One Totals	11,045	100%					\$275,887	\$24.98		



Years	Annual Rent	Increas
1-5 (Base Term)	\$100,800 (\$45.00/SF)	None
6-10 (Base Term)	\$110,880 (\$49.50/SF)	10%
11-15 (Option 1)	\$121,960 (\$54.45/SF)	10%
16-20 (Option 2)	\$134,156 (\$59.89/SF)	10%
21-25 (Option 3)	\$147,572 (\$65.88/SF)	10%
26-30 (Option 4)	\$162,329 (\$72.47/SF)	10%

Additional Rent: The tenant shall pay its pro rata share of Common Area Maintenance (CAM), real estate insurance and property taxes. CAM is estimated at \$7.34 per square foot per annum.

Early Termination: The Tenant has the right to terminate the Lease as of the Early Termination Date, which is the last day of the 60th full calendar month of the lease term (the end of the fifth lease year). This is a one-time right that must occur with a notice of 180 days and/or payment of an Early Termination Fee not to exceed \$75,000.

Starbucks Investment Summary

Tenant Starbucks

Guarantor Corporate

Address 15439 U.S. Hwy. 441

Eustis, FL 32726

Rentable Area ± 2,240 SF (20.28% GLA)

Features Single-Lane Drive-Thru

Annual Rent \$100,800 (\$45.00/SF)

Commencement April 1, 2017

Lease Expiration March 31, 2027

Lease Term 10 Years

Lease Type NNN

Options 4 x 5-Year Options

Increases 10% Every 5 Years

Additional Rent Common Area Maintenance, Real

Estate Taxes + Property Insurance



Years	Annual Rent	Increas
1 (Base Term)	\$28,980 (\$18.00/SF)	None
2 (Base Term)	\$29,849 (\$18.54/SF)	3%
3 (Base Term)	\$30,751 (\$19.10/SF)	3%
4 (Base Term)	\$31,669 (\$19.67/SF)	3%
5 (Base Term)	\$32,619 (\$20.26/SF)	3%
6 (Base Term)	\$33,601 (\$20.87/SF)	3%
7 (Base Term)	\$34,615 (\$21.50/SF)	3%
8 (Base Term)	\$35,645 (\$22.14/SF)	3%
9 (Base Term)	\$36,724 (\$22.81/SF)	3%
10 (Base Term)	\$37,819 (\$23.49/SF)	3%

Additional Rent: The tenant shall pay its pro rata share of CAM, insurance and real estate taxes. CAM is estimated at \$8.04 per square foot per annum.

Planet Smoothie Investment Summary

Tenant Tyrone Forbes

DBA Planet Smoothie

Guarantor Franchisee

Address 15439-B U.S. Hwy. 441

Eustis, FL 32726

Rentable Area ± 1,610 SF (14.58% GLA)

Annual Rent \$29,849 (\$18.54/SF)

Commencement December 1, 2017

Lease Expiration November 30, 2027

Lease Term 10 Years

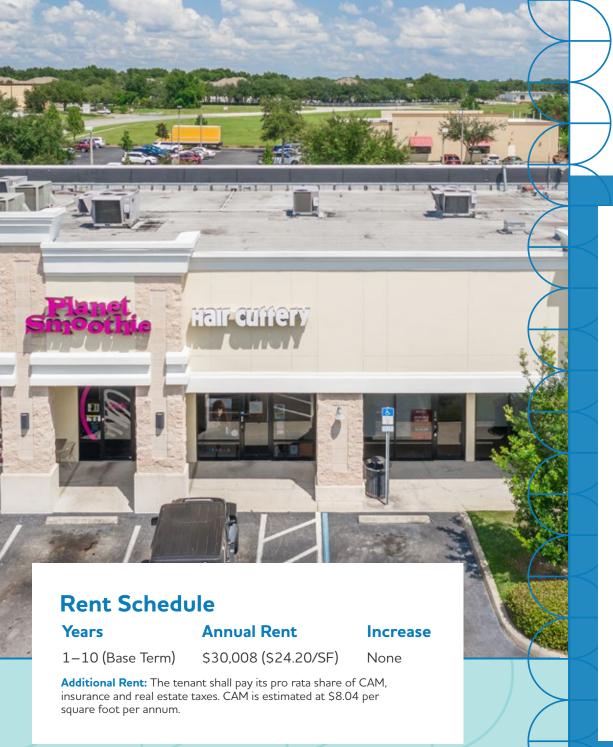
Lease Type NNN

Options None

Increases 3% Annual Increases

Additional Rent Common Area Maintenance, Real

Estate Taxes + Property Insurance



Hair Cuttery Investment Summary

Tenant Creative Hairdressers, Inc.

DBA Hair Cuttery

Guarantor Corporate

Address 15441 U.S. Hwy. 441

Eustis, FL 32726

Rentable Area ± 1,240 SF (11.23% GLA)

Annual Rent \$30,008 (\$24.20/SF)

Commencement December 1, 2017

Lease Expiration November 30, 2027

Lease Term 10 Years

Lease Type NNN

Options None

Increases None

Additional Rent Common Area Maintenance, Real

Estate Taxes + Property Insurance



Years	Annual Rent	Increase
1-3 (Base Term)	\$100,200 (\$24.00/SF)	None
4–5 (Base Term)	\$115,230 (\$27.60/SF)	15%
6-8 (Option 1)	\$115,230 (\$27.60/SF)	None
9-10 (Option 1)	\$132,556 (\$31.75/SF)	15%
11-13 (Option 2)	\$132,556 (\$31.75/SF)	None
14-15 (Option 2)	\$152,388 (\$36.50/SF)	15%

Additional Rent: The tenant shall pay its pro rata share of CAM, insurance and real estate taxes. CAM is estimated at \$8.04 per square foot per annum.

Verizon Investment Summary

Tenant Verizon

Guarantor Corporate

Address 15447 U.S. Hwy. 441

Eustis, FL 32726

Rentable Area ± 4,175 SF (37.80% GLA)

Annual Rent \$115,230 (\$27.60/SF)

Commencement June 1, 2016

Lease Expiration June 1, 2019

First Option Exercised

Lease Term 5 Years

Lease Type NNN

Options 2 x 5-Year Options

Increases 15% Increases in Year 4 of Base

Term + in Years 9 and 14 of

Option Periods

Additional Rent Common Area Maintenance, Real

Estate Taxes + Property Insurance

Tenant Profiles

Starbucks

Since 1971, Starbucks Coffee Company (NASDAQ: SBX) has been committed to ethically sourcing and roasting high-quality arabica coffee. Today—with more than 30,000 stores across 80 global markets—Starbucks is the premier roaster and retailer of specialty coffee in the world. Starbucks delivered a strong performance during the third financial quarter of 2019: global comparable stores sales increased by six percent, and consolidated net revenues increased by eight percent to \$6.8 billion. The company plans to open at least 2,000 stores by the end of the 2019 fiscal year, and will continue to expand its operations both in the United States and in China.

Planet Smoothie

Founded in 1995, Planet Smoothie is the third-largest chain of smoothie stores in the United States. Planet Smoothie is the world's leading provider of great-tasting, healthy products served in an energized, enthusiastic environment. The company currently franchises over 100 stores across the country. In 2015, Planet Smoothie joined the Kahala Brands family. Kahala Brands is a wholly-owned subsidiary of Canada-based MTY Food Group and is one of North America's largest holding companies of franchise fast food restaurant companies.

