

Name:	Date:
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Totals	App Leads			Apps Taken				Closings			GCI (income)		
	Actual	Goal	% of Goal	Actual	Goal	% of Goal		Actual	Goal	% of Goal	Actual	Goal	% of Goal
Last Week													
MTD													
YTD													

“Stick to my schedule” rating:	Mindset Rating:										
<table border="1" style="width:100%; border-collapse: collapse;"> <tr> <td style="width:33%">Weekly Contacts</td> <td style="width:33%">apps with contracts</td> <td style="width:34%">Current pending final closing</td> </tr> <tr> <td>Actual: <input style="width: 40px;" type="text"/></td> <td>Goal: <input style="width: 40px;" type="text"/></td> <td>This Month: <input style="width: 40px;" type="text"/></td> </tr> <tr> <td></td> <td></td> <td>Total: <input style="width: 40px;" type="text"/></td> </tr> </table>			Weekly Contacts	apps with contracts	Current pending final closing	Actual: <input style="width: 40px;" type="text"/>	Goal: <input style="width: 40px;" type="text"/>	This Month: <input style="width: 40px;" type="text"/>			Total: <input style="width: 40px;" type="text"/>
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		Total: <input style="width: 40px;" type="text"/>									
Monthly Personal Expenses	Monthly Business Expenses	Current Profit									
<input style="width: 100%;" type="text"/>	<input style="width: 100%;" type="text"/>	<input style="width: 100%;" type="text"/>									

Homework from Last Week & Results:

Challenges/Updates or Questions/Focus for this call:
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Commitments/Plan of Action for Next Week:
