

YMWD Accountability Tracking Sheet - Realtor

THIS YEAR	Name: Mickey Mouse		Date: 1/1/2023		End of Year Goals		YTD
	Close 48 Transactions				Gross Commish	432000	
	Buy new car for wife				Listings taken	40	
	Read 12 books				Buyer Sales	24	
				Net Income	200000		
THIS MONTH	January				End of Month Goals:		MTD
	I need to reach out to more potential RPs and ask for business.				Gross Commish	36000	8325
	Make more in person visits. Go to all the events to put my face and name out there				Listings Taken	4	1
					Buyer Contracts	2	1
				Listing Appts	8	2	
WEEK 1	Goal		Daily	Actual	Mindset?		
	L Appts	2	1	2			
	B Appts	1	1	1			
	L taken	1		1			
	Closed	1		1			
	GCI	9000		8325			
Biggest Challenge:							
WEEK 2	Goal		Daily	Actual	Mindset?		
	L Appts	2	1				
	B Appts	1	1				
	L Taken	1					
	Closed	1					
	GCI	9625					
Biggest Challenge:							
WEEK 3	Goal		Daily	Actual	Mindset?		
	L Appts						
	B Appts						
	L Taken						
	Closed						
	GCI			Actual			
Biggest Challenge:							
WEEK 4	Goal		Daily	Actual	Mindset?		
	L Appts						
	B Appts						
	L Taken						
	Closed						
	GCI						
Biggest Challenge:							