

Fuelling the growth ambitions of our clients

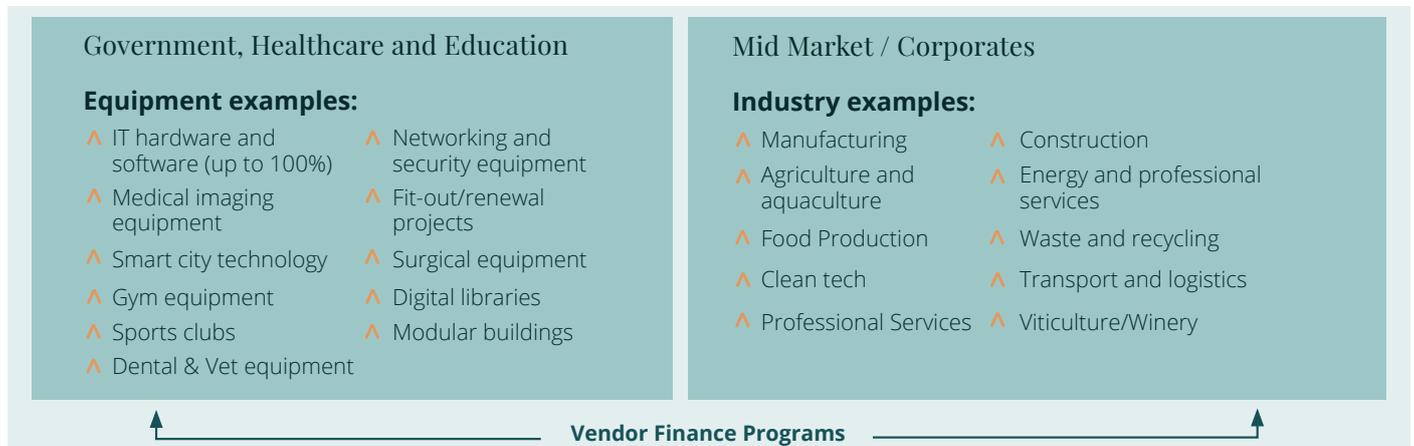
Asset finance solutions to support your business needs

With over 30 years of experience across New Zealand and Australia, funding more than \$6 billion of diverse assets, Maia Financial are specialists at creating **bespoke finance solutions** for new and existing clients. With deal sizes ranging between \$25,000 and \$25 million, our goal is to ensure the best outcome for our client's business, no matter the asset or deal size.

How we help:

Rental / Operating Lease	Sale and Rent Back	Term Loan
Hire Purchase	Finance Lease	

Our unique funding model as a non-bank lender, allows for solutions offering greater flexibility for our clients, compared to traditional financiers. We specialise across a diverse range of industries and partner with various asset vendors.



The advantages of partnering with Maia Financial:

- Convert a potential significant one-off capital expense into an **ongoing manageable Opex solution**
- **Highly competitive pricing** that often represents total repayments being less than the capital cost of the asset
- Assistance with budgeting and **cash flow management** – utilise gap funding when budgets are limited
- Preapproved facilities – **draw down as and when you require**
- Redirect planned capital expenditure to revenue generating projects
- Access to the latest in **cutting edge sustainable technologies** to reduce your carbon footprint
- Correctly time your refresh cycle by choosing the equipment and term that best suits your requirements
- **Transfer the risk of asset ownership** to an external party
- Upgrade and replace during the initial contract term
- **Avoid rising maintenance costs** from using dated equipment
- Complete flexibility at end of term to **purchase, return, extend, or upgrade** any of the assets
- Whole of life asset management – access to services that remove your administrative burden
- Access to industry experts who can provide consultation around best practice for managing your assets

Connect with us today and learn how Maia Financial can support your business for growth.



Kris Ochoa

Associate Director, Asset Finance
+64 21 862 620
kris.ochoa@maiafinancial.co.nz