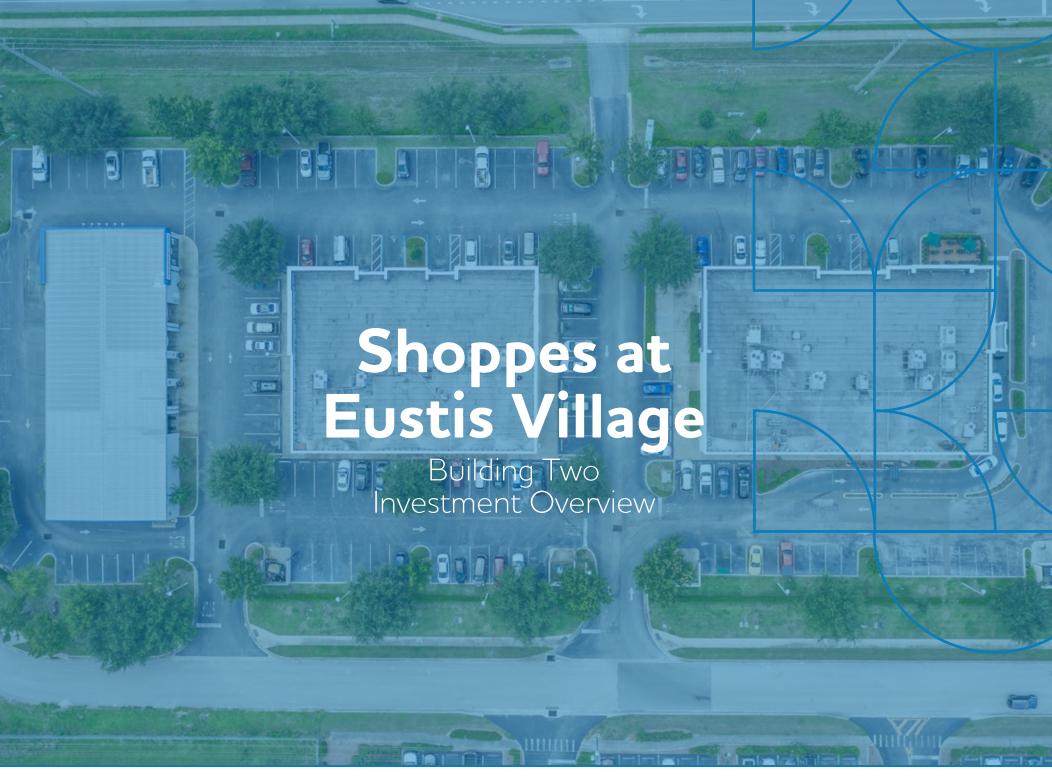
Hair Cuttery

The Hair Cuttery brand was founded by Dennis and Ann Ratner in Virginia in 1971. What started as an idea written down on a napkin has transformed into the largest privately-held salon chain in North America. Hair Cuttery now encompasses approximately 12,000 associates and more than 850 salons in 16 states. The phenomenal growth of the company can be traced back to its original business model, which consisted of three concepts: convenience, price and consistency.

Verizon

Verizon is one of the largest communication technology companies in the world. With over 1,600 retail locations across the country, Verizon is a global leader delivering innovative communications and technology solutions that improve the way its customers live, work, learn and play. Founded in 2000, the company operates the most reliable wireless network in the United States and the country's premier all-fiber network. The company reported 2018 revenues of \$131 billion and currently ranks at No. 16 on the Fortune 500.







Building Two Investment Summary

Greenberg Dental, LV Nails, **Tenants**

CosmoProf + Vacant

Corporate + Franchisee **Guarantors**

Address 15455-15463 U.S. Hwy. 441

Eustis. FL 32726

Rentable Area ± 9,598 SF

Occupancy 85.72%

Year Built 2006

\$129,998 (\$13.54/SF) **Annual Rent**

Commencements Varied

Lease Expirations Varied

Lease Terms Varied

Lease Types NNN

Varied **Options**

Varied **Increases**

Additional Rent Common Area Maintenance, Real

Estate Taxes + Property Insurance

Building Two Rent Roll

				Lease Term	1	Rental Rates			Additional Rent	
Tenant	SF	% GLA	Start	End	Options	Begin	Annual Rent	PSF	Increase	First Year Estimates
Greenberg Dental 15455	4,361	45.44%	8/30/2018	12/31/2028	None	8/30/2018 1/1/2019 1/1/2021 1/1/2022 1/1/2023 1/1/2024 1/1/2025 1/1/2026 1/1/2027 1/1/2028	\$13,290 \$65,415 \$67,083 \$68,794 \$70,548 \$72,347 \$74,192 \$76,084 \$78,024 \$80,013	\$3.05 \$15.00 \$15.38 \$15.77 \$16.18 \$16.59 \$17.01 \$17.45 \$17.89 \$18.35	N/A 2.5% 2.5% 2.5% 2.5% 2.5% 2.5% 2.5%	Common Area Maintenance: Estimated \$6.81/SF for a monthly total of \$2,475
Vacant 15461	1,371	14.28%								
LV Nails 15461	1,366	14.23%	3/8/2017	3/7/2022	1 x 5 Year Option 1	3/8/2017 3/8/2018 3/8/2019 3/8/2020 3/8/2021 3/8/2022 3/8/2023 3/8/2024 3/8/2025 3/8/2026	\$24,588 \$25,203 \$25,833 \$26,608 \$27,406 \$28,228 \$29,075 \$29,947 \$30,845 \$31,770	\$18.00 \$18.45 \$18.91 \$19.48 \$20.06 \$20.66 \$21.28 \$21.92 \$22.58 \$23.26	N/A 2.5% 2.5% 2.5% 2.5% 3% 3% 3% 3% 3%	Common Area Maintenance: Estimated \$8.04/SF for a monthly total of \$915
CosmoProf 15463	2,500	26.05%	1/10/2017	1/31/2022	1 x 5 Year Option 1	1/10/2017 2/1/2022	\$38,750 \$44,175	\$15.50 \$17.67	N/A 14%	Common Area Maintenance: Estimated \$6.87/\$F for a monthly total of \$1,431
Building Two Totals	9,598	100%					\$129,998	\$13.54		



