

Name:	Date:
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Totals	Listing Appts			Listings Taken				Closings			GCI (income)		
	Actual	Goal	% of Goal	Actual	Goal	% of Goal		Actual	Goal	% of Goal	Actual	Goal	% of Goal
Last Week													
MTD													
YTD													

"Stick to my schedule" rating:		Mindset Rating:						
Weekly Contacts		Active Listings		Current Pending Contracts				
Actual:		Goal:		This Month:		Total:		
Monthly Personal Expenses			Monthly Business Expenses			Current Profit		

Homework from Last Week & Results:

Challenges/Updates or Questions/Focus for this call:

Commitments/Plan of Action for Next Week: