

YMWD Accountability Tracking Sheet

THIS YEAR	Name: Mickey Mouse		Date: 1/1/2023		End of Year Goals		YTD	
	I want to increase my RP network, increase policy per account, and average 15k monthly premium. By doing this it would generate more money and allow me to start putting back money into my savings to buy assets in the future.					New Business \$	180000	
						New RPs	20	
						EOY PIF	485	
	Net Income		75000					
THIS MONTH	January				End of Month Goals:		MTD	
	I need to reach out to more potential RPs and ask for business. Make more in person visits. Go to all the events to put my face and name out there					New Business \$	10k	
						# of New Binds	32	
						Bonus Goal	9k	
	RP Visits		60					
WEEK 1	Goal		Daily	Actual	EOW Biz \$:	4756		
	Disc	10	2	9				
	Qte	15	3	15				
	Pres	15	3	14				
	Bnd	12	3	10				
	RP	15	3	12				
Biggest Challenge:								
WEEK 2	Goal		Daily	Actual	EOW Biz \$:			
	Disc	10	2					
	Qte	15	3					
	Pres	15	3					
	Bnd	12	3					
	RP	5	3					
Biggest Challenge:								
WEEK 3	Goal		Daily	Actual	EOW Biz \$:			
	Disc							
	Qte							
	Pres							
	Bnd							
	RP							
Biggest Challenge:								
WEEK 4	Goal		Daily	Actual	EOW Biz \$:			
	Disc							
	Qte							
	Pres							
	Bnd							
	RP							
Biggest Challenge:								
WEEK 5	Goal		Daily	Actual	EOW Biz \$:			
	Disc							
	Qte							
	Pres							
	Bnd							
	RP							
Biggest Challenge:								