Years	Annual Rent	Increase
SeptDec. 2018	\$13,290 (\$3.05/SF)	None
2 (Base Term)	\$65,415 (\$15.00/SF)	2.5%
3 (Base Term)	\$67,083 (\$15.38/SF)	2.5%
4 (Base Term)	\$68,794 (\$15.77/SF)	2.5%
5 (Base Term)	\$70,548 (\$16.18/SF)	2.5%
6 (Base Term)	\$72,347 (\$16.59/SF)	2.5%
7 (Base Term)	\$74,192 (\$17.01/SF)	2.5%
8 (Base Term)	\$76,084 (\$17.45/SF)	2.5%
9 (Base Term)	\$78,024 (\$17.89/SF)	2.5%
10 (Base Term)	\$80,013 (\$18.35/SF)	2.5%

Additional Rent: The tenant shall pay its pro rata share of CAM, insurance and real estate taxes. CAM is estimated at \$6.81 per square foot per annum.

Greenberg Dental Investment Summary

Tenant Greenberg Dental

Guarantor Corporate

Address 15455 U.S. Hwy. 441

Eustis, FL 32726

Rentable Area ± 4,361 SF (45.44% GLA)

Annual Rent \$65,415 (\$15.00/SF)

Commencement August 30, 2018

Lease Expiration December 31, 2028

Lease Term 10 Years

Lease Type NNN

Options None

Increases 2.5% Annual Increases

Additional Rent Common Area Maintenance, Real

Estate Taxes + Property Insurance



Years	Annual Rent	Increase
1 (Base Term)	\$24,588 (\$18.00/SF)	None
2 (Base Term)	\$25,203 (\$18.45/SF)	2.5%
3 (Base Term)	\$25,833 (\$18.91/SF)	2.5%
4 (Base Term)	\$26,608 (\$19.48/SF)	2.5%
5 (Base Term)	\$27,406 (\$20.06/SF)	2.5%
6 (Option 1)	\$28,228 (\$20.66/SF)	3%
7 (Option 1)	\$29,075 (\$21.28/SF)	3%
8 (Option 1)	\$29,947 (\$21.92/SF)	3%
9 (Option 1)	\$30,845 (\$22.58/SF)	3%
10 (Option 1)	\$31,770 (\$23.26/SF)	3%

Additional Rent: The tenant shall pay its pro rata share of CAM, insurance and real estate taxes. CAM is estimated at \$8.04 per square foot per annum.

LV Nails Investment Summary

Tenant LV Nails

Guarantor Corporate

Address 15461 U.S. Hwy. 441

Eustis, FL 32726

Rentable Area ± 1,366 SF (14.23% GLA)

Annual Rent \$25,833 (\$18.91/SF)

Commencement March 8, 2017

Lease Expiration March 7, 2022

Lease Term 5 Years

Lease Type NNN

Options 1 x 5-Year Option

Increases 2.5% Annual Increases in Base

Term + 3% Annual Increases

Within Option Period

Additional Rent Common Area Maintenance, Real

Estate Taxes + Property Insurance



CosmoProf Investment Summary

Tenant CosmoProf

Guarantor Corporate

Address 15463 U.S. Hwy. 441

Eustis, FL 32726

Rentable Area ± 2,500 SF (26.05% GLA)

Annual Rent \$38,750 (\$15.50/SF)

Commencement January 10, 2017

Lease Expiration January 31, 2022

Lease Term 5 Years

Lease Type NNN

Options 1 x 5-Year Option

Increases 14% Increase Within Option Period

Additional Rent Common Area Maintenance, Real

Estate Taxes + Property Insurance

Landlord No Responsibilities

Years Annual Rent Increase

1–5 (Base Term) \$38,750 (\$15.50/SF) None 6–10 (Option 1) \$44,175 (\$17.67/SF) 14%

Additional Rent: The tenant shall pay its pro rata share of CAM, insurance and real estate taxes. CAM is estimated at \$6.87 per square foot per annum.

