

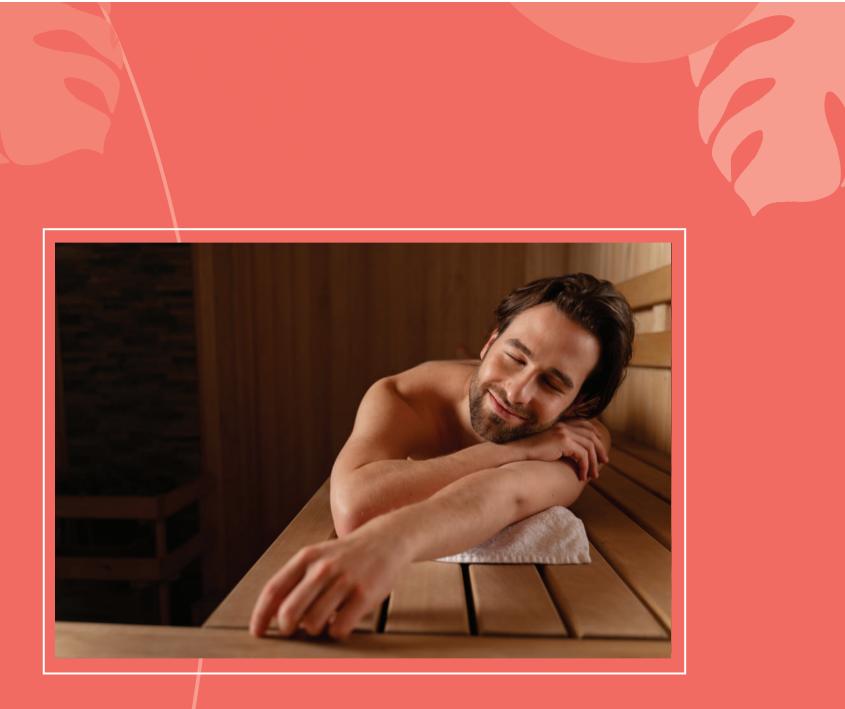




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### **Executive** Summary

- 1. About Us
- 2. Mission & Vision
- 3. Locations
- 4. Why Outsourcing
- 6. Why Partner With Us
- 7. Services
- 8. Our Team





Elite Casa is newly premium brand of the mother co is a French BLACK GOLD SPA . company founded in UAE in the latest of 2008 its own portfolio of eight branches in Dubai . Offers a wide range of massage and wellness services.

Serviced 500000 since 2008



## Our Mission

A tranquil sanctuary in the heart of DUBAI, Elite Casa wellness and Spa Center reveals of a world utmost indulgence. Offering guests elite environment ,unique, memorable and luxuries treatments

