

# Path to Get Paid!

## Compliance, Commissions, and Document Management in Command

Click this  icon for an in-depth guide for each step



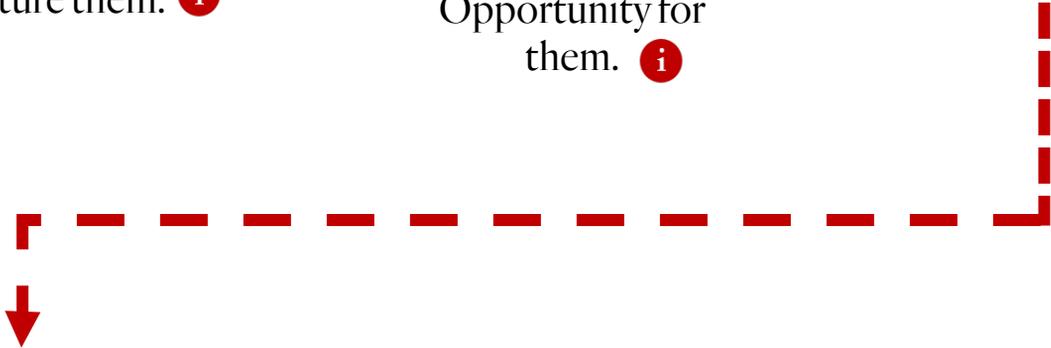
Enter a Contact or Lead into Command and nurture them. 



Lead decides to sell or buy a home, and you create an Opportunity for them. 



Accept and submit an Offer in the Opportunity. 



Use your document manager to upload all necessary contracts, disclosures and signed documents to your Opportunity. 



Submit your documents to the market center for compliance review. Replace rejected documents as needed. 



Complete your commission request, submit it to the market center. Close the deal and get paid.  

**NOTE:** You won't receive an email for rejected items. Rejections/approvals show in Kelle and in the bell next to your name