Tenant Profiles

Greenberg Dental

From general cleanings to more complex dental procedures—including dental implants, orthodontics and teeth whitening—Greenberg Dental offers a range of dental services at more than 90 locations throughout the state of Florida. For over 30 years, the dentists, orthodontists and specialists at Greenberg Dental have made dental care more accessible and affordable for residents in the Central Florida, Jacksonville, Tampa and Sarasota areas.

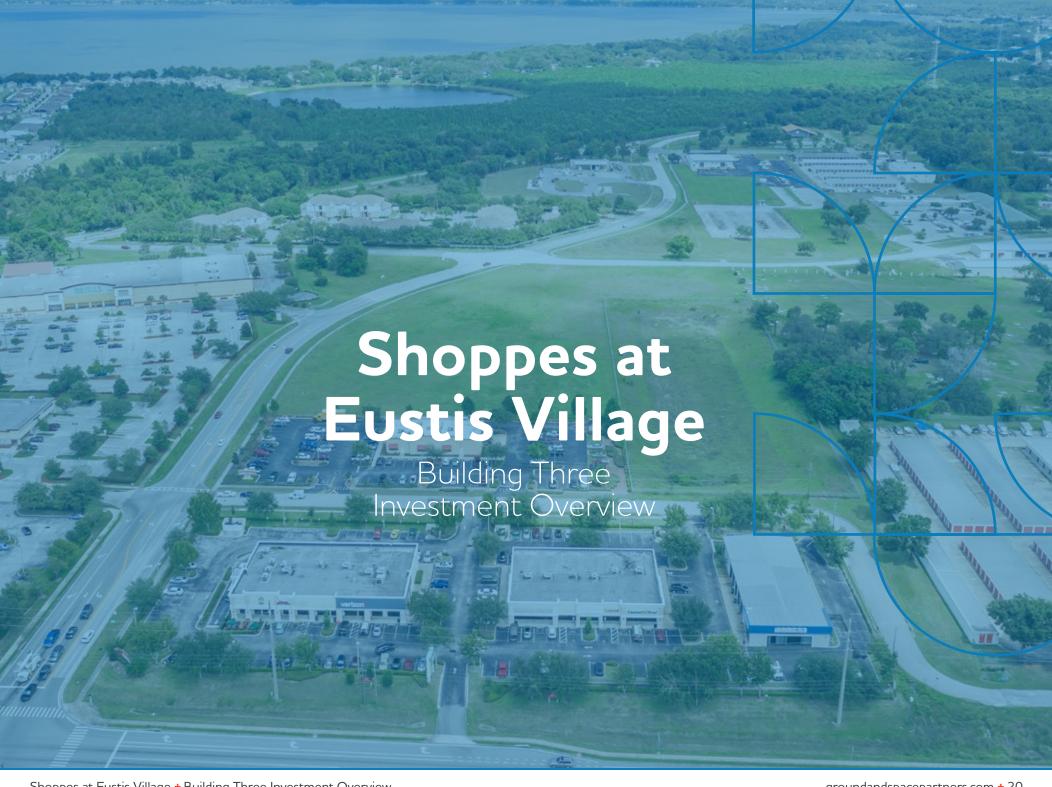
LV Nails

LV Nails offers the latest and hottest trends in nail fashion, including specialized nail art designs, no-chip gel manicures and luxury spa pedicures. LV Nails offers walk-in appointments at budget-friendly prices.

CosmoProf

CosmoProf offers a wide selection of more than 25,000 products from the best brands in the beauty industry at its more than 1,200 retail stores across the United States. The company's more than 600 salon consultants have the tools to help customers find the best products and solutions for all beauty and salon situations. CosmoProf supports the beauty professional with educational opportunities and events at all skill levels. CosmoProf also hosts exclusive beauty industry shows in multiple cities across the country.