**BE ONE OF THE ELITE WITH US** 



# Our Vision

Be Your Own Kind Of Beautiful To Treat Your Body Mind & Soul

Be One Of The Elite

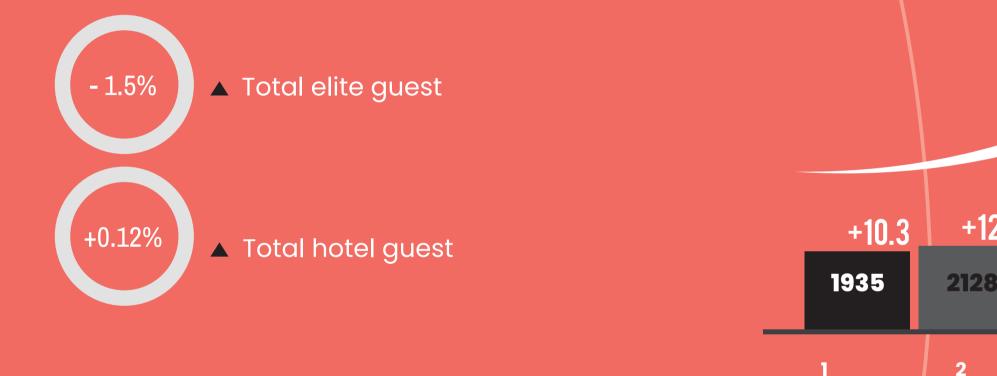


## Locations

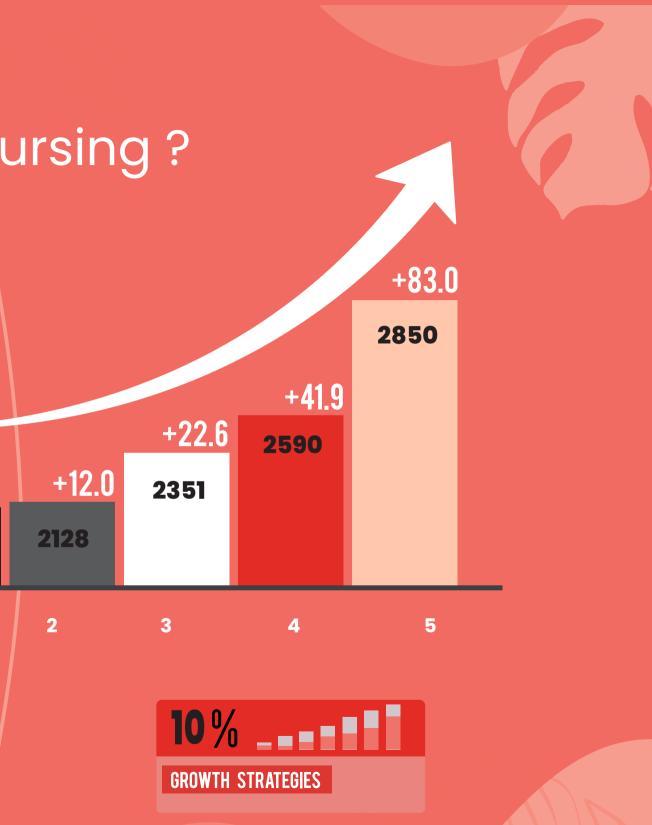
- Al Habtoor city Hotel
- Canal central Hotel Business Bay
- Millennium Hotel Al Barsha
- Aloft Hotel DXD Airport
- Jumairah road 1 TOWN CENTRE
- Jumairah road 2 Beach park Plaza
- Jumairah The Mall
- Business bay
- Metropoletan Hotel Sheikh Zayed Hotel
- Aloft airport Hotel JBR
- Golden Tulipe Al Ghazera Ghantot Dubai
- Premier inn ibn batutta
- Avani Ibn Batutta Coming soon
- Ibis Style Mena Road Coming Soon



### Why to out-scoursing?









#### Why Partner With Us?

#### Unique brand image

Huge data base of loyal costumers who follow us where ever we go Our annual costumers base exceeds 35,714

#### **Our business**

One of the fastest growing Spa centers in UAE since 2008. Business development coupled with over 19 years of industry knowledge is the care of our success story.

We launched 4 new branches in 2021, two branches in 2022 and two more openings coming up soon

#### WE DELIVER RESULTS

We significantly increased the total number of walk in guest from out side of the hotel via digital marketing Campine that hotel cant afford do it alone We measure quality and increase your guest engagement



### Why Partner With Us?

#### **Continence innovation**

Regularly we seek to add unique ,and innovative treatment based on guest request and market trends

#### **TRANING SMART**

Our therapist are highly qualified , skilled and will trained with an international training certificate (600h)

#### **Unique Services**

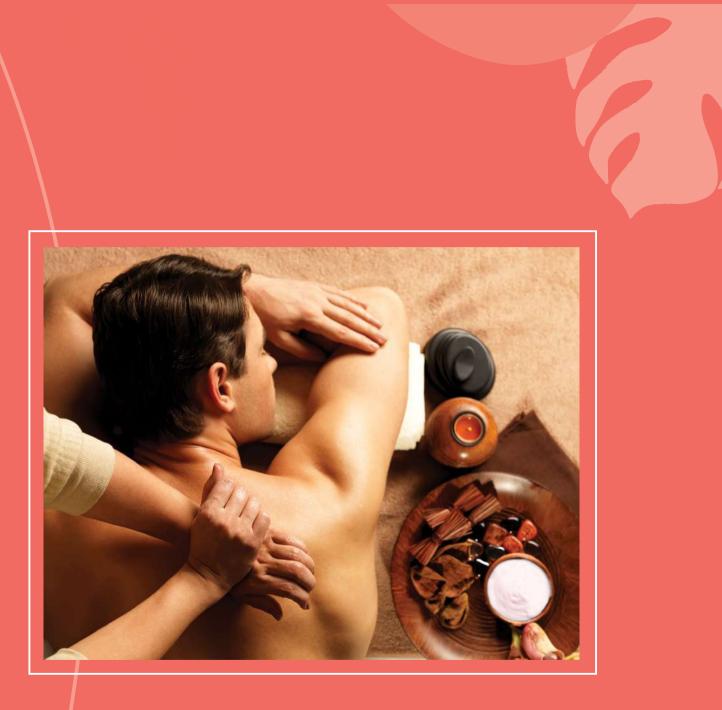
We can offer your guests a verity of spa treatment such as massages ,facial and body treatment . Unique treatment protocol and SPOs Bringing a traditional , genuine tropical experience to your guest



### Why Partner With Us?

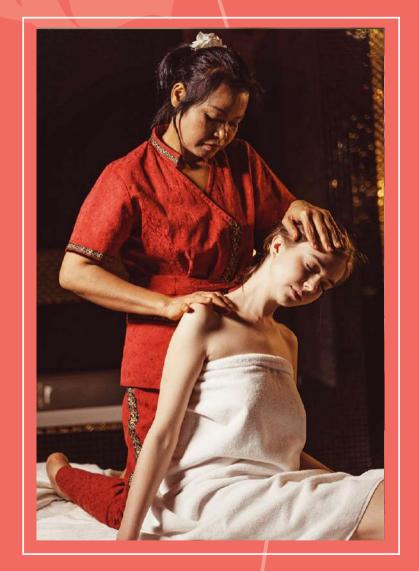
#### Consultancy and operation overview

-Development and pre opening services
-full consultancy headed by the general manger Sayed Salem
-concept design and technical services
-financials , budgets and ROIs
-Treatment development
-Recruitment and training
-Spa managing and Auditing
-Spa treatment menu development
-Private retail label development
-Market analysis and strategic positioning
-Public relation sales and marketing
-Photography and videography design
-On-going support & Spa management

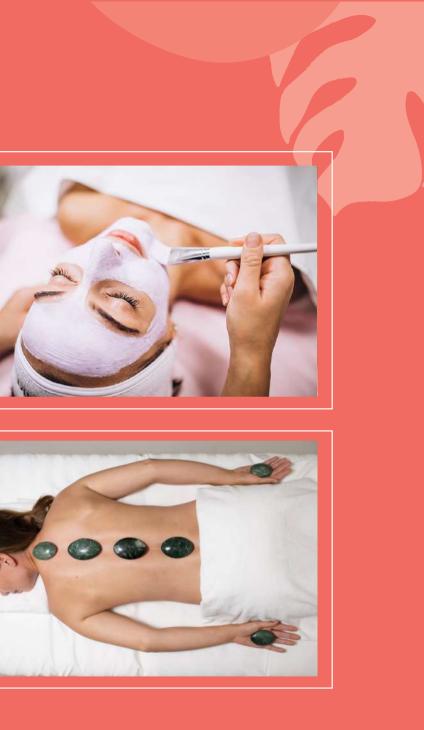


### Services Offerings

- Four Hands Massage
- Full Body Massage
- Foot Reflexology
- Blaninese Massage
- Hotstone Massage
- Head, Neck and Shoulder Massage
- Thai Head Massage
- Royal Thai Massage
- Thai Massage
- Experess Facial Treatment
- Body Scrubs
- Techincal Facilas
- Hamam Retiuals
- Pedincaure and Manicure
- Slimimng Treatment







### Top Services Offerings Determine which Spa would be most successful

#### **Project feasibility**

- Extensive market Research
- 3 Years Financials Projection
- Key Performance Indicators
- Project Cost

#### **Business Analyzes**

We use predictive tools to determine the success and viability of spa project





#### elite casa spa & wellness

### **Our** Team

Our Team is highly qualified skilled & well trained asian therapist from thailand





### **Our Management**

Our Management Head by the ward wining Spa Expert Sayed Salem,

Sayed has **20** years of experience leading a multimale national teams in very reputable five stars luxury properties in middle east and UAE











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### **Honors & Awards**

Spa & Fitness Manager of the Year - Hotelier Middle East Awards 2015

- Shortlisted for the World Luxury Spa Award 2017
- Best Male Spa Award in Middle East, Pool and Spa Middle East Award 2015 2016 The Palace Downtown
- Best Signature Body Treatment in Middle East Pool and Spa Award 2016 The Palace
  Downtown
- Shortlisted in Pool and Spa Middle East Award 2015 UAE in 3 categories
- Best Hotel Spa final list, World Luxury Spa Award 2015 UAE The Palace Downtown.
- Best Facial Treatment in the Middle East 1nd Runner UP, Spa Middle East Award 2014
- Best Fitness Centre & Leisure Facilities In The Middle East, Hotel Show 2012 UAE
   Address Dubaviall Hotel

 Best Spa in the Middle East 2nd Runner UP - Hotel Show 2012 UAE Address Dubai Mall Hotel

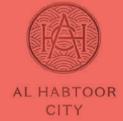
- World Luxury Spa Award Country Winner 2012 UAE
- Best Spa Traveller 2011, Address Dubai Mall Hotel
- Best African and Middle East Spa 2005, Daniela Steiner Spa at the Four Seasons
- Supervisor of the month, Four Seasons Resort, Sharm al Sheikh
- Nominated Employee of the year, Four



#### elite casa spa & wellness

### **Our** Partners





HOTEL COLLECTION







# elite casa spa & wellness





- +971 55 443 5409
- $\bigtriangledown$
- $\bigoplus$
- $\bigoplus$

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