Rent Schedule

Years	Annual Rent	Increa
1-5 (Base Term)	\$132,000 (\$15.17/SF)	None
6–10 (Base Term)	\$138,600 (\$15.93/SF)	5%
11–15 (Base Term)	\$145,530 (\$16.73/SF)	5%
16-20 (Option 1)	\$152,807 (\$17.56/SF)	5%
21–25 (Option 2)	\$160,447 (\$18.44/SF)	5%
26-30 (Option 3)	\$168,469 (\$19.36/SF)	5%
31-35 (Option 4)	\$176,893 (\$20.33/SF)	5%

Additional Rent: The tenant shall pay its pro rata share of CAM, insurance and real estate taxes. CAM is estimated at \$7.34 per square foot per annum.

Pep Boys

Founded in 1921, Pep Boys is one of the leading automotive aftermarket retail and service chains in the United States. Headquartered in the Philadelphia neighborhood of East Falls, Pep Boys provides name-brand times, automotive maintenance and repair, parts and expert advice for the DIY, commercial auto parts delivery and fleet maintenance and repair customers across the country. Pep Boys currently operates more than 8,300 service bays in over 930 locations across 35 states and Puerto Rico. Pep Boys is a wholly owned subsidiary of Icahn Automotive Group (NASDAQ: IEP), which owns and operates leading auto repair and maintenance providers Pep Boys, AAMCO and Precision Tune Auto Care.

Pep Boys Investment Summary

Tenant Pep Boys

Guarantor Corporate

Address 15469 U.S. Hwy. 441

Eustis, FL 32726

Rentable Area ± 8,700 SF (100% GLA)

Annual Rent \$145,530 (\$16.73/SF)

Commencement October 3, 2006

Lease Expiration October 2, 2021

Lease Term 15 Years

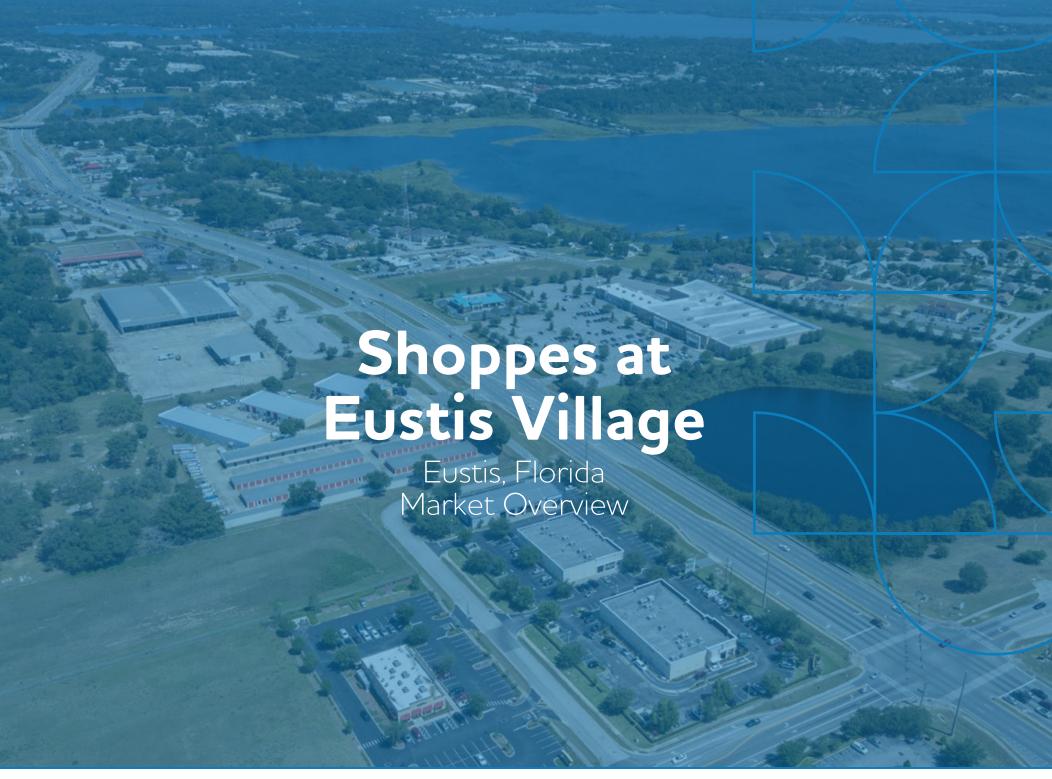
Lease Type NNN

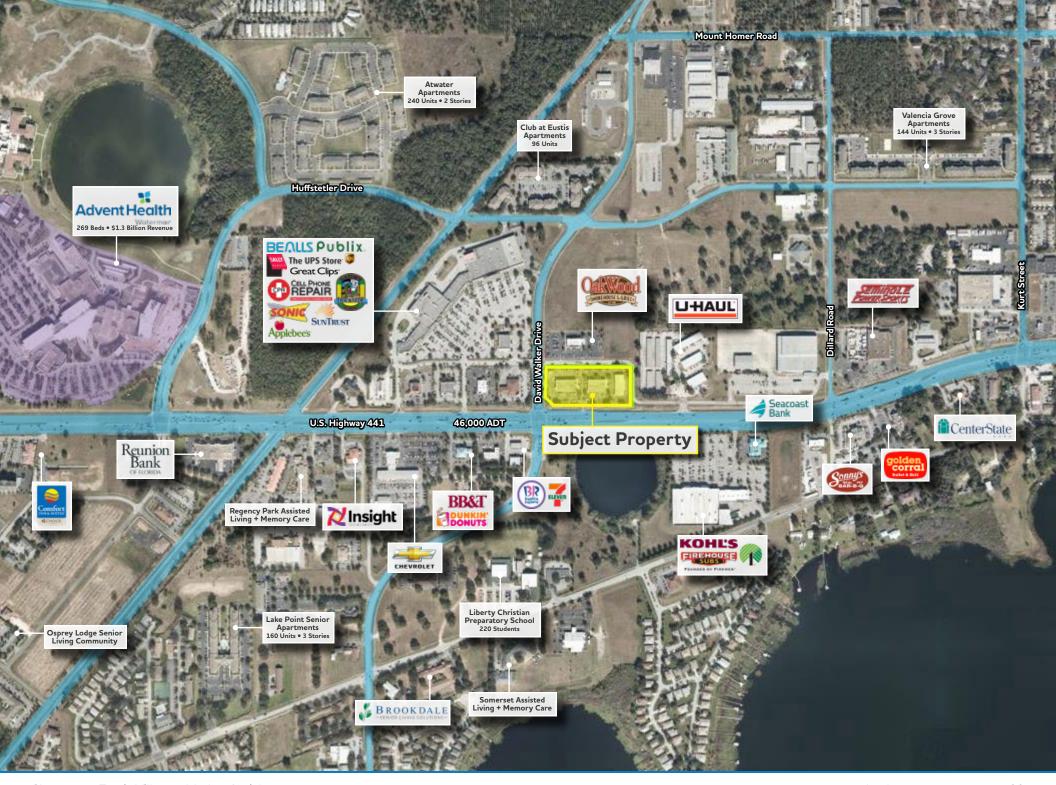
Options 4 x 5-Year Options

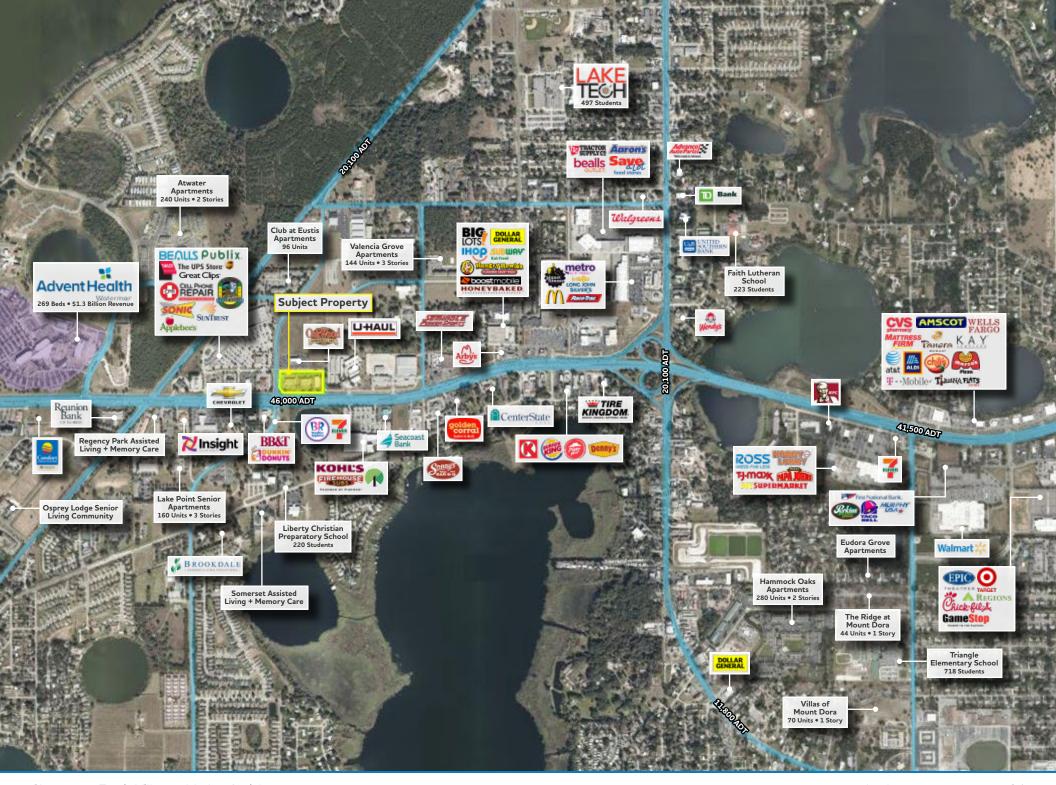
Increases 5% Every 5 Years

Additional Rent Common Area Maintenance, Real

Estate Taxes + Property Insurance











Proximity to Orlando, Florida

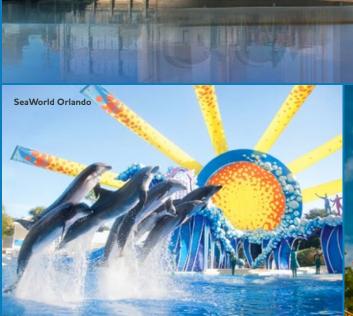
World-Class Tourist Destination

The site is within easy driving distance of the many tourist attractions in Orlando, including Walt Disney World, SeaWorld and Universal Studios. Around 68 million people visit Orlando each year, making the area the most-visited travel destination in the United States. Tourism generates record tax revenues of over \$3 billion and has an annual economic impact of approximately \$64 billion. Orlando is also the top choice for meetings and events in the country, with more than 10 million business visitors flocking to the area each year.

Top Job Market

Orlando has a labor pool of more than 1.2 million people, and is the fastest-growing job market in the country. Orlando regularly sees year-over-year job growth of more than 4.6 percent. Florida itself has no state income tax and is a right-to-work state, which offers business-friendly incentives to investors. Orlando is the No. 2 competitive business location in the nation, and is also No. 2 in the country for overall population growth.









Demographics

	Demographics	1 Mile	3 Miles	5 Miles
	Estimated Population	3,318	31,157	75,684
	2024 Projected Population	3,765	35,142	85,719
	2010 Census Population	2,749	27,151	63,799
<u> </u>	Projected Annual Growth (2019–2024)	13.47%	12.79%	13.26%
Population	Historical Annual Growth (2010–2019)	20.70%	14.75%	18.63%
Рорц	Estimated Households	1,599	13,294	32,422
	2024 Projected Households	1,809	14,975	36,641
	2010 Census Households	1,335	11,490	27,289
	Projected Annual Growth (2019–2024)	13.13%	12.64%	13.01%
	Historical Annual Growth (2010–2019)	19.78%	15.70%	18.81%
	Est. HH Income \$200,000+	0.31%	1.63%	2.89%
	Est. HH Income \$150,000-\$200,000	2.50%	1.73%	1.86%
	Est. HH Income \$125,000-\$150,000	2.94%	2.81%	3.26%
me	Est. HH Income \$100,000-\$125,000	3.19%	5.37%	6.78%
Inco	Est. HH Income \$75,000-\$100,000	6.20%	11.39%	12.54%
Household Income	Est. HH Income \$50,000-\$75,000	17.40%	16.87%	18.07%
ouse	Est. HH Income \$25,000-\$50,000	19.15%	29.91%	28.60%
Ξ.	Est. HH Income Under \$25,000	48.31%	30.30%	25.99%
	Est. Average Household Income	\$42,610	\$54,018	\$61,146
	Est. Median Household Income	\$26,824	\$41,059	\$44,757
	Est. White	82.58%	81.06%	83.37%
city	Est. Black	11.39%	15.00%	12.71%
thnic	Est. American Indian or Alaska Native	0.54%	0.45%	0.45%
Race/Ethnicity	Est. Asian	3.50%	1.68%	1.78%
œ	Est. Hawaiian or Pacific Islander	0.03%	0.07%	0.08%
	Est. Hispanic	12.24%	12.93%	11.68%

